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SAKATA INX
Visual Communication Technology

Financial Results Briefing Material for the 3rd Quarter of the Fiscal Year Ending December 31, 2026

SAKATA INX CORPORATION

November 12, 2026

TSE Prime | Securities code: 4633

The performance forecasts and other forward-looking statements found in this document are based on information available at the time this document was prepared and on certain assumptions deemed reasonable by the Company. Actual performance and other outcomes may differ significantly for various reasons. Amounts shown are rounded down to the nearest whole unit.

Results for the First Nine Months

- Despite an increase in temporary expenses in the Americas, increased sales volumes in the Americas, Europe, and India and Vietnam in Asia drove performance.

  In addition, profit improvement initiatives focused on capital efficiency in Japan and Europe contributed to **year-on-year growth in net sales and profits for the first nine months**.

- There were no major disruptions to procurement volume due to the situation in the Middle East, with stable supply continuing

Full-year forecast

- Earnings improvement in Japan and Europe drove performance. In addition, supported by a recovery in sales in certain Asian markets and profitability improvement initiatives in the Americas and Performance Chemicals, the Company expects to **meet its full-year forecast** and deliver **year-on-year growth in net sales and profits** despite mixed performance across segments.

- Continue to monitor the impact of rising raw material prices due to geopolitical risks and inflation on orders and customer demand.

Shareholder Return

- Annual dividend of JPY100/share

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Status of the Supply Chain Due to the Situation in the Middle East

We will closely monitor fluctuations in raw material markets while maintaining stable procurement and appropriate pricing.

Overall impact from the situation in the Middle East

Status of procurement and supply

- We have maintained stable supply without any supply disruptions occurring
- We will work to maintain stable supply by continuing to strengthen coordination with suppliers and diversifying procurement sources

Future outlook

- Prices for raw materials temporarily softened, but crude oil prices have started to rise again, and raw material prices are expected to remain high overall in the future
- The outlook will remain uncertain, with political and regional circumstances expected to have an impact in addition to crude oil and naphtha prices

Status of raw material costs and price revisions by region

	Trends in raw material costs	Price revisions
Japan	There is a time lag between when the prices of goods such as resins and processed pigments increase, and those increases are reflected in costs. At present, raw material prices across the board remain elevated	We will closely watch raw material trends and work to maintain appropriate price levels
Asia	For key raw materials such as pigments and resins, while costs vary depending on the region or specific item, they remain high	Given the market environment and competitive landscape in each country, we will continue to implement appropriate price actions
Americas	Despite decreasing slightly from peak levels, costs remain at a high level	We will continue to conduct proper price actions based on trends in raw material prices and logistics expenses
Europe	Despite decreasing slightly from peak levels, costs remain at a high level	We will continue to conduct proper price actions based on trends in raw material prices and logistics expenses
Digital and Specialty Products	Costs of key raw materials have remained at high levels, even recently	We will implement price revisions based on raw material trends and profitability for each product

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FY2026/12 Q3 (First Nine Months) Consolidated Financial Highlights

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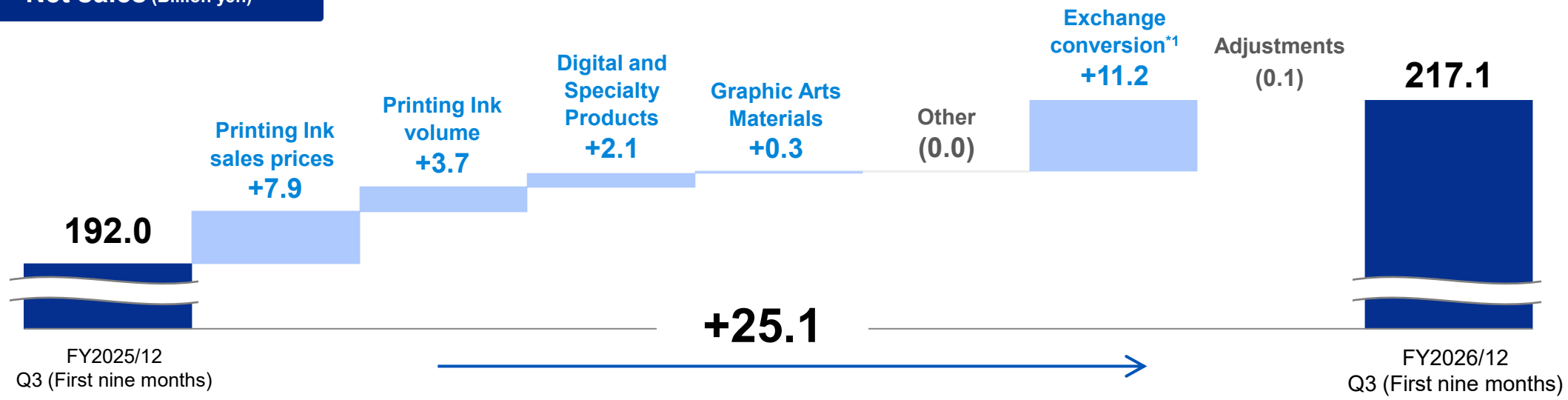
(Billion yen)	FY2025/12 Q3 (First Nine Months)	FY2026/12 Q3 (First Nine Months)				FY2026/12 (Full-year forecast)	Progress rate (%)
	Amount	Amount	Change	Change (%)	Change after excluding the effect of foreign exchange translation (%)	Amount	
Net sales	192.0	**217.1**	25.1	13.1	7.2	286.5	75.7
Operating income	11.9	**13.4**	1.5	12.9	7.1	17.0	79.0
Ordinary income	13.1	**14.7**	1.6	12.3	7.4	17.8	82.7
Net income attributable to owners of parent	9.7	**9.8**	0.1	1.1	(3.5)	11.8	83.8
Average rate (USD/JPY)	JPY148.23	**JPY158.54**				JPY155.00	

