



Results of Operations for the Fiscal Year Ended August 31, 2026

October 15, 2026



Agenda

- ▶ **1. FY8/26 Results of Operations**
- 2. FY8/27 Plan and Shareholder Returns
- 3. Medium-Term Growth Vision
- 4. Appendix

Executive Summary

- Net sales and operating profit rose 3.0% and 12.3% year-on-year, respectively, driven by growth in Digital Integration.
- We plan net sales of 28,300 million yen (YoY +10.9%) and operating profit of 3,010 million yen (YoY +5.1%) for FY8/27.

	Net sales	Operating profit/loss	
FY26 consolidated results	25,517 million yen (YoY +3.0%)	2,864 million yen (YoY +12.3%)	Both net sales and operating profit rose year-on-year.
Digital Integration	24,621 million yen (YoY +3.1%)	2,881 million yen (YoY +10.3%)	• Adoption and utilization support for enterprises has been performing well. • The number of partner engineers in service has increased.
Midori Cloud	239 million yen (YoY +1.8%)	-95 million yen (YoY -%)	• We focused on introducing Midori Cloud Rakuraku Shukka to JA organizations as a strategic investment. • Introduction and trial use are underway at multiple JA organizations.
Mechanical Design and Engineering	799 million yen (YoY +1.7%)	59 million yen (YoY +60.6%)	• Sales increased as project fields expanded. • Both the number of projects and the engineer utilization rate remained strong.
Adjustment	-142 million yen	19 million yen	
FY26 plan	27,400 million yen	2,850 million yen	Progress rates reached 93.1% for net sales and 100.5% for operating profit.
FY27 plan	28,300 million yen	3,010 million yen	We aim for 10.9% growth in net sales and 5.1% growth in operating profit.

Consolidated Financial Results for the Fiscal Year Ended August 31, 2026

- While continuing to hire senior-level personnel and make AI-related investments throughout the year, we also worked to increase the added value of our projects. As a result, both net sales and operating profit increased year-on-year in FY8/26.

(Millions of yen)	FY25 results	FY26 results	YoY change		FY26 plan	Compared to plan	
			Amount	Rate (%)		Amount	Rate (%)
Net sales	24,776	25,517	+741	+3.0	27,400	-1,882	-6.9
Cost of sales	18,320	18,576	+256	+1.4	-	-	-
Gross profit	6,456	6,941	+485	+7.5	-	-	-
Selling, general and administrative expenses	3,905	4,076	+171	+4.4	-	-	-
Operating profit	2,550	2,864	+313	+12.3	2,850	+14	+0.5
Ordinary profit	2,599	2,924	+325	+12.5	2,880	+44	+1.5
Profit attributable to parent	1,709	1,854	+144	+8.5	1,870	-15	-0.8

Consolidated Financial Results for the Fiscal Year Ended August 31, 2026 (By Segment)

- The Digital Integration segment achieved increases in both net sales and segment profit, driven by higher added value of projects.
- Net sales in the DX domain increased year-on-year, with demand remaining strong.

		FY25 results	FY26 results	YoY change	
				Amount	Rate (%)
(Millions of yen)					
Net sales	Total	24,776	25,517	+741	+3.0
	Digital Integration	23,881	24,621	+740	+3.1
	System Integration	16,382	16,894	+512	+3.1
	Digital Transformation	7,498	7,726	+227	+3.0
	Midori Cloud	235	239	+4	+1.8
	Mechanical Design and Engineering	786	799	+13	+1.7
	Adjustment	-125	-142	-17	-
Segment profit/loss (Operating profit margin)	Total	2,550 (10.3%)	2,864 (11.2%)	+313 (+0.9%)	+12.3
	Digital Integration	2,611 (10.9%)	2,881 (11.7%)	+269 (+0.8%)	+ 10.3
	Midori Cloud	-118 (-%)	-95 (-%)	+22 (-%)	-
	Mechanical Design and Engineering	37 (4.7%)	59 (7.4%)	+22 (+2.7%)	+60.6
	Adjustment	20 (-%)	19 (-%)	-1 (-%)	-6.6

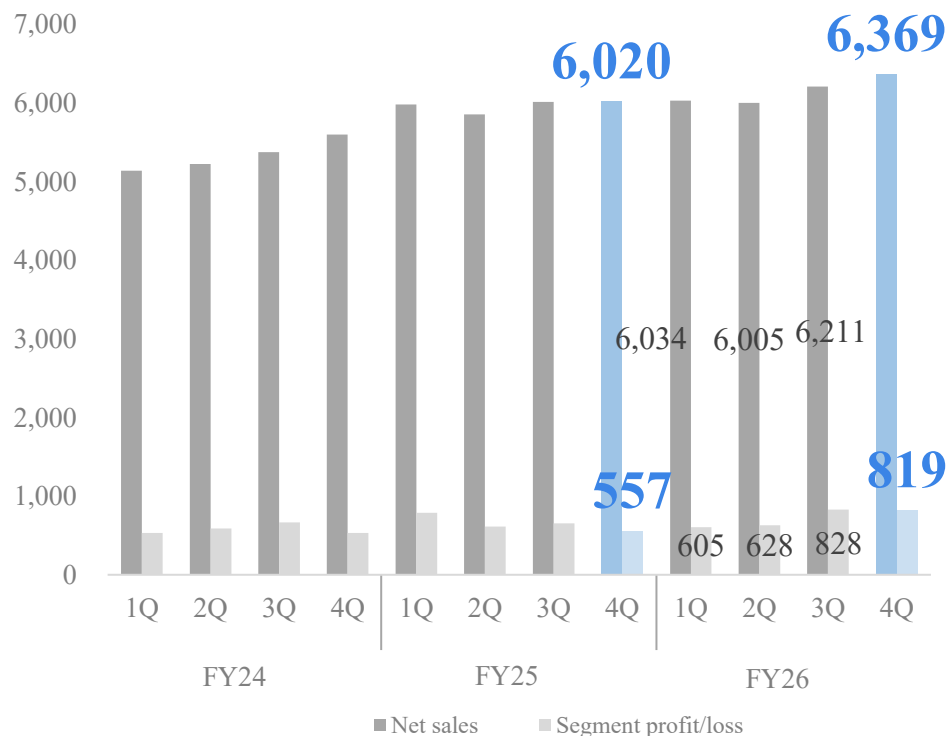
Business Performance by Segment: Digital Integration

- Net sales increased year-on-year, driven by robust demand.
- Segment profit rose significantly by 47.1% year-on-year, driven by higher project unit prices and improved productivity.

Earnings growth

(Millions of yen)

Net sales



4Q net sales
6,369 million
yen
(YoY +5.8%)

4Q segment
profit/loss
819 million yen
(YoY +47.1%)

Segment profit
margin
12.9%
(YoY +3.6%)

Results of operations

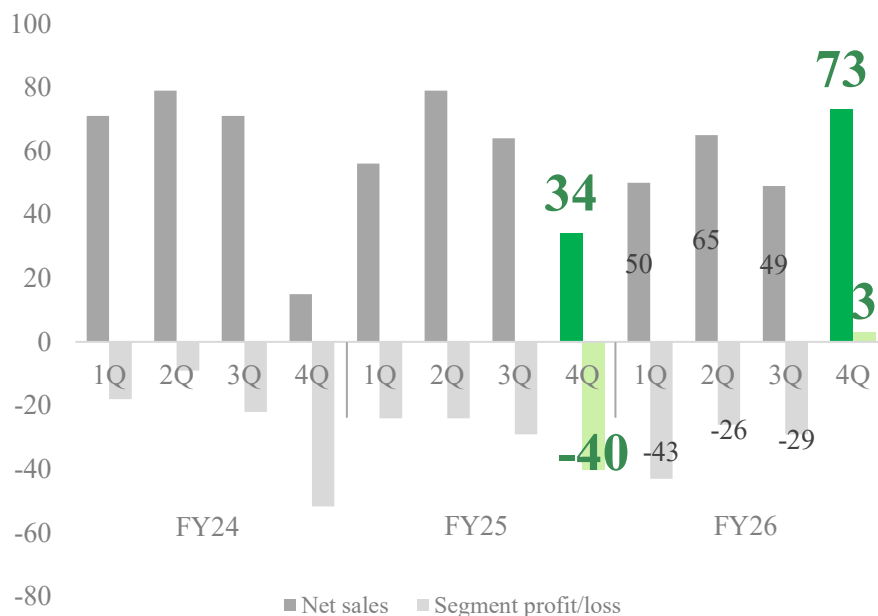
- In the DX domain, we successfully expanded our business as demand remained high.
- Net sales rose year-on-year due to improved added value supported by enhanced services in the SI domain and robust performance in support for enterprises in the adoption and utilization of Salesforce and COMPANY in the DX domain.
- The segment profit increased year-on-year, driven by higher unit prices for projects and improved productivity from AI skills training and enhanced sales structures.

Business Performance by Segment: Midori Cloud

- Year-on-year, net sales increased and segment profit improved.
- Focused on expanding sales of "Midori Cloud Rakuraku Shukka" and deepening relationships with existing customers; multiple JAs decided to adopt the service or expand the number of product items.

