Financial Results for the year ending September 2026



Nov 24, 2026

Nissei ASB Machine Co., Ltd.

(TSE Prime market, 6284)

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Reference Materials,
Data book

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I . Financial results for 1st half of the year ending Sept. 2026

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2026年9月期 通期決算のハイライト
Key Highlights: FY2026 Full-Year Financial Results

Orders & Sales topped ¥50B for the first time; record-high profits for 2 straight years

Record highs: 4 Straight Years

Orders

55.1 Bn JPY
(+27.8% YoY)

Remained strong in North America, India and Europe.

Record highs: 3 Straight Years

Net Sales

50.1 Bn JPY
(+14.8% YoY)

Strong Sales of Core Mid-to-Small Models.

Record highs: 2 Straight Years

Operating Profit

14.0 Bn JPY
(+31.9% YoY)

Driven by sales growth and mix improvement.

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2026年9月期 連結業績サマリー
Consolidated Financial Results Summary: FY2026

Record highs across all key metrics: orders, backlog, sales, and profits at all levels for the full year

(Mn JPY / 百万円)

		FY2025 Result		FY2026 H1 Result		FY2026 H2 Result		FY2026 Result		YoY	
		A	%	B	%	C	%	D	%	D-A	D/A
受注高	Orders received	43,172	-	**28,657**	**-**	**26,529**	**-**	**55,187**	**-**	+12,014	+27.8%
受注残高	Order backlog	17,281	-	**21,850**	**-**	**21,915**	**-**	**21,915**	**-**	+4,633	+26.8%
売上高	Net sales	43,654	100.0%	**24,041**	**100.0%**	**26,085**	**100.0%**	**50,126**	**100.0%**	+6,472	+14.8%
売上原価	Cost of sales	23,073	52.9%	**12,149**	**50.5%**	**12,714**	**48.7%**	**24,864**	**49.6%**	+1,791	+7.8%
売上総利益	Gross profit	20,581	47.1%	**11,892**	**49.5%**	**13,370**	**51.3%**	**25,262**	**50.4%**	+4,681	+22.7%
販管費	SG&A	9,940	22.8%	**5,385**	**22.4%**	**5,846**	**22.4%**	**11,231**	**22.4%**	+1,291	+13.0%
営業利益	Operating profit	10,641	24.4%	**6,506**	**27.1%**	**7,524**	**28.8%**	**14,031**	**28.0%**	+3,390	+31.9%
経常利益	Ordinary profit	10,912	25.0%	**6,680**	**27.8%**	**7,725**	**29.6%**	**14,405**	**28.7%**	+3,493	+32.0%
純利益(*1)	Net income	7,740	17.7%	**4,784**	**19.9%**	**5,245**	**20.1%**	**10,029**	**20.0%**	+2,289	+29.6%
1株純利益	EPS (JPY)	516.36	-	**-**	**-**	**-**	**-**	**669.06**	**-**	+152.70	+29.6%
1株配当金	DPS (JPY)	200.00	-	**-**	**-**	**-**	**-**	**260.00**	**-**	+60.00	+30.0%
配当性向	DPR (%)	38.7%	-	**-**	**-**	**-**	**-**	**38.9%**	**-**	+0.1%	-
設備投資	Capital investment	1,073	2.5%	**1,057**	**4.4%**	**1,000**	**3.8%**	**2,057**	**4.1%**	+984	+91.7%
減価償却費	Depreciation	1,856	4.3%	**997**	**4.1%**	**833**	**3.2%**	**1,830**	**3.7%**	-26	-1.4%
研究開発費	R&D expenses	790	1.8%	**152**	**0.6%**	**253**	**1.0%**	**405**	**0.8%**	-385	-48.7%

過去最高
Record high

(*1: 親会社株主に帰属する当期純利益, Net income：Profit attributable to owners of parent)

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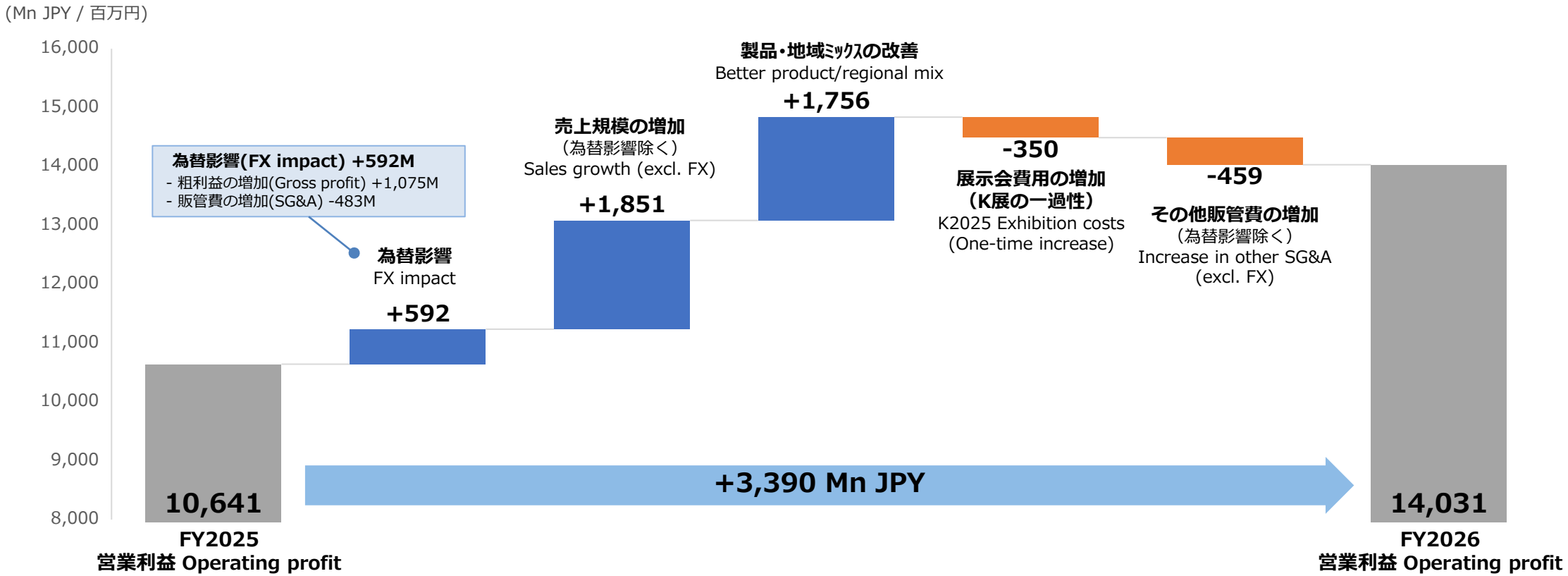
営業利益の増減要因（対前年同期比）
Factors for Changes in Operating Profit (YoY)

Operating Income: Record high with substantial growth; volume gains & better product mix fully absorbed higher exhibition costs



参考：為替ﾚｰﾄ（期中平均ﾚｰﾄ）
Note : Average rate

Rate	FY25-Q4	FY26-Q4	change	
USD	149.28	157.44	5.5%	円安 Weak yen
EUR	164.8	182.94	11.0%	円安 Weak yen
INR	1.75	1.71	-2.3%	
MXN	7.6	8.95	17.8%	円安 Weak yen
BRL	26.21	30.26	15.5%	円安 Weak yen

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セグメント別受注高
Orders Received by Segment

Record-high orders across all product lines; North America, India, and Europe remained strong

(Mn JPY / 百万円)

			FY2025 Result		FY2026 H1 Result		FY2026 H2 Result		FY2026 Result		YoY		Notes
			A	%	B	%	C	%	D	%	D-A	D/A	
製品別 / Product	成形機	Machine	21,079	48.8%	**15,035**	**52.5%**	**13,401**	**50.5%**	**28,436**	**51.5%**	+7,357	+34.9%	中小型機は好調, 大型機は低調
	金型	Molds	13,918	32.2%	**8,760**	**30.6%**	**7,677**	**28.9%**	**16,437**	**29.8%**	+2,519	+18.1%	中小型機, 大型機ともに堅調
	付属機器	AUX	2,544	5.9%	**1,478**	**5.2%**	**1,808**	**6.8%**	**3,287**	**6.0%**	+742	+29.2%	
	部品その他	Parts	5,630	13.0%	**3,382**	**11.8%**	**3,642**	**13.7%**	**7,025**	**12.7%**	+1,394	+24.8%	全地域で好調
	合計	Total	43,172	100.0%	**28,657**	**100.0%**	**26,529**	**100.0%**	**55,187**	**100.0%**	+12,014	+27.8%	

【Note】**Machine**: Small/Mid solid, Large subdued. **Molds**: Solid for both Small/Mid and Large machines.
Parts: Strong performance in almost all regions.

地域別 / Region	米州	Americas	14,472	33.5%	**10,606**	**37.0%**	**10,368**	**39.1%**	**20,975**	**38.0%**	+6,503	+44.9%	北米好調, 中南米は堅調
	欧州	Europe	9,714	22.5%	**5,817**	**20.3%**	**4,473**	**16.9%**	**10,291**	**18.6%**	+576	+5.9%	高位で安定
	南･西ｱｼﾞｱ	South/West Asia	12,412	28.7%	**8,798**	**30.7%**	**7,601**	**28.7%**	**16,400**	**29.7%**	+3,988	+32.1%	ｲﾝﾄﾞ好調, 中東ｱﾌﾘｶ好調, 東南ｱ低調
	東ｱｼﾞｱ	East Asia	6,573	15.2%	**3,434**	**12.0%**	**4,085**	**15.4%**	**7,520**	**13.6%**	+946	+14.4%	日本堅調, 中国は低迷継続
	合計	Total	43,172	100.0%	**28,657**	**100.0%**	**26,529**	**100.0%**	**55,187**	**100.0%**	+12,014	+27.8%	

【Note】**Americas**: Strong in North America, steady in Latin America. **Europe**: Remained high and stable.
South/West Asia: Strong in India and Middle East/Africa; sluggish in Southeast Asia. **East Asia**: Japan steady; China weak.

