Financial Results for the Second Quarter (Interim Period) Ended September 30, 2026
- Supplementary material

November 5, 2026

< Contents >

Results for Profit and Loss (1H　YoY)	P 2
Results for Profit and Loss (1H Ratio of Initial Forecasts)	P 3
Net Sales by Service (1H　YoY)	P 4
Number of Employees, Sales per Employee （YoY)	P 5
Factors for Changes in Operating Income (1H YoY)	P 6
FY3/27 Forecasts of Profit and Loss	P 7

Asante Incorporated

【TSE Prime Market Securities Code 6073】

Notes on Future Forecasts This document is only to provide information to investors, and is not for the purpose of soliciting purchases or sales. References to future forecasts in this document are based on goals and predictions, and are not certain or guaranteed. When using this document, please be aware that the future results of the Company may differ from the current forecasts made by the Company. Also, for references to the industry, etc., data thought to be trustworthy is used, but the Company provides no guarantees as to its accuracy or completeness. No matter what purpose investors use this document for, it is provided with the understanding that they will use it based on their own judgment and responsibility, and the Company shall bear no responsibility for its use.

This document has been translated from the Japanese original for reference purposes only.
In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Results for Profit and Loss (1H YoY)

- Net sales decreased by 4.9%
  Operating income decreased by 22.2%

(Unit: Million yen)	FY3/26 1H Results	FY3/27 1H **Results**	YoY Change	YoY Change in Ratio
Net Sales	7,934	**7,548**	-386	-4.9%
Gross Profit	5,580	**5,190**	-390	-7.0%
Gross profit ratio	70.3%	**68.8%**	−1.6pt	—
Operating Income	809	**630**	−179	−22.2%
Operating income ratio	10.2%	**8.3%**	−1.9pt	—
Ordinary Income	811	**646**	−165	−20.4%
Ordinary income ratio	10.2%	**8.6%**	−1.7pt	—
Net income attributable to owners of parent	540	**391**	−148	−27.4%
Net income ratio	6.8%	**5.2%**	−1.6pt	—
EPS (yen)	55.31	**40.10**	−15.21	−27.5%

Results for Profit and Loss (1H Ratio of Initial Forecasts)

- Net sales　Achievement ratio on 1H initial forecasts : 102.0%
  Operating income　Achievement ratio on 1H initial forecasts : 175.1%

(Unit: Million yen)	FY3/27 1H			
	Initial Forecasts (Announced on May 12, 2026)	**Results**	Ratio of Forecasts	**Achievement Ratio**
Net Sales	7,400	**7,548**	148	102.0%
Operating Income	360	**630**	270	175.1%
Operating income ratio	4.9%	**8.3%**	3.5pt	—
Ordinary Income	370	**646**	276	174.6%
Ordinary income ratio	5.0%	**8.6%**	3.6pt	—
Net income attributable to owners of parent	200	**391**	191	196.0%
Net income ratio	2.7%	**5.2%**	2.5pt	—
EPS (yen)	20.46	**40.10**	19.64	196.0%

Net Sales by Service (1H YoY)

- Net sales decreased by 4.9%
- Termite control decreased by 0.7%
- Anti-humidity measures decreased by 11.7%
- Anti-earthquake measures decreased by 21.3%
- Others increased by 19.8%

(Unit: Million yen)	FY3/26 1H		FY3/27 1H		YoY	
	Results	Composition Ratio	**Results**	**Composition Ratio**	Change	Change in Ratio
Net sales	7,934	–	**7,548**	–	-386	-4.9%
Termite control	3,699	46.6%	**3,673**	**48.7%**	-25	-0.7%
Anti-humidity measures	1,706	21.5%	**1,505**	**20.0%**	-200	-11.7%
Anti-earthquake measures	1,608	20.3%	**1,266**	**16.8%**	-342	-21.3%
Others	920	11.6%	**1,102**	**14.6%**	182	19.8%

Number of Employees, Sales per Employee (YoY)

- Average number of employees during the period increased by 40 (4.0%)

	FY3/26 1H	FY3/27 1H	YoY	
	Results	**Results**	Change	Change in Ratio
Net Sales (Million yen)	7,934	**7,548**	-386	-4.9%
Average number of employees during the period	984	**1,024**	40	4.0%
Sales per employee (Thousand yen/month)	1,343	**1,228**	-114	-8.5%
Number of employees at end of period	986	**1,025**	39	4.0%

- ”Number of employees”: total number of employees actually working including non-regular (re-employed) employees and contract employees (excluding dispatched and seconded employees)

Factors for Changes in Operating Income (1H YoY)

(Unit: Million yen)	FY3/26 1H	FY3/27 1H	YoY	Change in Ratio
Net Sales	7,934	**7,548**	-386	-4.9%
Cost of Sales	2,354	**2,358**	3	0.2%
Material Costs	1,008	**939**	-69	-6.9%
Labor Costs	719	**782**	62	8.6%
Other Cost of Sales	626	**636**	10	1.7%
Gross Profit	5,580	**5,190**	-390	-7.0%
SG&A Expenses	4,770	**4,559**	-210	-4.4%
Personnel Expenses	2,843	**2,750**	-92	-3.3%
Other SG&A Expenses	1,927	**1,809**	-117	-6.1%
Operating Income	809	**630**	-179	-22.2%

FY3/27 Forecasts of Profit and Loss

(Unit: Million yen)	FY3/26 Full- year	FY3/27 Full- year		YoY		Ratio of Initial Forecasts	
	Results	Initial Forecasts (Announced on May 12, 2026)	**Revised Forecasts** (Announced on Nov. 5, 2026)	Change	Change in Ratio	Change	Change in Ratio
Net Sales	14,355	13,660	13,850	-505	-3.5%	190	1.4%
Operating Income	835	200	450	-385	-46.1%	250	125.0%
Operating income ratio	5.8%	1.5%	3.2%	−2.6pt	—	1.8pt	—
Ordinary Income	837	200	460	-377	-45.1%	260	130.0%
Ordinary income ratio	5.8%	1.5%	3.3%	−2.5pt	—	1.9pt	—
Net income attributable to owners of parent	274	35	210	-64	-23.5%	175	500.0%
Net income ratio	1.9%	0.3%	1.5%	−0.4pt	—	1.3pt	—
EPS (yen)	28.09	3.58	21.49	-6.60	-23.5%	17.91	500.0%