TDCSOFT .Be a Visionary System Integrator

Supplementary Materials for Second Quarter Financial Results of Fiscal Year Ending March 31, 2027

November 9, 2026



TSE Prime
Securities code: 4687

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Agenda

1. Overview of Consolidated Financial Results as of September 30, 2026
2. Highlights of Each Field
3. Overview of Net Sales by Customer Industry
4. Orders Received/Backlog Trends
5. Operating Profit Analysis

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Overview of Consolidated Financial Results as of September 30, 2026

Financial Results

(Unit: Millions of yen)

	Fiscal year ending March 31, 2027 Second quarter	Profit margin	Year on Year	Fiscal year ended March 31, 2026 Second quarter
Net sales	24,349	-	4.3%	23,343
Gross profit	5,312	21.8%	6.2%	5,000
Operating profit	2,837	11.7%	7.2%	2,647
Ordinary profit	2,942	12.1%	6.8%	2,756
Profit attributable to owners of parent	1,986	8.2%	0.1%	1,984

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Overview of Consolidated Financial Results as of September 30, 2026

Highlights

- Solid progress on development projects for major customers, mainly in the financial sector, led to an increase in both net sales and profit
- SG&A expenses increased as we continued to invest in R&D, marketing initiatives, and employee education and development to strengthen competitiveness over the medium to long term
- Profitability improved with the expansion of high-value-added projects in advanced technology fields such as AI, securing an increase in profit in line with the plan
- No gain on sales of shares, which was recorded as extraordinary profit in the previous period, was recorded in this period











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Net Sales Composition Matrix

