Appendix for the Fiscal Year Ending March 31, 2026

May 8, 2026

TECHMATRIX CORPORATION（code：3762）

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Failure to record revenue from information infrastructure business

Accounting procedures

Sales were not recorded in the 40th and 41st fiscal years.

【Amount incurred】

①FY2023:Revenue +17m, Operating profit +1m

②FY2024:Revenue +246m, Operating profit+105m

③FY2025:Revenue +133m, Operating profit+59m

【Amount recorded in the 4th quarter of the 42nd fiscal year】

Revenue : 397m

Operating profit : 166m

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1. Business Highlights for Fiscal Year ending March31,2026 (Consolidated)

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Business Highlights for FY2025 （Consolidated）

- **Key KPIs（Consolidated）**

Revenue	Operating profit	Orders	Backlog
+10.6% YoY ¥71,733 m	+16.5% YoY ¥7,760 m	+7.4% YoY ¥89,009 m	+19.6% YoY ¥105,431 m

Stock type sales (Recurring revenue) ratio	Consecutive increase in revenue	Patients who stored medical images in NOBORI	Inspections stored in NOBORI
81.1% TECHMATRIX and PSP	24years in a row March 2026	71.48 m	484.2 m

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Business Highlights for FY2025 （Consolidated）

- **The highest consolidated revenue, operating profit, profit before tax and profit attributable to owners of parent.**

(¥million)

＊FY2024=2024.4～2025.3 FY2025=2025.4～2026.3	FY2024	**FY2025**	YoY	
			Change	Change %
Revenue	64,882	71,733	+6,851	+10.6%
Operating profit	6,662	7,760	+1,097	+16.5%
Profit margin	(10.3%)	(10.8%)		(+0.5P)
Profit before tax	6,418	7,861	+1,442	+22.5%
Profit attributable to owners of parent	4,056	5,178	+1,121	+27.7%

・Review of retirement benefit logic (Adjustment for Differences from the Previous Period)　Operating profit :　▲50m
・Provisions for salary system revision and review of refresh leave　Operating profit　:　▲80m

*Regarding the business combination with Firmus Sdn. Bhd. carried out on November 12, 2024, provisional accounting treatments were applied in the previous consolidated fiscal year. Since these have been finalized in the current consolidated fiscal year, the revised figures determined after finalizing the provisional accounting treatments.

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Business Highlights for FY2025 (Consolidated)

(¥million)

		FY2024			FY2025			YoY	
		Results	Com-position ratio	Profit margin	Results	Com-position ratio	Profit margin	Results	Com-position ratio
Revenue		**64,882**	**100.0%**		**71,733**	**100.0%**		**+6,851**	**+10.6%**
	Information Infrastructure	45,585	70.3%		51,620	72.0%		+6,034	+13.2%
	Application Service	9,177	14.1%		9,884	13.8%		+706	+7.7%
	Medical System	10,119	15.6%		10,229	14.3%		+110	+1.1%
Operating profit		**6,662**	**100.0%**	**10.3%**	**7,760**	**100.0%**	**10.8%**	**+1,097**	**+16.5%**
	Information Infrastructure	5,267	79.1%	11.6%	6,579	84.8%	12.7%	+1,311	+24.9%
	Application Service	141	2.1%	1.5%	△148	△1.9%	-	△289	-
	Medical System	1,253	18.8%	12.4%	1,329	17.1%	13.0%	+75	+6.1%

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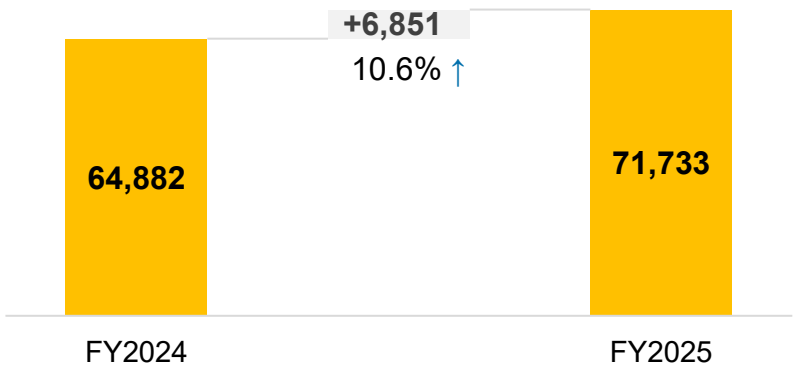
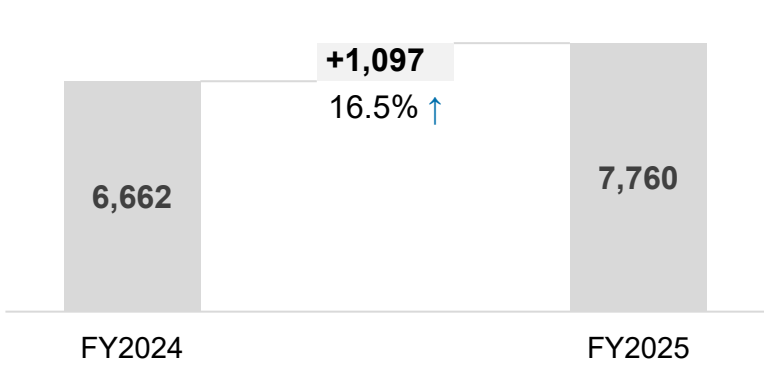
Business Highlights for FY2025 (Consolidated)

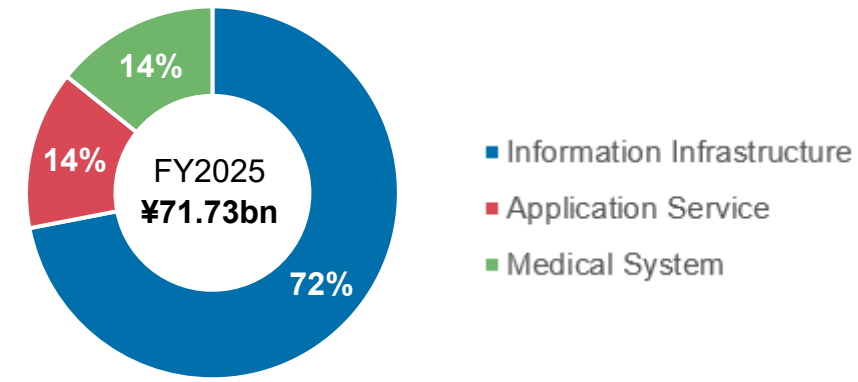
Revenue



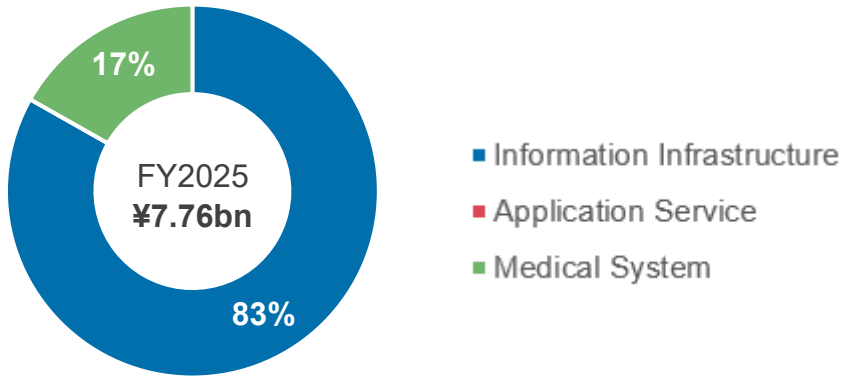
Operating profit



Revenue breakdown



Operating profit breakdown



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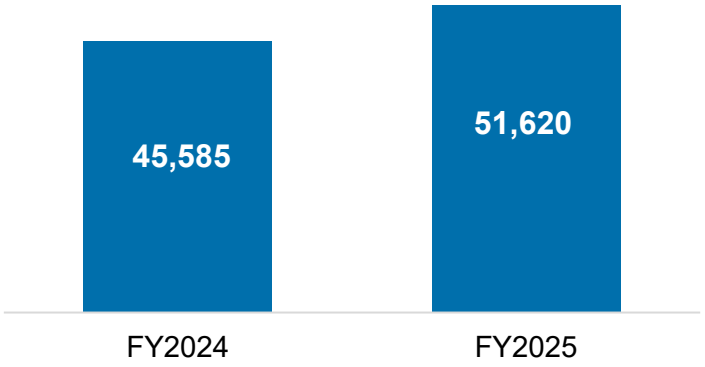
Business Highlights for FY2025 by Segment (Consolidated)

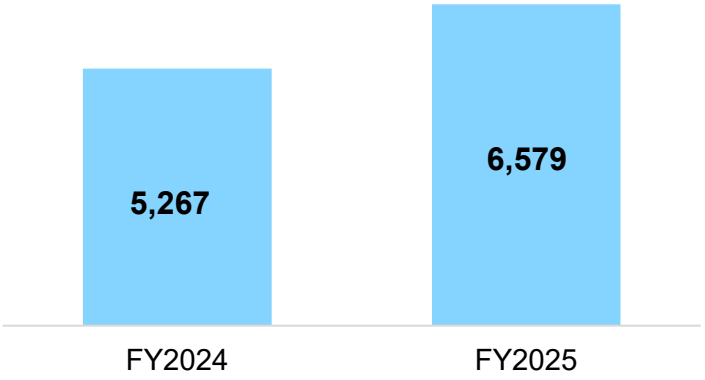
Information Infrastructure Business

Revenue

(¥million)



Operating profit



The highest consolidated Revenue and Operating profit.

YoY

Revenue

+ 6,034 milllion yen + 13.2 %

(+) In addition to conventional cloud-based security solutions, cross-selling of AI-powered SOC automation solutions is progressing.

(+) Accumulation of multi-year subscriptions.

(+) Firmus was consolidated from the 3rd quarter of FY2024

(+) Correction of unrecorded sales for the 40th and 41st fiscal years. (revenue 2.6billion yen)

(−) A decline due to the temporary demand from one-time factors (revenue of approximately 1.7 billion yen) in the 2Q of the previous fiscal year.

Operating profit

+ 1,311 milllion yen + 24.9 %

(+) The increase in SG&A expenses remained slight despite the growth in revenue

(+) Correction of unrecorded sales for the 40th and 41st fiscal years. (operating profit 1.0billion yen)

(−) A decline due to the temporary demand from one-time factors (operating profit 200 million yen) in the 3Q of the previous fiscal year.