Earnings growth

(Millions of yen)



4Q net sales
73 million yen
(YoY +114.8%)

4Q segment
profit/loss
3 million yen
(YoY -%)

Segment profit
margin
4.4%
(YoY -%)

Results of operations

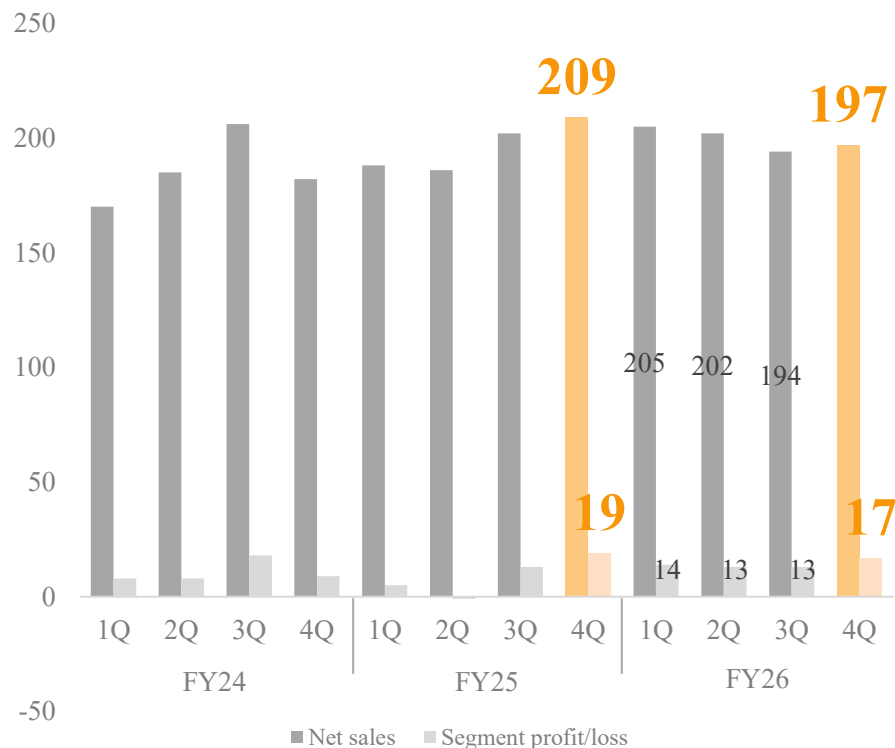
- Multiple JA organizations decided to newly introduce "Midori Cloud Rakuraku Shukka" or expand the number of product items, thanks to our aggressive sales activities targeting JA.
- We continue to focus resources on expanding sales of "Midori Cloud Rakuraku Shukka" and deepening relationships with existing customers.
- Introduction trials are under way/under consideration at multiple JA organizations, and we will continue to focus our efforts so that more JA organizations will adopt the product.
- We recorded subsidy income associated with the introduction of Midori Cloud Rakuraku Shukka as non-operating income.

Business Performance by Segment: Mechanical Design and Engineering

- Both project acquisition and engineer utilization rate remained robust, while net sales and segment profit decreased slightly year-on-year.

Earnings growth

(Millions of yen)



4Q net sales
197 million yen
(YoY -5.6%)

4Q segment profit/loss
17 million yen
(YoY -8.5%)

Segment profit margin
9.0%
(YoY -0.3%)

Results of operations

- The number of projects and engineer utilization rate remained steady, supported by business expansion into new fields, while net sales and segment profit decreased slightly year-on-year.
- Assignment of newly hired personnel to projects progressed smoothly.

Progress on the Growth Strategy

- The DX shift and value-added efforts (promotion of quasi-mandate/contracting projects) are progressing steadily.
- With a steadily growing number of partner companies, we continued to focus on deepening business relations with each company.

Initiatives to realize the Vision		
	FY26 4Q	Initiatives
IT personnel platform	Number of partner companies 2,607 companies (YoY +546 companies)	• Focus on securing partner companies with the aim of business expansion. • Establish strong relationships with partner companies by offering projects with favorable conditions and providing training for engineers, among other benefits.
Shift to DX	Ratio of the DX domain to net sales 31.0 % (YoY +1.4%)	• Focus on improved profitability by expanding the adoption and utilization support business for enterprise cloud systems on the back of the firm DX market. • Actively engage in the development of highly skilled human resources to meet diverse customer needs and sales activities to acquire projects.
Promotion of quasi-mandate/contracting projects	Ratio of quasi-mandate/contracting projects to orders received 54.7 % (YoY +3.5%)	• Focus on the acquisition of quasi-mandate/contracting projects with high unit prices. • Implement proactive sales activities and foster project managers within the Company with a view to acquiring large-scale projects.

*The number of partner companies refers to that of companies registered on SERAKU Partner Platform.

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Consolidated Earnings Plan for FY8/27

- Backed by strong demand, for FY8/27 we plan to achieve year-on-year growth of 10.9% in net sales and 5.1% in operating profit.

FY27 plan

Net sales

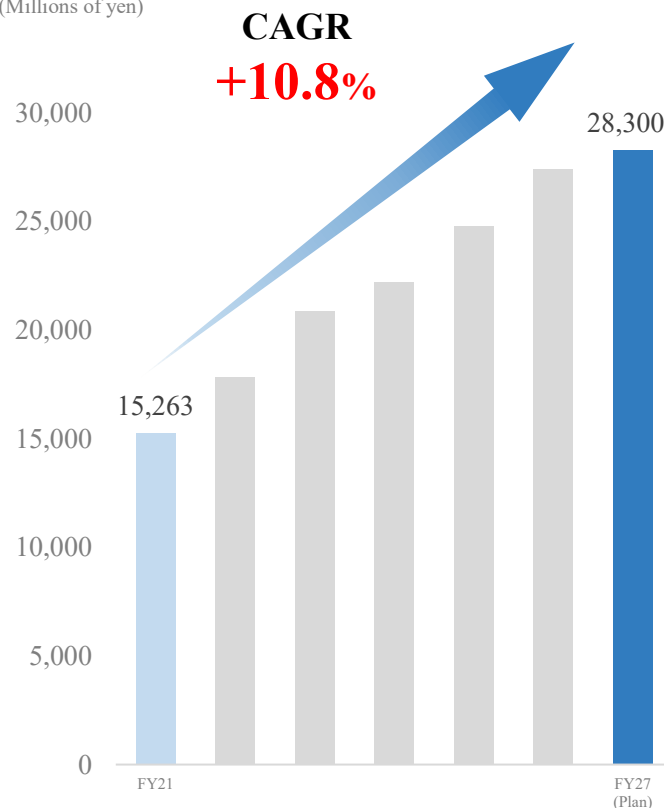
28,300 million yen
(YoY +10.9%)

Operating profit

3,010 million yen
(YoY +5.1%)

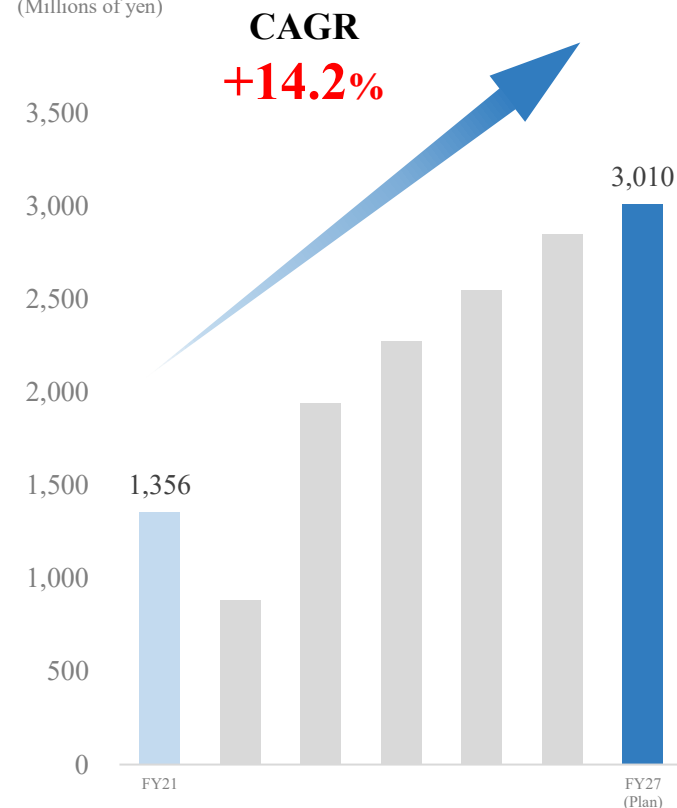
Net sales

(Millions of yen)



Operating profit

(Millions of yen)



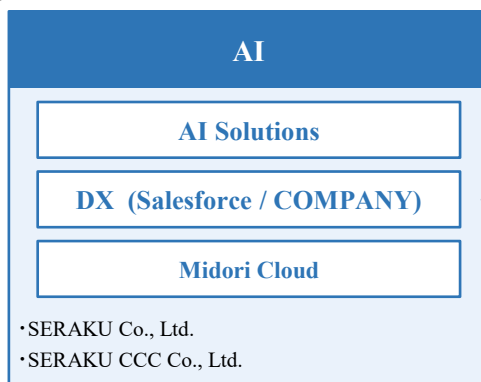
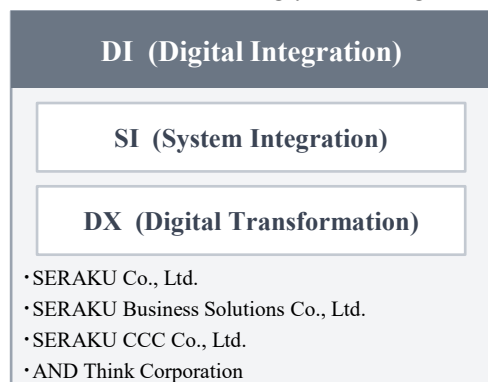
Notice of Change in Reportable Segments (From FY8/27)

- Promoting the launch of AI businesses and the AI shift of existing businesses toward our transformation into an "AI Solutions Company".
- Transitioning to a structure that manages AI-related businesses in an integrated manner, and reorganizing our reportable segments into two: AI and DI.

About the Segment Change

We have newly established an AI segment with the aim of transforming ourselves into an AI solution company.

Accordingly, we reorganized our segments as follows in FY8/27.



AI

• AI Solutions

We support client companies in the cycle of AI adoption, operational implementation, facilitation of its widespread use, and improvements.

• DX (Salesforce / COMPANY)

We specialize in cloud systems and offer support for both operations and user adoption of difficult-to-utilize software for major corporations.

• Midori Cloud

We utilize AI, IoT, and other cutting-edge technologies to resolve production and distribution issues in agriculture, livestock farming, and fisheries.

DI (Digital Integration)

• Security

Leveraging our existing technology and human resources to address the security field, where needs are growing.

• SI

The SI business serves as our business foundation, involving the maintenance and operation of corporate systems, as well as the construction and development of IT infrastructure.