	FY2025/12 Q3 (First Nine Months)	FY2026/12 Q3 (First Nine Months)	FY2026/12 (Full-year forecast)
Operating income margin	6.2%	**6.2%**	5.9%
Ordinary income margin	6.8%	**6.8%**	6.2%
Net income margin attributable to owners of parent	5.1%	**4.6%**	4.1%
Earnings per share	JPY197.92	**JPY202.51**	JPY241.84

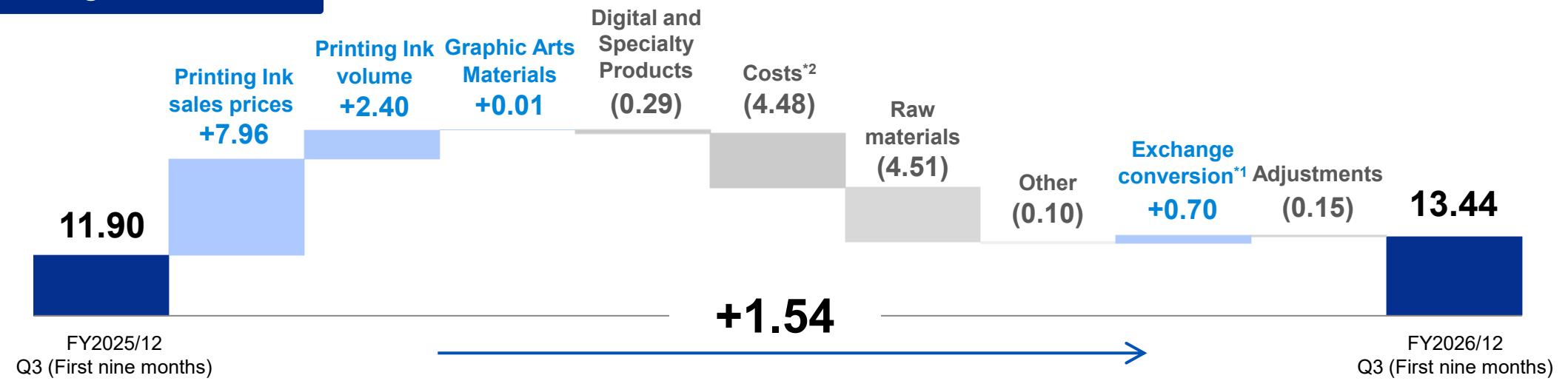
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FY2026/12 Q3 (First Nine Months) Year-on-Year Changes by Factor

Net sales (Billion yen)



Operating income (Billion yen)



*1 Impact of exchange rates at the time of the closing of the books of overseas subsidiaries

*2 Manufacturing costs, SGA, etc.