(−) Return of retirement benefit expense(operating profit 73 million yen).

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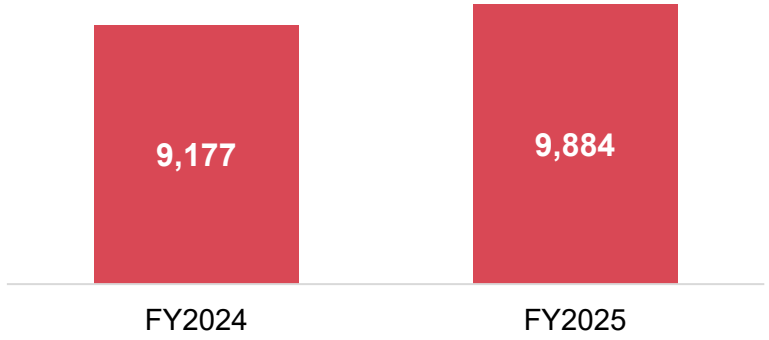
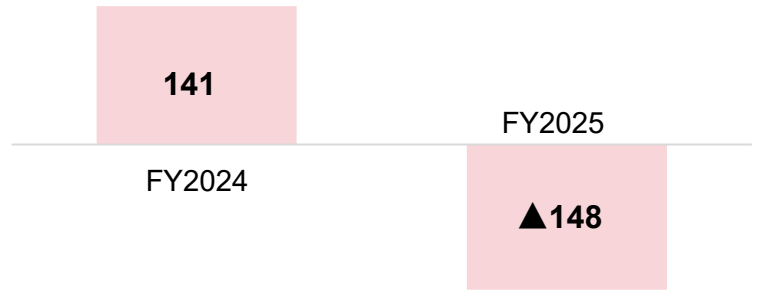
Business Highlights for FY2025 by Segment （Consolidated）

Application Service Business

Revenue



Operating profit



Although sales revenue increased YoY, operating profit decreased due to changes in the method of recording software development costs in the EdTech business and an increase in expenses associated with the expansion of the CRM business.

YoY

Revenue

+ 706 milllion yen　　+ 7.7 %

(+) Strong demand for cloud-based contact center CRM system (FastHelp)(CRM)

(+) Revenue increased due to the accumulation of stock-type businesses accelerated by the progress of subscriptions.(CRM、SE、EdTech)

Operating profit

▲289 milllion yen　　— %

(−) All software development costs were recorded as research and development expenses.(Cumulative:▲184million yen)(EdTech)

(−) Review of retirement benefit logic (▲121million yen)

(−) Increase in personnel expenses and selling and administrative expenses due to business expansion(CRM)

(−) Return of retirement benefit expense(operating profit 100 million yen).

(+) Increase due to the rebound effect from the impairment loss on software assets in the previous period (operating profit ▲330 million yen).(EdTech)

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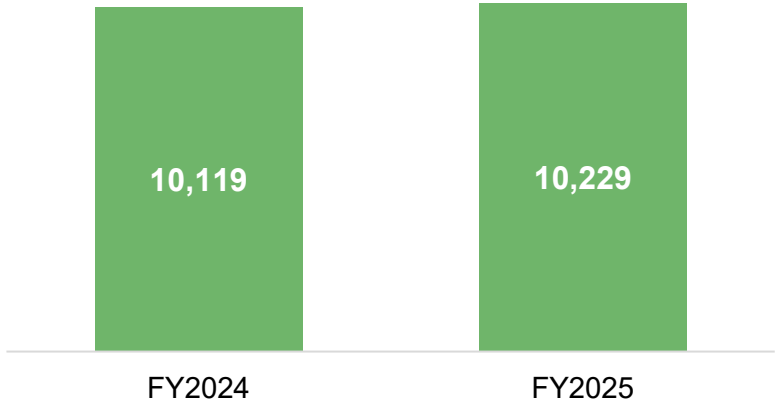
Business Highlights for FY2025 by Segment （Consolidated）

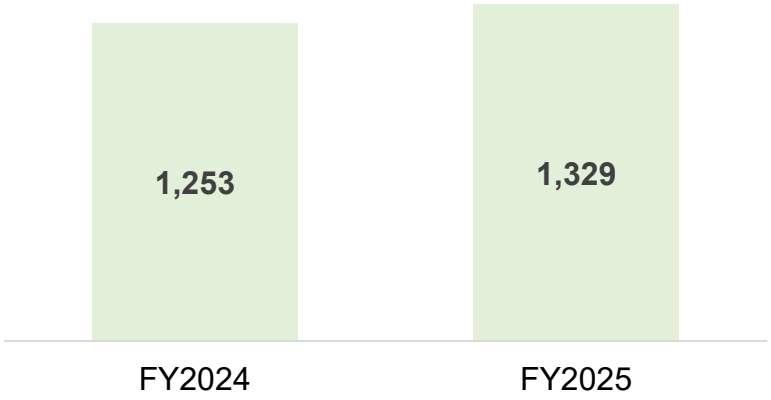
Medical System Business

Revenue

(¥million)



Operating profit



Revenue remained at the same level as previous year. Operating profit remained at the same level as the previous year, despite an increase in investment costs YoY, due to the expanded sales composition of cloud services.

YoY

Revenue

+110 milllion yen + 1.1 %

(+) NOBORI, a medical information cloud service and a PHR application, performed well.
(+) Ichigo and A-Line performed well.
(−) Gradual shift to cloud computing.

Operating profit

+75 milllion yen +6.1 %

(+) The sales composition ratio of cloud services is expanding
(+) Review of retirement benefit logic (+161million yen)
(−) Increased labor and investment costs(PSP)

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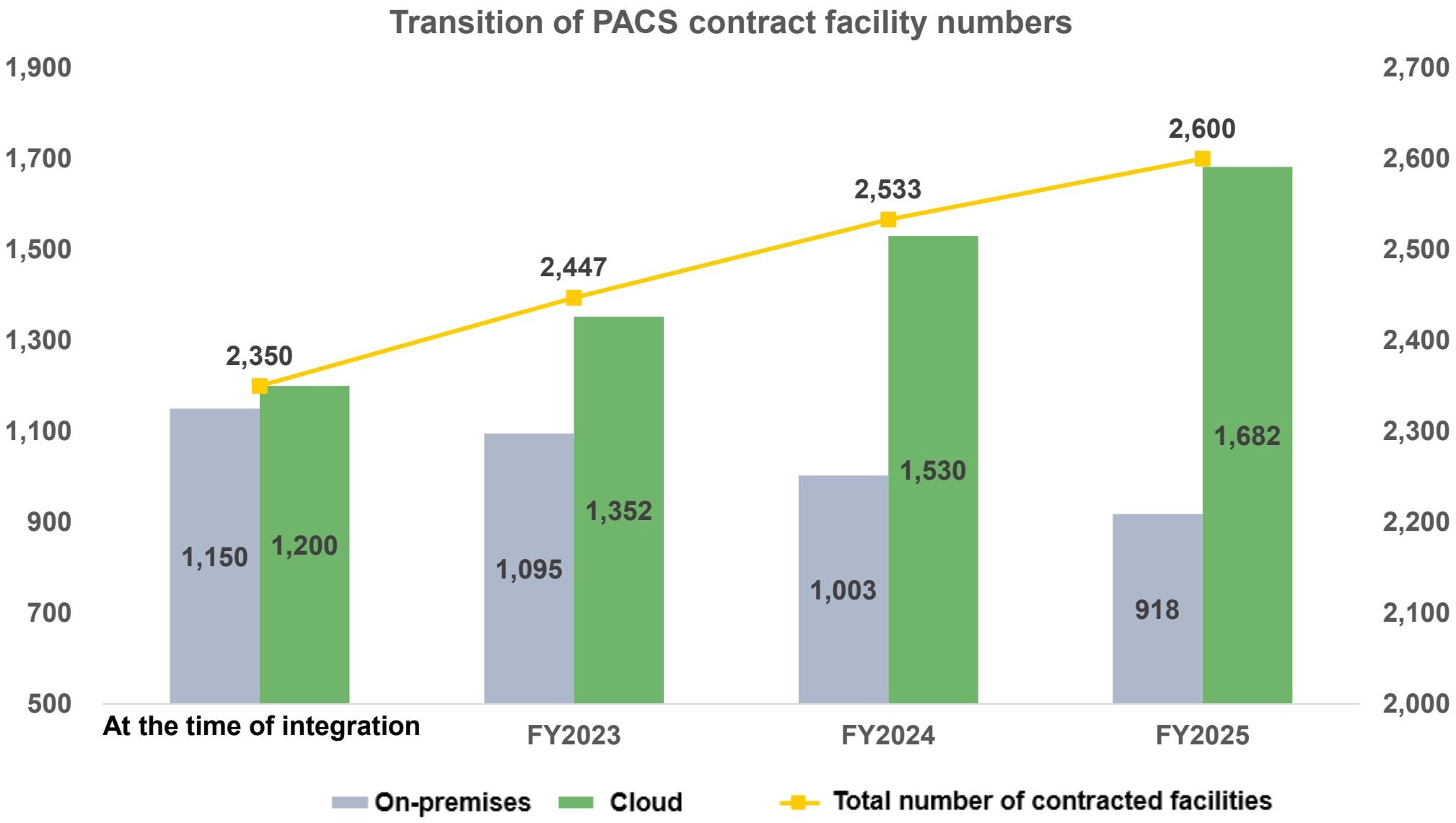
Transition of PACS contract facility numbers