過去最高
Record high

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セグメント別売上高
Net sales by Segment

Record-high sales across nearly all product lines, driven by the U.S., Europe, and India

(Mn JPY / 百万円)

			FY2025 Result		FY2026 H1 Result		FY2026 H2 Result		FY2026 Result		YoY		Notes
			A	%	B	%	C	%	D	%	D-A	D/A	
製品別 / Product	成形機	Machine	22,535	51.6%	**12,039**	**50.1%**	**13,172**	**50.5%**	**25,212**	**50.3%**	+2,677	+11.9%	中小型機が好調
	金型	Molds	12,760	29.2%	**7,437**	**30.9%**	**7,999**	**30.7%**	**15,436**	**30.8%**	+2,675	+21.0%	全地域で増加も北米が特に強い
	付属機器	AUX	2,707	6.2%	**1,262**	**5.3%**	**1,287**	**4.9%**	**2,550**	**5.1%**	-157	-5.8%	
	部品その他	Parts	5,650	12.9%	**3,301**	**13.7%**	**3,624**	**13.9%**	**6,926**	**13.8%**	+1,276	+22.6%	ほぼ全地域で増加
	合計	Total	43,654	100.0%	**24,041**	**100.0%**	**26,085**	**100.0%**	**50,126**	**100.0%**	+6,472	+14.8%	

【Note】**Machine**: Small/Mid machines increased. **Molds**: Growth in all regions, led by North America.
Parts: Increased in almost all regions.

地域別 / Region	米州	Americas	14,119	32.3%	**8,133**	**33.8%**	**10,308**	**39.5%**	**18,441**	**36.8%**	+4,321	+30.6%	北米・中南米ともに増加
	欧州	Europe	8,083	18.5%	**5,129**	**21.3%**	**4,698**	**18.0%**	**9,827**	**19.6%**	+1,744	+21.6%	高位で安定
	南･西ｱｼﾞｱ	South/West Asia	13,042	29.9%	**6,940**	**28.9%**	**8,183**	**31.4%**	**15,124**	**30.2%**	+2,081	+16.0%	ｲﾝﾄﾞ･中東ｱﾌﾘｶは増加, 東南ｱｼﾞｱ減少
	東ｱｼﾞｱ	East Asia	8,408	19.3%	**3,838**	**16.0%**	**2,895**	**11.1%**	**6,733**	**13.4%**	-1,675	-19.9%	日本･中国ともに減少
	合計	Total	43,654	100.0%	**24,041**	**100.0%**	**26,085**	**100.0%**	**50,126**	**100.0%**	+6,472	+14.8%	

【Note】**Americas**: Increased in both North and Latin America. **Europe**: Stabilized at a high level.
South/West Asia: India and Middle East & Africa: Increased; Southeast Asia: Decreased.
East Asia: Down in both Japan and China.

過去最高
Record high

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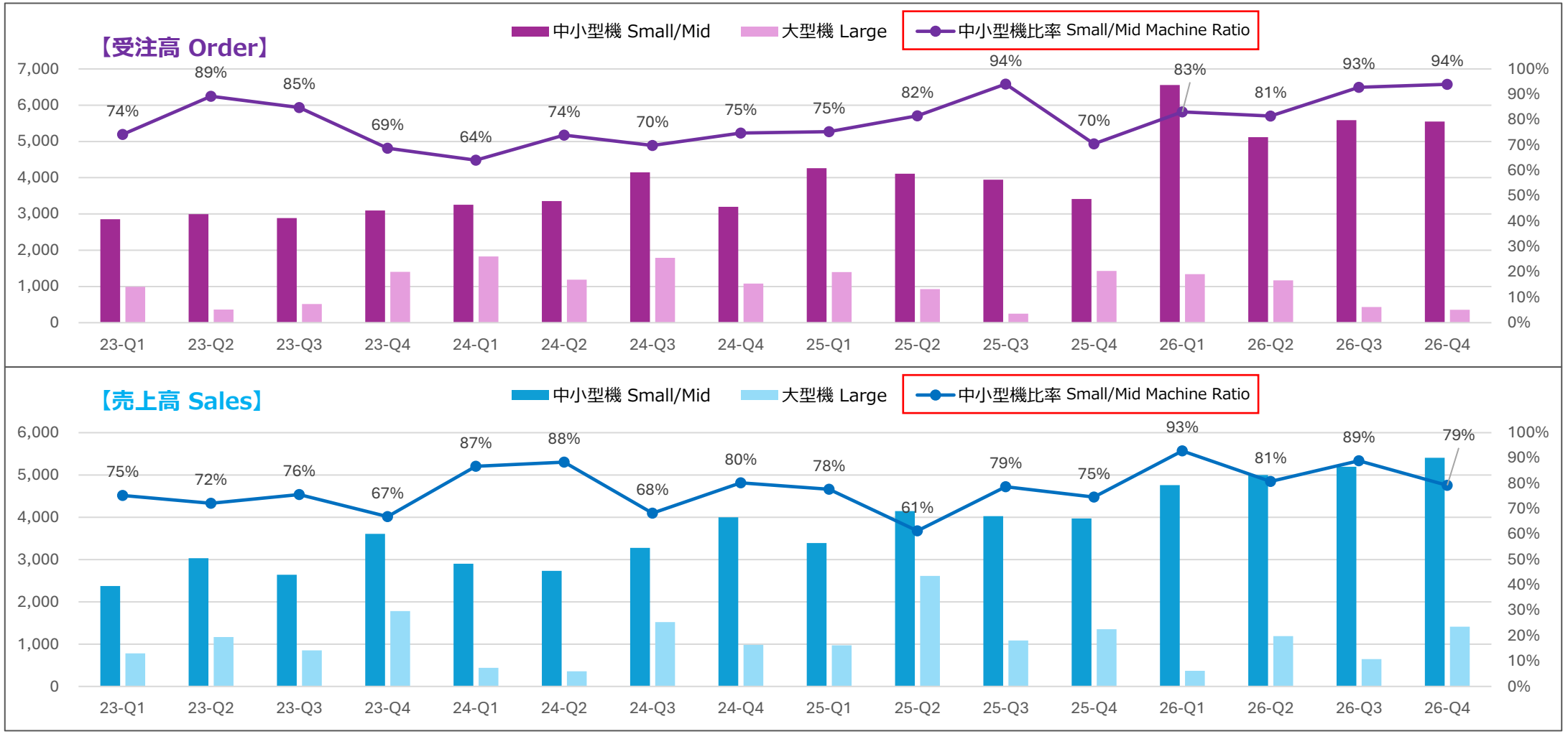
【成形機サイズ別】 受注・売上高の四半期推移（主力機種）
Quarterly Trends: Orders and Sales by Machine Size (Main Models)

Strong orders and sales for Small/Mid models have created a favorable outlook for us

(Mn JPY)
(百万円)



中小型機 Small/Mid Machine : ASB-70DP, ASB-50MB, ASB-12M
大型機　 Large Machine　　: ASB-150DP, ASB-650EXH, PF36

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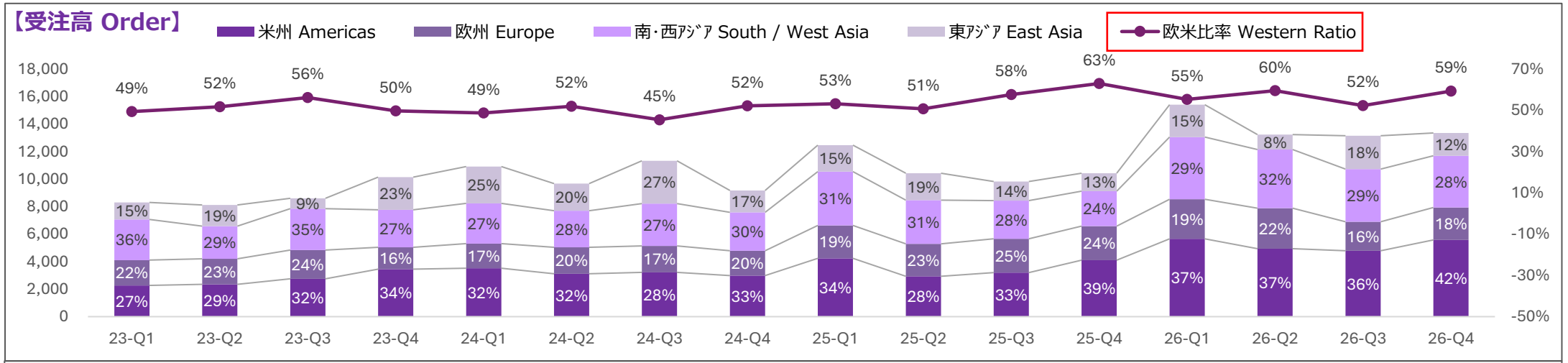
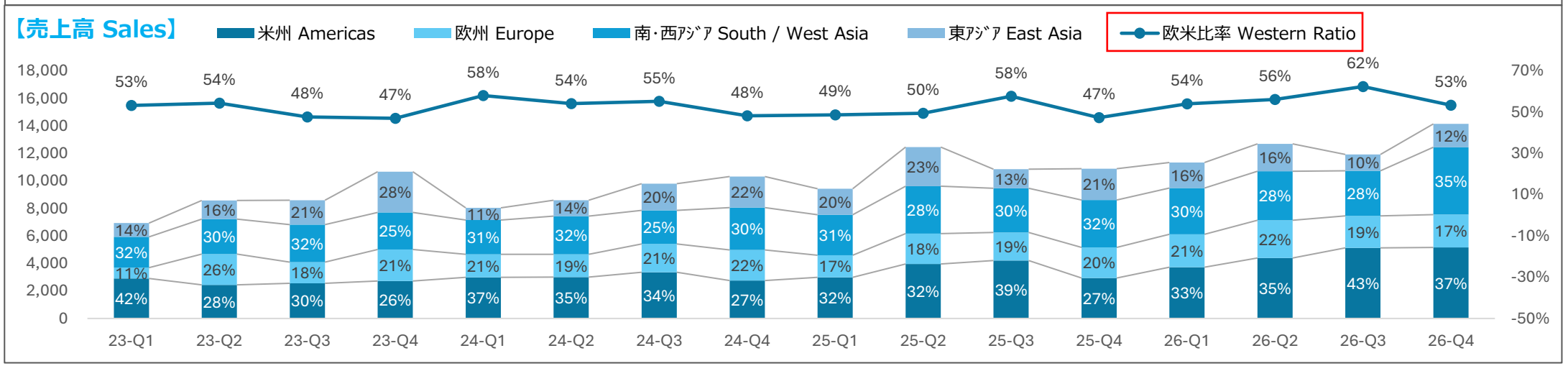
【地域別】 受注・売上高の四半期推移
Quarterly Trends: Orders and Sales by Region