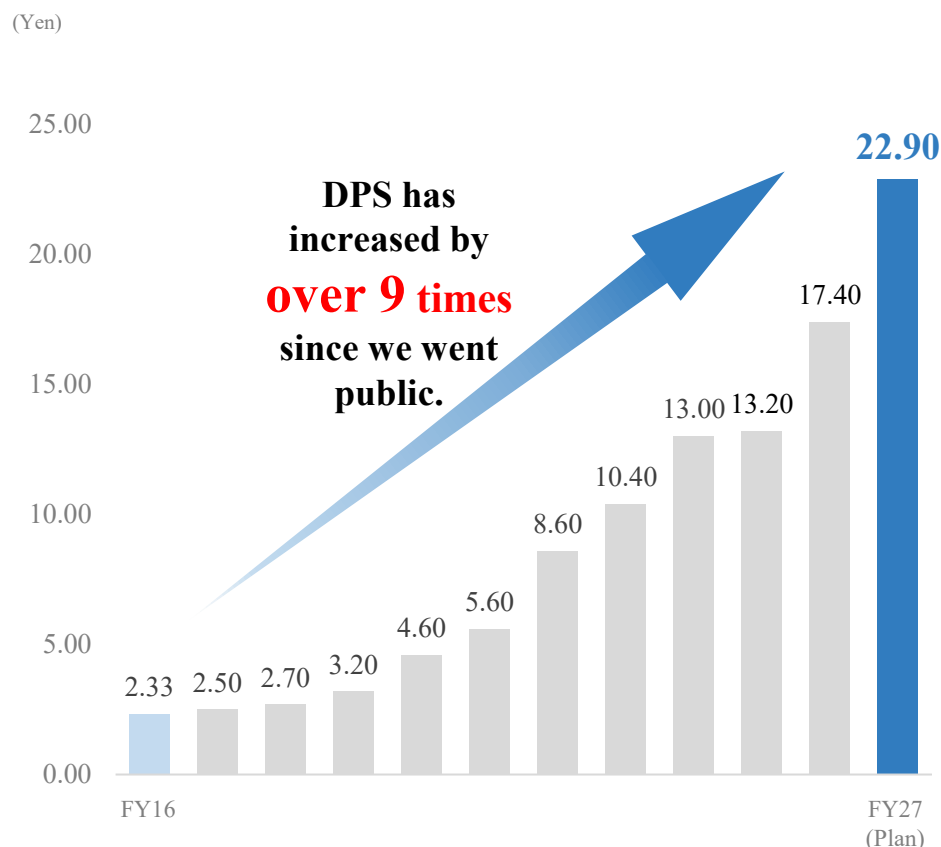
• Mechanical Design and Engineering

We offer technologies in the 3D CAD field, contracted design service for machinery, molds, and other products, as well as provision of technologies for communications system construction and telecommunications fields.

Our New Policy on Dividends and Shareholder Returns

- Starting with the fiscal year ending August 31, 2027, we will revise our policy to target a consolidated payout ratio of 15% and a consolidated total return ratio of 33% or higher.
- We will combine dividends with flexible purchase of treasury shares to offer shareholder returns commensurate with profit growth.

Changes in DPS (dividend per share)



Our new policy on shareholder returns

Dividends

Shift from the existing performance-based dividend policy to a policy based on the consolidated payout ratio

Purchase of treasury shares

Conduct share buybacks flexibly, taking into account demand for growth investments, available funds, stock price levels, and other factors

Consolidated payout ratio

15%

Pay dividends based on consolidated profits

Consolidated total return ratio

33% or higher

Return profits through dividends and share buybacks

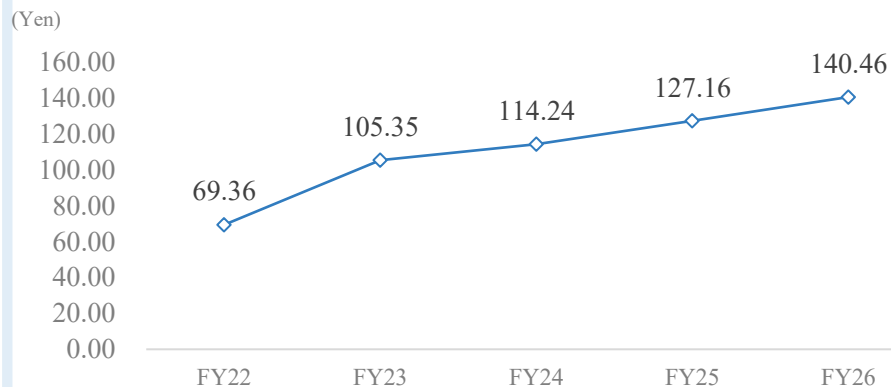
*On March 1, 2017, SERAKU conducted a four-for-one stock split of common stock, and per-share dividend amounts are listed based on figures after adjustments to reflect the stock split.

Acquisition and Retirement of Treasury Shares

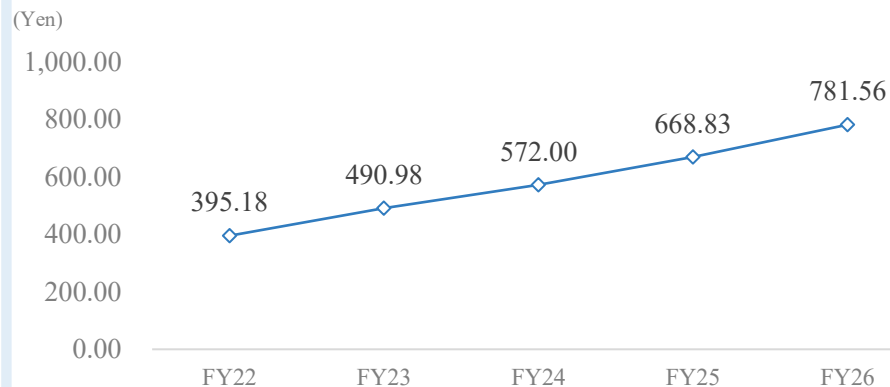
- EPS and BPS grew for FY26 due to the acquisition and retirement of treasury shares.
- We will continue to focus on shareholder returns in FY27 by carrying out the acquisition of treasury shares.

	Purpose	Period	Number of shares	Total amount	Progress
Acquisition	- Profit return to shareholders - Implementation of a flexible capital policy	From August 8, 2025 to June 17, 2026	270,200 shares	398,984,100 yen	Completed
	- Utilization in M&As - Utilization in incentive plans	Plan From July 28, 2026 to June 30, 2027	Up to 500,000 shares (191,500 shares acquired)	Up to 500,000,000 yen (249,889,500 yen spent)	In progress
Retirement	-	August 20, 2025	155,000 shares	-	Completed
		August 20, 2026	150,000 shares	-	Completed

Changes in EPS (earnings per share)



Changes in BPS (book-value per share)



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Medium-Term Management Goals

- Make AI a New Pillar of Growth to Expand Business Scale and Enhance Profitability.
- Translate Investments in Talent and Technology into Growth and Pursue Sustainable Enhancement of Corporate Value

	Fiscal Year Ending August 2026 (Results)	Fiscal Year Ending August 2027 (Planned)	Fiscal Year Ending August 2029 (Planned)
Sales	25.5 billion yen	28.3 billion yen	33 billion yen
Operating profit	2.86 billion yen	3.01 billion yen	4.5 billion yen
Operating profit margin	11.2%	10.6%	13.6%
Number of engineers (Proper + Business Partners)	3,295 people	3,513 people	3,956 people
Total Giving Propensity	36.5%	33% or more	33% or more

*** Given the uncertainty surrounding the AI market, the plan will adopt a rolling approach and be reviewed annually. In the first year, quantitative targets for the next three years will be presented. From the second year onward, quantitative targets and key initiatives will be disclosed to the extent that reasonable estimates can be made.**

Update of Our Medium-Term Growth Vision

- In line with the renewal of our growth strategy, we have formulated Medium-Term Management Plan.



Following the renewal of our growth strategy, we have updated our business outlook and formulated Medium-Term Management Plan.

For details, please refer to Medium-Term Management Plan.

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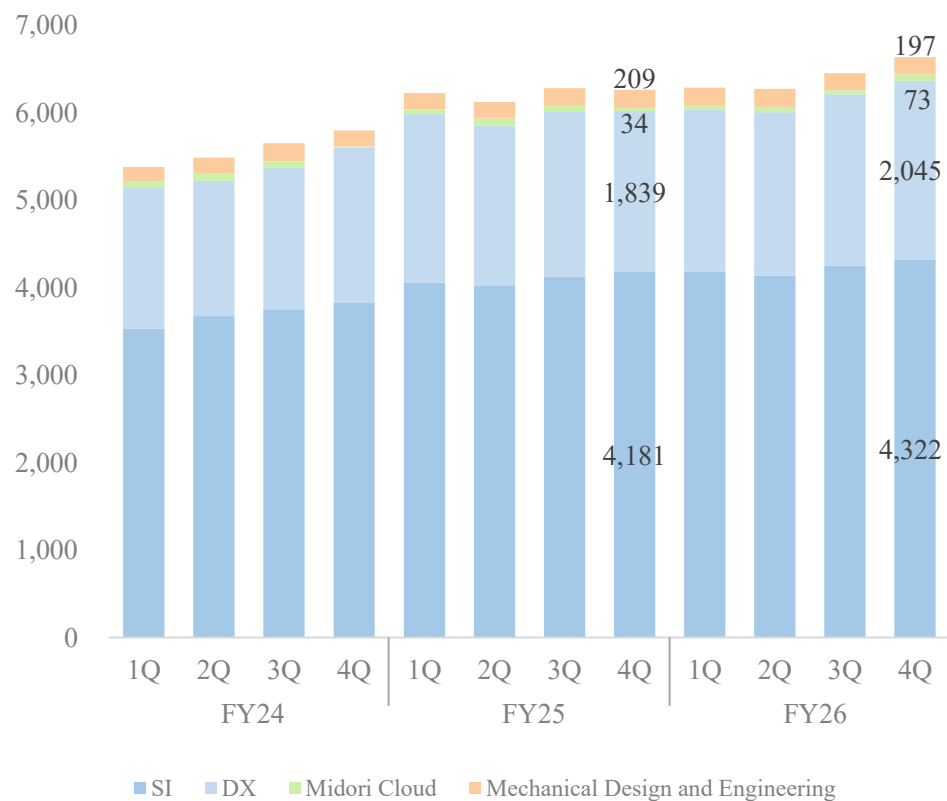
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Consolidated Quarterly Earnings Growth

- Net sales expanded, thanks to the growth of the SI and DX domains.
- Both gross profit margin and operating profit margin rose year-on-year by 3.0% and 4.1%, respectively, driven by higher-added-value projects.