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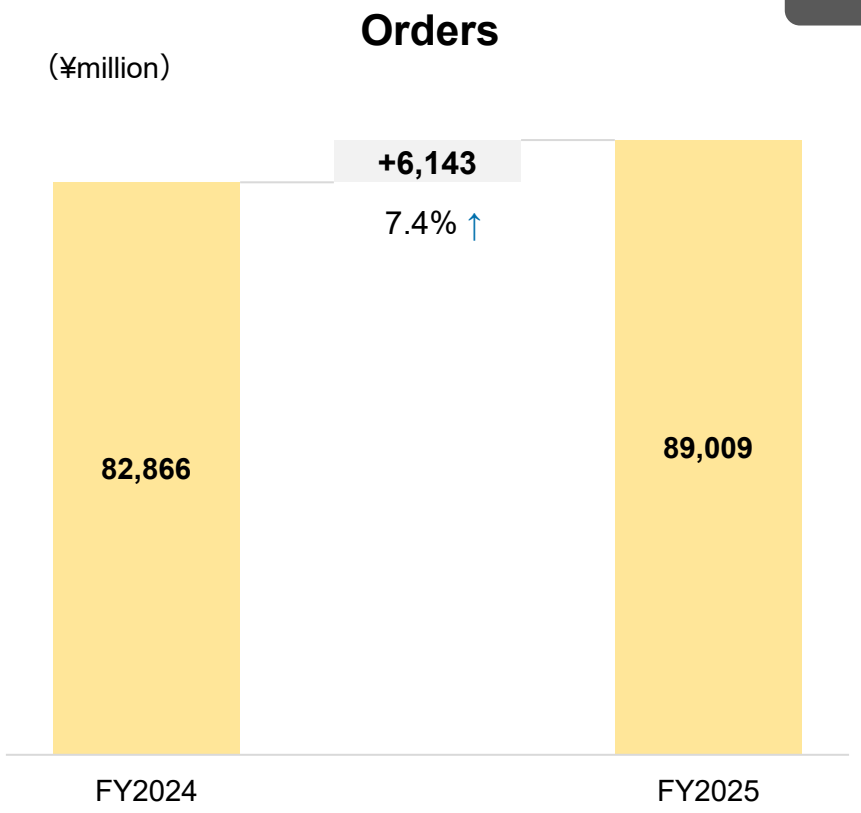
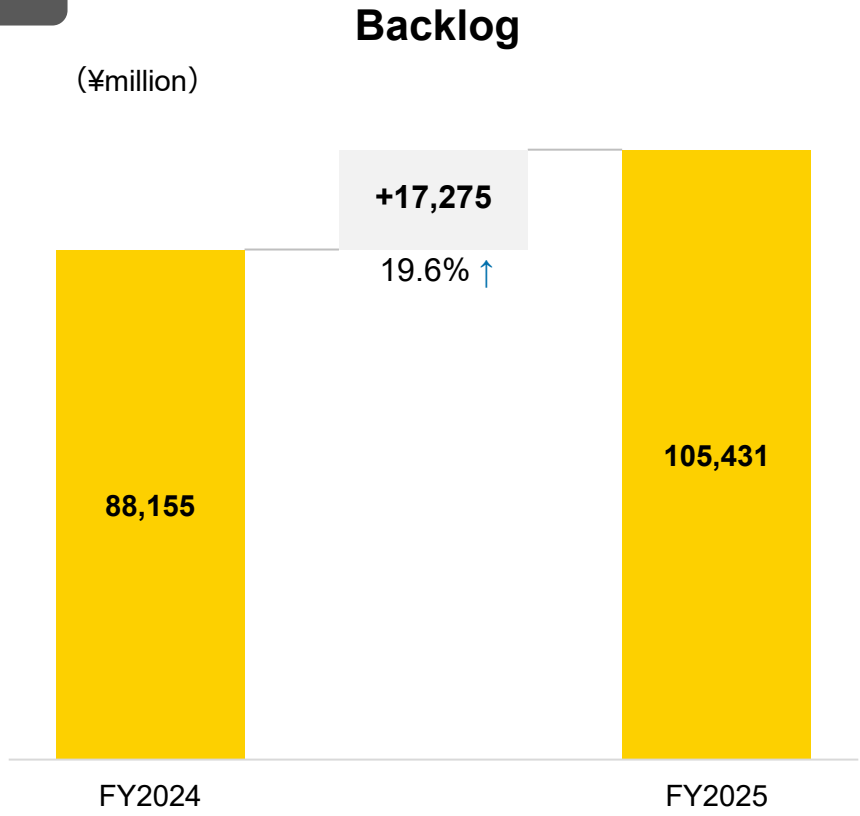
Orders and Backlog for FY2025 (Consolidated)

- Consolidated order intake increased year-on-year, as the Information Infrastructure business absorbed the decline from large-scale renewals in the previous fiscal year through the steady accumulation of new orders and renewal orders.
- The consolidated order backlog increased compared to the previous term due to a higher proportion of orders from stock-type projects.

Company-wide total





∗By eliminating the impact of agent transactions in the previous period's EdTech business, we have revised the order volume and order backlog from the previous period.

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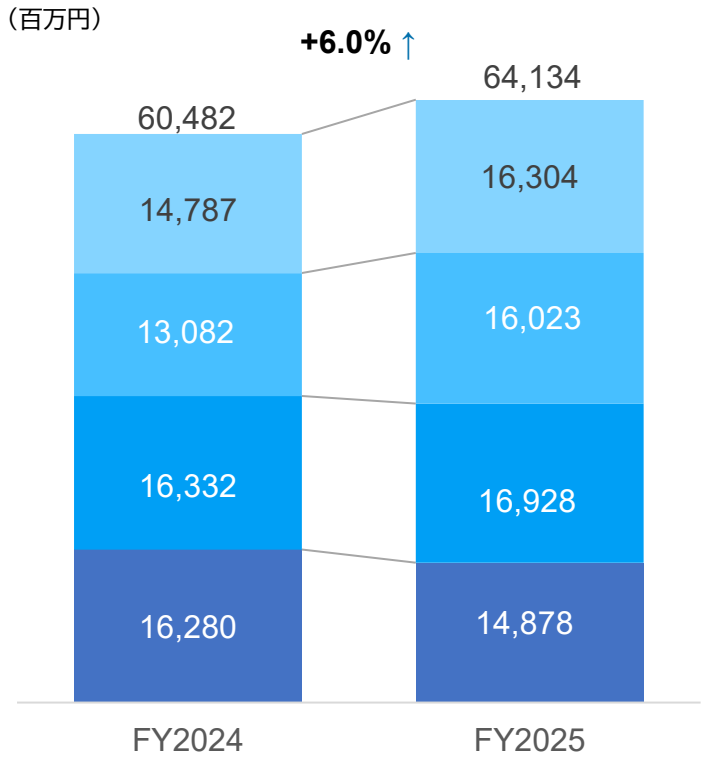
Orders by Segment for FY2025 (Consolidated)

Information Infrastructure Business | In addition to conventional cloud-based security products, cross-selling of SOC operations automation solutions has progressed. Through the acquisition of new projects and steady accumulation of contract renewals, the decline following large renewal projects in the previous term was offset. It set a new record.

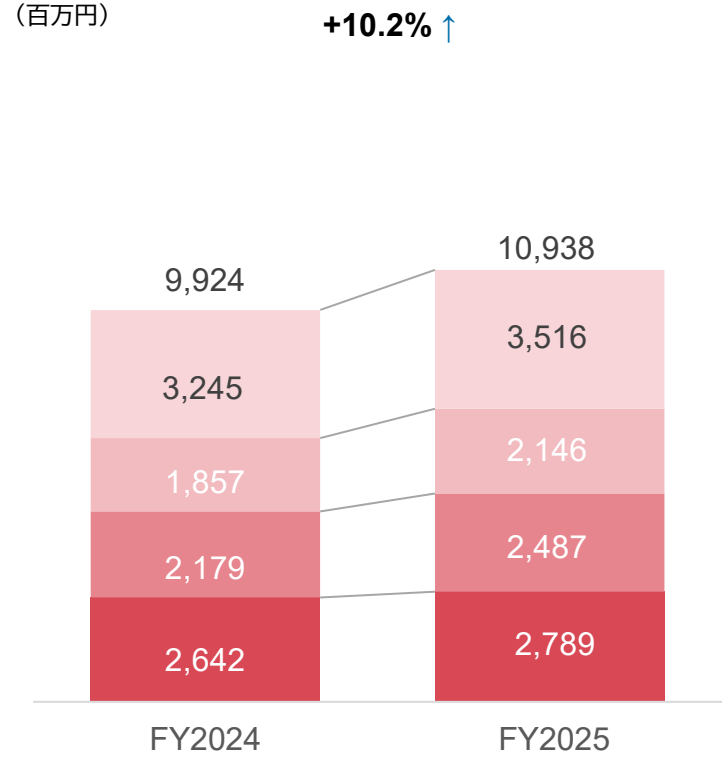
Application Service Business | The CRM field, software quality assurance field, and EdTech business are performing well.

Medical System Business | In addition to securing new projects and steadily accumulating renewal projects in the medical image management system (PACS), the company is also performing strongly in the AI business, having secured a large-scale project.