Balanced regional mix maintained, with rising Western share in orders and sales





(Mn JPY)
(百万円)

受注累計
Order YTD
欧米比率上昇
56%→57%
Western ratio up

売上累計
Sales YTD
欧米比率上昇
51%→56%
Western ratio up

Americas：北中南米ｱﾒﾘｶ (North, Central, and South America)
Europe：欧州全域, ﾛｼｱ, ﾄﾙｺ, 北部･南部ｱﾌﾘｶ (Europe, Russia, Türkiye, Northern & Southern Africa)
South/West Asia：東南ｱｼﾞｱ, ｵｾｱﾆｱ, ｲﾝﾄﾞ, 中東, 東部･西部ｱﾌﾘｶ (Southeast Asia, Oceania, India, the Middle East, Eastern & Western Africa)
East Asia：日本, 中国, 韓国, 台湾 (Japan, China, South Korea, Taiwan)

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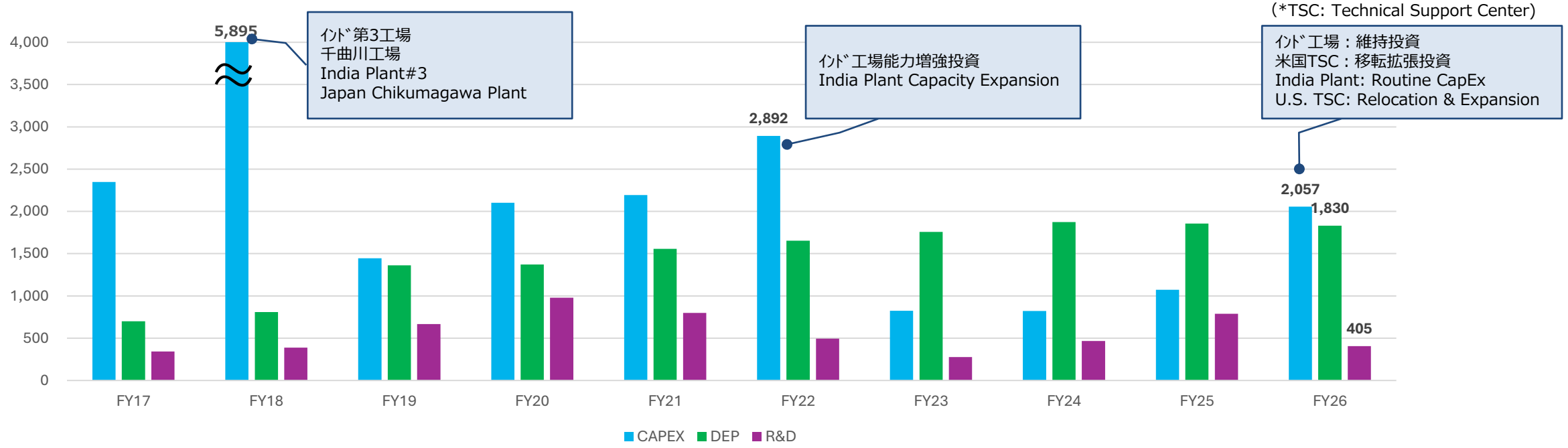
設備投資額・減価償却費・研究開発費
CapEx, DEP, R&D

CapEx: Capacity maintenance at India plant and US TSC* relocation/expansion

(Mn JPY)
(百万円)

		FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26
設備投資	Capital Expenditure	2,348	5,895	1,445	2,103	2,192	2,892	825	823	1,073	**2,057**
減価償却費	Depreciation	701	810	1,361	1,371	1,556	1,654	1,756	1,873	1,856	**1,830**
研究開発費	R&D expenses	343	388	668	979	800	495	278	467	790	**405**

(*TSC: Technical Support Center)



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Ⅱ. Financial forecast for the year ending Sept. 2027

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2027年9月期　業績予想
Financial Forecast for the year ending Sept. 2027

Aiming for record profitability, driven by strong momentum in North America, India, and Europe

(Mn JPY)

		FY2026 Result		FY2027 Forecast		YoY		Notes	
		A	%	B	%	B-A	B/A		
売上高	Net sales	50,126	100.0%	**56,000**	**100.0%**	+5,873	+11.7%	1step機+戦略機(PF36, PM90)で増収	Sales Growth: 1-step & strategic machines (PF36/PM90)
営業利益	Operating profit	14,031	28.0%	**15,500**	**27.7%**	+1,468	+10.5%	増収効果で最高益更新	Record Profits: Sales-driven
経常利益	Ordinary profit	14,405	28.7%	**15,700**	**28.0%**	+1,294	+9.0%		
純利益(*1)	Net income	10,029	20.0%	**10,900**	**19.5%**	+870	+8.7%		
1株純利益	EPS (JPY)	669.06	-	**727.10**	-	+58.04	+8.7%		
1株配当金	DPS (JPY)	260.00	-	**300.00**	-	+40.00	+15.4%		
配当性向	DPR (%)	38.9%	-	**41.3%**	-	+2.4%	-	配当方針40%目途	Target Payout Ratio: Around 40%
ROE	ROE (%)	16.0%	-	**15.6%**	-	-0.4%	-		
ROIC	ROIC (%)	13.5%	-	**14.0%**	-	+0.5%	-		
設備投資	Capital investment	2,057	4.1%	**4,500**	**8.0%**	+2,443	+118.8%	内,ｲﾝﾄﾞ工場能力増強35億円	Incl. ¥3.5B for India plant CapEx
減価償却費	Depreciation	1,830	3.7%	**2,000**	**3.6%**	+170	+9.3%		
研究開発費	R&D expenses	405	0.8%	**600**	**1.1%**	+195	+48.1%	戦略機(飲料市場)	Strategic Models: Beverage market
FX rate (期中平均)	USD	157.44	-	**155.00**	-	-2.44	-1.5%		
	EUR	182.94	-	**175.00**	-	-7.94	-4.3%		
	INR	1.71	-	**1.65**	-	-0.06	-3.5%		

(*1: 親会社株主に帰属する当期純利益, Net income：Profit attributable to owners of parent)

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Ⅲ. Market Information

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事業環境は良好、Project 50:50を2年前倒しで達成
Favorable Business Environment; Project 50:50 Achieved 2 Years Ahead of Schedule

成長目標の早期達成 / Early Achievement of Growth Target

Project 50:50

創立50周年（2028年9月期）に売上高500億円達成を目指す目標
Target to achieve ¥50B net sales by our 50th anniversary (FY2028)

当初計画比 / vs. Initial Plan

2年前倒し達成

Achieved 2 Years Ahead of Schedule

2026年9月期で達成済み
Achieved in FY2026

好業績を支えた3つの要因 / Three Key Drivers Behind Strong Performance

01 グローバルなPET容器需要の拡大（外部要因）
Expanding Global PET Container Demand (External Factor)

02 環境対応・省エネ投資の加速（外部要因）
Accelerating Eco & Energy-Saving Investments (External Factor)

03 高い技術力とサービスによる需要の取り込み（内部努力）
Capturing Demand through Superior Tech & Services (Internal Effort)

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事業環境の見通し
Business Environment Outlook

ポジティブ要因 Tailwinds & Opportunities

1. 素材転換・素材対応市場の拡大
ガラス瓶から**PET容器への転換**(酒類・化粧品)および**HDPE**容器市場への展開

Material Conversion & Addressable Market Expansion:
Shift from glass to PET containers (liquor & cosmetics) and expansion into the HDPE container market.

2. 軽量化・省エネ
ZC成形による**容器の軽量化**と**電動機**(**ASB-70DPH/50E**)の市場投入

Lightweighting & Energy Saving:
Container lightweighting via ZC molding and market launch of electric models (ASB-70DPH/50E).

3. ボトル内製化シフト
飲料・食品メーカーの**ボトル内製化シフト**とPBマーケット拡大による**PF36/PM-90**への関心

Shift to In-house Bottle Production:
Growing interest in PF36/PM-90 driven by in-house bottling among beverage & food manufacturers and private-label (PB) market growth.

4. マクロ環境の追い風とインド工場、米国事業の成長
円安による価格競争力の向上、各国の政府補助金による投資促進、米国、インドでの取り組みによる事業拡大

Macro Tailwinds & India Plant / U.S. Business Growth:
Stronger competitiveness via weak yen, subsidy-driven investments, and business expansion in the U.S. and India.

ネガティブ要因 Headwinds & Risks

1. 部品調達・サプライチェーンの不安定化リスク
レアアース供給制限等による**電気部品の調達納期の長期化**

Parts Procurement & Supply Chain Risks:
Extended lead times for electrical components due to rare earth supply restrictions, etc.

2. 樹脂・エネルギー価格の高騰
地政学リスクに伴う**樹脂価格や物流費の上昇**

Surging Resin & Energy Costs:
Rising resin prices driven by geopolitical risks and higher logistics expenses.

3. 高金利・インフレによる圧力
資金調達コストの上昇による**顧客(中小容器メーカー)の設備投資鈍化懸念**

High Interest Rates & Inflationary Pressures:
Slowdown in CapEx among customers (SME container molders) due to rising financing costs.

4. 海外メーカーとの価格競争
中国メーカーや**インド新興メーカー**等との**競争激化**

Price Competition with Overseas Manufacturers:
Intensifying competition from Chinese manufacturers, emerging Indian competitors, etc.

