弁護士ドットコム

November 11, 2026

¥1 Billion ARR in 17.3 Months: Bengo4.com's Legal AI Agent Is the Fastest Among Major SaaS Products of Japanese Listed Companies*

-LegalBrain Agent grows ARR 15x year over year; Bengo4.com, Inc. (TSE Prime: 6027)-

Bengo4.com (Minato-ku, Tokyo; Taichiro Motoe, Representative Director, President and CEO, Lawyer; hereinafter, "the Company") is pleased to announce that its legal AI agent, LegalBrain Agent, has surpassed ¥1 billion in Annual Recurring Revenue (ARR) as of November 2026. This milestone was achieved in 17.3 months*1 since its launch in May 2025.

*According to research by Mitsubishi UFJ Research and Consulting Co., Ltd., this is the fastest among major SaaS products of Japanese listed companies for a single SaaS product to reach ¥1 billion in ARR from its official launch.



■ About LegalBrain Agent Surpassing ¥1 billion in ARR

LegalBrain Agent is a legal AI agent that provides answers backed with citations based solely on authoritative sources, including laws and regu

lations, judicial precedents, and specialized legal books. It has been developed to deliver a level of quality that allows lawyers and in-house legal professionals to entrust their legal research and issue spotting with confidence. Surpassing ¥1 billion in ARR is a testament to the trust accumulated through widespread adoption in everyday legal practice by legal professionals.

Since its launch in May 2025, adoption has expanded across law firms and corporate legal departments nationwide. In September 2026, the Company made the agent accessible through platforms such as Claude, driving initiatives that enable legal professionals to utilize LegalBrain Agent seamlessly within the tools they use every day.

Corporate legal departments continue to face a talent shortage amid increasingly complex regulatory changes and growing compliance demands. According to a survey conducted among Japanese listed companies and other organizations, 77.3% of respondent companies reported a shortage of personnel in their legal and compliance departments.*2 Against this backdrop, demand for AI that supports the work of legal professionals is growing rapidly.

*2: KPMG Consulting Co., Ltd. and Thomson Reuters Japan K.K., "Legal and Compliance Risk Survey 2024" (Announced on March 29, 2024)

■ Key Factors Behind the Rapid Growth of LegalBrain Agent

Three key factors have driven this unprecedented growth:

1. True AI Agent Capability Entrusting Work Beyond Mere Tool Efficiency

Far more than a simple efficiency tool, LegalBrain Agent delivers the quality required for legal professionals to delegate core tasks-such as legal research and issue spotting-that they previously had to perform themselves. Designed as an AI-native product with generative AI at its core, it fundamentally transforms how legal value is delivered.

2. Proprietary Legal Information Infrastructure

The Company built Legal Graph, a proprietary legal information infrastructure that structures and maps the relationships between laws and regulations, judicial precedents, guidelines, specialized legal books, and legal consultation data. This delivers exceptionally high quality, ensuring that all answers explicitly cite the verified primary sources they are based on.

3. Bengo4.com's Deep-Rooted Customer Network

Leveraging long-established relationships with law firms and corporate legal departments across Japan, the Company directly engaged legal professionals immediately upon launch, enabling rapid, widespread market adoption in a remarkably short timeframe.

■ Three Strategic Pillars Driving Bengo4.com's Sustainable Growth

Since its founding, the Company has been redefining social infrastructure through the power of legal technology. Achieving ¥1 billion in ARR within such a short timeframe is by no means a coincidence. It is the inevitable result of fusing cutting-edge AI technology with the robust network and business expertise accumulated over the past 21 years.

Pillar 1: Legal Infrastructure and Professional Network Built by the Core Platform Bengo4.com

As a lawyer search and legal consultation portal, the platform dramatically increased accessibility to legal information. Concurrently, it established a nationwide network of lawyers and law firms while amassing Japan's largest volume of legal-related data.