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— FY2026/12 Q3 Net Sales and Operating Income by Segment

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(Billion yen)

		FY2025/12 Q3 (Three Months)	FY2026/12 Q3 (Three Months)			FY2025/12 Q3 (First Nine Months)	FY2026/12 Q3 (First Nine Months)		
		Amount	Amount	Change (%)	Change after excluding the effect of foreign exchange translation (%)	Amount	Amount	Change (%)	Change after excluding the effect of foreign exchange translation (%)
Net sales	Printing Inks and Graphic Arts Materials (Japan)	12.3	13.9	13.3	-	37.2	40.8	9.7	-
	Printing Inks (Asia)	14.6	16.1	10.1	4.6	41.5	46.5	12.2	6.6
	Printing Inks (Americas)	25.9	30.3	16.8	7.6	76.3	86.6	13.4	5.1
	Printing Inks (Europe)	5.4	6.7	22.2	13.1	16.0	19.5	22.2	10.9
	Digital and Specialty Products	6.9	7.8	12.3	8.4	20.0	22.9	14.6	10.6
	Total reporting segments	65.4	75.0	14.6	8.6	191.1	216.5	13.3	7.4
	Other	1.7	2.0	20.4	20.4	5.7	5.6	(1.1)	(1.1)
	Adjustments	(1.5)	(1.9)	-	-	(4.8)	(5.1)	-	-
	Total	65.6	75.1	14.4	8.5	192.0	217.1	13.1	7.2
Operating income	Printing Inks and Graphic Arts Materials (Japan)	0.4	1.5	237.4	-	0.9	3.7	311.6	-
	Printing Inks (Asia)	1.9	1.4	(23.3)	(28.2)	5.0	4.8	(4.5)	(10.3)
	Printing Inks (Americas)	1.3	0.8	(37.8)	(42.7)	4.4	3.0	(30.1)	(35.0)
	Printing Inks (Europe)	(0)	0.3	-	-	0.1	0.9	416.0	364.2
	Digital and Specialty Products	0.8	0.5	(34.7)	(38.3)	1.9	1.7	(9.7)	(14.8)
	Total reporting segments	4.5	4.7	4.2	(0.6)	12.4	14.2	14.3	8.7
	Other	0	0	57.2	57.2	0.2	0.1	(41.2)	(41.2)
	Adjustments	(0.3)	(0.3)	-	-	(0.8)	(0.9)	-	-
	Total	4.2	4.4	3.8	(1.2)	11.9	13.4	12.9	7.1

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— Full-year Segment Outlook

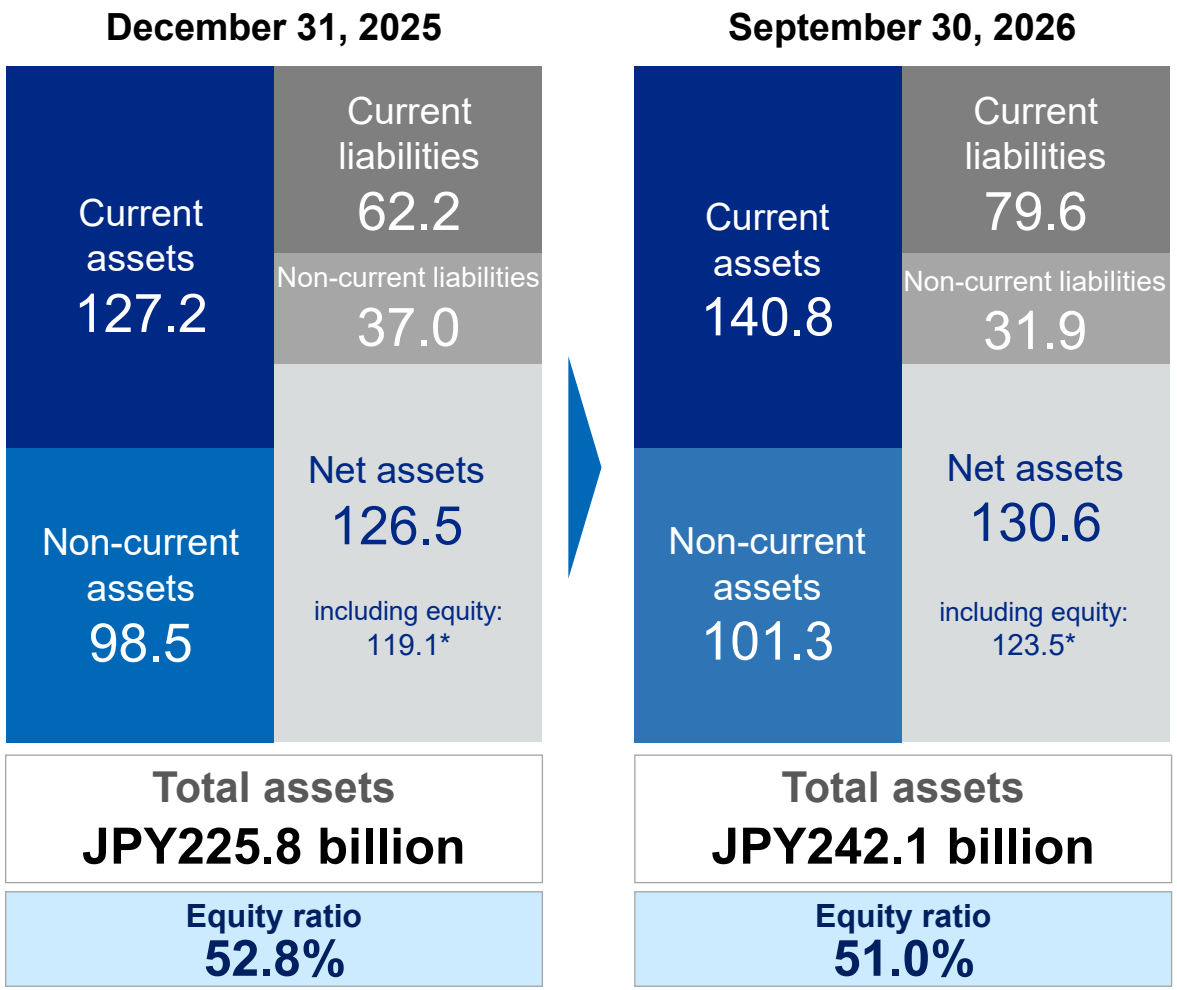
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(Billion yen)