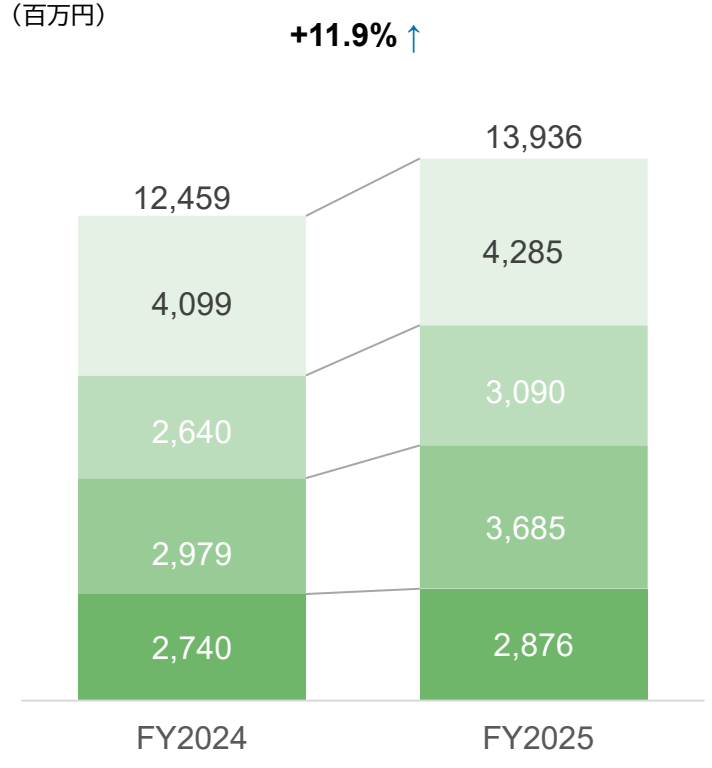
Information Infrastructure Business



Application Services Business



Medical System Business



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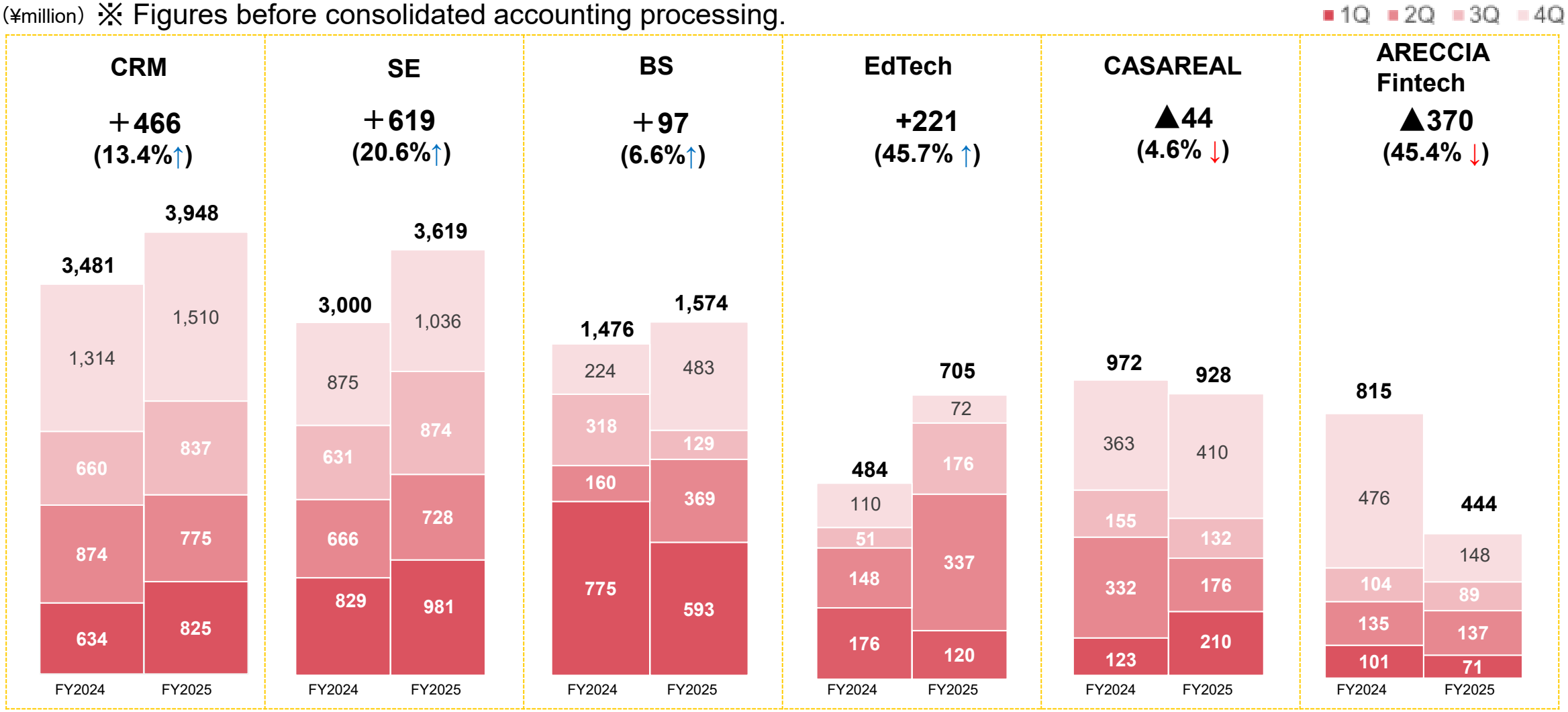
Booking for FY2025 by Field (Consolidated)

Application Service Business

(¥million) ※ Figures before consolidated accounting processing.



※ Division name abbreviation
CRM: Contact center / Call center, SE: Software quality assurance, BS: Business solution, EdTech: Education

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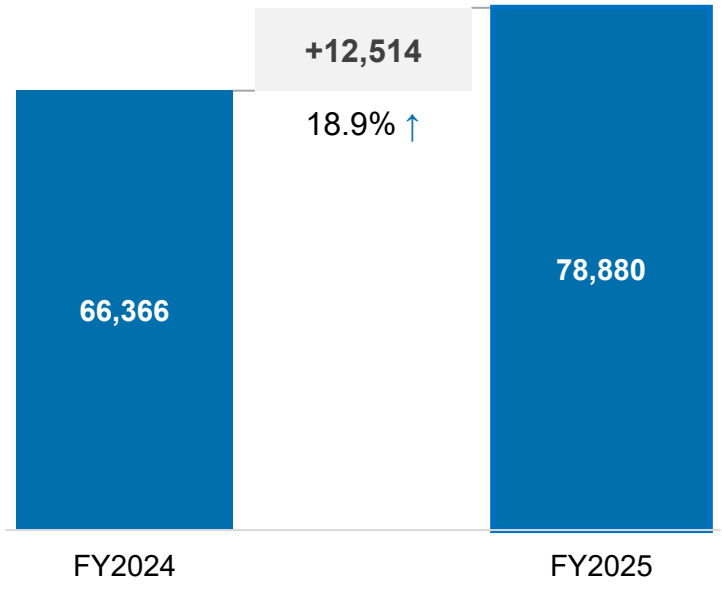
Backlog by Segment for FY2025 (Consolidated)

- In increasing tendency due to shift to subscription (strengthening stock business).

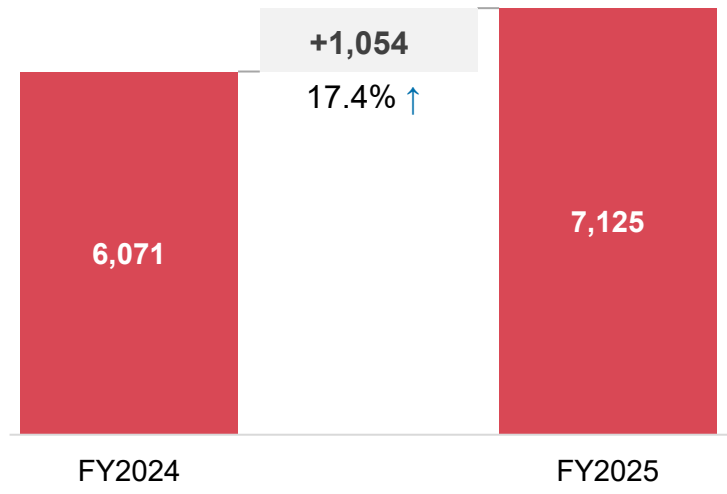
Information Infrastructure Business

(¥million)



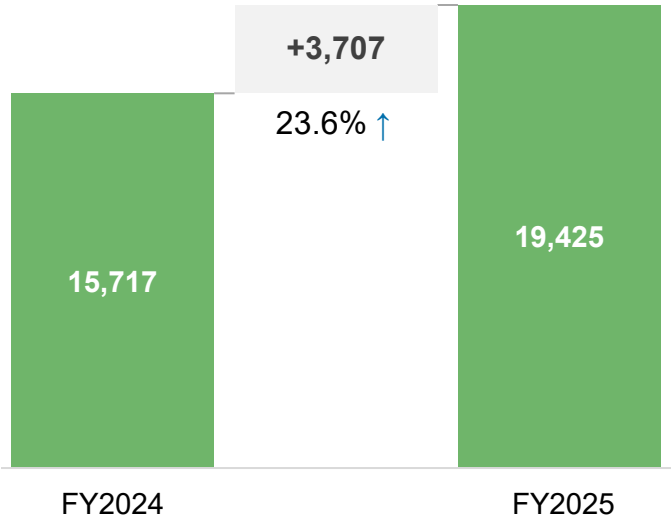
Application Services Business

(¥million)



Medical System Business

(¥million)



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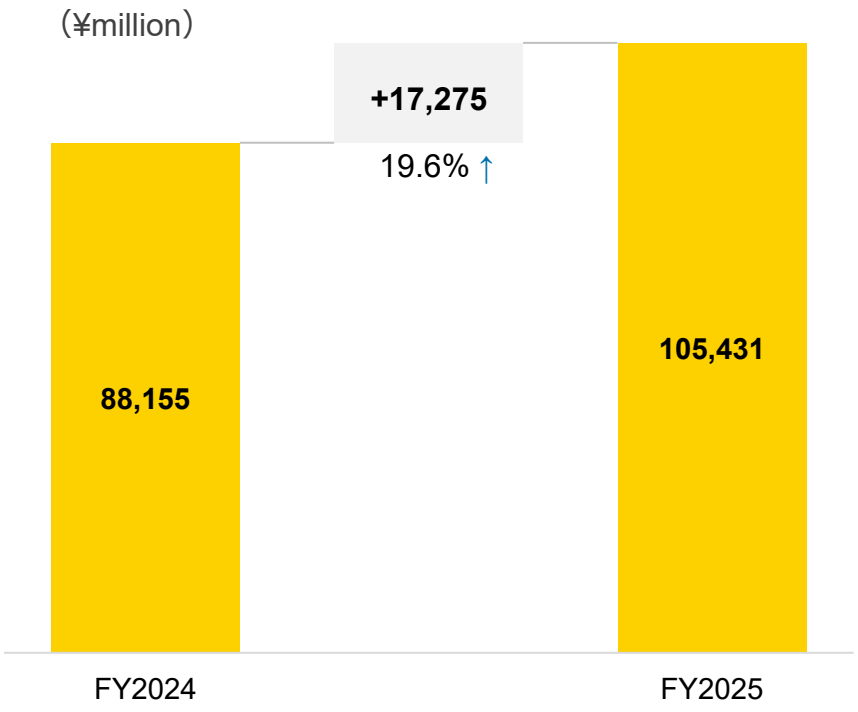
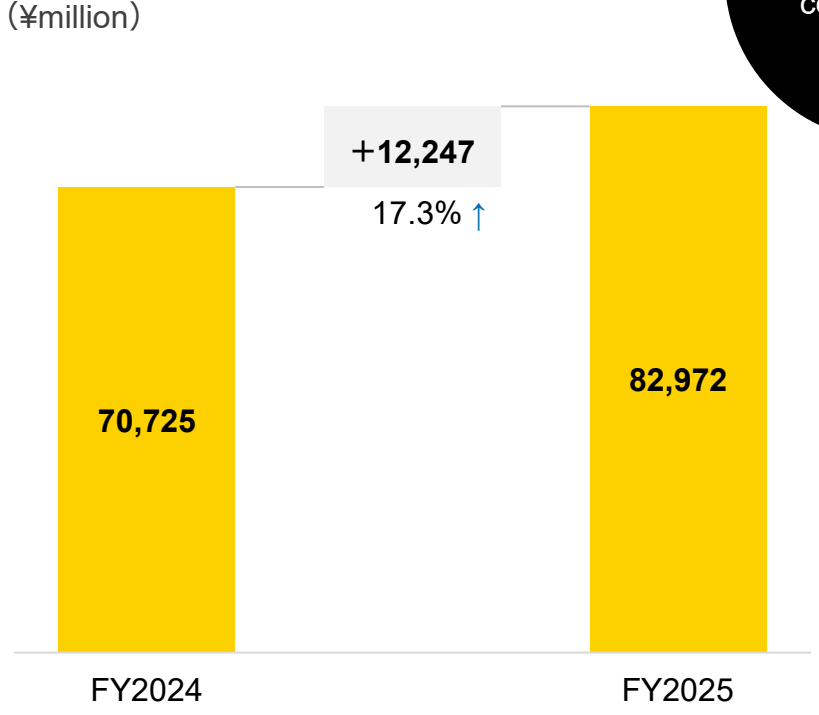
Backlog for FY2025 (Non-Consolidated)

- Consolidated and non-consolidated (TechMatrix only) backlogs are as follows.