環境対応・省エネ・内製化需要が成長を支える一方、調達リスク・設備投資の鈍化・価格競争に注視
Eco, energy-saving & in-house demand fuels growth, amid supply risks, CapEx slowdown & price competition

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地域別の市場環境の見通し
Regional Market Outlook

好調 Strong 欧州 Europe

- コスト高を背景に、容器の軽量化需要は引き続き堅調
- 容器の内製化ニーズも追い風

- High costs driving steady demand for container lightweighting
- Shift toward in-house bottle making provides strong tailwind

好調 Strong インド India

- 酒類容器のPET化が安定成長
- 医薬品・日用品・化粧品向け容器需要も堅調
- マザー工場が牽引

- Steady growth in PET conversion for alcoholic beverage packaging
- Solid demand for pharma, daily goods & cosmetic containers
- Growth led by our mother plant

好調 Strong 米州 Americas

- インフレを背景に、内食関連の容器需要が堅調に推移
- 中南米ではリターナブル飲料容器の需要拡大に期待

- Inflation driving steady at-home container demand
- Growing demand expected for returnable beverage containers in Latin America

低調 Weak 東南アジア & 中国 Southeast Asia & China

- 景気低迷を背景に、現地メーカーとの価格競争が激化
- こうした環境に対し、当社は高付加価値機械とサービス力に加え、価格戦略も活用し、巻き返しを図る

- Intensifying price competition with local competitors amid economic downturn
- Regaining share via high-value machines, strong service, and pricing strategy

堅調 Steady その他 Others

日本&中東：PF36とPM-90の受注拡大を見込む
アフリカ：ビジネス拡大に期待

Japan & Middle East: Expanding orders expected for PF36 and PM-90
Africa: Business expansion expected

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マーケティング活動の成果
Marketing Results

K2025に出展したPM-90、販売初年度に15台を受注
PM-90, showcased at K2025, won 15 orders in its first year of sales

① 出展 Exhibit	② 展示 Showcase	③ 当社ブース来場者 Visitors	④ PM-90 受注 Orders
K2025	**4機種**	**1,019名**	**15台**
2025年10月・独デュッセルドルフ 世界最大のプラスチック展示会 World's largest plastics exhibition Oct. 2025 | Düsseldorf, Germany	PM-90を含む最新4機種を展示 飲料・ポリエチレン容器を重点に紹介 4 new models incl. PM-90 (See below)	90か国から来場 前回K2022の2倍超 From 90 countries; over 2x K2022	販売初年度(FY2026)の受注 FY2026-Q4から出荷開始 First-year orders (FY2026) Shipments starting in Q4 FY2026

K2025で展示した最新4機種 Four models showcased at K2025

- **PM-90** 飲料用プリフォーム成形機 → **販売初年度に15台を受注**
  Beverage Preform Molding Machine → **15 units ordered in the first sales year**
- **ASB-70DPH/50E** ハイブリッド電動機
  The hybrid electric motor for the bestseller 70DPH model
- **PF36** 飲料用PETボトル成形機
  Beverage PET Bottle Molding Machine
- **HSB12** リターナブルPETボトル成形機
  Returnable & Refillable PET Bottles Molding Machine

今期（FY2027）の出展計画：13展示会 13 exhibitions planned

米州 Americas	4	米国・メキシコ・ブラジル US / Mexico / Brazil
トルコ・中央アジア Türkiye, Central Asia	3	トルコ・カザフスタン Türkiye / Kazakhstan
欧州 Europe	2	ドイツ・ポーランド Germany / Poland
中東 Middle East	2	UAE
アジア Asia	2	インド・中国 India / China

K2025の実績・展示機種は2025年9月期決算説明会資料より
Source: FY2025 Financial Results Presentation (for K 2025 results and exhibited models)

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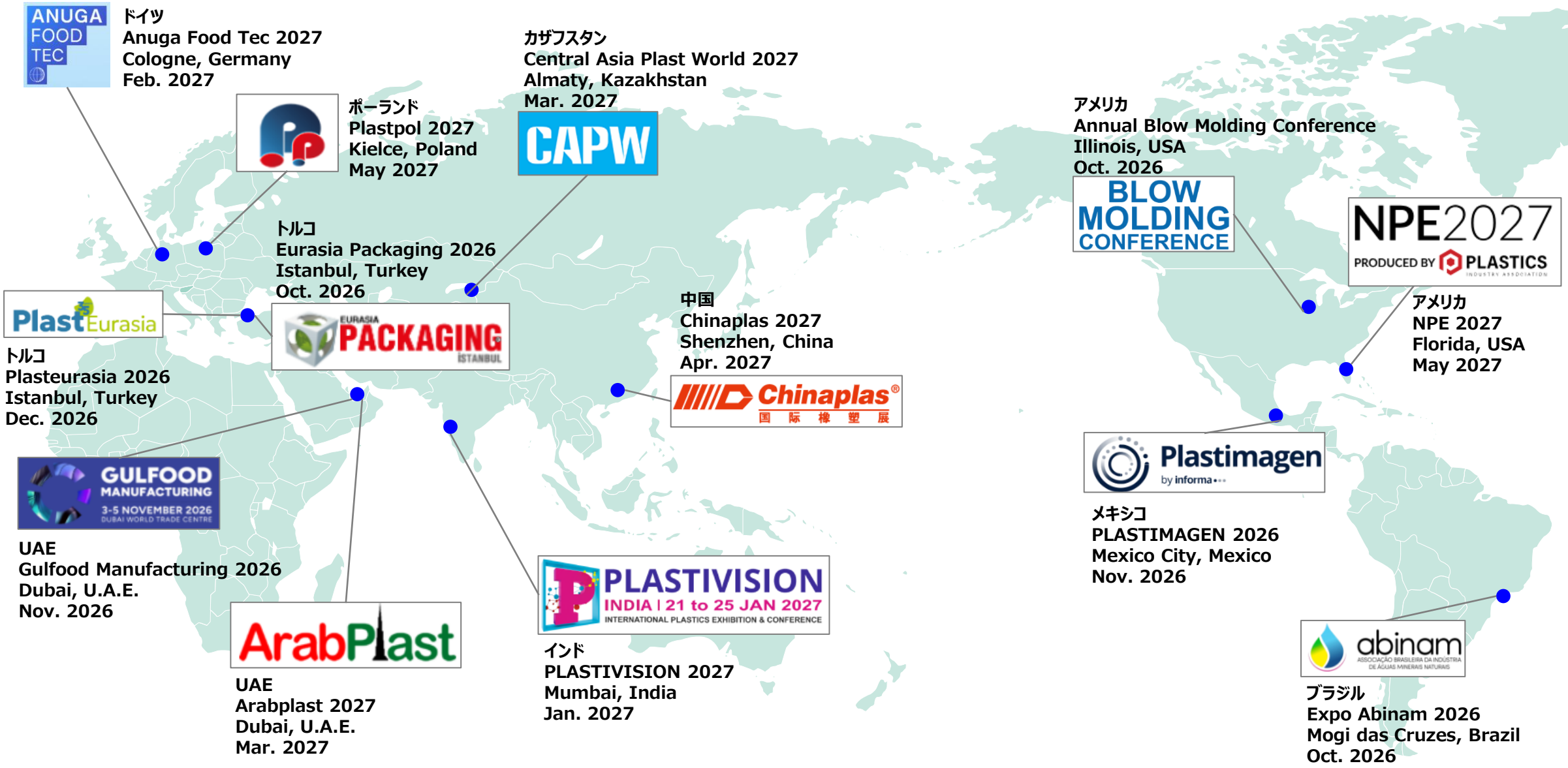
（参考）今期の展示会出展予定
(Reference) Exhibition Schedule, FY2027



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Ⅳ. 成長戦略
Growth Strategy

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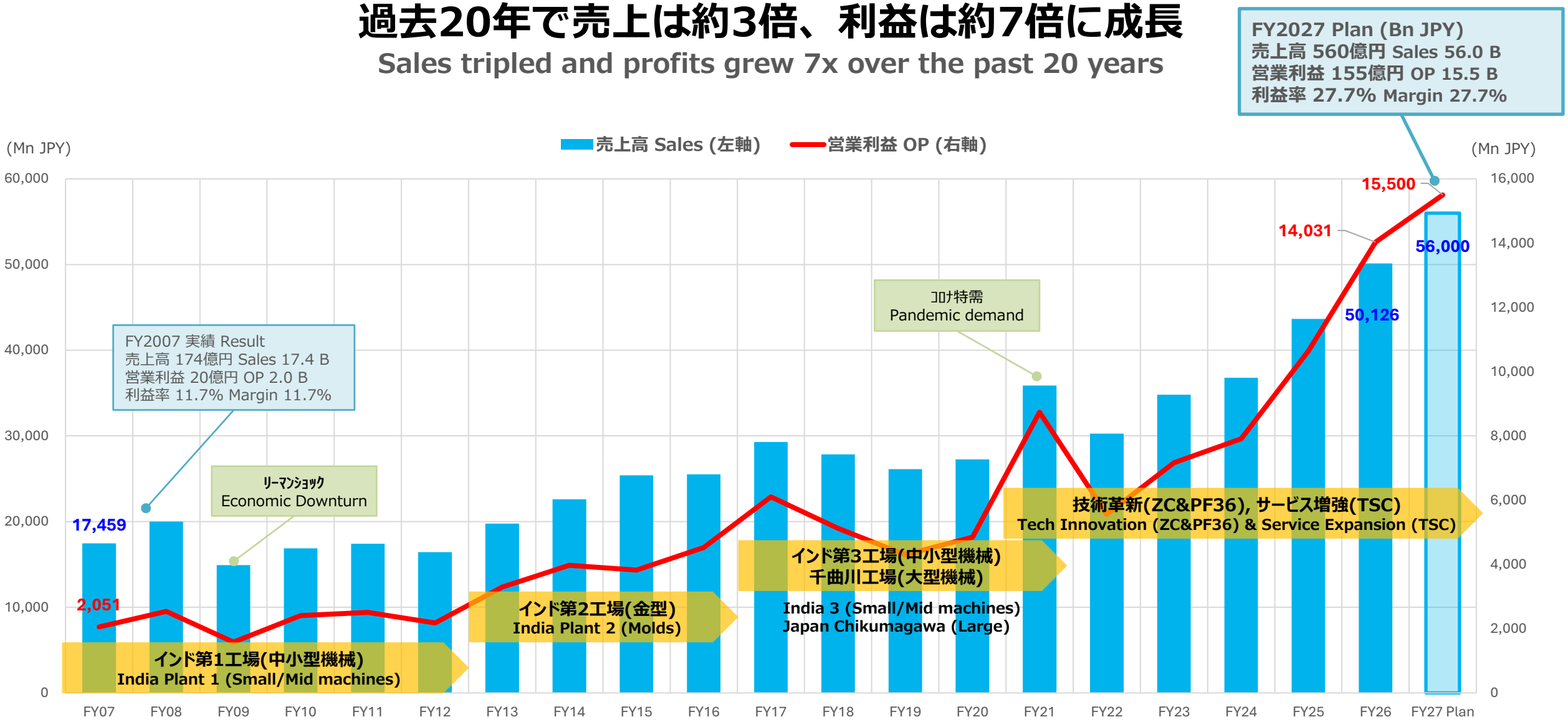
過去20年間の売上高と営業利益の推移
20-Year Trends in Sales and Operating Profit