Segment		FY2026/12 First Nine Months	FY2026/12 Full-year Outlook	Situation Up to 3Q and Outlook for 4Q and Beyond
Japan	Net sales	40.8	**54.5**	● Packaging ink is expected to perform solidly in 4Q, despite experiencing a pullback following front-loaded demand in 2Q ● We will continue to advance various initiatives to improve earnings through business structural reforms with an awareness of capital efficiency
	Operating income	3.7	**4.4**	
	Profit margin (%)	9.0	**8.0**	
Asia	Net sales	46.5	**63.4**	● On the volume side, India and Vietnam will remain solid, but due to lagging recovery in demand in Southeast Asia, temporary reactive declines and other factors, even performance across countries is expected to persist ● Given the market environment, we will work to ensure sales volume and profitability by advancing sales activities and pricing actions, with the Asian regional management company playing a central role
	Operating income	4.8	**6.6**	
	Profit margin (%)	10.3	**10.4**	
Americas	Net sales	86.6	**112.2**	● In North America, despite an increase in sales volume, expenses for the introduction of an ERP system, capital investment and other temporary increases in expenses, combined with sharply rising personnel and logistics expenses, are placing pressure on earnings ● We will take steps to firmly establish price revisions and curb expenses, while also working to expand sales volume ● In South America, the update of the ERP system is complete, and sales volume is expected to recover in the future
	Operating income	3.0	**4.0**	
	Profit margin (%)	3.5	**3.6**	
Europe	Net sales	19.5	**25.3**	● Shift to segments capable of contributing to earnings through business structural reforms led by the European regional management company ● Sales of metal inks are expected to continue expanding in the EU, Middle East and Africa ● In packaging ink, sales of eco-friendly products are expanding, with sales of highly profitable products remaining firm ● Seasonal demand fluctuations are expected in 4Q
	Operating income	0.9	**0.9**	
	Profit margin (%)	4.5	**3.5**	
Digital and Specialty Products	Net sales	22.9	**29.8**	● While sales of inkjet inks and functional materials for displays (CF, BM, etc.) are expected to remain firm, we will continue to implement proper price actions to address impacts such as raising raw material prices and increased expenses ● In the inkjet inks segment, we will steadily expand use in new markets targeting the areas of food, clothing and housing ● New adoption has also advanced in functional materials for displays, and we will continue working to expand sales in growth markets.
	Operating income	1.7	**2.4**	
	Profit margin (%)	7.6	**8.0**	

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Consolidated Balance Sheet (Billion yen)



*Equity = total shareholders' equity + total accumulated other comprehensive income

Key Changes in Assets and Liabilities (Billion yen)

Category		Change
Assets	Trade accounts receivable	+8.1
	Inventories	+5.2
	Cash and deposits	(0.1)
	Investment securities	+2.4
Liabilities	Interest-bearing debt	+7.0
	Notes and accounts payable - trade	+4.1

Key Changes in Net Assets (Billion yen)

Category	Change
Treasury stock	+4.2
Valuation difference on available-for-sale securities	+0.6
Foreign currency translation adjustment	(0.3)
Retained earnings	(0.1)