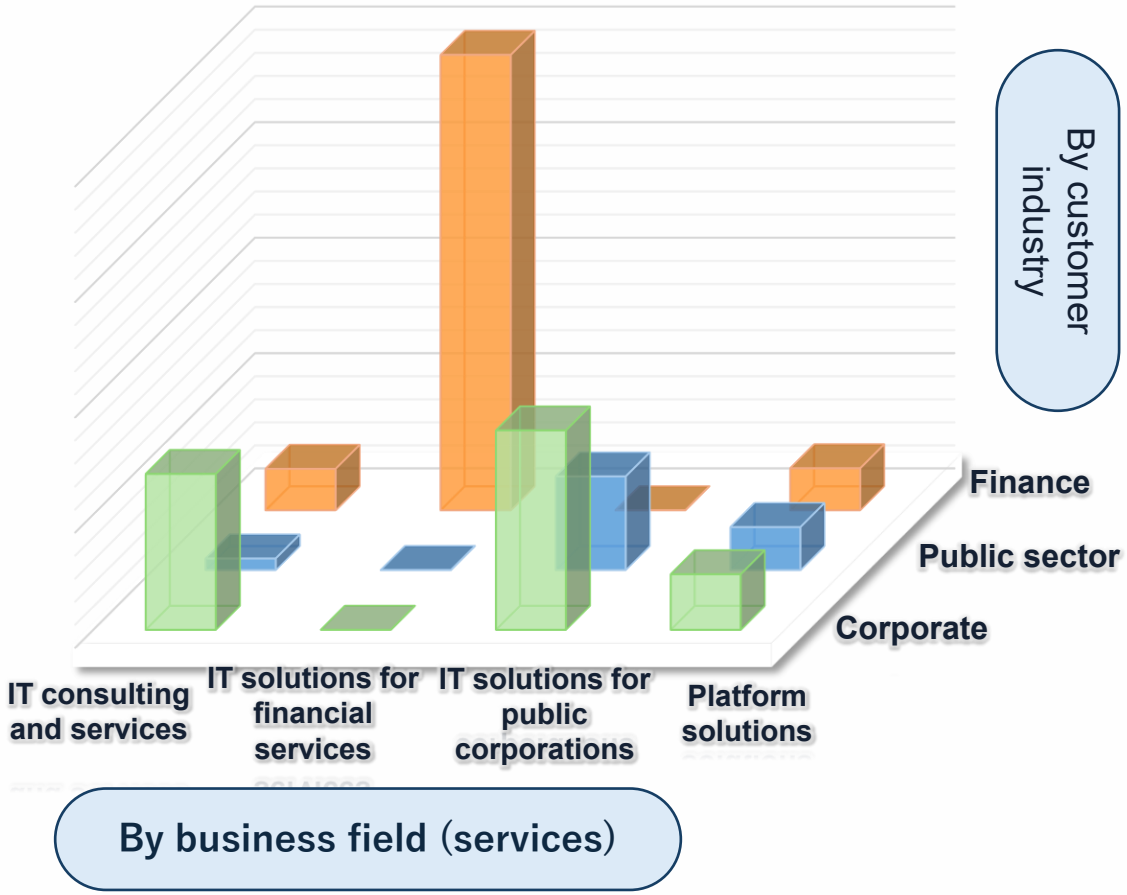
Net sales composition analysis

To capture our net sales from both the perspective of business characteristics and customer base, we organize them from the following two viewpoints:

1. **By business field (services)**
   What we provide
2. **By customer industry**
   Finance / Public sector / Corporate

*Each represents a breakdown that constitutes total net sales, organizing our business structure from different perspectives

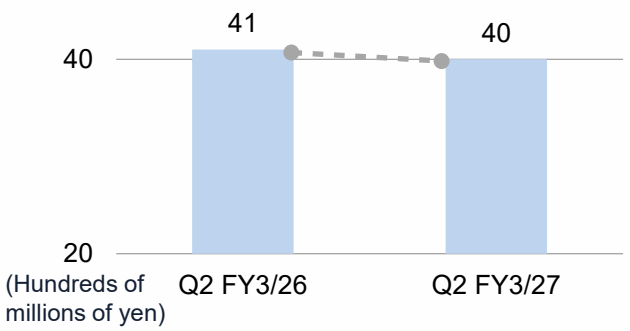
Detailed figures are provided on the following pages



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Highlights By Business Field (Services)

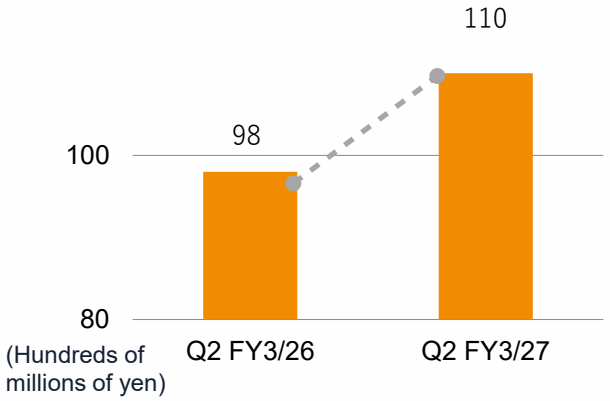
IT Consulting & Services Field



While consulting-related business expanded, net sales decreased as large-scale enterprise solution projects wound down

YoY
-1.4%

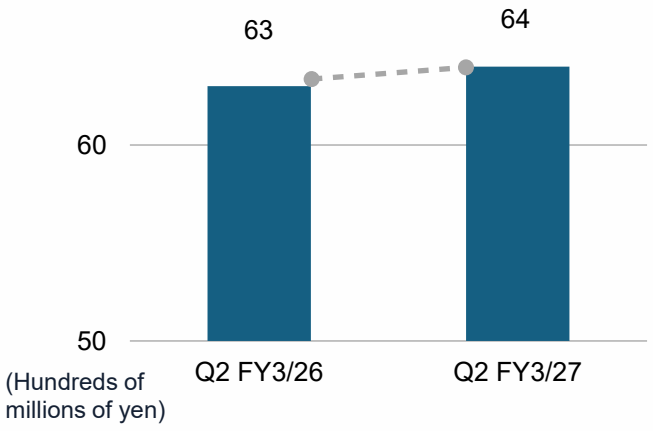
IT Solutions for Financial Services Field



