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Notice Concerning Differences Between Full-Year Earnings Forecasts and Actual Results for the Fiscal Year Ended September 30, 2026

PKSHA Technology Inc. (the "Company") hereby announces that differences have arisen between its full-year consolidated earnings forecasts for the fiscal year ended September 30, 2026 (October 1, 2025 to September 30, 2026), announced on November 13, 2025, and the actual results announced today, as described below.

(1) Differences between full-year consolidated earnings forecasts and actual results (October 1, 2025 to September 30, 2026)

	Revenue	Adjusted EBITDA	Business profit	Profit attributable to owners of parent	Basic earnings per share
Previously announced forecasts (A)	Millions of yen 35,000	Millions of yen 6,700	Millions of yen 5,000	Millions of yen 2,850	Yen 91.84
Actual results (B)	38,697	7,722	6,017	3,300	106.57
Change (B-A)	3,697	1,022	1,017	450	14.73
Change (%)	10.6	15.3	20.4	15.8	16.0
(Reference) Actual consolidated results for the previous fiscal year (Fiscal year ended September 30, 2025)	21,771	5,443	3,876	2,655	85.59

(2) Reasons for the differences

Revenue for the fiscal year under review came to 38,697 million yen, exceeding the initial plan by 3,697 million yen, and grew significantly from 21,771 million yen in the previous fiscal year, driven by the expanded provision of AI Research & Solution, AI SaaS, and AI Powered Worker.

Revenue exceeded the previous forecast because orders for solution projects in the AI Research & Solution business outpaced expectations against the backdrop of growing demand for the use of generative AI, in addition to the expansion of product adoption in the AI SaaS business and an increase in the number of contracts concluded in the AI Powered Worker business. As for profits, each profit item also exceeded the previous forecast as a result of the above increase in revenue.

For details, please refer to the “Financial Results for the Year Ended September 30, 2026 [IFRS]” announced today.