Backlog (Consolidated)



Backlog (Non-consoliated)



About **80%** of consolidated backlog

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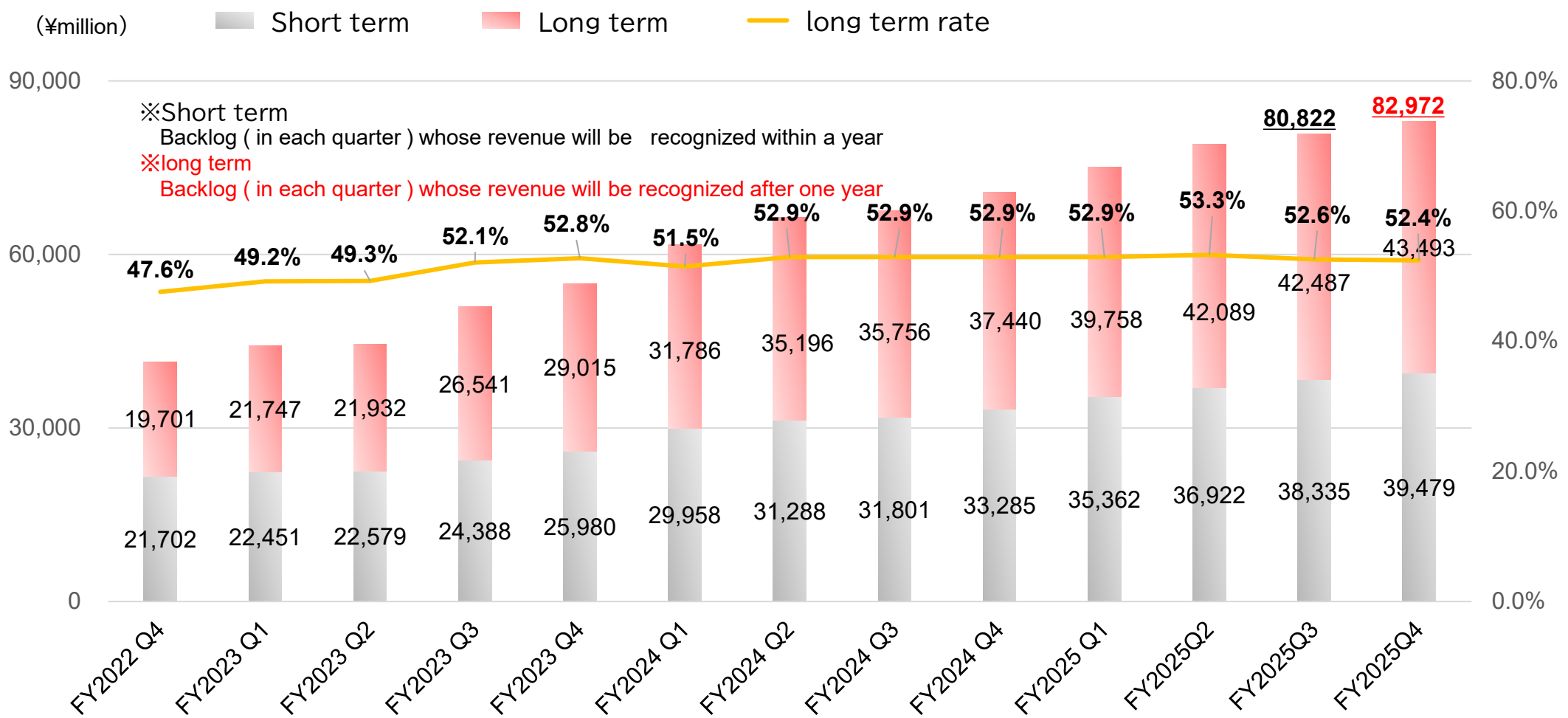
Backlog for FY2025 (Non-Consolidated)

- Non-consolidated backlog (or only TechMatrix) are as follows.



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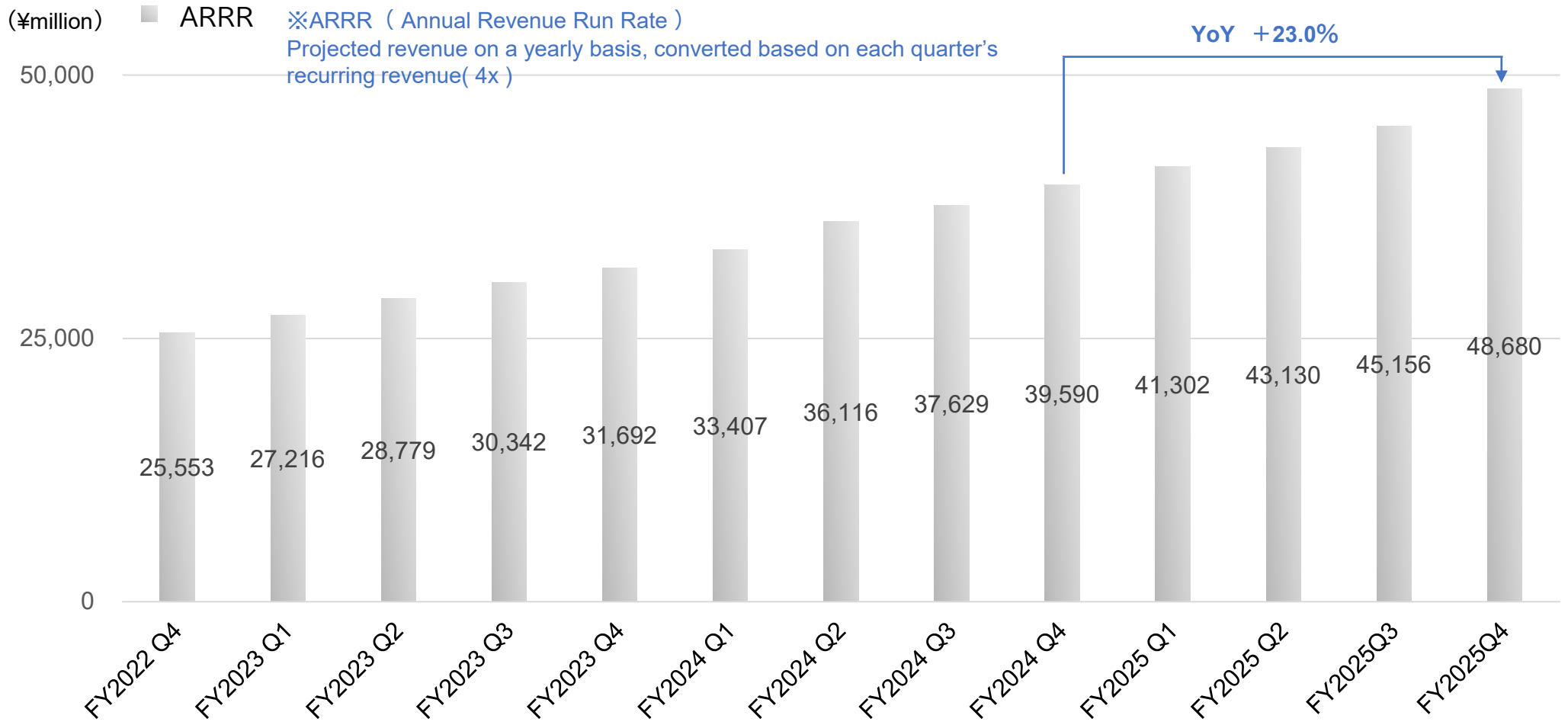
ARRR for FY2025 (Non-Consolidated)

- Non-consolidated ARRR (only at TechMatrix) is as follows.