Development projects for bank- and credit-related systems performed strongly

YoY
+12.3%

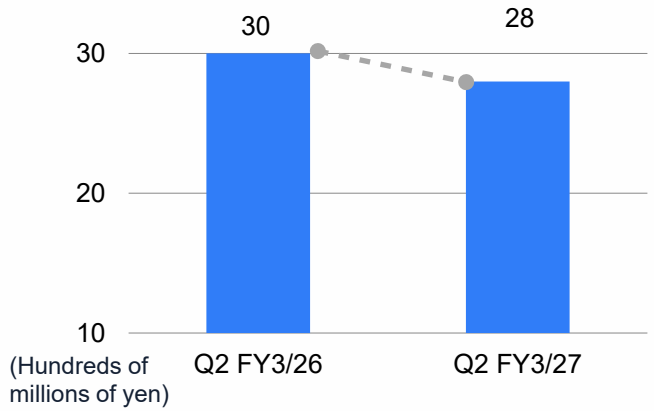
IT Solutions for Public Corporations Field



Development and other projects for public agencies remained steady

YoY
+0.4%

Platform Solutions Field



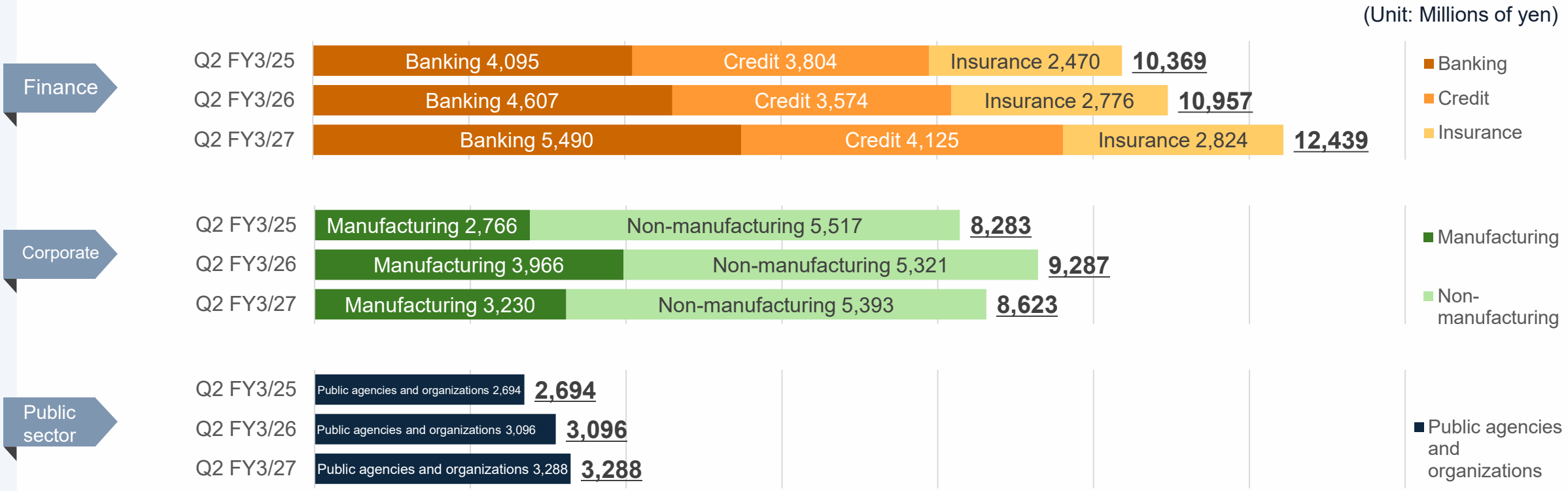
Net sales decreased due to a decline in infrastructure development projects for financial institutions and the telecommunications industry

YoY
-5.6%

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Highlights By Customer Industry

(Unit: Millions of yen)