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— FY2026 Financial Forecast

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(Billion yen)	FY2024/12	FY2025/12	FY2026/12 (Full-year forecast)		
	Amount	Amount	Amount	Change	Change (%)
Net sales	245.5	257.6	**286.5**	28.8	11.1
Operating income	13.1	15.2	**17.0**	1.7	11.6
Ordinary income	12.8	15.3	**17.8**	2.4	15.8
Net income attributable to owners of parent	9.0	11.6	**11.8**	1.9	1.6
Average rate (USD/JPY)	JPY151.58	JPY149.71	**JPY155.00**		

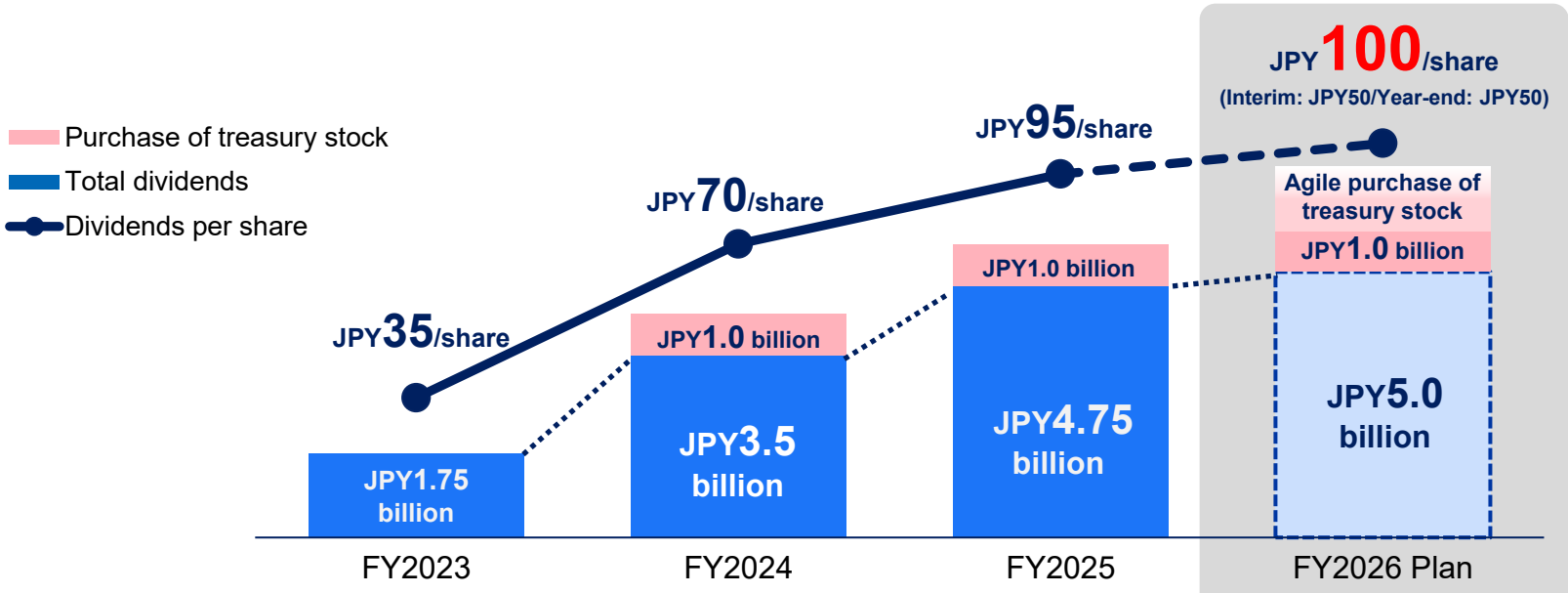
	FY2024/12	FY2025/12	FY2026/12 (Full-year forecast)
Operating income margin	5.4%	5.9%	**5.9%**
Ordinary income margin	5.3%	6.0%	**6.2%**
Net income margin attributable to owners of parent	3.7%	4.5%	**4.1%**
Earnings per share	JPY180.64	JPY235.26	**JPY241.84**

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Shareholder Return

Shareholder return policy Active and stable return of dividends and agile purchase of treasury stock

Target Achieving a total payout ratio of 50% or above by 2026



	FY2023	FY2024	FY2025	FY2026 Plan	
Payout ratio	23.5%	38.8%	40.4%	41.3%	*1
Total payout ratio	23.5%	49.8%	49.0%	50% or above	*1
Net income (billion yen)	7.4	9.0	11.6	11.8	*2
Operating CF (billion yen)	15.3	8.9	17.0	–	