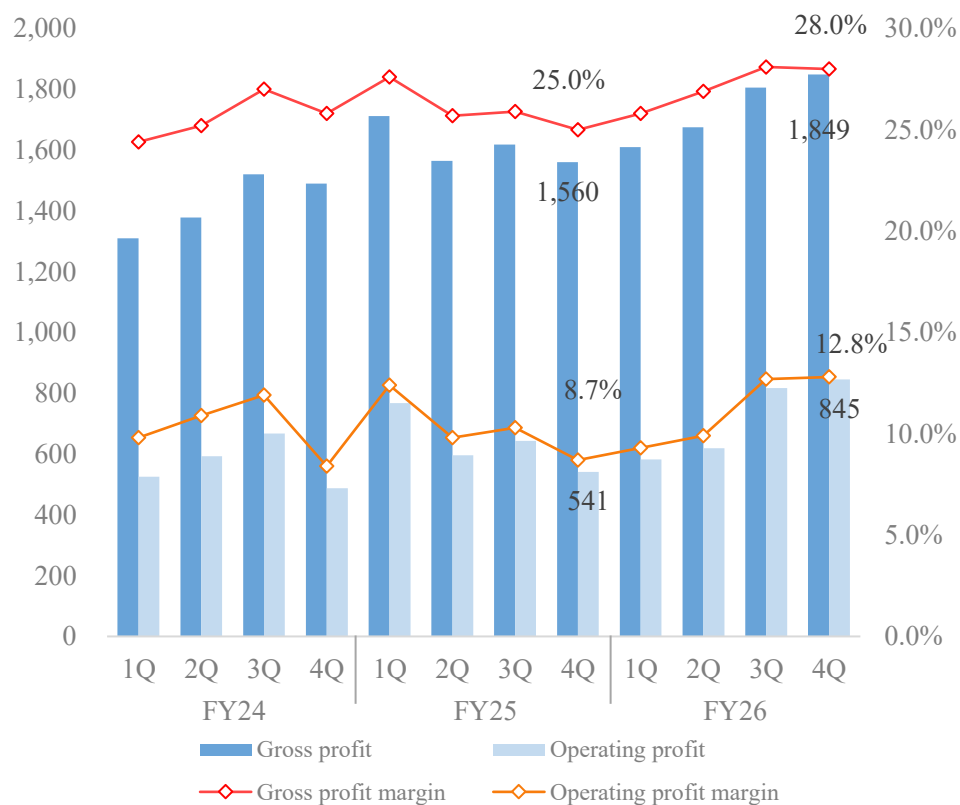
Net sales by solution

(Millions of yen)



Gross/operating profit (margin)

(Millions of yen)

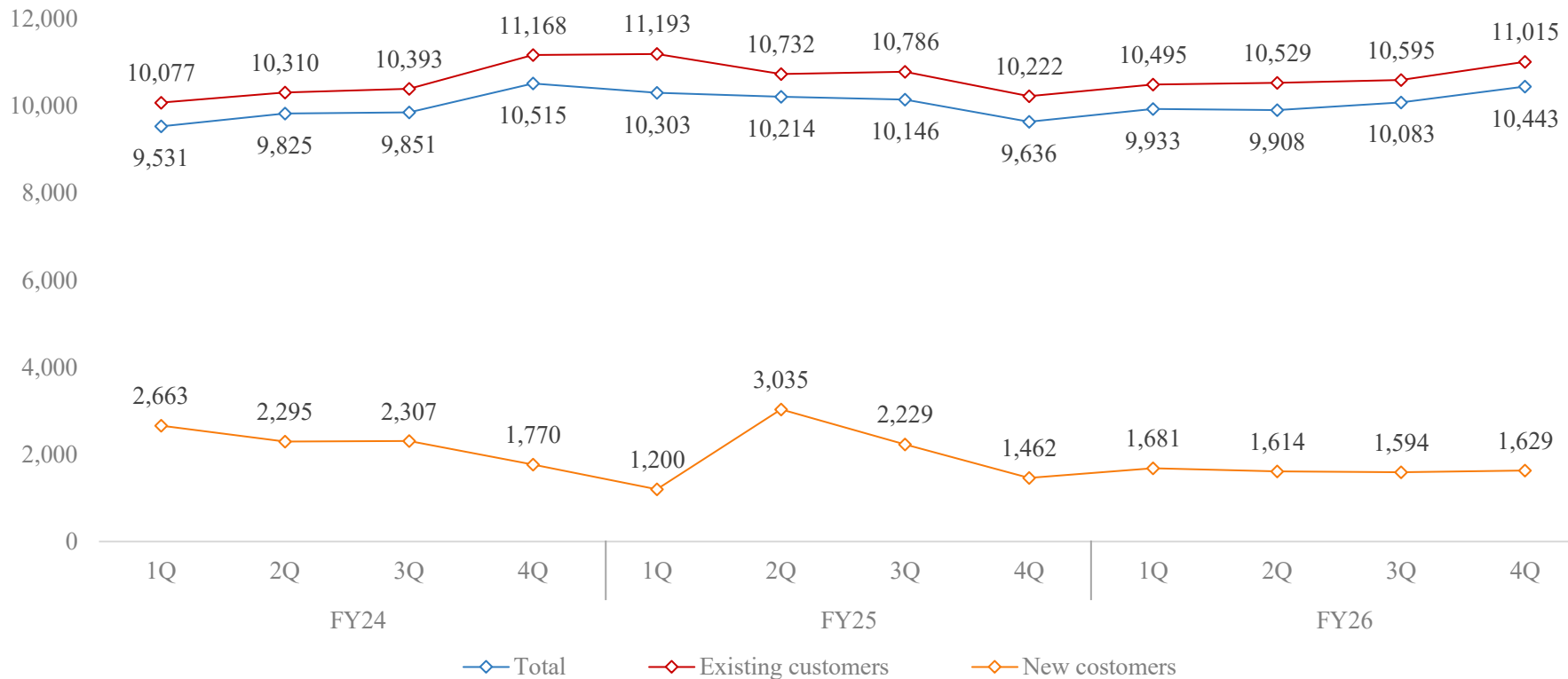


*Digital Integration Segment consists of SI and DX

Changes in Quarterly Average Unit Prices per Customer (Orders Received)

- Quarterly average unit prices per customers have been trending upward since FY24, thanks to the acquisition of high-value-added projects.

(Thousands of yen)

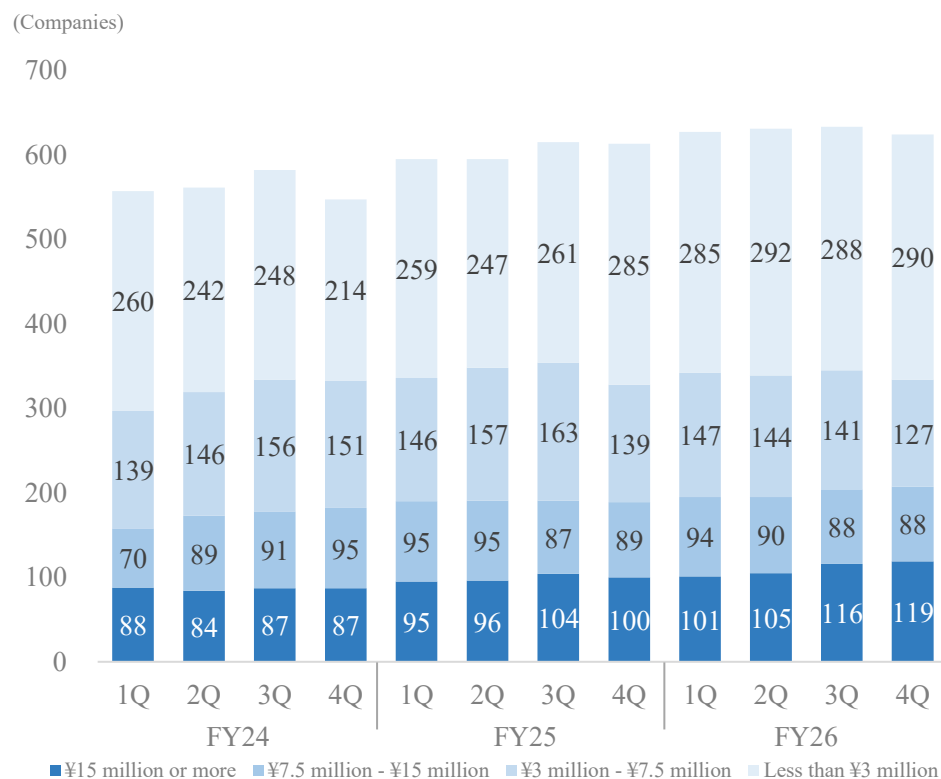


*The average unit prices are calculated after excluding orders received for our products. *Calculated by regarding customers with whom we had transactions over the past year as existing customers.

Changes in the Number of Customers from Which We Received Orders

- The number of customers with orders worth ¥15 million or more continued to grow, while profitability has trended upward since FY24.
- We concentrated our resources on highly profitable projects and expanded our business with existing customers, while focusing on acquiring new customers simultaneously.