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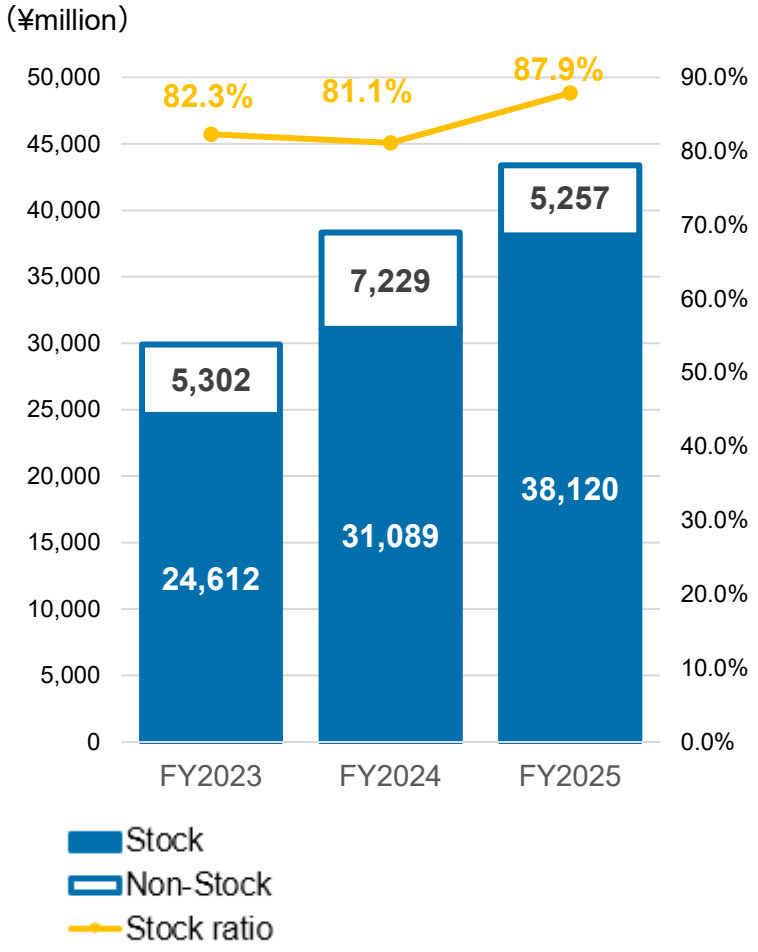
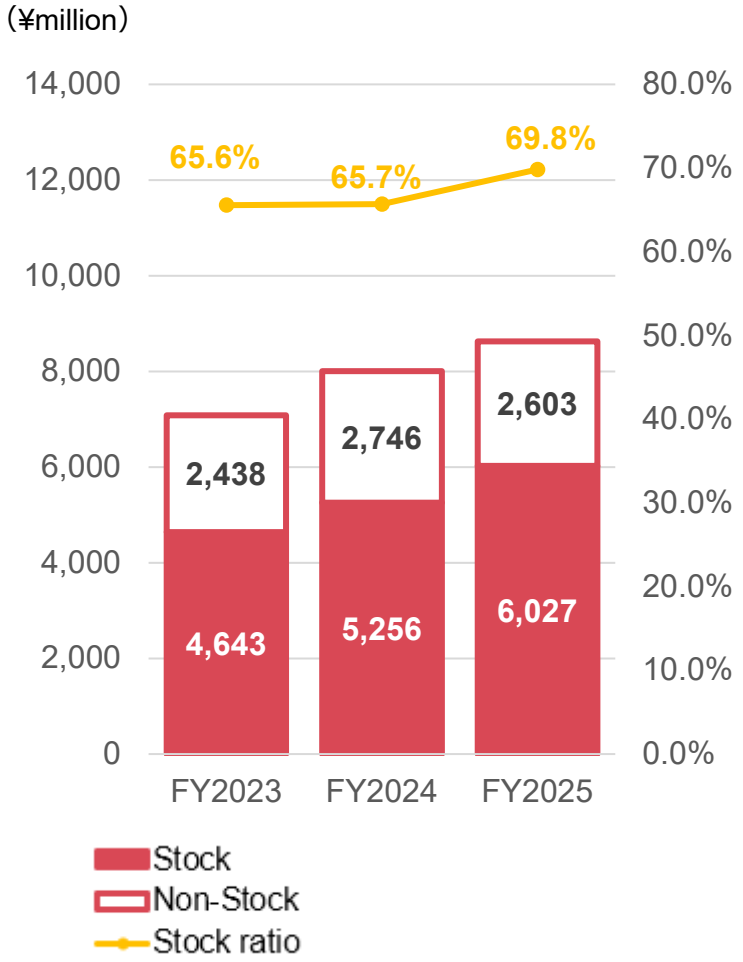
Stock type sales (Recurring Revenue) ratio of TECHMATRIX and PSP

- Stock type sales ratio (Techmatrix and PSP):81.1%

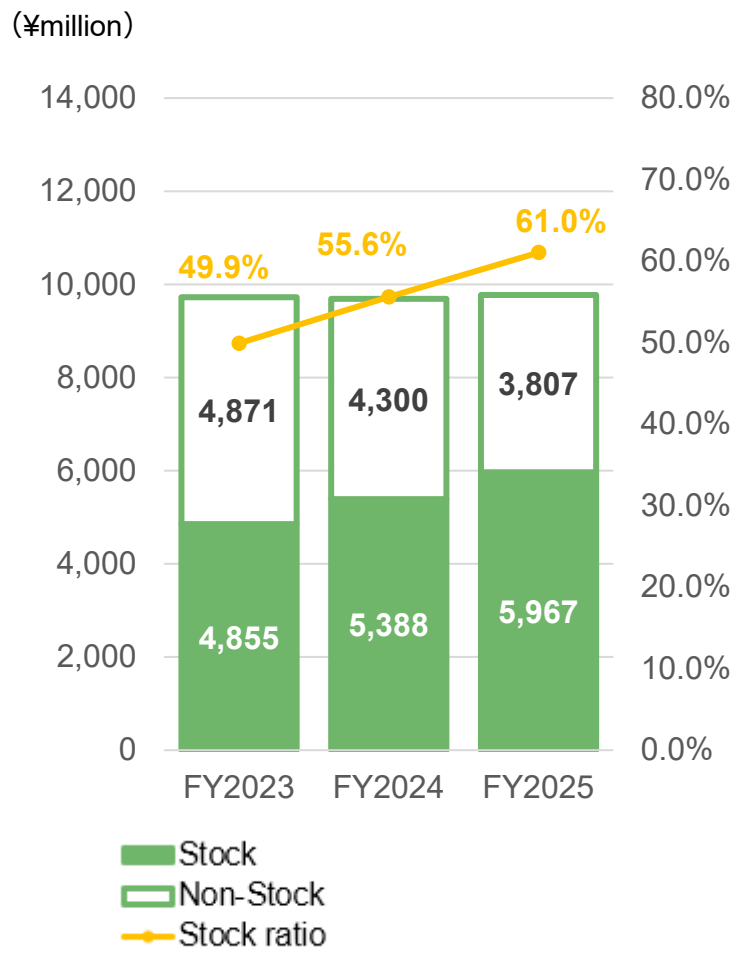
Information Infrastructure Business



Application Services Business



Medical System Business



※ FY2024 excludes financial business

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Consolidated Statement of Financial Position

"Advance payments" included in "Other current assets" and "Advance received" included in "Other current liabilities" were increased as a result of increase in order for subscription-based cloud security services.

(¥million)

	FY2024	FY2025
Total current assets	**85,446**	**101,405**
Cash and cash equivalents	27,325	35,801
Trade and other receivables	7,699	7,035
Other current assets (※)	50,421	58,568
Total non-current assets	**20,051**	**20,126**
Property, plant and equipment	5,987	5,426
Goodwill	3,895	4,509
Intangible assets	3,509	3,828
Other non-current assets	6,658	6,361
Total assets	**105,497**	**121,531**

	FY2024	FY2025
Total current liabilities	**67,449**	**82,780**
Trade and other payables	2,166	2,715
Borrowings	510	200
Other current liabilities (※1)	64,772	79,865
Total non-current liabilities	**8,056**	**6,070**
Borrowings	1,750	1,550
Other non-current liabilities	6,306	4,520
Total liabilities	**29,992**	**32,680**
Share capital and Capital surplus	6,097	4,306
Treasury shares	△921	△918
Retained earnings	18,908	21,902
Other components of equity	118	1,036
Total equity attributable to owners of parent	24,202	26,327
Non-controlling interests	5,789	6,353
Total liabilities and equity	**105,497**	**121,531**

*Regarding the business combination with Firmus Sdn. Bhd. carried out on November 12, 2024, provisional accounting treatments were applied in the previous consolidated fiscal year. Since these have been finalized in the current consolidated fiscal year, the amounts for 'goodwill' and 'intangible assets' reflect the revised figures determined after finalizing the provisional accounting treatments.

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Changes in Employees

FY2024	1Q	2Q	3Q	4Q
Information Infrastructure	667 (+32)	659 (+23)	759 (+130)	779 (+143)
Application Service	416 (+39)	421 (+39)	421 (+35)	429 (+42)
Medical System	449 (+30)	457 (+38)	457 (+32)	465 (+39)
Corporate (Common)	54 (+1)	58 (+6)	62 (+11)	65 (+12)
Consolidated total	1,586 (+102)	1,595 (+106)	1,699 (+208)	1,738 (236)
(Firmus Group)			(94)	(108)

FY2024	1Q	2Q	3Q	4Q
Non-Consolidated total	588 (+30)	598 (+55)	605 (+64)	619 (+66)

FY2025	1Q	2Q	3Q	4Q
Information Infrastructure	801 (+134)	804 (+145)	797 (+38)	800 (+21)
Application Service	461 (+45)	464 (+43)	469 (+48)	473 (+44)
Medical System	484 (+35)	488 (+31)	489 (+32)	486 (+21)
Corporate (Common)	66 (+12)	66 (+8)	66 (+4)	66 (+1)
Consolidated total	1,812 (+226)	1,822 (+227)	1,821 (+122)	1,825 (+87)
(Firmus Group)	(112)	(115)	(112)	(113)

FY2025	1Q	2Q	3Q	4Q
Non-Consolidated total	652 (+64)	654 (+56)	659 (+54)	666 (+47)

※The number of employees is the number of full-time employees.
※ Figures in parentheses are year-on-year comparisons.

