# Summary of Consolidated Financial Results for the Three Months Ended September 30, 2026 (Japanese GAAP)

November 4, 2026

Company name: INTAGE HOLDINGS Inc. Stock listing: Tokyo Stock Exchange
Code number: 4326 URL https://www.intageholdings.co.jp/
Representative: Yoshiya Nishi, President and Representative Director
Contact person: Toru Takeuchi, Director TEL: +81-3-5294-7411
Planned start of dividend payments: –
Preparation of supplementary explanations of financial results: Yes
Financial results presentation held: No

(Amounts are rounded off to nearest million yen.)

1. Consolidated Financial Results for the Three Months Ended September 30, 2026 (July 1, 2026 to September 30, 2026)

(1) Consolidated Operating Results (Cumulative) (Percentages indicate year-on-year changes.)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|---|---|---|---|---|---|---|---|---|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Three months ended September 30, 2026 | 15,202 | 5.9 | 678 | 18.5 | 690 | 22.1 | 384 | 31.4 |
| Three months ended September 30, 2025 | 14,361 | -4.6 | 572 | 205.6 | 565 | 429.2 | 292 | -74.2 |

(Note) Comprehensive income: Three months ended September 30, 2026: ¥426 million (26.4%)
Three months ended September 30, 2025: ¥337 million (-72.5%)

| | Profit per share | Profit per share after dilution |
|---|---|---|
| | Yen | Yen |
| Three months ended September 30, 2026 | 10.06 | – |
| Three months ended September 30, 2025 | 7.65 | – |

(Note) For the purpose of calculating profit per share, the number of shares of the Company held in trust for directors' compensation was included in the number of treasury shares, which was to be deducted from the calculation of the average number of shares during the period.

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio |
|---|---|---|---|
| | Millions of yen | Millions of yen | % |
| As of September 30, 2026 | 45,892 | 33,589 | 72.8 |
| As of June 30, 2026 | 47,968 | 34,197 | 70.9 |

(Reference) Total shareholders' equity: As of September 30, 2026: ¥33,405 million
As of June 30, 2026: ¥34,010 million

2. Dividends

| | Dividend per share | | | | |
|---|---|---|---|---|---|
| | 1Q-end | 2Q-end | 3Q-end | Year-end | Total |
| | Yen | Yen | Yen | Yen | Yen |
| Year ended June 30, 2026 | – | 24.00 | – | 24.00 | 48.00 |
| Year ending June 30, 2027 | – | | | | |
| Year ending June 30, 2027 (Forecast) | | 25.00 | – | 25.00 | 50.00 |

(Note) Revisions to the most recently disclosed dividend forecasts: None

3. Consolidated Earnings Forecasts for the Fiscal Year Ending June 30, 2027 (July 1, 2026 to June 30, 2027)

(Percentages indicate year-on-year changes.)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | | Profit per share |
|---|---|---|---|---|---|---|---|---|---|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Interim period (Cumulative) | 33,000 | 4.1 | 2,500 | 5.8 | 2,550 | 7.1 | 1,500 | 22.9 | 39.26 |
| Full year | 71,000 | 5.8 | 6,200 | 7.8 | 6,250 | 8.6 | 4,000 | 134.9 | 104.68 |

(Note) Revisions to the most recently disclosed earnings forecasts: None

* Notes

(1) Significant changes in the scope of consolidation during the period: No
Newly included: – Excluded: –

(2) Application of Accounting Treatment Specific to the Preparation of Quarterly Consolidated Financial Statements: Yes

(3) Changes in accounting policies, changes in accounting estimates and restatement of prior period financial statements:
1) Changes in accounting policies due to revisions to accounting standards and other regulations: None
2) Changes in accounting policies due to other reasons: None
3) Changes in accounting estimates: None
4) Restatement of prior period financial statements: None

(4) Number of shares issued and outstanding (common shares)

| | | | | |
|---|---|---|---|---|
| 1) Number of shares issued at the end of the period (including treasury shares) | As of September 30, 2026 | 40,426,000 | As of June 30, 2026 | 40,426,000 |
| 2) Number of treasury shares at the end of the period | As of September 30, 2026 | 2,267,100 | As of June 30, 2026 | 2,215,670 |
| 3) Average number of shares during the period (cumulative from the beginning of the fiscal year) | Three months ended September 30, 2026 | 38,195,665 | Three months ended September 30, 2025 | 38,188,941 |

* Review of the accompanying quarterly consolidated financial statements by a certified public accountant or an auditing corporation: None

* Explanation on the appropriate use of earnings forecasts and other special notes

The forward-looking statements made in this document, including the earnings forecasts, are based on information currently available to the Company and on certain assumptions deemed to be reasonable by the Company. Actual performance and other results may differ materially owing to various factors.