Total



Changes in the number of customers from the previous quarter

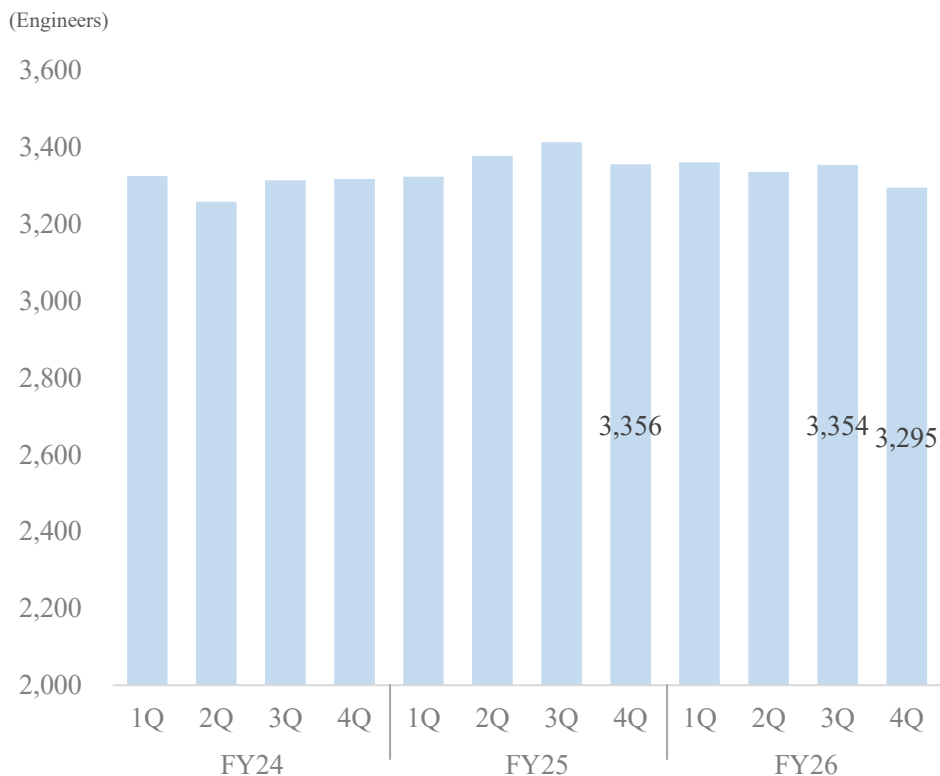
		FY26 3Q	FY26 4Q	Difference
Total		633	624	-9
FY26 3Q customers	Less than ¥3 million	247	242	-5
	¥3 million - ¥7.5 million	131	118	-13
	¥7.5 million - ¥15 million	88	87	-1
	¥15 million or more	116	118	+2
FY26 4Q new customers		-	59	+59

*The breakdown of the amount is classified by order amount.

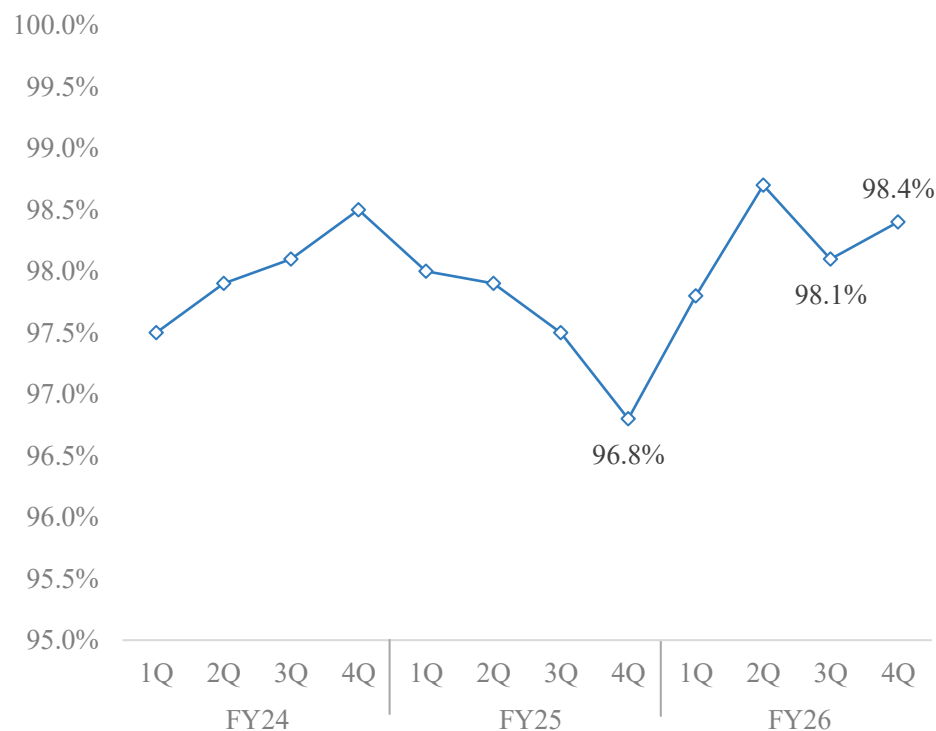
Changes in the Number of Engineers and Engineer Utilization Rate

- While the total number of engineers decreased year on year, we strengthened senior-level talent hiring and utilized business partners with a view to winning a greater number of orders for high-value-added projects.
- The engineer utilization rate remained at a high level, in spite of slight fluctuations at the timing of switching one project to another.

Number of engineers



Engineer utilization rate



*The number of engineers for FY24 and beyond is calculated by combining in-house engineers and working partner engineers.

*In-house engineers excluding initial trainees are covered in the calculation of the utilization rate.

Company Overview



Management Philosophy

- Strive to be a consistently-developing company
- Take on change
- Contribute to the world and its people
- Pursue happiness for employees

Management Policy

Creating new value through AI and contributing to society's progress.

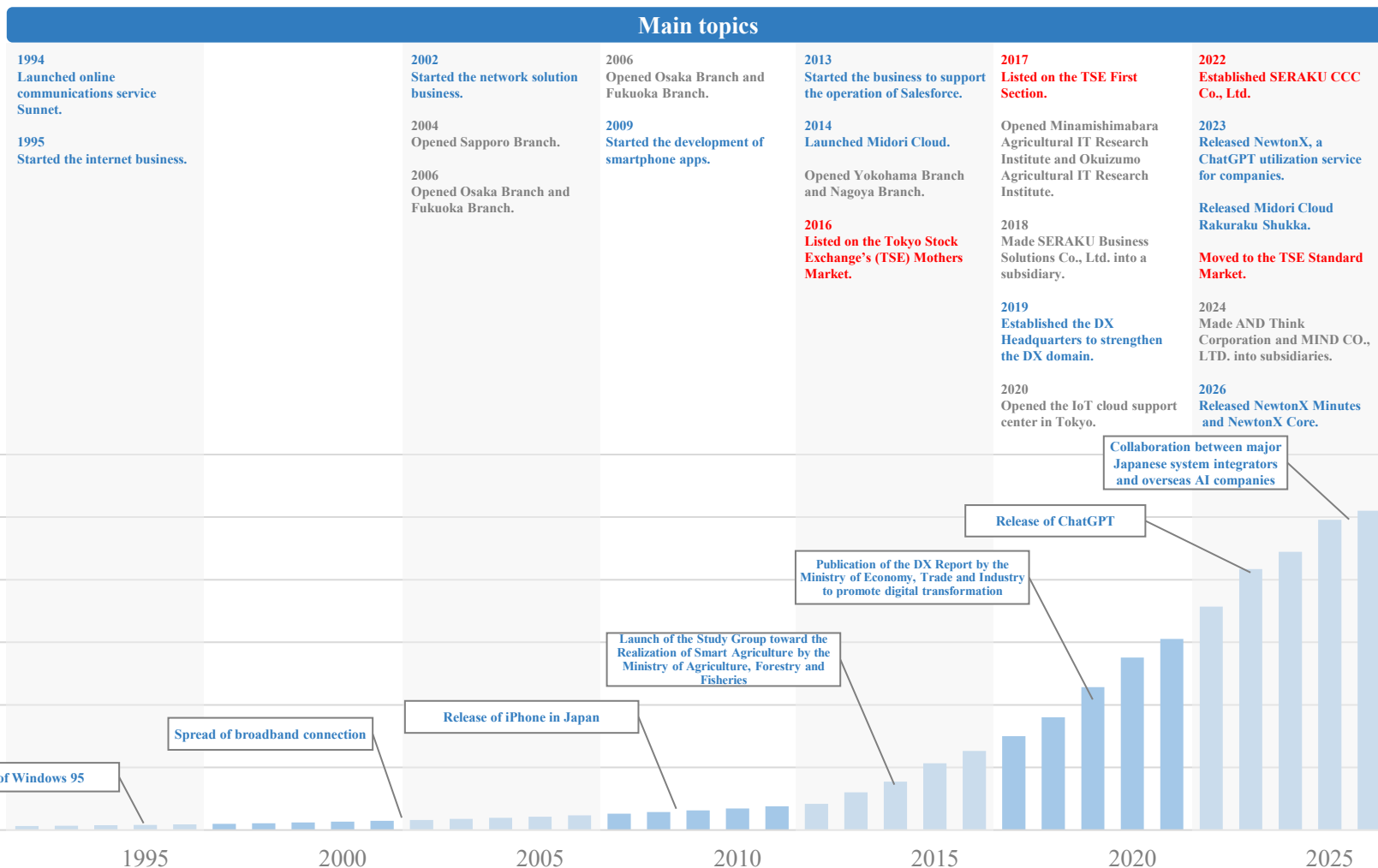
Course of Action

Be a group that values the creation and continued realization of new products, services, and mechanisms.

Company name	SERAKU Co., Ltd.
Established	December 1987
Representative	Tatsumi Miyazaki, Representative Director, President and CEO
Capital	323,356 thousand yen (as of August 31, 2026)
Employees	3,127 on a consolidated basis (as of August 31, 2026)
Location	Nishishinjuku Prime Square Bldg. 7-5-25 Nishishinjuku, Shinjuku-ku, Tokyo
Group companies	SERAKU CCC Co., Ltd. (wholly owned subsidiary) SERAKU Business Solutions Co., Ltd. (wholly owned subsidiary) AND Think Corporation (wholly owned subsidiary)
Market	Tokyo Stock Exchange, Standard Market (stock code 6199)

History

- By leveraging information technology, we began developing businesses that respond to social trends and established a unique position, resulting in steady growth in the scale of our operations.



AI Segment 1 Our Business: AI Solution Domain

- As we have entered the AI era, corporate demand for AI implementation and utilization is growing, while there is a significant shortage of AI implementation personnel.
- We view this supply-and-demand gap as a business opportunity and support companies in the cycle of AI adoption, operational implementation, facilitation of its widespread use, and improvements.