Pillar 2: CloudSign, a Social Infrastructure Generating ¥10 billion in Standalone ARR

Launched in 2015 as a pioneer in digitalizing Japan's traditional "paper-and-seal"culture, CloudSign persevered through market development-ta

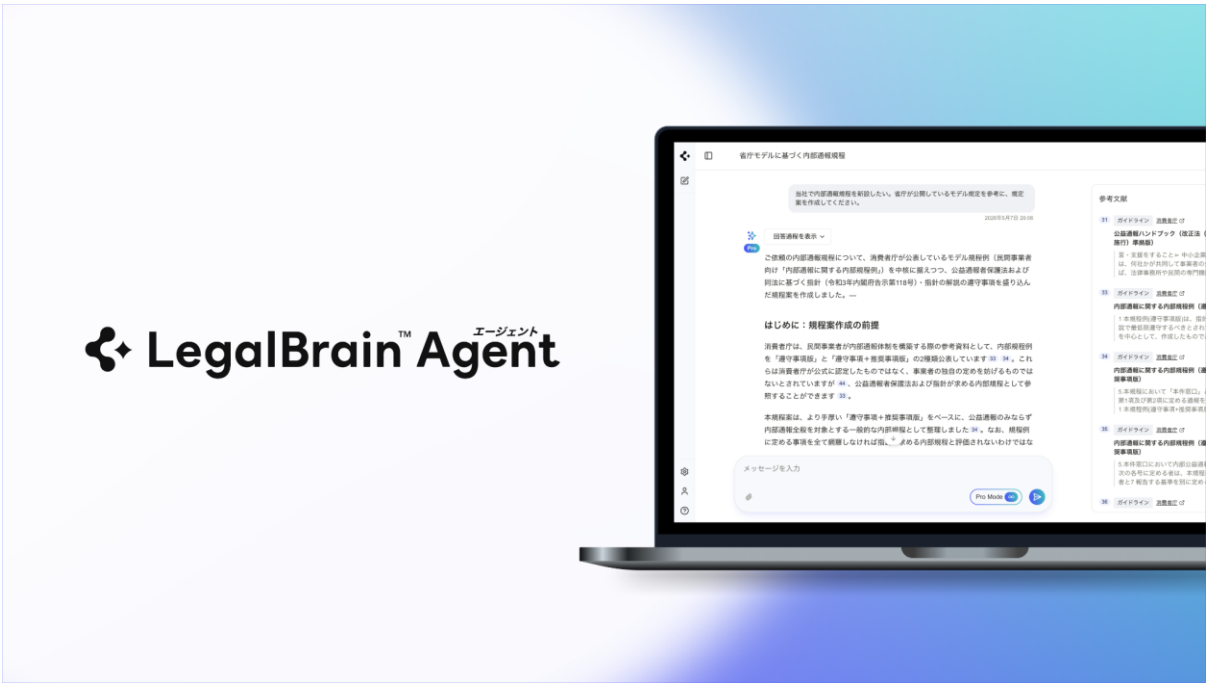
king 56 months to reach ¥1 billion in ARR-and ultimately surpassed ¥10 billion in standalone ARR in July 2026. Through this journey, the Company established the organizational agility, sales structure, and product development expertise required to scale an enterprise SaaS business.

Pillar 3: Evolution into Autonomous AI Embodied by LegalBrain Agent

The product has evolved from the traditional domain of "searching" (legal research) into "thinking" (an autonomous AI agent) capable of legal reasoning, issue spotting, and drafting assistance. Engineered as an AI-native product centered on generative AI, it combined proprietary data architecture with an established customer base to achieve the fastest milestone to ¥1 billion in ARR in Japanese history.

Anchored by these three strategic pillars, the Company will accelerate the development and deployment of legal AI agents that empower lawyers and in-house legal professionals, spearheading the construction of next-generation legal infrastructure.

■About LegalBrain Agent



LegalBrain Agent is a legal AI agent designed for lawyers and in-house legal professionals, powered by LegalBrain, a proprietary legal AI technology infrastructure developed by Bengo4.com. Its fundamental differentiator from general-purpose AI lies in its design philosophy: it bases its

responses solely on highly reliable sources-such as Japanese laws, regulations, precedents, guidelines and specialized legal books, and articles from "BUSINESS LAWYERS"-and ensures that every answer is accompanied by citations and references to the original sources.
Service Website: https://legalbrain.com/

■About Bengo4.com, Inc. https://www.bengo4.com/corporate/en/

Headquarters: Kurosaki Bldg., 4-1-4 Roppongi, Minato-ku, Tokyo, Japan
Established: July 4, 2005
Representative: Taichiro Motoe, Representative Director, President and CEO, Lawyer
Listing: Tokyo Stock Exchange Prime
Business Overview: Driven by the mission "Be the Professional-Tech Company. " the company operates "Bengoshi.com," Japan's largest legal portal site registered by over 67% of domestic lawyers. It also develops innovative services such as "Zeirishi.com" for tax consultations, the contract management platform "CloudSign," and the legal AI agent LegalBrain Agent.