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# 1. Overview of Consolidated Financial Results, etc.

## (1) Overview of Consolidated Financial Results for the Three Months Ended September 30, 2026

During the three months under review (July 1, 2026 to September 30, 2026), the Japanese economy was recovering modestly, partly due to various government policies while the employment and income environment improved. In addition, looking at the economies of the Asian region where the Group operates, China is expected to continue its gradual slowdown, although there are signs of improvement and expansion in other countries.

On the other hand, it was necessary to remain vigilant regarding the impact of developments in the Middle East, natural disasters, and fluctuations in the financial and capital markets.

The Group formulated its 15th Medium-term Management Plan (five-year plan), under which the current fiscal year (ending June 30, 2027) is the first fiscal year. Under this plan, the Group set the basic policy as: Driving Growth with "Technology-Based Insight" to Create New Value—Building the Infrastructure for Decision-Making Through People, Data, and Technology. In addition to achieving sustainable growth of its traditional marketing support services, the Group aims to significantly enhance its corporate value by maintaining significant growth of its customer decision-making support services that leverage its technologies and data.

In the current consolidated fiscal year as the first fiscal year, the Group will work to maximize and optimize its management resources in preparation for the reorganization of Group companies scheduled in July 2027, under the management policy: Fusion & Restructure—Rebuilding future value through integration and transformation. Prior to this, the Group implemented partial changes to its management structure effective July 1, 2026, appointing executive officers to each business area to delegate authority. Additionally, to clearly identify growth areas with an eye toward the future and achieve company-wide value creation, having started in the three months ended September 30, 2026, the Group changed its reportable segments from the previous three segments of Marketing Support (Consumer Goods & Services), Marketing Support (Healthcare), and Business Intelligence, which were based on customer industries and services provided, to two segments based on business models: the Insight segment and the Data Tech segment. Furthermore, to bridge the two segments and maximize the value delivered by the Group as a whole, the Company has established the Commercial Produce Department as a sales organization that proposes integrated solutions based on customer challenges, and the AI Business Promotion Department to accelerate the business adoption of generative AI.

In the Insight segment, the Company operates: the Data Platform business, which focuses on panel surveys in the consumer, retail, and pharmaceutical sectors, as well as real-world data services such as claims and prescription information; the Research & Consulting business, which centers on domestic custom research, data analysis, and CX consulting; and the Global Insights business, which conducts overseas research (inbound and outbound) and provides global services and solutions. In each of these businesses, the Company aims to achieve steady sales growth and further improve profitability through process transformation driven by the use of generative AI.

The Company will also actively promote further deepening of its research expertise cultivated over many years and the evolution of its services by incorporating the use of AI and technologies into the research field, thereby accelerating its business growth.

In the Data Tech segment, the Company aims to drive aggressive sales growth in both the Marketing Transformation business—which supports marketing decision-making and execution, including communications, sales promotion, and marketing campaigns—and the Business Process Solutions business—which provides system development, data integration platform development, and analytics services—while working to establish these businesses as the Group's future revenue base.

In addition, the Company will accelerate business growth by actively promoting support for development of data infrastructure, which is centered on customers' data, support for systematization that enables end-to-end handling of data utilization operations, such as in the marketing solutions and business support areas, through collaboration with NTT DOCOMO, Inc., and support for data utilization that leads to tangible business results for customers.

In terms of financial performance, the Company set targets of achieving ROE of 12.0% or higher and a progressive dividend policy with a minimum DOE of 5.0% in the period of the 15th Medium-Term Management Plan, with commitment to optimizing capital efficiency and ensuring stable returns to shareholders. On the non-financial front, the Company will drive measures to address environmental challenges, such as reducing $CO_2$ emissions, and strengthen its corporate governance.