Shortage of AI implementation personnel (forecast): **120,000** (Calculated by the Company based on the METI materials for 2030)

Our main services

NewtonX

Generative AI utilization platform for corporate clients

- Platform for corporate clients to utilize generative AI safely and securely
- Contribute to business transformation through the use of AI in companies

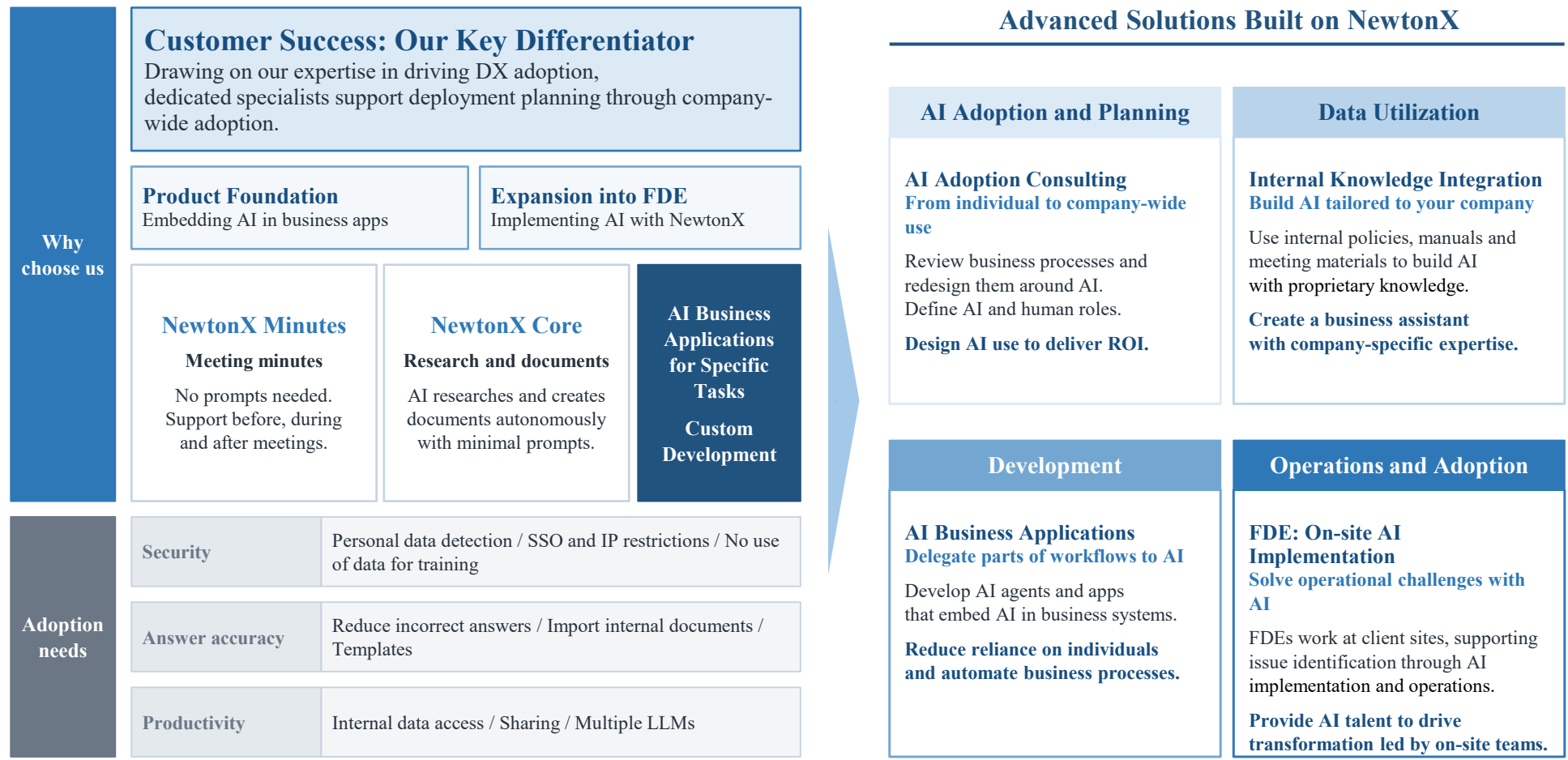
AI utilization support offered by FDEs

- Support for AI implementation and automation based on a solid understanding of business operations
- Support for the adoption and utilization of AI in business operations
- Support for the design and development of advanced, business-specific AI

AI Segment 1 Our Business: NewtonX - Generative AI Utilization Platform for Corporate Clients

- We offer a comprehensive solution that combines the standard features necessary for enterprise use with customer success services that support adoption and utilization after implementation.
- We will expand our scope to include support for business application development and AI implementation, promoting the advancement of AI utilization in companies.

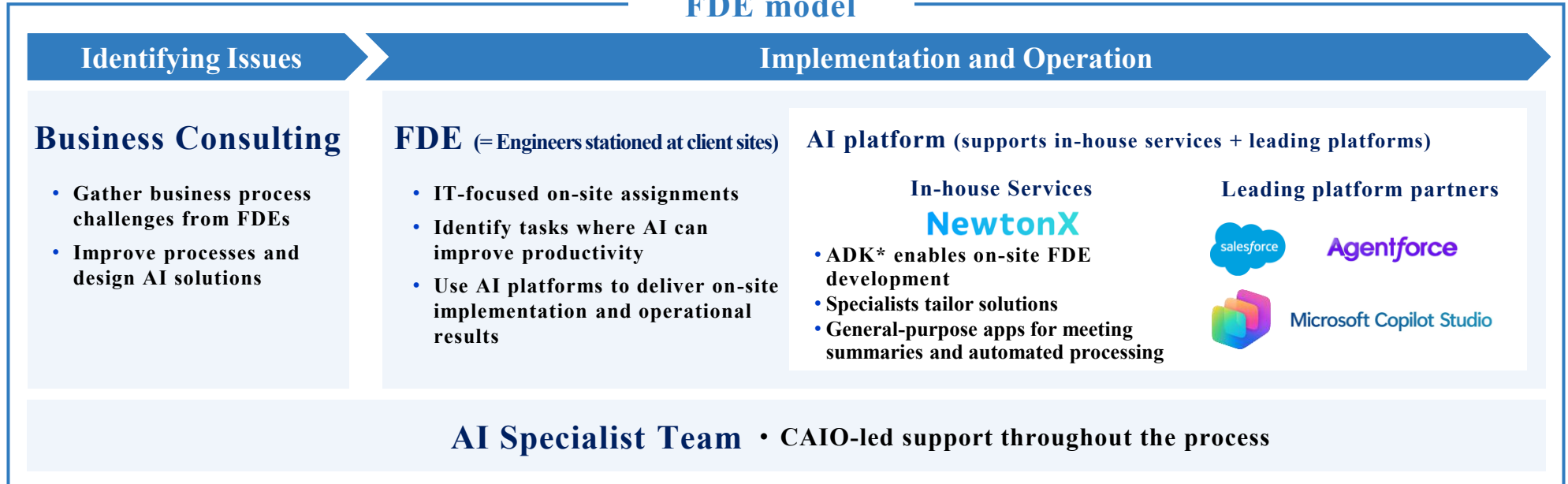
NewtonX



AI Segment 1 Our Business: AI Utilization Support Offered by FDEs

- FDEs, business consulting and AI platforms provide end-to-end support from issue identification through implementation and operations.
- Our CAIO-led AI specialists bring advanced technology and expertise to every stage.

FDE model



Development of human resources for AI adoption

- Reskill and transfer some 3,000 in-house engineers
- Already shifted recruitment into the identification of AI potential
- Work on the large-scale development of AI human resources to address demand

On-site business model + track records of value creation

- Accumulate plenty of experience in the business model of stationing personnel at client companies
- Boast track records of realizing an integrated approach from needs identification to implementation and operation, centering on the customer success business

Handle both our indigenous and general-purpose AI platforms

- Utilize our own AI platform, NewtonX
- Handle AI solutions by various companies, such as Copilot and Agentforce

We have started making proposals and launched advanced marketing activities to existing customers as a business model to achieve high profitability.

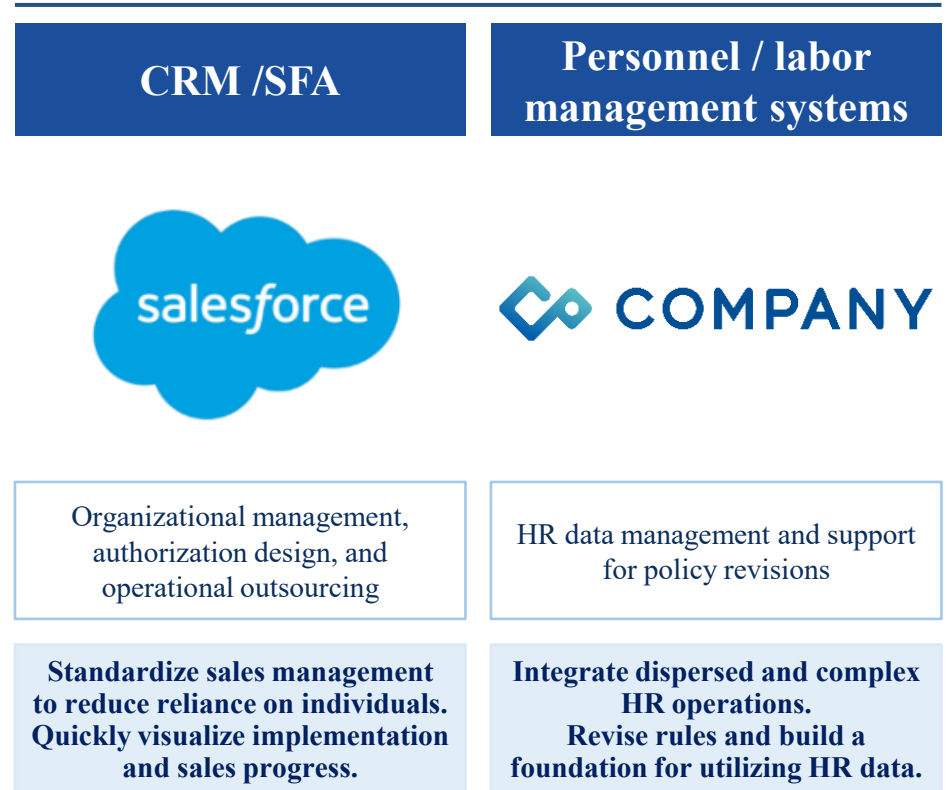
AI Segment 1 Our Business: DX Domain

- We offer integrated support, from operating difficult-to-use enterprise software to driving business reforms.
- Our customer success business integrates operations and business reforms and provides high-value-added services, including runner-type support that accompanies clients from identifying their challenges to achieving results.