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2. Forecast for Fiscal Year ending March31, 2027

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Consolidated Financial Forecast

(¥million)

	FY2026	Previous year comparison(FY2025)			Medium term comparison(FY2026)		
	Forecast	Actual	Change	Change %	Actual	Change	Change %
Revenue	81,800	71,733	+10,067	+14.0%	80,000	+1,800	+2.3%
Operating profit	8,200	7,760	+440	+5.7%	8,600	△400	△4.7%
Profit margin	(10.0%)	(10.8%)		(△0.8P)	(10.8%)		(△0.5P)
Profit before tax	8,280	7,861	+419	+5.3%	-	-	-
Profit attributable to owners of parent	5,380	5,178	+202	+3.9%	-	-	-

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Consolidated Financial Forecast

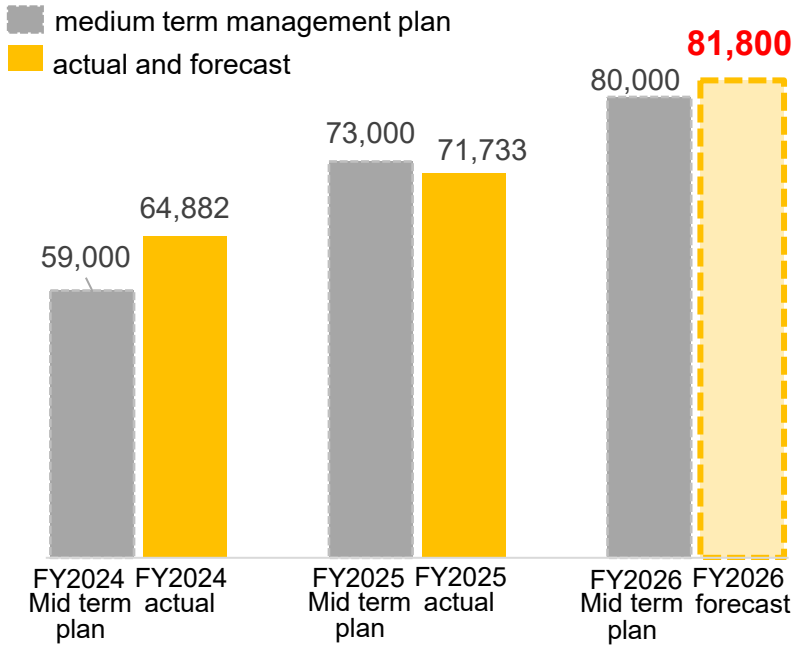
- **Sales revenue grew, driven by the information infrastructure business.**
- **Operating profit is expected to reach the target for the third year of the medium-term management plan, excluding the impact of making Medmain a consolidated subsidiary in the medical systems business.**

Differences in assumptions with the medium-term plan

①Change in the method of recording software development casts in the EdTech business.(Application Service)
② Making Medmain a consolidated subsidiary.(Medical system)

Revenue

(¥million)



Vs.mid term plan

+1,800

(+2.3%)

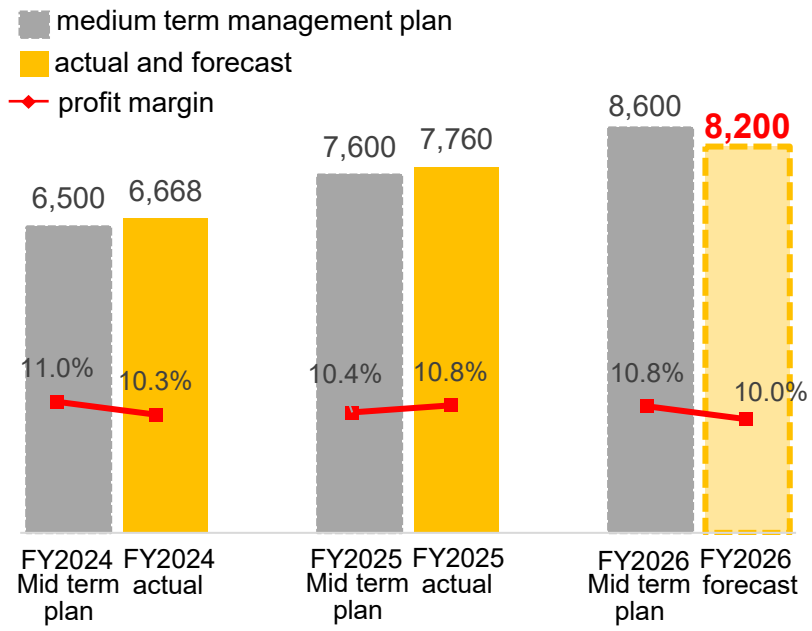
YoY

+9,872

(+13.7%)

Operating profit

(¥million)



Vs.mid term plan

▲ 400

(▲4.7%)

YoY

+326

(+4.1%)

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Factors for Revenue and Profit
Information Infrastructure Business

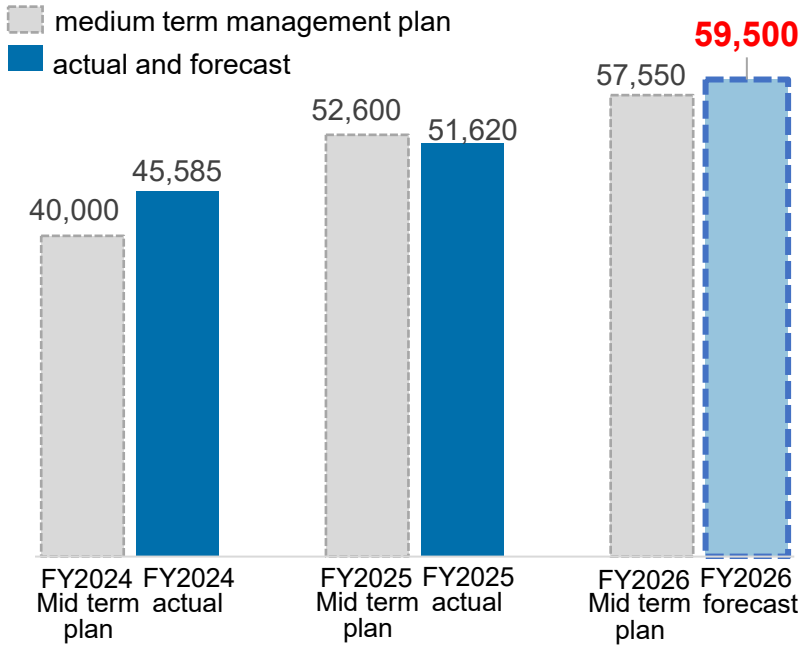
Due to the accumulation of backorders resulting from the increase in stock-type projects and the progress of cross-selling AI-powered SOC task automation solutions, it is expected to exceed the plan for the third year of the medium-term management plan.

Differences in assumptions with the medium-term plan

None

Revenue

(¥million)



Vs.mid term plan

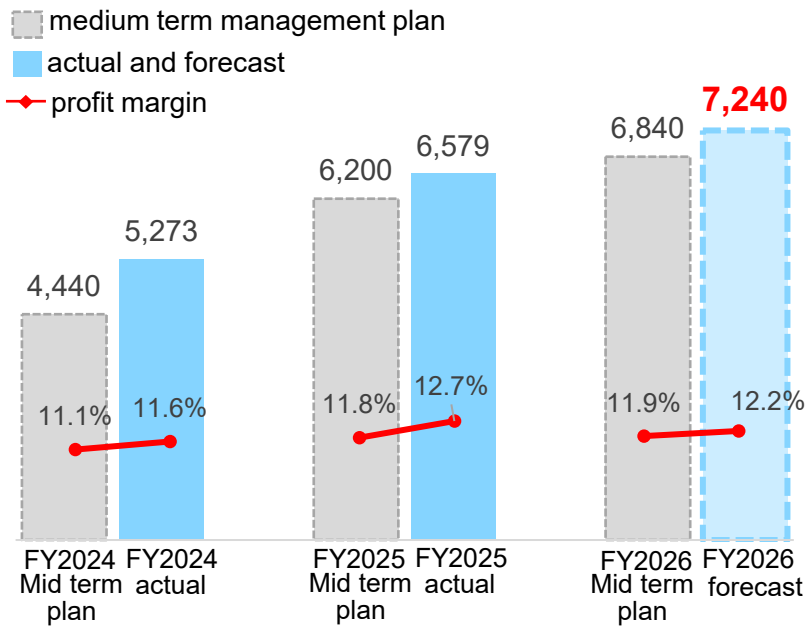
+1,950
(+3.4%)

YoY

+7,707
(+14.9%)

Operating profit

(¥million)



Vs.mid term plan

+400
(+5.8%)

YoY

+627
(+9.5%)

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Factors for Revenue and Profit
Application Service Business

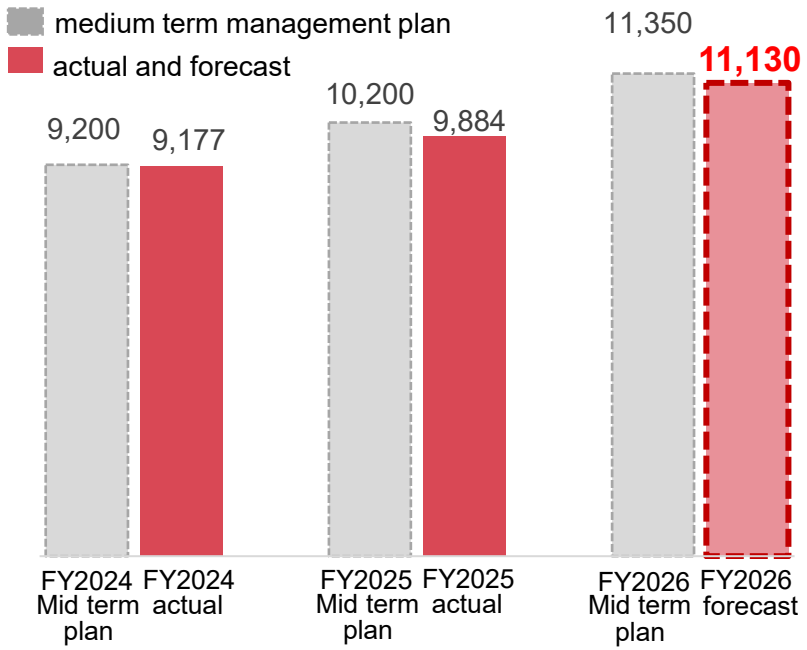
- **Sales are expected to steadily accumulate from subscription performance and to land at roughly the same level as the plan for the third year of the medium-term management plan.**
- **Taking into account the trends of the previous term, we reviewed the operating profit plan.**

Differences in assumptions with the medium-term plan

Changes in accounting treatment for EdTech business software development

Revenue

(¥million)



Vs.mid term plan

▲220

(▲1.9%)