過去20年で売上は約3倍、利益は約7倍に成長
Sales tripled and profits grew 7x over the past 20 years



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成長戦略
Growth Strategies

PILLAR 01 / 戦略の柱 1

非飲料分野
Non-Beverage Sector

従来機 / Standard Models

ASBシリーズで安定成長を図る

Achieving stable growth with ASB Series

主力製品群 / Core Lineup

ASB Series

ASB Series

PILLAR 02 / 戦略の柱 2

飲料分野
Beverage Sector

戦略機 / Strategic Models

PF36, PM-90で売上規模拡大を図る

Achieving expanded sales scale with PF36 and PM-90

戦略機種 / Strategic Models

PF36 / PM-90

PF Series

PM Series

PILLAR 03 / 戦略の柱 3

成長投資
Growth Investment

インド第4工場への設備投資で生産能力を増強

Expanding production capacity via 4th India plant CapEx

米国TSCの移転・拡張投資でアフターサービス体制を強化

Enhancing after-sales service via US TSC expansion

DX投資で成長を加速

Accelerating Growth through DX Investment

３つの柱からなる成長戦略で、持続的・安定的な成長を実現

Achieving Sustainable & Stable Growth through Three Growth Strategy Pillars

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成長戦略（非飲料分野）
Growth Strategies (Non-Beverage Area)

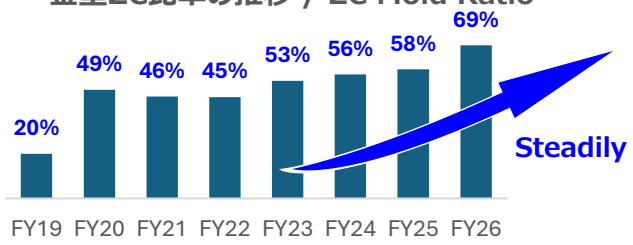
ASB Series

主力機種のASBシリーズで更なる技術革新(高付加価値化)を加速させる
Accelerating further innovation and premiumization of our flagship ASB Series (ASB-12M, 70DP, 150DP)

機械ZCモデルの成長余地
ZCモデルの普及率は10%程度、
入替需要やレトロフィットビジネスの可能性もあり

Growth Potential of ZC Models
ZC penetration at ~10%, with upside in replacement & retrofit demand

金型ZC比率の推移 / ZC Mold Ratio





eco

ハイブリッド電動機
Hybrid Models

- 省エネ(電力費 最大25%削減)
- 高速成形&精度向上
- **rPET**成形, **HDPE**成形にも優位性発揮
- Energy Savings: Up to 25% off power costs
- Faster molding & precise control
- Advantage in **rPET** & **HDPE** molding

(HDPE: High-density polyethylene(高密度ﾎﾟﾘｴﾁﾚﾝ))

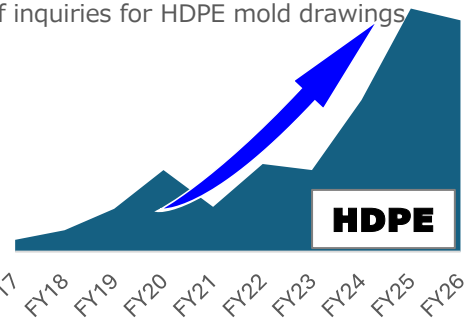


ポリエチレン容器
HDPE Containers

- 他社領域参入で市場拡大
- EBM, IBMの代替需要
- Expanding Market via Competitor Segments
- Replacing EBM & IBM

(EBM: Extrusion Blow Molding 押出成形機)
(IBM: Injection Blow Molding ｲﾝﾌﾞﾛ成形機)

ポリエチレン金型図面の引合件数
Number of inquiries for HDPE mold drawings



Zero Cooling

ゼロ・クーリング成形
Zero-Cooling Molding

- 省材料（容器軽量化）
- 高品質, 高生産性
- Material Savings (Lightweighting)
- High Quality & High Productivity

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成長戦略（飲料分野）
Growth Strategies (Beverage Area)

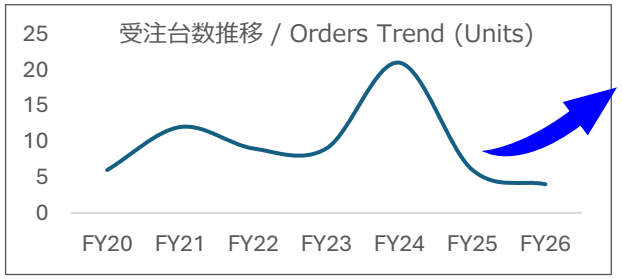
PF Series　PM Series

2つの戦略機で中規模飲料メーカー向け市場を開拓
Driving growth in the global mid-sized beverage market through two strategic models

PF36　コンパクトで高い生産性のボトル成形機
High output PET bottle production in minimal footprint





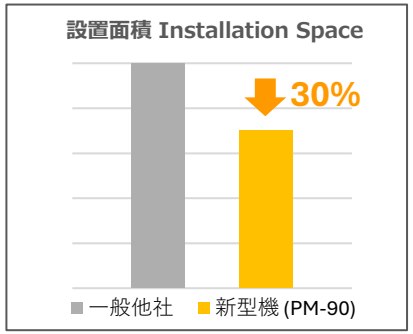


【課題】
- 中規模飲料メーカーの新規開拓
- 充填機との連結装置の開発
- マーケティングを強化中

<Key Issues>
- Developing relationships with mid-sized beverage manufacturers
- Development of filler-interface systems
- Strengthening marketing activities

PM-90　高品質でコンパクトなプリフォーム成形機
High quality preform production in minimal footprint





FY2026 受注地域の内訳
Orders by Region　(Units)

日本 Japan	5
中東 Middle East	4
東南ア Southeast Asia	2
米国 USA	2
インド India	1
欧州 Europe	1
合計 Total	15

【販売状況・今後の展望】
- 2026年から販売開始した新機種
- 初年度から15台の受注で上々の滑り出し
- 新興国に加え、先進国からの引合も多く期待大

<Sales Status & Future Outlook>
- New models launched in 2026
- Strong start with 15 units ordered in the initial year
- Active inquiries from both emerging and developed nations, signaling further growth

将来的に2機種合計で年間売上100億円を目指す
Future Goal: ¥10B Annual Sales (Two Strategic Models)

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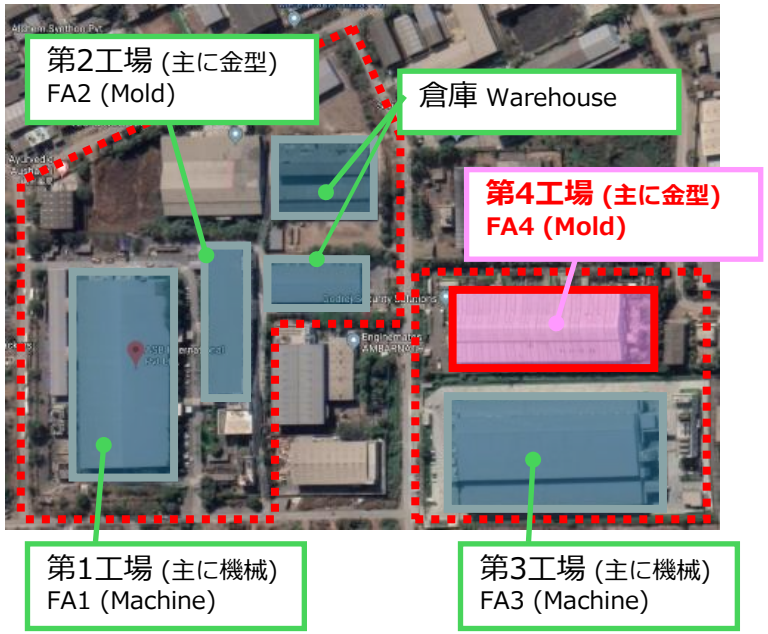
成長投資（インド第4工場の建設）
Growth Investment: Construction of 4th India Plant

インド第4工場の建設などによる生産能力増強
Capacity Expansion via 4th India Plant Construction & Related Initiatives



第4工場：2021年に取得した倉庫を、金型工場へ転用するための大規模改修
第1＆第3工場：生産ラインの再編、工作機械の増設、自動化設備の導入により生産性を大幅に改善

4th Plant: Mold plant construction underway
1st & 3rd Plants: Line reorganization, machinery & automation for major productivity

投資総額 / Total Investment

¥5.6B
約56億円
(Approx. ¥5.6 Billion)



投資時期 / Investment Period)



2027年9月期～2028年9月期

3 稼働開始 / Start of Operations)

2027年4Qから順次稼働開始
Gradual rollout from Q4 FY2027



生産能力 / Production Capacity)



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成長投資（米国TSCの移転・拡張）
Growth Investment: US TSC Relocation & Expansion

米国TSCの移転・拡張によるアフターサービス体制の強化
Strengthened after-sales service growth via US TSC relocation & expansion

投資総額 / Total Investment

¥800M

約8億円

(Approx. ¥0.8 Billion)



投資時期 / Investment Period)



3 稼働開始 / Start of Operations)

2026年11月

(Nov 2026)



売上規模 / Sales Scale



米国テクニカルサポートセンター：ジョージア州, アトランタ近郊
U.S. Technical Support Center: Near Atlanta, Georgia







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成長投資（DX投資）
Growth Investment: Digital Transformation (DX)

「製品IoT」×「経営基盤」の融合でデータドリブン経営を強化し成長を加速
Accelerating Growth by Combining Product IoT and Core Business Platforms

01

製品IoT / Product IoT

Vision1で顧客のスマートファクトリー化を実現する

Enabling customer smart factories through Vision1

Industry 4.0 IIoT Ready

Vision1™

+

02

経営基盤 / Core Platform

次世代ERP、CRM、ECの推進でデータ活用を進める

Advancing data utilization via ERP, CRM, and EC

ERP ↔ CRM ↔ EC

Global Data Integration Platform

融合
Synergy

03

融合・価値創出 / Synergy

2つの融合でデータドリブン経営を強化し成長を加速させる

Strengthening data-driven management & accelerating growth

Data-Driven Growth
意思決定の高度化 ×
アフター収益拡大

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ROEの将来ビジョン（資本コストや株価を意識した経営の実現に向けた対応）
Future Vision for ROE (Action to Implement Management that is Conscious of Cost of Capital and Stock Price)