Solution structure



Products



Provide solutions that strengthen business processes and management foundations.

AI Segment 1 Our Business: DX Domain

- **Salesforce:** We leverage the expertise and talent pool accumulated through over 10 years of supporting more than 500 companies and help strengthen sales capabilities
- **COMPANY:** Through collaboration with WHI and our own human resources development initiatives, we have built one of the largest networks of specialized talent in Japan

	Customers supported	Business and market performance	Our competitive strengths	
Salesforce CRM / SFA 	Over 500 companies Over 10 years of support Generation of over 5,000 leads per year	+9.8 % Salesforce Japan FY26 net sales growth rate	Certification Certified as Expert Level Managed Service field in the Salesforce Partner Navigator Program Managed Services	Enrollment Over 350 personnel Customer success
COMPANY Personnel / labor management systems 	Over 80 companies Support mainly for major corporations	32.6 % No.1 domestic market share	Certification Certified as a Solution Partner WHI Solution Partner 	Enrollment Scale of 150 personnel Develop personnel under an original training program that leverages the training environment provided by WHI

**Abundant track records of support × Business and market performance × Certifications and specialized personnel
→ Source of our competitive advantages in the DX domain**

*Salesforce Partner Navigator Program: A program that comprehensively evaluates and certifies the professional capability of Salesforce partners in specific areas based on their knowledge, experience, and quality
 *Managed Service field: Operational and adoption services that provide end-to-end support, from strategic planning for system utilization to full-scale implementation

AI Segment 1 Our Business: Midori Cloud

- We utilize AI, IoT, and other cutting-edge technologies to resolve production and distribution issues in agriculture, livestock farming, and fisheries.
- We position "Rakuraku Shukka," a solution that drives digital transformation (DX) in collection and shipment operations, as the core of our current initiatives, and are promoting its adoption by new JA organizations, mainly in the distribution of fruits and vegetables, flowers, and rice, as well as the expansion of products and collection centers at JA organizations that have already adopted it.

Service



- System released in 2023 to save labor through digital utilization in counting, as well as making and writing documents in collection and shipment by pasting and reading QR codes
- Realize lot-based traceability by giving individual identification numbers.



- Automatically measure and record crop growth conditions and environmental factors using IoT devices, thereby enabling field visualization.
- Utilize automatic control in conjunction with other companies' products and remotely control via an app.
- Support for recording and managing everything from annual cropping plans to daily agricultural work.



- Measure environmental conditions in livestock buildings using IoT devices and record data to detect abnormal conditions and equipment issues.
- Utilize automatic control in conjunction with other companies' products and remotely control via an app.

Outline

Competitive strengths

- Error reduction and labor saving through digital utilization
- High customizability that allows for operation catered to each site

Example of adoption

Adopter

JA Hiroshima

Issues before adoption

Manual tasks, such as creating documents, are a significant burden, leaving little time to focus on cultivation guidance.

Labor-saving impact*

Shipping burden on producers: down 24%
Collection and shipment burden at JA: down 85%
Operational error risk: down 70%

Adoption target

We aim to achieve a 90% adoption rate for all products shipped to the market by the end of fiscal year 2027.



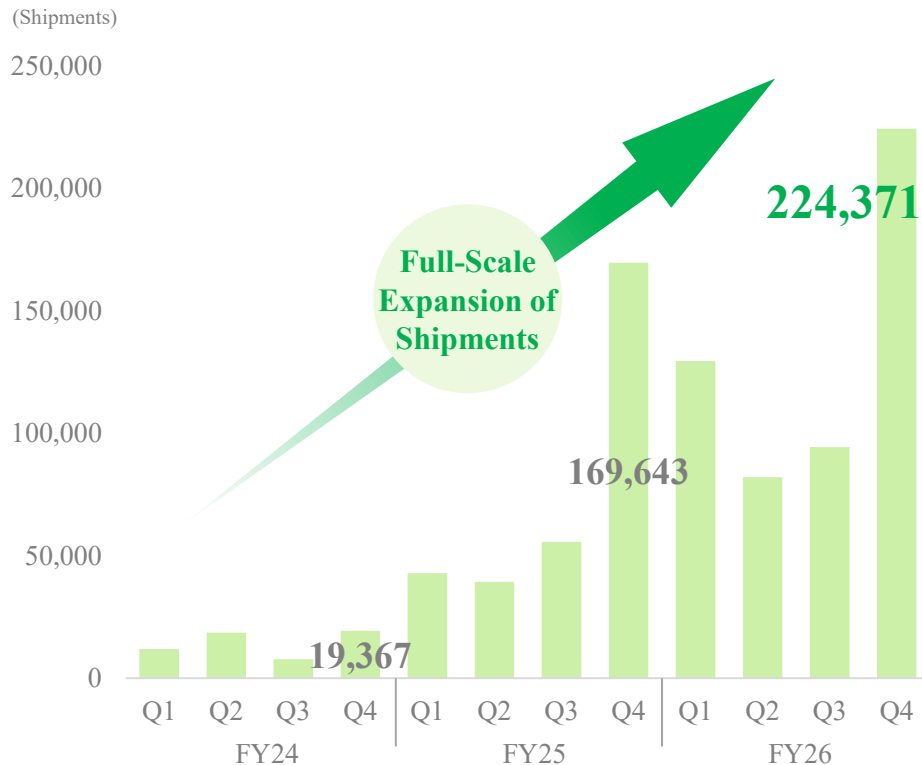
With many JA organizations facing similar issues, preparations to introduce the product are underway at multiple JA organizations, building upon the successful results achieved with JA Hiroshima.

*The impact of adoption above is based on the results at JA Hiroshima, and it may vary depending on the workflow.

Operation of Midori Cloud Rakuraku Shukka

- Despite seasonal fluctuations, the number of items shipped via "Rakuraku Shukka" increased significantly from 19,367 in FY8/24 to 224,371 in FY8/26.
- In addition to expanding sales to new JA organizations, we are strengthening our efforts to expand the number of product items handled by JA organizations that have already adopted the system.

Number of shipments via Rakuraku Shukka



How we will step up our implementation strategy

Step 1: Expanding sales to new JA organizations to increase the number of adopters

Progress: The number of JA organizations adopting the service has expanded to a certain scale.

Implementation is under way across a wide range of regions, laying the groundwork for expanded usage.

Step 2: Expanding the range of products and collection centers that use the service at existing JA organizations

Impact: Rapidly increasing the number of shipments

By leveraging the existing platform, we can shorten the time required for further expansion.

In addition to expanding sales to new JA organizations, we strengthened our efforts to deepen relationships with existing JA organizations to drive growth in shipment volume.

DI Segment 1 Our Business: Security

- Accelerate expansion into the cybersecurity domain amid growing cybersecurity risks.
- Leverage our extensive engineering talent and expertise in infrastructure and software development to capture opportunities in the expanding market, driving revenue growth and improved profitability through the expansion of high-value-added services.

Leakage Risks Threatening Corporate Information Assets

Information Leakage Caused by Cyberattacks and Human Error

- Leakage of customer and personal information due to unauthorized access
- Leakage due to misdirected emails or system misconfigurations
- Information leakage originating from outsourcing contractors

More Efficient and Sophisticated Attacks Using AI

- Targeted reconnaissance, and creation of phishing emails and attack code
- Misuse of AI to automate parts of the attack process

Expansion into High-Value-Added Areas by Leveraging Existing Talent

Engineering Team

Upskill infrastructure, network, and software development engineers into highly specialized cybersecurity engineers

Target in 3 Years

Security Engineer

300 engineers

Market Expansion Driven by AI

Security × AI

Improving efficiency and quality by applying AI to log and alert analysis, incident response, and vulnerability assessments in security operations, and by dividing tasks between people and AI

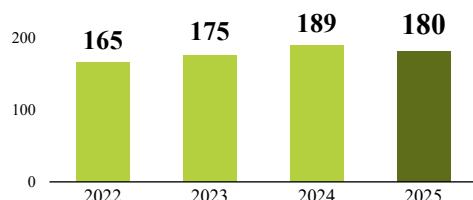
Security for AI

Addressing new security needs arising from the expanding use of generative AI, such as information leakage, shadow AI, access control, and governance

Number of Personal Information Leakage and Loss Incidents at Listed Companies and Their Subsidiaries*

Personal information leakage and loss incidents remain at a high level

(Cases)



Causes of incidents in 2025

Virus infection / unauthorized access

64.4%

Media of incidents in 2025

Internal systems / servers

77.7%

Building specialized training and practical experience on top of a solid technical foundation, and expanding the assignment of personnel to the security field

Winning high unit-price projects through greater expertise
Increasing sales per customer through additional proposals to existing customers

* Sources: Tokyo Shoko Research, "Personal Information Leakage and Loss Incidents at Listed Companies" (annual surveys); AI misuse: Google Threat Intelligence Group
Figures are based on incidents publicly disclosed by listed companies and their subsidiaries, and include possible leakage, loss, and inappropriate handling.

DI Segment 1 Our Business: SI Domain

- We offer one-stop services that include IT infrastructure construction, operation, and maintenance.
- The domain is less subject to changes in the external environment and has steadily grown as the revenue base of our Company.

Solution overview



■ Design, construction, and operation of IT infrastructure
Based on the construction and stable operation of social and corporate IT infrastructure bases, we offer IT design support that covers the latest networks, IoT, and security.



■ Security managed services
We offer security solutions, including firewalls and unified threat management (UTM), hacking detection and defense systems, website tampering detection, and email security.



■ Quality assurance services
We utilize standardized test methods to offer efficient and high-quality software test services.



■ IT outsourcing
Our highly skilled engineers provide comprehensive support in response to the resource shortage of corporate IT personnel, including network construction, IT device management, and security incident response, among other services.