As a result of these efforts, the INTAGE Group's consolidated net sales for the three months under review amounted to ¥15,202 million (up 5.9% from the same period of the previous year), with an operating profit of ¥678 million (up 18.5%), ordinary profit of ¥690 million (up 22.1%), and profit attributable to owners of parent of ¥384 million (up 31.4%).

The results by segment are as follows. As stated above, the Company revised its reportable segments effective from the current consolidated fiscal year, and the comparison and analysis of operating results are based on the revised segmentation. In addition, during the three months under review, company-wide expenses increased, due to personnel expenses associated with newly established organizations preparing for the group reorganization scheduled for July 2027 and IT infrastructure costs related to initiatives such as security enhancements. These increased expenses had an impact on segment operating profit, particularly in the Insight segment.

1) Insight segment

In the Insight segment, sales increased but profit decreased; consolidated net sales of the segment amounted to ¥11,640 million (up 4.4% from the same period of the previous year), with an operating profit of ¥536 million (down 19.4%).

In this segment, sales increased mainly due to the Data Platform business, driven by steady performance in panel surveys for the consumer goods sector, and the Research & Consulting business, reflecting the steady performance in custom research for the healthcare sector.

On the other hand, profits declined due to sluggish performance in global consumer goods research in the Global Insights business and the impact of the company-wide expenses mentioned earlier.

2) Data Tech segment

The Data Tech segment reported a year-over-year increase in both sales and profit, with net sales of ¥3,561 million (up 11.0% from the same period last year) and operating profit of ¥142 million (compared to an operating loss of ¥92 million in the same period last year).

In this segment, sales increased due to steady performance in marketing support for the communications sector in the Marketing Transformation business, as well as strong performance in the Business Process Solutions business, particularly in industry-specific solutions and data integration platforms and utilization services.

In terms of profits, in addition to improved profitability that resulted from the establishment of a solid business foundation in the Marketing Transformation business, sales growth in the Business Process Solutions business led to a significant year-on-year improvement, resulting in higher profits.

## (2) Overview of Financial Position for the Three Months Ended September 30, 2026

(Assets)

Current assets contracted ¥2,355 million from the end of the previous fiscal year to ¥30,114 million. This was mainly due to decreases of ¥718 million in cash and deposits and ¥2,654 million in deposits paid, which were partially offset by an increase of ¥888 million in work in process.

Non-current assets increased ¥279 million from the end of the previous fiscal year to ¥15,777 million. This was due to increases of ¥131 million in leased assets, net and ¥269 million in other intangible assets, partially offset by decreases of ¥61 million in goodwill and ¥120 million in "Other" under "Investments and other assets."

As a result, total assets decreased by ¥2,076 million to ¥45,892 million.

(Liabilities)

Current liabilities decreased ¥1,338 million from the end of the previous fiscal year to ¥11,341 million. This was mainly due to decreases of ¥1,066 million in income taxes payable and ¥1,089 million in provision for bonuses, partially offset by increases of ¥216 million in accounts payable-trade, ¥258 million in asset retirement obligations, and ¥292 million in "Other."

Non-current liabilities declined ¥129 million from the end of the previous fiscal year, to ¥961 million. This was chiefly due to a ¥253 million decrease in asset retirement obligations, partially offset by a ¥125 million increase in lease liabilities.

As a result, total liabilities decreased by ¥1,468 million to ¥12,302 million.

(Net assets)

Total net assets decreased by ¥608 million from the end of the previous fiscal year to ¥33,589 million. This was chiefly due to decreases of ¥540 million in retained earnings, partially offset by an increase of ¥110 million in treasury shares.

## 2. Consolidated Financial Statements and Notes Thereto

### (1) Consolidated Balance Sheet

(Thousands of yen)