Treasury stock

Purchased for JPY1.0 billion (in March 2026)

Agile purchase of treasury stock

Annual dividend

FY2026 Plan

JPY100/share

Compared to the FY2023 level

Approx. 2.8 times

*1 Estimate based on the FY2026 forecast *2 Forecast for FY2026

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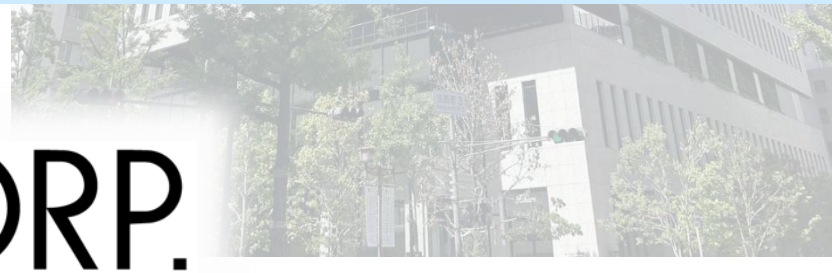
(Holding company)

INX HOLDINGS CORP.

(Company name change effective January 1, 2027)

Together with the new company name,
we will aim to further enhance corporate value

There will be no change to our securities code (4633)



(Operating company in Japan)

SAKATA INX CORP.

Our Japanese business will continue as the newly formed SAKATA INX CORPORATION

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— Goals of the Transformation into a Holding Company

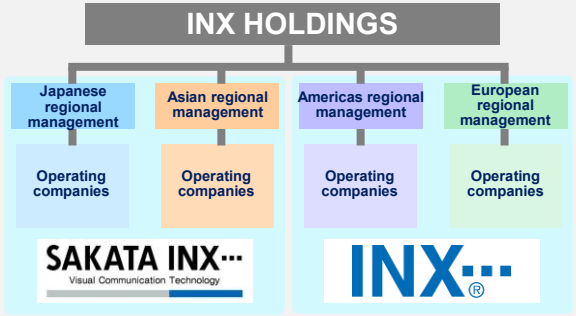
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Capitalizing on the transition to a holding structure as an opportunity to enter a new stage of growth

1 Strengthening the management base

Transition to INX HOLDINGS in January 2027

- Clarifying the roles of management and business operations
- Promotion of management focused on Group-wide optimization
- Speeding up decision making and enhancing governance



Build a management and financial base that can swiftly adapt to change and steadily execute growth investments

2 Implementing growth strategies

Prioritizing investment in growth areas and regions

- Global growth in package/metal inks
- Expansion of eco-friendly products and high value-added products
- Cultivation of functional materials and new businesses
- Prioritized allocation of management resources based on growth potential and profitability



Leverage the strengths of existing businesses to create new business opportunities

3 Enhancing capital efficiency and driving shareholder returns

Promoting management that is conscious of the cost of capital and stock price

- Making investment decisions conscious of the cost of capital
- Enhancing earning capabilities (ROE and ROIC)
- Strengthening the ability to generate cash
- Ensuring stable and ongoing shareholder returns

Acquiring "A- / Stable" issuer rating

* As of September 17, 2026

- Diversifying the means of financing and strengthening the funding base

Sustainable improvement of corporate value

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Appendix

Launching joint research to establish a next-generation manufacturing process for neodymium magnets with NDFEB Corporation, led by neodymium magnet inventor Dr. Masato Sagawa



Left: Dr. Masato Sagawa, Representative Director, NDFEB Corporation
Right: Yoshiaki Ueno, Representative Director, President & CEO, SAKATA INX CORPORATION

We have started joint research into the establishment of next-generation manufacturing processes that will reduce material losses, improve molding stability and achieve strong magnetic properties by combining knowledge of neodymium magnets with the Company's material design technologies.

Key points of the joint development arrangement

Combining technologies	Dr. Sagawa's knowledge regarding neodymium magnets × The Company's material design technologies
Development themes	Reducing material losses, improving molding stability and achieving strong magnetic properties
Future developments	Creation of business opportunities in new business fields and enhancing corporate value in the medium- to long-term

Neodymium magnets possess strong magnetic properties and produce a strong magnetic force even in a compact form, which contributes to compact and lighter products, higher outputs, and higher efficiencies.
These magnets are utilized in a widening range of fields as key functional materials supporting decarbonization, automation and the enhancement of people's daily lives, and demand is expected to continue to grow in the future.