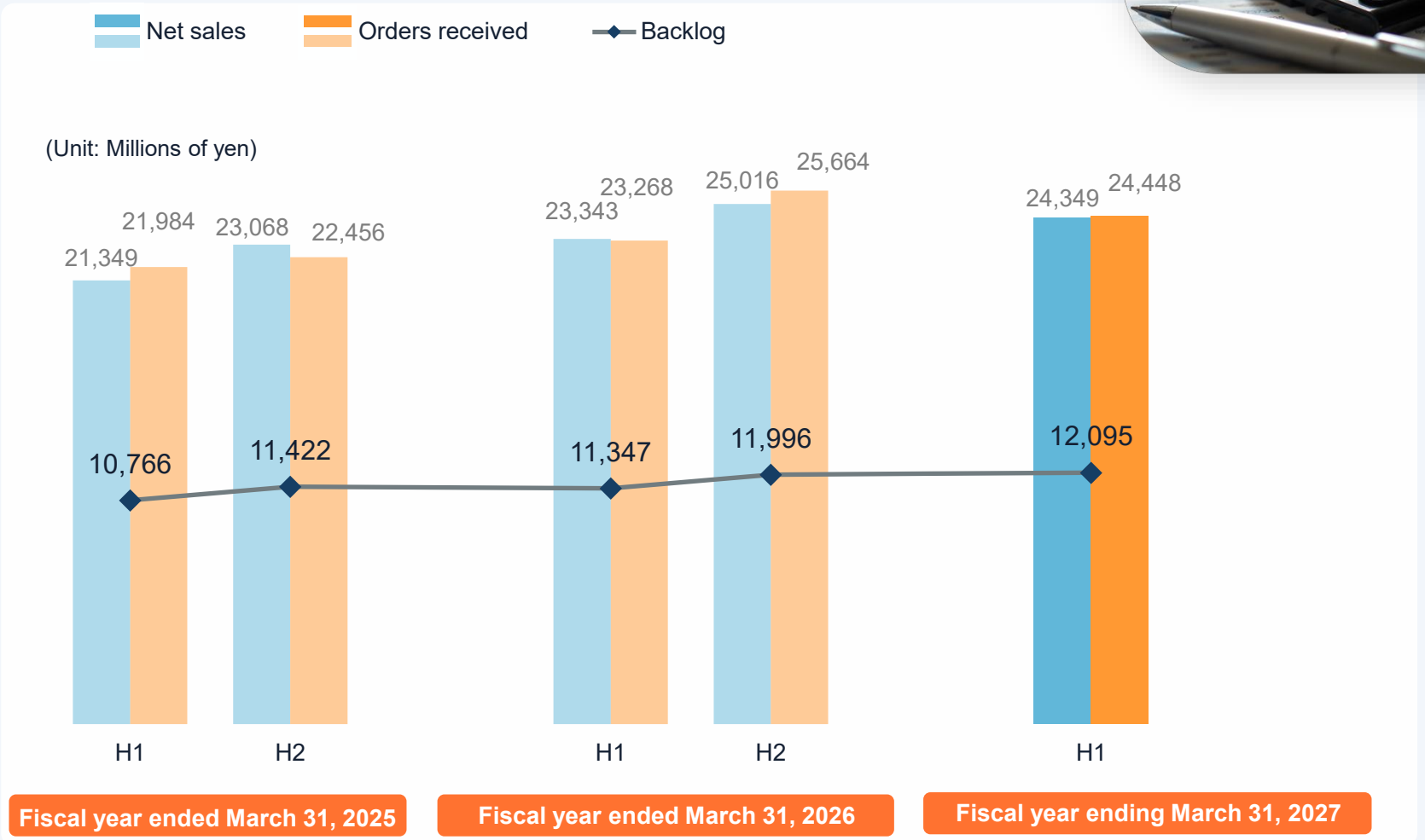
- Finance: Net sales increased in all three sectors, banking, credit, and insurance (up 13.5% YoY)
- Corporate: In the non-manufacturing sector, development projects for the energy industry performed solidly, but net sales declined due to factors including project postponements by some manufacturing customers (down 7.2% YoY)
- Public sector: Large-scale development projects for public agencies continued to perform well (up 6.2% YoY)

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Orders Received/Backlog Trends