収益性 / Profitability
当期純利益率 / Net Profit Margin

ASB (FY2026) **20.0%** vs 東証プライム機械セクター TSE Prime Machinery **8.0%**

【見通し】売上規模拡大と生産性改善で向上
[Outlook] Moderate gain via sales & productivity

×

効率性 / Efficiency
総資産回転率 / Total Asset Turnover

ASB (FY2026) **0.60回** vs 東証プライム機械セクター TSE Prime Machinery **0.72回**

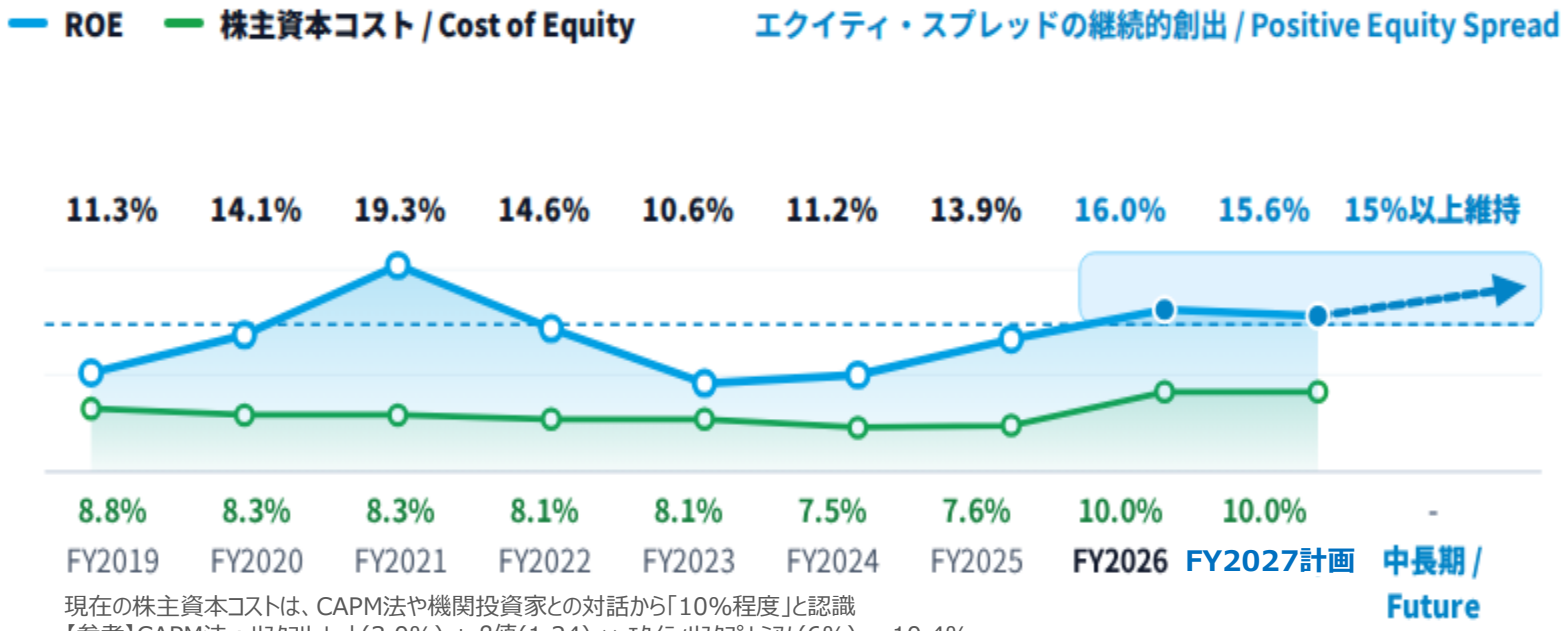
【見通し】棚卸資産・キャッシュ適正化で改善
[Outlook] Improve via inventory & cash optimization

×

レバレッジ / Leverage
財務レバレッジ / Financial Leverage

ASB (FY2026) **1.33倍** vs 東証プライム機械セクター TSE Prime Machinery **1.66倍**

【見通し】成長投資と株主還元の強化で改善
（配当性向は40%を目途）
[Outlook] Improve via growth CapEx & shareholder returns
(Target dividend payout ratio: 40%)



現在の株主資本コストは、CAPM法や機関投資家との対話から「10%程度」と認識
【参考】CAPM法：ﾘｽｸﾌﾘｰﾚｰﾄ(3.0%) + β値(1.24) × ｴｸｲﾃｨﾘｽｸﾌﾟﾚﾐｱﾑ(6%) = 10.4%

中長期のROE目標

15%程度維持

ROE Target: Maintain around 15%
(Mid-to-Long Term)

Current cost of equity is recognized at around 10% (via CAPM and institutional investor dialogues).
Reference: Calculation Based on the CAPM (risk-free rate (3.0%) + β value (1.24) × equity risk premium (6%) = 10.4%)

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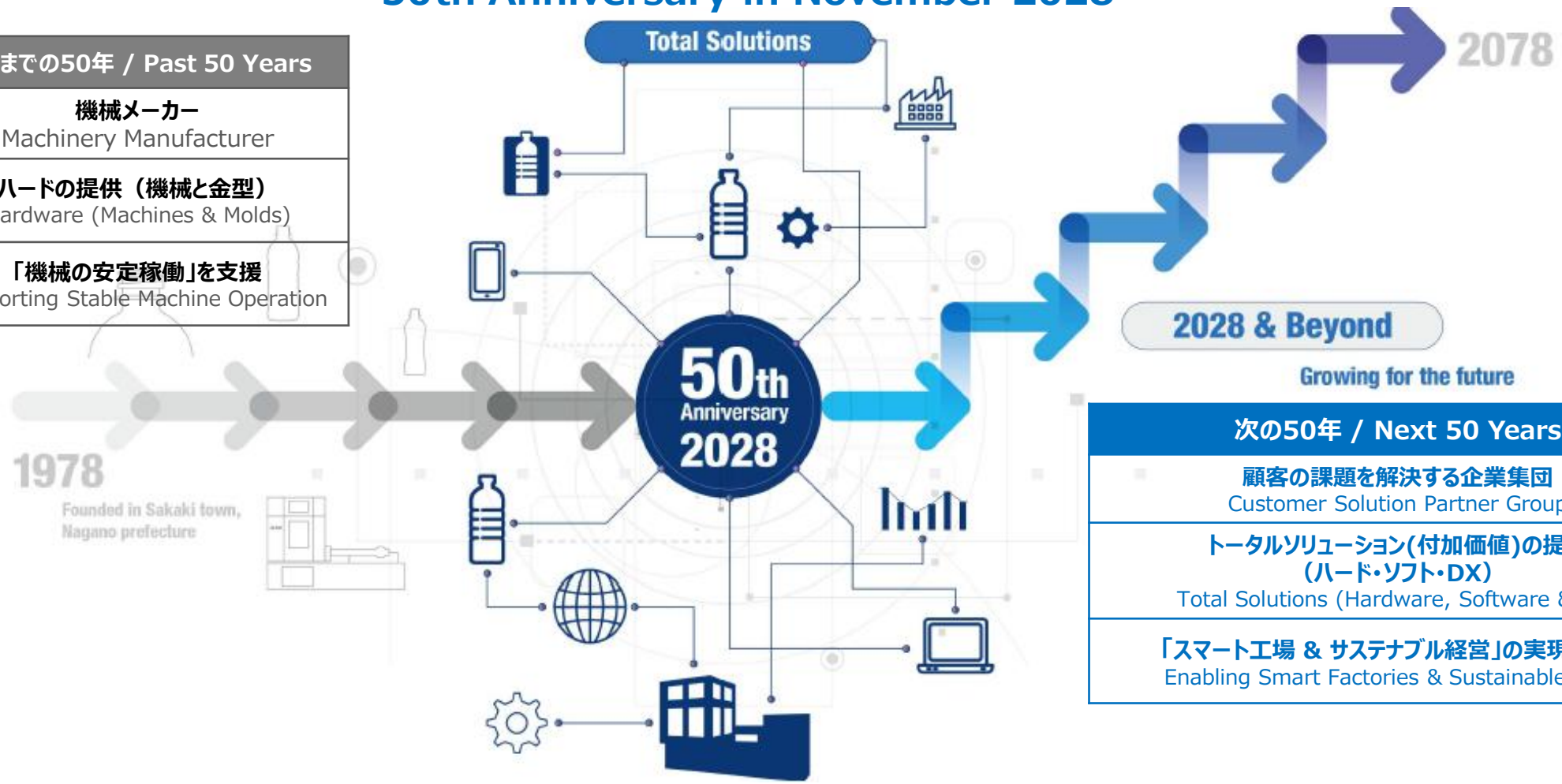
ASBは「次の50年」へ
ASB Next 50 Years

2028年11月 創立50周年
50th Anniversary in November 2028

	これまでの50年 / Past 50 Years
ASBの役割 Our Role	**機械メーカー** Machinery Manufacturer
提供価値 Value	**ハードの提供（機械と金型）** Hardware (Machines & Molds)
最終目標 Goal	**「機械の安定稼働」を支援** Supporting Stable Machine Operation



次の50年 / Next 50 Years
顧客の課題を解決する企業集団 Customer Solution Partner Group
トータルソリューション(付加価値)の提供（ハード・ソフト・DX） Total Solutions (Hardware, Software & DX)
「スマート工場 & サステナブル経営」の実現を支援 Enabling Smart Factories & Sustainable Mgmt

次の50年に向けて、ASBは「機械メーカー」から「トータルソリューションメーカー」へと進化していきます
Toward the next 50 years, ASB is evolving from a machinery manufacturer into a total solutions provider