Diverse fields of utilization



Mobility



Robotics and Industrial Equipment



Home appliances and medical devices

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Our Ratings

* As of September 17, 2026

Rating agency	Rating subject
Rating and Investment Information, Inc. (R&I)	Issuer credit ratings

Rating	Rating outlook
A-	Stable

Purpose of acquiring the rating

- Objective assessment and visualization of the Group's creditworthiness
- Diversification of the means of financing and strengthening of the funding base
- Building of a medium- to long-term financial base supporting growth investments

Selected as an MSCI Japan ESG Select Leaders Index Constituent for the first time

2026 CONSTITUENT MSCI NIHONKABU ESG SELECT LEADERS INDEX

Acquisition of an "AA" rating from the MSCI ESG ratings

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Reference: Trends in Consolidated Financial Results

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(Million yen)

		FY2017/12	FY2018/12	FY2019/12	FY2020/12	FY2021/12	FY2022/12	FY2023/12	FY2024/12	FY2025/12
Printing Inks and Graphic Arts Materials (Japan)	Net sales	54,985	54,950	51,876	48,071	50,444	51,436	52,977	52,806	50,248
	Operating income	2,253	1,125	822	1,252	1,366	407	1,407	927	1,436
	Operating income margin (%)	4.1	2.0	1.5	2.6	2.7	0.7	2.6	1.7	2.8
Printing Inks (Asia)	Net sales	30,245	32,156	35,277	32,597	38,574	48,050	52,434	58,281	56,173
	Operating income	2,347	1,529	2,420	2,451	2,244	1,745	4,346	5,747	6,913
	Operating income margin (%)	7.7	4.7	6.8	7.5	5.8	3.6	8.2	9.8	12.3
Printing Inks (Americas)	Net sales	43,560	44,957	48,771	49,510	54,930	73,889	78,848	87,863	101,860
	Operating income	1,830	992	1,945	2,953	1,464	360	4,675	4,474	5,285
	Operating income margin (%)	4.2	2.2	3.9	5.9	2.6	0.4	5.9	5.0	5.2
Printing Inks (Europe)	Net sales	8,777	9,321	9,790	10,164	15,929	19,486	19,555	21,447	21,578
	Operating income	25	(791)	(985)	(432)	(188)	(571)	(789)	66	64
	Operating income margin (%)	0.2	—	—	—	—	—	—	0.3	0.3
Digital and Specialty Products	Net sales	11,336	12,185	12,452	11,844	14,328	15,508	16,836	19,405	26,947
	Operating income	1,140	1,222	926	549	1,901	1,584	1,882	2,666	2,446
	Operating income margin (%)	10.0	10.0	7.4	4.6	13.2	10.2	11.1	11.7	9.0
Reporting segments total	Net sales	148,904	153,571	158,168	152,187	174,207	208,372	220,653	239,805	256, 806
	Operating income	7,596	4,078	5,129	6,437	6,788	3,526	11,521	13,881	16,144
Other	Net sales	15,790	16,335	16,837	16,984	17,229	14,046	15,302	12,731	7,433
	Operating income	350	390	369	156	350	336	464	179	249
Adjustments	Net sales	(7,392)	(7,851)	(7,767)	(7,664)	(9,949)	(6,887)	(7,593)	(6,965)	(6,599)
	Operating income	626	643	727	618	275	261	(537)	(511)	(1,172)
Total	Net sales	157,302	162,056	167,237	161,507	181,487	215,531	228,362	245,570	257,666
	Operating income	8,573	5,112	6,225	7,212	7,414	4,125	11,448	13,161	15,226
	Operating income margin (%)	5.4	3.1	3.7	4.4	4.0	1.9	5.0	5.3	5.9

Average exchange rate (to USD) during the consolidated fiscal year	JPY112.19	JPY110.43	JPY109.05	JPY106.82	JPY109.80	JPY131.43	JPY140.56	JPY151.58	JPY149.71

*In the fiscal year ending December 31, 2026, the toner business was transferred from a related domestic subsidiary in the Other segment to the Digital and Specialty Products segment. Accordingly, the figures for the fiscal year ended December 31, 2025 have been modified retrospectively.
However, the figures up to the fiscal year ended December 31, 2024 have not been modified retrospectively.