Business characteristics

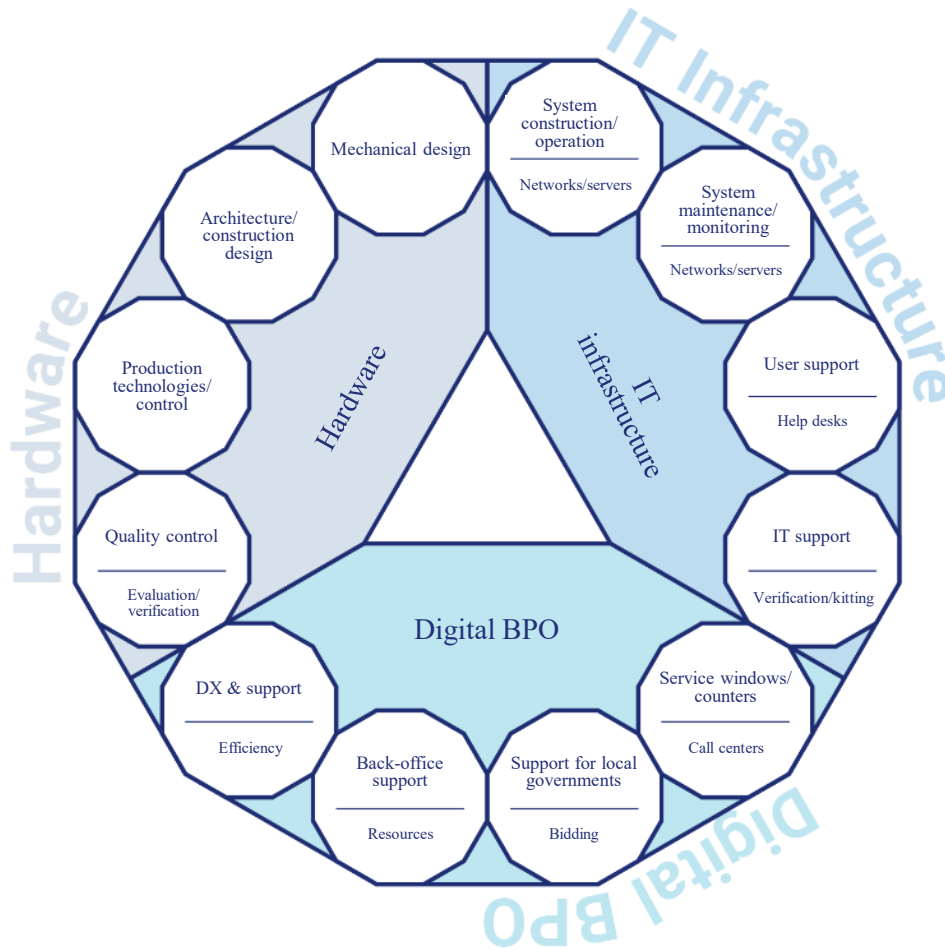
Continuity	IT systems require continuous operation; therefore, once we receive orders for the systems, they will contribute to our performance for a long time.
Stability	Demand remains stable, even in the event of sudden changes in the external environment, such as the global financial crisis, the Great East Japan Earthquake, and the COVID-19 pandemic.

Competitive strengths

- Cover a wide range of projects, including operation and maintenance projects and those requiring a high degree of expertise.
- Handle projects working as a subcontractor for large projects of major system integrators or receive orders from prime contractors.
- Have created an environment to provide training for constructing and operating IT infrastructure in an environment and under conditions equivalent to actual projects.

DI Segment 1 Our Business: Mechanical Design and Engineering

- This segment covers SERAKU Business Solutions Co., Ltd., a wholly owned subsidiary.
- We will leverage our technical capabilities in the hardware domain as our strength to expand our business domains and areas in which we can develop businesses.



Competitive strengths

- High level of expertise in the hardware domain
- Wide business domain that covers not only upstream projects but also downstream ones
- Extensive expertise in diverse manufacturing fields, including mechanical, plant, and architectural design
- Proven track record with clients across a wide area from the Kanto to Chubu regions (and expanding)

Sources of competitive strengths

Technical capabilities	• Training program on latest digital technologies and tools • Creation of an environment where employees can use actual IT infrastructure equipment, DX tools, and 2D/3D CAD • Mentoring and coaching by personnel in charge of technical education • Structure to return personal knowledge and experience to the organization
Human capabilities	• Creation of an open and cooperative workplace • Regular feedback and communication • Education and training catered to individual employees • Development of favorable relations through team building activities

SERAKU's Initiatives for ESG and SDGs

- The SERAKU Group will build a long-term foundation for growth by promoting ESG activities.
- As a company that creates social value, the Group will strengthen initiatives to help achieve a sustainable society.

Safe operation of systems in the IT society



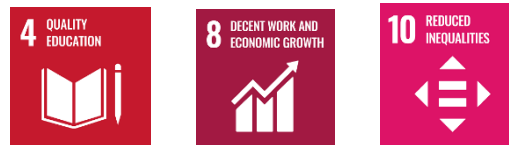
- Building sustainable and strong IT security
- Providing IT environments and services tailored to customers
- Helping maintain social activities using IT

Use of IT in agriculture field



- Advancing smart agriculture to improve productivity
- Revitalizing the primary industry using IT
- Producing abundant food stably

Human resources development



- Cultivating human resources who have advanced expertise
- Providing ongoing education for IT engineers
- Ensuring employment for young people and utilizing a variety of human resources

Realization of a physically and mentally healthy society



- Providing digital healthcare services
- Solving social issues using IT
- Cooperating with academic institutions

Creation of new value in society



- Enhancing the value of industry using IT technology
- Achieving regional revitalization through recruitment and IT technology
- Achieving high productivity and low workload by using IT

Sophistication of corporate governance



- Ensuring compliance
- Strengthening corporate governance
- Improving information disclosure

Contribution of the Midori Cloud Business to the SDGs

- The Midori Cloud business advances the digital transformation of the primary industry, contributing to the realization of the SDGs in a multifaceted manner.

Stable and efficient agricultural production

Stable agricultural production through data utilization

Midori Cloud offers a system to quantify cultivation environments and an environment control system that automatically adapts itself to its environment. These systems will not only improve the productivity in agricultural production but also support the adaptation to changing cultivation environments due to climate change, thereby contributing to a stable food supply.

Realization of healthy livestock raising

The use of Farm Cloud quantifies livestock building environments, enabling the maintenance of proper conditions. Maintaining proper conditions will ensure the safety of livestock and promote healthy livestock raising, thereby minimizing losses due to accidents.

Reduction in fossil fuel consumption in agricultural production

In protected horticulture, fossil fuels are widely burned to create suitable cultivation environments. Midori Cloud visualizes such environments, helping to reduce the burning of fossil fuels to the minimum necessary level and cut greenhouse gas emissions.

Streamlining of the distribution of foods and other products

Realization of waste-free distribution according to outputs in production areas

The projection of shipments from production areas, which we jointly developed with Weathernews Inc. and Midori Cloud Rakuraku Shukka, enables us to grasp the volume of agricultural products available for shipment by production area. As climate change causes changes in shipment periods and production areas suitable for cultivation, such data will be useful for streamlining distribution and reducing food loss.

Rational distribution of organic agricultural products

Currently, many organic agricultural products are transported via parcel delivery services because they are traded in small lots. Regarding the new distribution of organic agricultural products utilizing market distribution and settlement functions, which we have collaborated on with Tokyo Fuji Seika Co., Ltd., among others, we have achieved efficient transportation of organic agricultural products through large-scale transactions, as well as joint distribution with vegetables grown using conventional methods. Such a new distribution will facilitate the distribution of organic agricultural products, resulting in the promotion of highly sustainable agricultural production with low environmental impact.

Realization of sustainable agricultural product distribution through digital transformation of collection and shipment

Midori Cloud Rakuraku Shukka contributes to a stable food supply by digitalizing the collection and shipment of agricultural products and streamlining distribution.



SDGs/ESG/Human Capital Management-related Initiatives

One of the pillars of our management philosophy: “Strive to be a consistently-developing company”

Midori Cloud business

Contribute to the SDGs and practice ESG management through the agricultural IT business

History of our initiatives

- 2015** Launched the agricultural IT business Midori Cloud.
- 2016** Adopted as a Hometown Telework Project by the Ministry of Internal Affairs and Communications. Engaged in regional revitalization and local talent development through information technologies.
- 2017** Opened agricultural IT research institutes by utilizing a closed school building in Minamishimabara City, Nagasaki Prefecture, and a former residence in Okuizumo Town, Shimane Prefecture. Hired local talent.
- 2023** Launched the collection and shipment support service Rakuraku Shukka. Realized improved productivity in the collection and shipment of products through digital technologies.
- 2025** Acquired land at the planned site for Vital Village in the Seisho area, Kanagawa Prefecture.
Launched the future-oriented well-being activity, Vital Program, in full swing.

Vital Program

Practice human capital management through future-oriented well-being activities

Vital Program is a collective term for activities that provide spaces and opportunities to encourage self-realization, growth, and mutual understanding, based on the idea that fostering a zest for living and engaging in work and various activities on one’s own initiative leads to happiness.

Contribution of our initiatives to earnings and their future vision

Establish a sustainable and highly profitable business model by putting our management philosophy into practice

- Step.1** Make the Midori Cloud business segment turn a profit, so that businesses that directly contribute to the SDGs and ESG will help boost the growth in profits
- Step.2** Perform employee training, recruitment events, and well-being activities at Vital Village. Make improvements in sickness absence and mental illnesses, among others
- Step.3** Conduct work-style-related initiatives such as workcations and having a workplace near home. Establish a sustainable cycle of productivity improvement

Forward-looking Statements

Documents and information provided at today's presentation include forward-looking statements.

These statements are based on assumptions that include current expectations, forecasts, and risk factors. As a result, forward-looking statements include many uncertainties that may cause actual performance to differ from these statements.

Risk factors and uncertainties include the condition of industries and markets in which SERAKU operates, changes in interest rates and foreign exchange rates, as well as other factors affecting the Japanese and global economies.

SERAKU has no obligation to update or correct these forward-looking statements even if there is subsequently new information or an event that affects these statements.

An announcement will be made promptly if there are revisions to the FY8/27 forecasts or differences between the results of operations and these forecasts that require disclosure.