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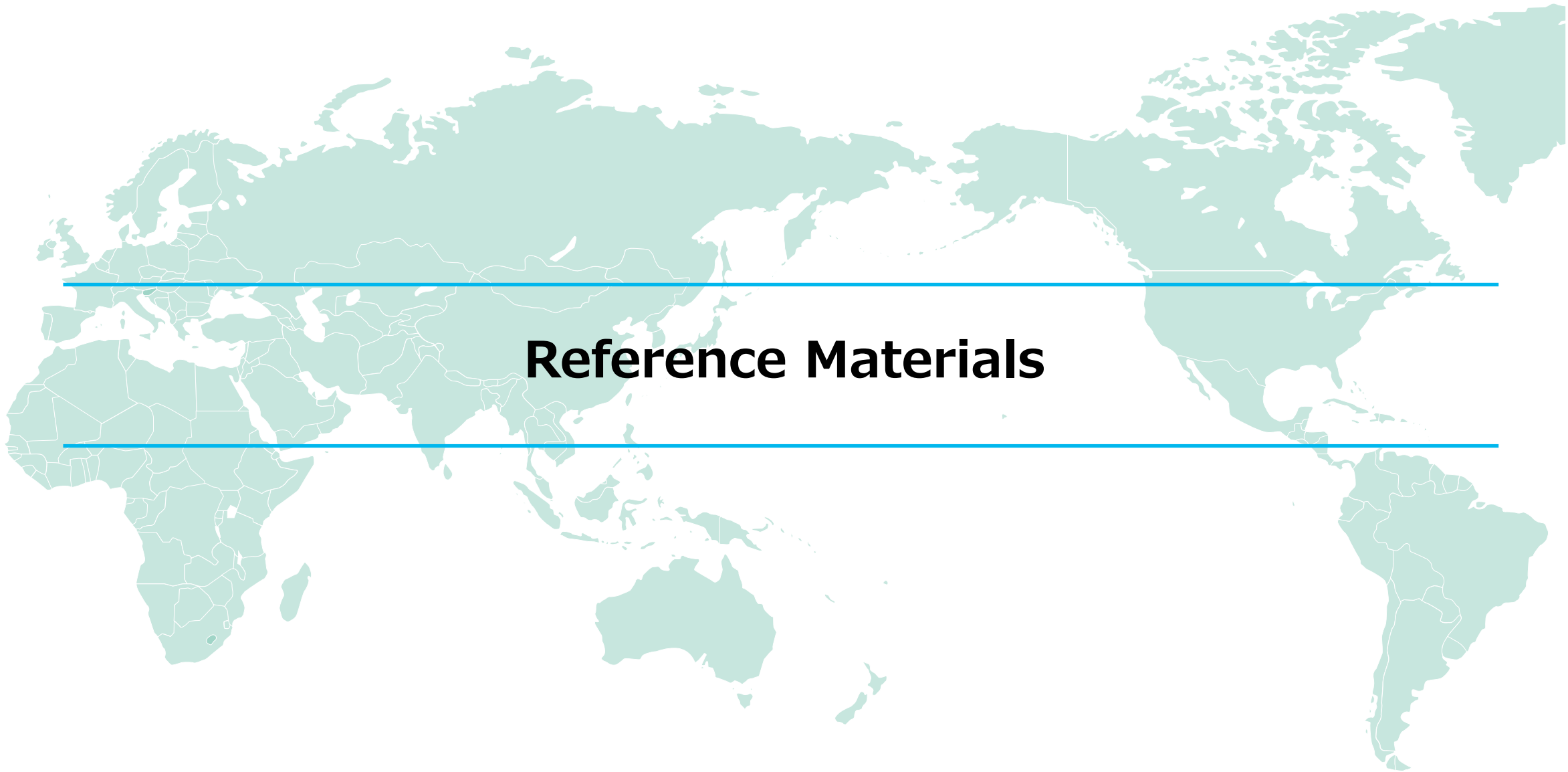

Reference Materials

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会社概要
Company Overview

会社名	Company Name	NISSEI ASB MACHINE CO., LTD.
設立	Established	8 November 1978
代表者	Representative	Representative Director, Chairman: Kota Aoki　Representative Director, President: Makoto Fujiwara
本社所在地	Headquarters	4586-3 Koo, Komoro-shi, Nagano, Japan
事業内容	Operations	The development, manufacturing and retail of “stretch blow molding machines” used to make PET and other plastic containers, molds, ancillary equipment and parts as well as after-sales services
従業員数	Employees	Consolidated : 2,299　Individual : 215 (as of end of September 2026)
連結子会社（14社）	Consolidated Subsidiaries (14 entities)	NISSEI ASB COMPANY (アメリカ, USA) NISSEI ASB CENTRO AMERICA, S.A. DE C.V. (メキシコ, Mexico) NISSEI ASB SUDAMERICA LTDA. (ブラジル, Brazil) NISSEI ASB GmbH (ドイツ, Germany) NISSEI ASB MEDITERRANEA, S.L.U. (スペイン, Spain) ASB INTERNATIONAL PVT. LTD. (インド, India) NISSEI ASB PTE. LTD. (シンガポール, Singapore) NISSEI ASB (THAILAND) CO., LTD. (タイ, Thailand) NISSEI ASB SOUTH AFRICA (Pty) LTD. (南アフリカ, South Africa) PT. ASB INDONESIA (インドネシア, Indonesia) NISSEI ASB FZE (UAE) NISSEI ASB AFRICA LTD.（ナイジェリア, Nigeria） 日東工業株式会社, Nitto Kogyo (長野県, Japan) 株式会社マシンメイト, Machien Mate（長野県, Japan）



- Facing Mount Asama, it is a scenic environment rich in nature through all seasons.
- Two factories and an administrative building are positioned on property 2.4 times the size of Tokyo Dome. (Altitude 940 m)

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沿革
History

History of PET Bottles in Japan

1974
Carbonated Soft Drink (CSD) PET bottle launched in the U.S.

1977
PET bottle soy sauce containers launched.

1995
The Containers and Packaging Recycling Law enacted.

1996
Voluntary restrictions on the sale of small PET bottles abolished.

2004
Bottle-to-bottle recycling leads to the creation of R-PET bottles.

2019
The Plastic Resource Circulation Strategy is approved by the Cabinet.

2022
The Plastic Resource Circulation Promotion Act comes into effect.

2026
European PPWR enters into force.

Our History

1970s - 1980s

1978
Established in Sakaki, Nagano.

1979
Obtained a basic patent for ISBM.
1-Step ASB series is commercialized.

1980s
Started molding tests using recycled PET.
Began overseas expansion by establishing sales companies in the U.S. and other regions.

1987
HO relocated to Komoro, Nagano

1990s

1990
Listed on the over-the-counter Market.

1997
Established subsidiary in India



2000s

2000
Starting operations at India Plant 1.

2002
Demonstrated 100% R-PET bottle molding at IPF exhibition, Japan.

2004
Listed on JASDAQ.

2008年
Participated in the Ministry of the Environment's PET bottle reuse demonstration project.

2010s

2012
Listed on the Second Section of the Tokyo Stock Exchange.

2013
India Plant 2 opened.
Listed on the First Section of the Tokyo Stock Exchange.

2018
Chikuma-gawa plant opened.
India Plant 3 opened.
Commercialized 1.5-Step PF36.

2019
Developing Zero Cooling System.

2020s

2020
Developing Vision1, ASB's IoT technology.

2022
Transfer to Prime Market of TSE.

(Source: The Council for PET Bottle Recycling in Japan)

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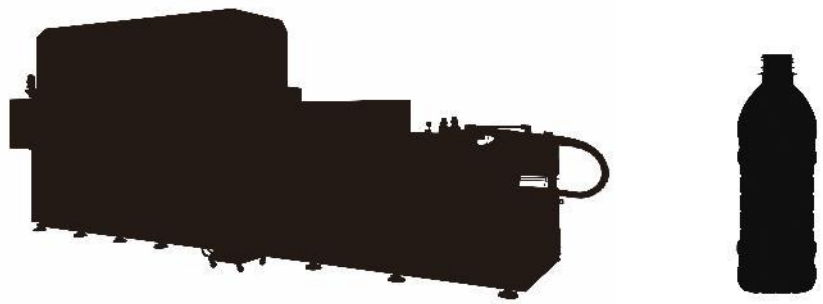
(Legend: Red text: Increased production capacity; Green text: Environmentally friendly technology; Blue text: Stock listing)

PETボトル成形機の種類
Types of PET Bottle Molding Machines

1-Step machine (Mainly for non-beverages)

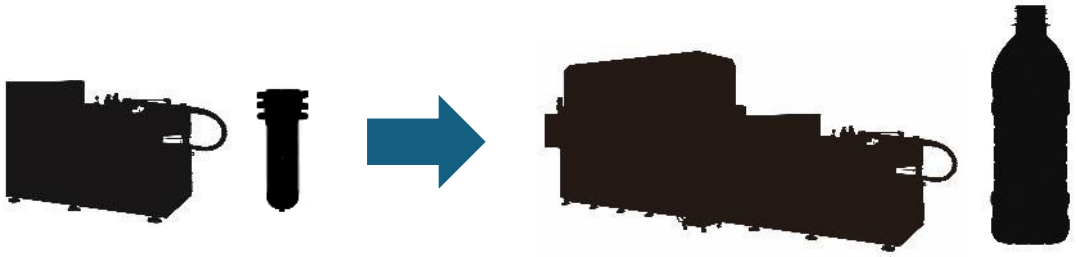


Estimated market scale：100 billion yen

Features of 1-Step machine

- PET container can be produced in one machine
- Small investment cost, manpower/energy/space saving
- Superiority in production of variety of containers in small- to mid-sized lots
- Suitable to produce high value-added containers in various designs, sizes and shapes
- **ASB's area of expertise**

2-Step machine (Mainly for beverages)



Preform molding machine　　Blow molding machine

Estimated market scale：300 billion yen

Features of 2-Step machine

- Requires two or more machines including preform molding machine, preform handling and blow molding machine
- Large investment cost, large footprint
- Superiority in mass-production of simple-shaped bottles
- **Suitable to produce a singular shape of bottles such as for beverages**