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— Reference: Trends in Quarterly Results by Segment

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(Million yen)

		FY2024				FY2025				FY2026			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Printing Inks and Graphic Arts Materials (Japan)	Net sales	12,229	13,219	13,410	13,947	12,488	12,425	12,325	13,009	12,177	14,722	13,960	
	Operating income	353	173	166	233	274	173	452	534	564	1,617	1,528	
	Operating income margin (%)	2.8	1.3	1.2	1.6	2.1	1.3	3.6	4.1	4.6	10.9	10.9	
Printing Inks (Asia)	Net sales	14,868	14,245	14,517	14,649	14,017	12,799	14,690	14,665	14,303	16,109	16,177	
	Operating income	1,591	1,301	1,441	1,412	1,602	1,525	1,938	1,846	1,659	1,690	1,486	
	Operating income margin (%)	10.7	9.1	9.9	9.6	11.4	11.9	13.1	12,6	11.5	10.4	9.1	
Printing Inks (Americas)	Net sales	20,371	22,488	21,925	23,077	25,579	24,819	25,988	25,473	27,664	28,607	30,356	
	Operating income	1,322	1,396	1,565	190	1,549	1,540	1,315	879	1,287	974	817	
	Operating income margin (%)	6.4	6.2	7.1	0.8	6.0	6.2	5.0	3.5	4.6	3.4	2.6	
Printing Inks (Europe)	Net sales	5,518	5,612	5,351	4,964	5,241	5,289	5,499	5,547	6,243	6,618	6,722	
	Operating income	207	2	5	(148)	85	90	(1)	(109)	227	319	353	
	Operating income margin (%)	3.7	0.0	0.0	—	1.6	1.7	—	—	3.6	4.8	5.2	
Digital and Specialty Products	Net sales	4,428	5,190	4,900	4,886	6,522*	6,525*	6,958*	6,942*	7,518	7,593	7,812	
	Operating income	726	648	645	645	606*	499*	835*	506*	607	601	545	
	Operating income margin (%)	16.4	12.4	13.1	13.2	9.2	7.6	12.0	7.2	8.0	7.9	6.9	

*In the fiscal year ending December 31, 2026, the toner business was transferred from a related domestic subsidiary in the Other segment to the Digital and Specialty Products segment. Accordingly, the figures for the fiscal year ended December 31, 2025 have been modified retrospectively.
However, the figures for the fiscal year ended December 31, 2024 have not been modified retrospectively.

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Status of Inclusion in Indices / Ratings by External Organizations

Area	Index	Overview of ratings	2022	2023	2024	2025	2026
E	S&P/JPX Carbon Efficient Index	An ESG investment index jointly developed by S&P Dow Jones Indices and JPX that focuses on environmental (E) aspects. The index evaluates companies based on the status of their disclosures of environmental information and carbon efficiency levels (carbon emissions per unit of sales), and assigns higher weightings to the companies demonstrating superior performance.	● (first selected in 2019)	●	●	●	●
ESG	FTSE Blossom Japan Sector Relative Index	An ESG investment index developed by FTSE Russell. The index comprises Japanese companies demonstrating outstanding ESG performance in each industry, and is used as a benchmark for investment decisions by ESG investors in Japan and overseas.	● (selected for the first time)	●	●	●	●
ESG	FTSE Blossom Japan Index	An ESG investment index developed by FTSE Russell. The index comprises Japanese companies with strong environmental, social and governance (ESG) performance and is used as a benchmark for investment decisions by ESG investors in Japan and overseas.	—	—	● (selected for the first time)	●	●
ESG	**2026** CONSTITUENT MSCI NIHONKABU * ESG SELECT LEADERS INDEX	An ESG investment index developed by MSCI. The index comprises Japanese companies with outstanding ESG ratings in each industry, and is used as one of the indices adopted by the Government Pension Investment Fund (GPIF). The Company has also obtained an "AA" rating in the MSCI ESG Ratings.	—	—	—	—	● (selected for the first time)

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Area	Ratings from External Organizations	Overview of ratings	2022	2023	2024	2025	2026
E	CDP's Annual Supplier Engagement Assessment	A rating system implemented by CDP to evaluate climate change initiatives across the supply chain. The evaluation covers governance, goal setting, management of Scope 3 emissions, risk management, and cooperation with suppliers. The Company obtained the highest rating of "A," and was selected as a "Supplier Engagement Leader" for the first time.	Climate: B-	Climate: B	Climate: B	Climate: B	To be announced
				Water: B	Water: A-	Water: A-	To be announced
S	Outstanding Organizations of KENKO Investment for Health	A certification program managed by the Ministry of Economy, Trade and Industry and Nippon Kenko Kaigi. The program evaluates and certifies companies that strategically address the maintenance and advancement of employee health and put into practice health and productivity management initiatives.	● (first certified in 2021)	●	●	●	●

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