| | Previous consolidated fiscal year (As of June 30, 2026) | First quarter under review (As of September 30, 2026) |
|---|---|---|
| Assets | | |
| Current assets | | |
| Cash and deposits | 11,557,541 | 10,839,258 |
| Notes and accounts receivable - trade, and contract assets | 10,424,811 | 10,461,211 |
| Merchandise | 12,585 | 11,946 |
| Work in process | 2,011,541 | 2,899,886 |
| Supplies | 91,841 | 59,157 |
| Deposits paid | 5,804,670 | 3,150,125 |
| Other | 2,573,433 | 2,698,571 |
| Allowance for doubtful accounts | -6,397 | -6,083 |
| Total current assets | 32,470,028 | 30,114,075 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 955,595 | 947,470 |
| Net equipment and fixtures | 399,746 | 387,769 |
| Land | 1,998,156 | 1,998,156 |
| Leased assets, net | 215,383 | 347,205 |
| Other | 21,766 | 466 |
| Total property, plant and equipment | 3,590,649 | 3,681,068 |
| Intangible assets | | |
| Goodwill | 1,801,284 | 1,740,268 |
| Other | 2,937,593 | 3,206,639 |
| Total intangible assets | 4,738,878 | 4,946,908 |
| Investments and other assets | | |
| Investment securities | 1,658,782 | 1,677,616 |
| Deferred tax assets | 1,643,280 | 1,671,825 |
| Retirement benefit asset | 2,169,554 | 2,213,927 |
| Other | 1,996,762 | 1,876,208 |
| Allowance for doubtful accounts | -299,220 | -289,606 |
| Total investments and other assets | 7,169,158 | 7,149,972 |
| Total non-current assets | 15,498,686 | 15,777,949 |
| Total assets | 47,968,715 | 45,892,025 |

(Thousands of yen)

| | Previous consolidated fiscal year (As of June 30, 2026) | First quarter under review (As of September 30, 2026) |
|---|---|---|
| Liabilities | | |
| Current liabilities | | |
| Accounts payable - trade | 2,412,844 | 2,629,516 |
| Lease liabilities | 108,624 | 130,430 |
| Income taxes payable | 1,545,653 | 478,711 |
| Provision for bonuses | 2,470,897 | 1,381,363 |
| Provision for point card certificates | 2,347,566 | 2,375,690 |
| Asset retirement obligations | – | 258,589 |
| Other | 3,794,678 | 4,087,290 |
| Total current liabilities | 12,680,266 | 11,341,591 |
| Non-current liabilities | | |
| Lease liabilities | 137,003 | 262,295 |
| Provision for share awards | 141,199 | 128,859 |
| Retirement benefit liability | 307,325 | 303,072 |
| Asset retirement obligations | 400,907 | 146,925 |
| Other | 104,438 | 120,047 |
| Total non-current liabilities | 1,090,875 | 961,200 |
| Total liabilities | 13,771,141 | 12,302,792 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 2,378,706 | 2,378,706 |
| Capital surplus | 1,796,274 | 1,796,274 |
| Retained earnings | 31,873,469 | 31,333,260 |
| Treasury shares | -3,317,001 | -3,427,925 |
| Total shareholders' equity | 32,731,448 | 32,080,316 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 132,520 | 151,645 |
| Foreign currency translation adjustment | 872,781 | 904,857 |
| Remeasurements of defined benefit plans | 274,214 | 268,236 |
| Total accumulated other comprehensive income | 1,279,515 | 1,324,739 |
| Non-controlling interests | 186,609 | 184,177 |
| Total net assets | 34,197,573 | 33,589,233 |
| Total liabilities and net assets | 47,968,715 | 45,892,025 |

## (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

For the three months ended September

(Thousands of yen)

| | Three months ended September 30, 2025 (July 1, 2025 to September 30, 2025) | Three months ended September 30, 2026 (July 1, 2026 to September 30, 2026) |
|---|---|---|
| Net sales | 14,361,563 | 15,202,000 |
| Cost of sales | 8,764,334 | 9,355,859 |
| Gross profit | 5,597,228 | 5,846,141 |
| Selling, general and administrative expenses | 5,024,693 | 5,167,650 |
| Operating profit | 572,535 | 678,491 |
| Non-operating income | | |
| Interest income | 11,283 | 24,984 |
| Dividend income | – | 32,500 |
| Share of profit of entities accounted for using equity method | 1,497 | 7,108 |
| Subsidy income | 11,283 | 1,103 |
| Other | 13,079 | 12,749 |
| Total non-operating income | 37,143 | 78,445 |
| Non-operating expenses | | |
| Interest expenses | 1,440 | 4,154 |
| Loss on investments in investment partnerships | 23,076 | 11,326 |
| Foreign exchange losses | – | 38,277 |
| Provision of allowance for doubtful accounts | 9,319 | – |
| Other | 10,705 | 12,874 |
| Total non-operating expenses | 44,541 | 66,632 |
| Ordinary profit | 565,137 | 690,304 |
| Extraordinary income | | |
| Gain on sale of investment securities | 3,936 | 4,499 |
| Total extraordinary income | 3,936 | 4,499 |
| Extraordinary losses | | |
| Loss on valuation of investment securities | – | 2,975 |
| Total extraordinary losses | – | 2,975 |
| Profit before income taxes | 569,073 | 691,828 |
| Income taxes | 279,836 | 312,368 |
| Profit | 289,237 | 379,459 |
| Profit (loss) attributable to non-controlling interests | -3,041 | -4,617 |
| Profit attributable to owners of parent | 292,278 | 384,077 |