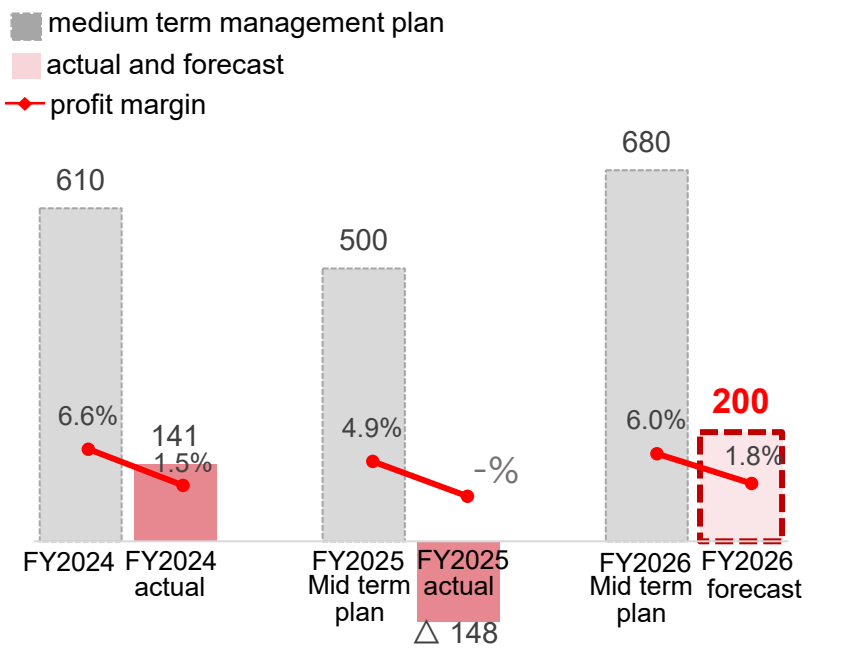
YoY

+1,266

(+12.8%)

Operating profit

(¥million)



Vs.mid term plan

▲480

(▲70.6%)

YoY

+341

(- %)

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Factors for Revenue and Profit
Medical System Business

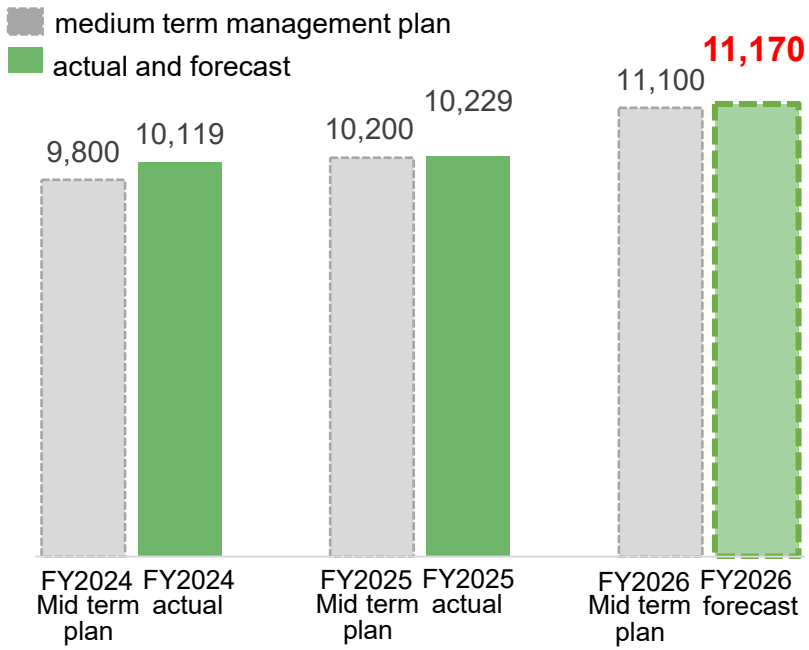
- **Absorbing the decrease in sales due to the cloud shift through new customer acquisition**
- **In addition to strengthening personnel and investing in development for business expansion, we revised our operating profit plan due to the consolidation of Medomain Corporation as a subsidiary.**

Differences in assumptions with the medium-term plan

Making Medmain a consolidated subsidiary

Revenue

(¥million)



Vs.mid term plan

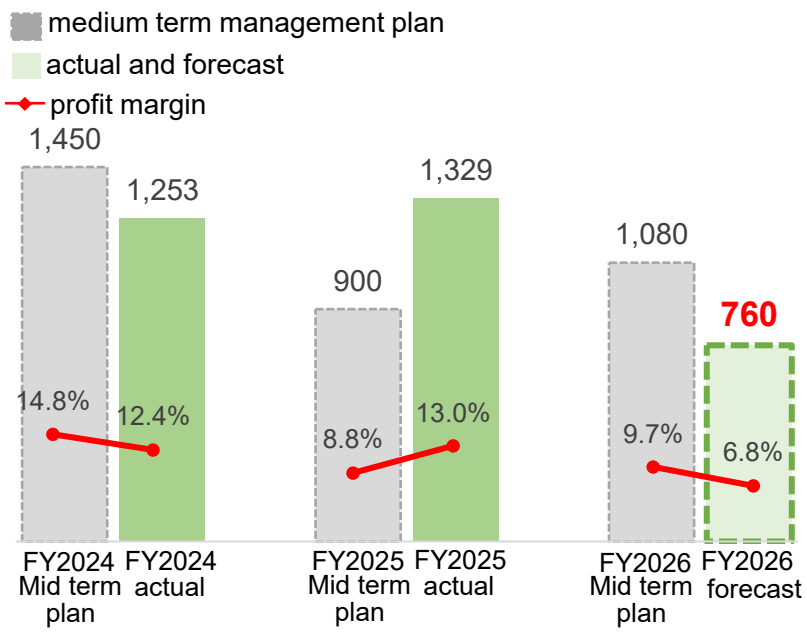
+70
(+0.6%)

YoY

+899
(+8.8%)

Operating profit

(¥million)



Vs.mid term plan

▲320
(▲29.6%)

YoY

▲641
(▲45.8%)

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Forecast by segment (Compared to medium term management plan)

(¥million)

Revenue	FY2026 Medium term management plan	FY2026 Forecast	Vs. Medium term management plan Change	Change %
Information Infrastructure	57,550	59,500	+1,950	+3.4%
Application Service	11,350	11,130	▲220	▲1.9%
Medical System	11,100	11,170	+70	+0.6%

Operating profit	FY2026 Medium term management plan	FY2026 Forecast	Vs. Medium term management plan Change	Change %
Information Infrastructure	6,840	7,240	+400	+5.8%
Application Service	680	200	▲480	▲70.6%
Medical System	1,080	760	▲320	▲29.6%

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Forecast by segment(Compared to previous period)

(¥million)

Revenue	FY2025	FY2026	YoY	
	Actual	Forecast	Change	Change %
Information Infrastructure	51,620	59,500	+7,707	+14.9%
Application Service	9,884	11,130	+1,266	+12.8%
Medical System	10,229	11,170	+899	+8.8%

Operating profit	FY2025	FY2026	YoY	
	Actual	Forecast	Change	Change %
Information Infrastructure	6,579	7,240	+627	+9.5%
Application Service	▲148	200	+341	—
Medical System	1,329	760	▲641	▲45.8%

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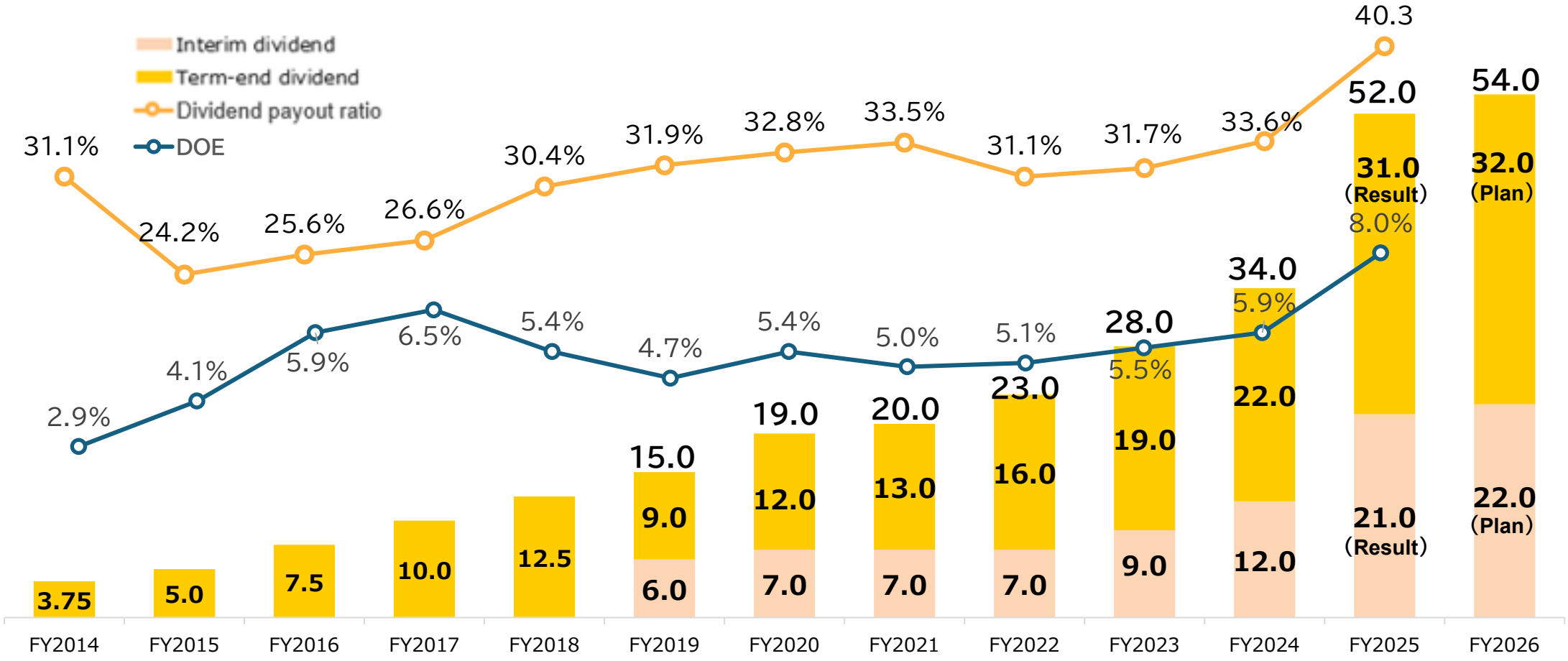
Shareholder Rturns Dividend

Anticipating dividend increase for 11th consecutive fiscal years.



※As a result of the 1:2 stock split implemented in Marth 2017 and July 2020, the amount of dividends for prior periods presented assuming that the stock split was implemented.

※ Since FY2020, DOE has been calculated based on International Financial Reporting Standards (IFRS).

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It may fluctuate due to Macroeconomic trends, Market environment, Our related industry trends, Other internal ・ external factors, etc.
Therefore, there are risks and certainty that actual performance may differ from the descriptions of future prospect, etc.

＜Contact＞

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