Orders Received/Backlog

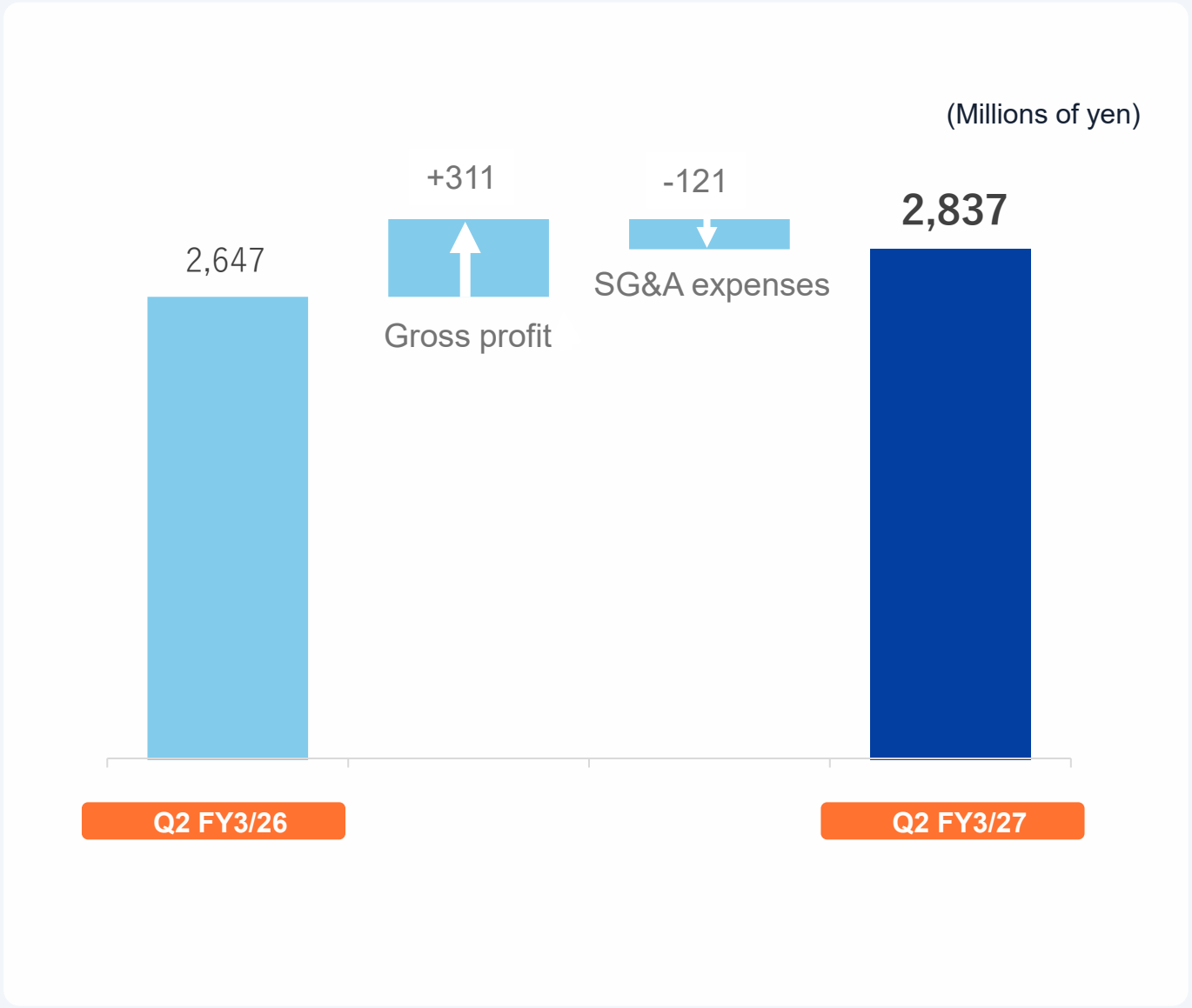


YoY

- Orders received **105.1** %
- Backlog **106.6** %

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Operating Profit Analysis





Operating Profit Analysis

Gross profit

- Increase in net sales leading to improvement in profit
- Improved profitability from the expansion of high-value-added projects (21.4%→21.8%)

SG&A expenses

- Expansion of investment in research and development of proprietary products
- Expansion of talent development initiatives, including AI training, resulting in higher costs

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*Note about this document:

The future projections for the TDC SOFT Group outlined in this document are based on information available at the present time.

These projections are subject to change due to inherent uncertainties and changes in business operations in the future.

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