Consolidated Statements of Comprehensive Income

For the three months ended September

(Thousands of yen)

| | Three months ended September 30, 2025 (July 1, 2025 to September 30, 2025) | Three months ended September 30, 2026 (July 1, 2026 to September 30, 2026) |
|---|---|---|
| Profit | 289,237 | 379,459 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 53,797 | 19,125 |
| Foreign currency translation adjustment | -17,439 | 33,680 |
| Remeasurements of defined benefit plans, net of tax | 11,707 | -5,977 |
| Total of other comprehensive income | 48,065 | 46,827 |
| Comprehensive income | 337,303 | 426,287 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 343,970 | 429,301 |
| Comprehensive income attributable to non-controlling interests | -6,666 | -3,013 |

## (3) Notes to Quarterly Consolidated Financial Statements

(Application of accounting treatment specific to the preparation of quarterly consolidated financial statements)

Tax expenses are calculated by multiplying income before income taxes by an effective tax rate, which is reasonably estimated by applying tax-effect accounting to estimated income before income taxes for the fiscal year including the first quarter under review.

(Notes on segment information, etc.)

I. For the three months ended September 30, 2025 (July 1, 2025 to September 30, 2025)

1. Information on the amounts of net sales and profit by reportable segment

| | Reportable segment | | Total (Thousands of yen) |
|---|---|---|---|
| | Insight (Thousands of yen) | Data Tech (Thousands of yen) | |
| Net sales | | | |
| Net sales to third parties | 11,154,484 | 3,207,079 | 14,361,563 |
| Intra-group net sales and transfers | – | – | – |
| Total | 11,154,484 | 3,207,079 | 14,361,563 |
| Segment profit (loss) | 664,968 | -92,433 | 572,535 |

(Note) The total of the segment profit (loss) equals the operating profit reported in the quarterly consolidated statement of income.

II. For the three months ended September 30, 2026 (July 1, 2026 to September 30, 2026)

1. Information on the amounts of net sales and profit by reportable segment

| | Reportable segment | | Total (Thousands of yen) |
|---|---|---|---|
| | Insight (Thousands of yen) | Data Tech (Thousands of yen) | |
| Net sales | | | |
| Net sales to third parties | 11,640,984 | 3,561,016 | 15,202,000 |
| Intra-group net sales and transfers | – | – | – |
| Total | 11,640,984 | 3,561,016 | 15,202,000 |
| Segment profit | 536,100 | 142,391 | 678,491 |

(Note) The total of the segment profit equals the operating profit reported in the consolidated statement of income.

2. Matters concerning the change in reportable segments, etc.

Effective from the first quarter of the current fiscal year, in conjunction with changes to our business management segments, the Company has revised its reporting segments from the previous “Marketing Support (Consumer Goods & Services),” “Marketing Support (Healthcare),” and “Business Intelligence” to “Insight” and “Data Tech.” The segment information for the first three months of the previous fiscal year was prepared based on segmentation after the changes.

(Note in the event of major change in shareholders' equity)

Not applicable.

(Note on assumptions for going concern)

Not applicable.

(Notes on statement of cash flows)

The Company did not prepare a quarterly consolidated statement of cash flows for the first three months of the fiscal year under review. Depreciation (including amortization of intangible assets, excluding amortization of goodwill) and amortization of goodwill for the first quarter under review are as follows.

| | For the three months ended September 30, 2025 (July 1, 2025 to September 30, 2025) | For the three months ended September 30, 2026 (July 1, 2026 to September 30, 2026) |
|---|---|---|
| Depreciation | 278,366 thousand yen | 253,610 thousand yen |
| Amortization of goodwill | 82,833 thousand yen | 61,015 thousand yen |