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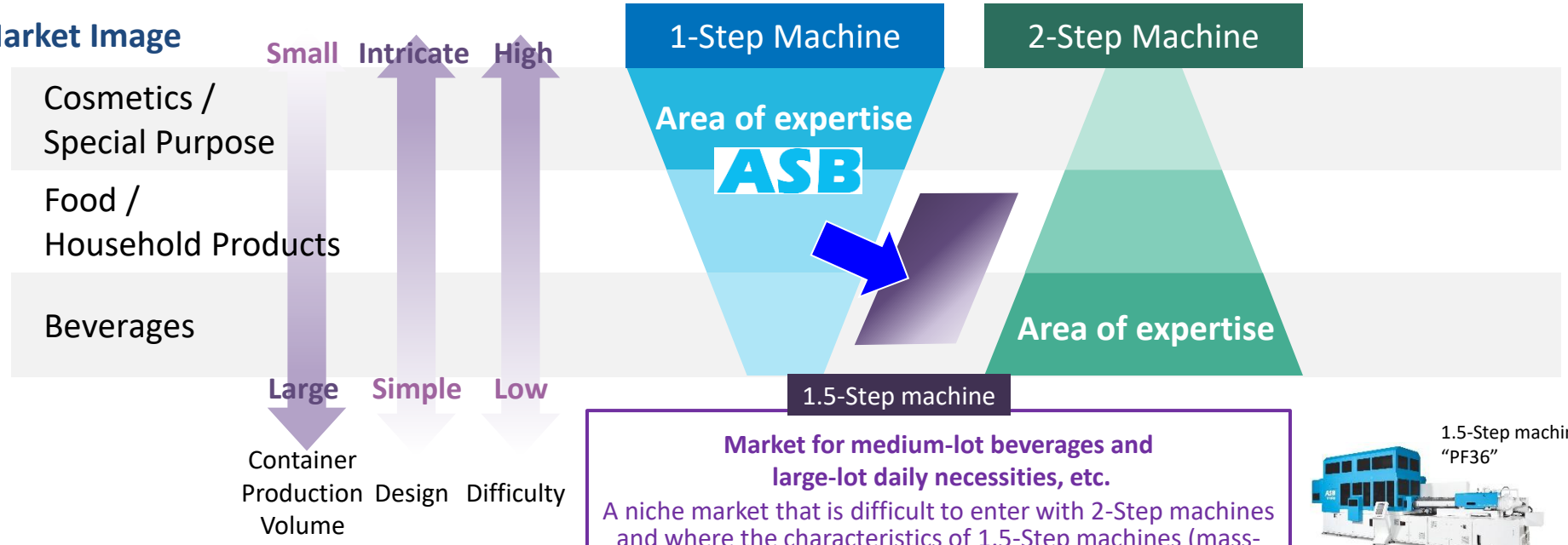
Main market for 1-Step and developing the market for 1.5-Step machines

Market Image



Market for medium-lot beverages and large-lot daily necessities, etc.

A niche market that is difficult to enter with 2-Step machines and where the characteristics of 1.5-Step machines (mass-production, return on investment) can be leveraged.

1.5-Step machine "PF36"

Main manufacturers of 1-Step Machine

- ASB
- Aoki Technical Laboratory, Inc.

We have 60–70% market share in the 1-Step machine market (Our estimate)

Segregated areas of expertise

Main manufacturers of 2-Step Machine

- Sidel (France)
- Krones (Germany)
- SIPA (Italy)
- Newamstar (China) etc.

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ASBの強み① ～ プラスチック容器のトータルソリューション ～
Strength 1 of ASB ~ Total Solution Capability for Plastic Containers ~

Integrated Technological Expertise for Total Plastic Container Solutions

Development of Highly Unique Machinery Tailored to Customer Needs as an Industry Leader.

Machine Development



Co-creation of Value with Customers through Proposals for New Containers and Adaptations to New Materials.

Mold and Container Development



Molding Technology & Engineering Services



Solving Customer Issues Through a Global Service Network and Thorough Molding Support.

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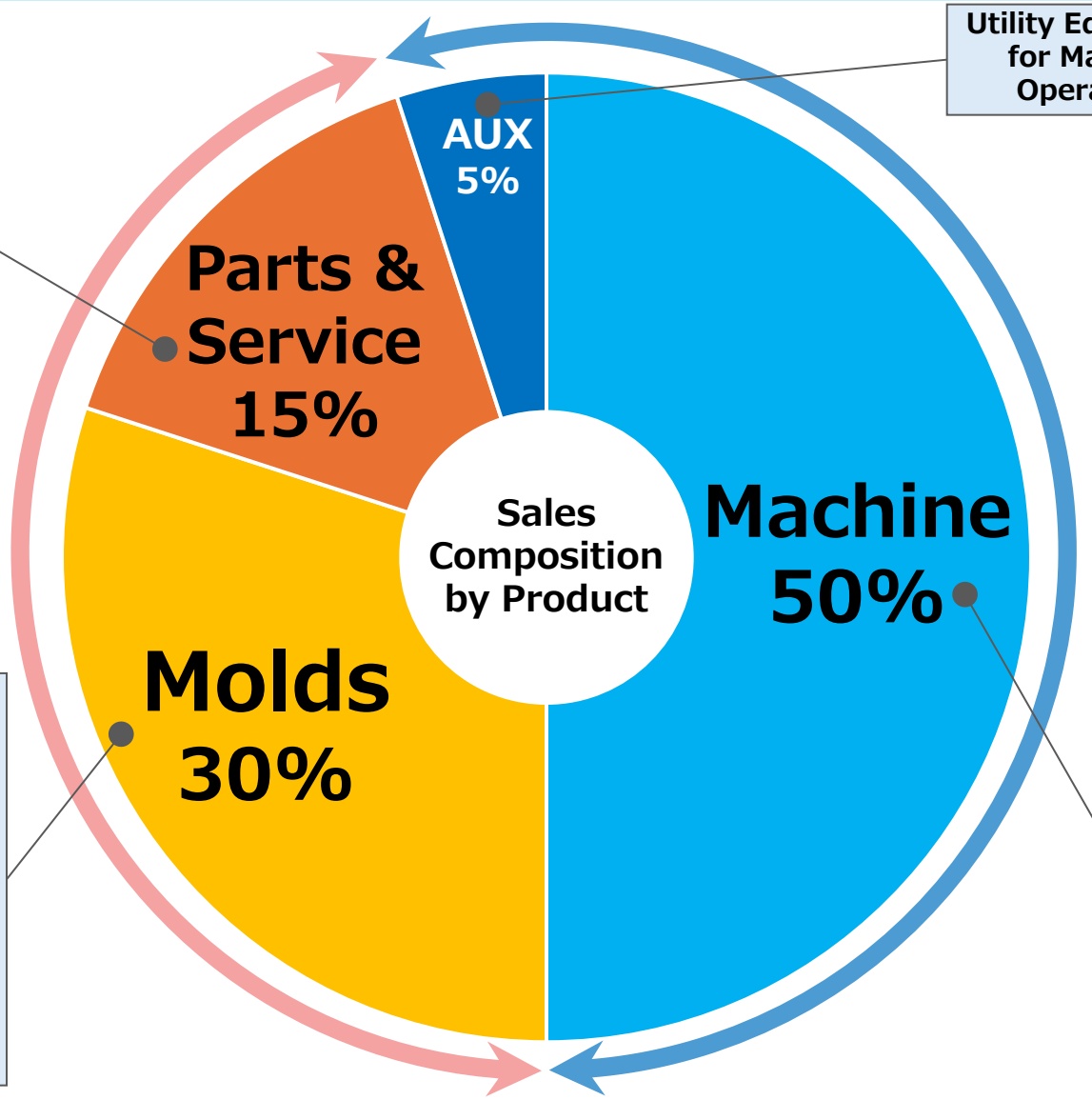
ASBの強み② ～ 4つの製品セグメント ～
Strength 2 of ASB ~ Four Product Segments ~

Utility Equipment for Machine Operation.

Meticulous After-Sales Service: Key to Customer Satisfaction.



Recurring Business (Molds+Parts) 45%

Equipment Business (Machine+AUX) 55%



Molds are the Core of Our Business Model, driving Repeat Orders due to Custom, Container-Specific Specifications.



Pillars of Our Business, Including Industry Bestsellers and One-of-a-Kind Models.

ASB's Strength Lies in the High Ratio of Stable Recurring Revenue.

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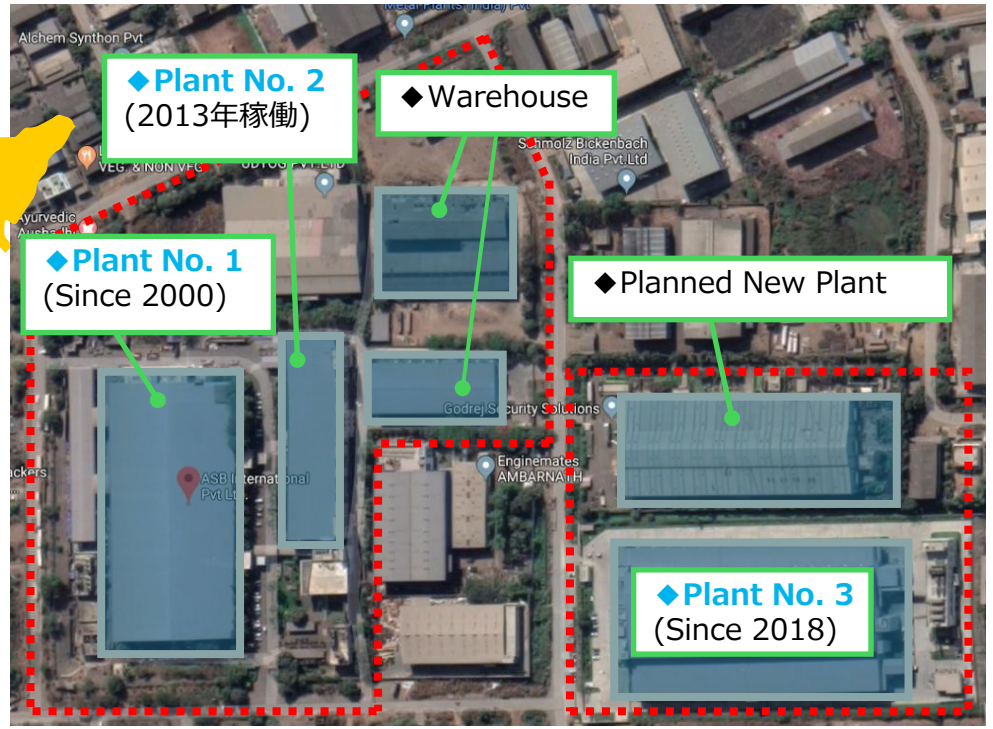
ASBの強み③ ～ インドのマザー工場の実力 ～
Strength 3 of ASB ~ The Strength of the ASB Mother Plant in India ~







Wholly Owned Indian Subsidiary
ASB INTERNATIONAL PVT. LTD.
Ambernath, Maharashtra
Established: February 1997
Capital: 937 million rupees
(As of end of September 2026)
Number of Employees: 1,847
(As of end of September 2026)

Established a Mother Plant in India Ahead of Other Japanese Companies, Benefiting from the Growth Market in Both Manufacturing and Sales.

Increasing Production Capacity + Cost Reduction + Developing the Indian Market

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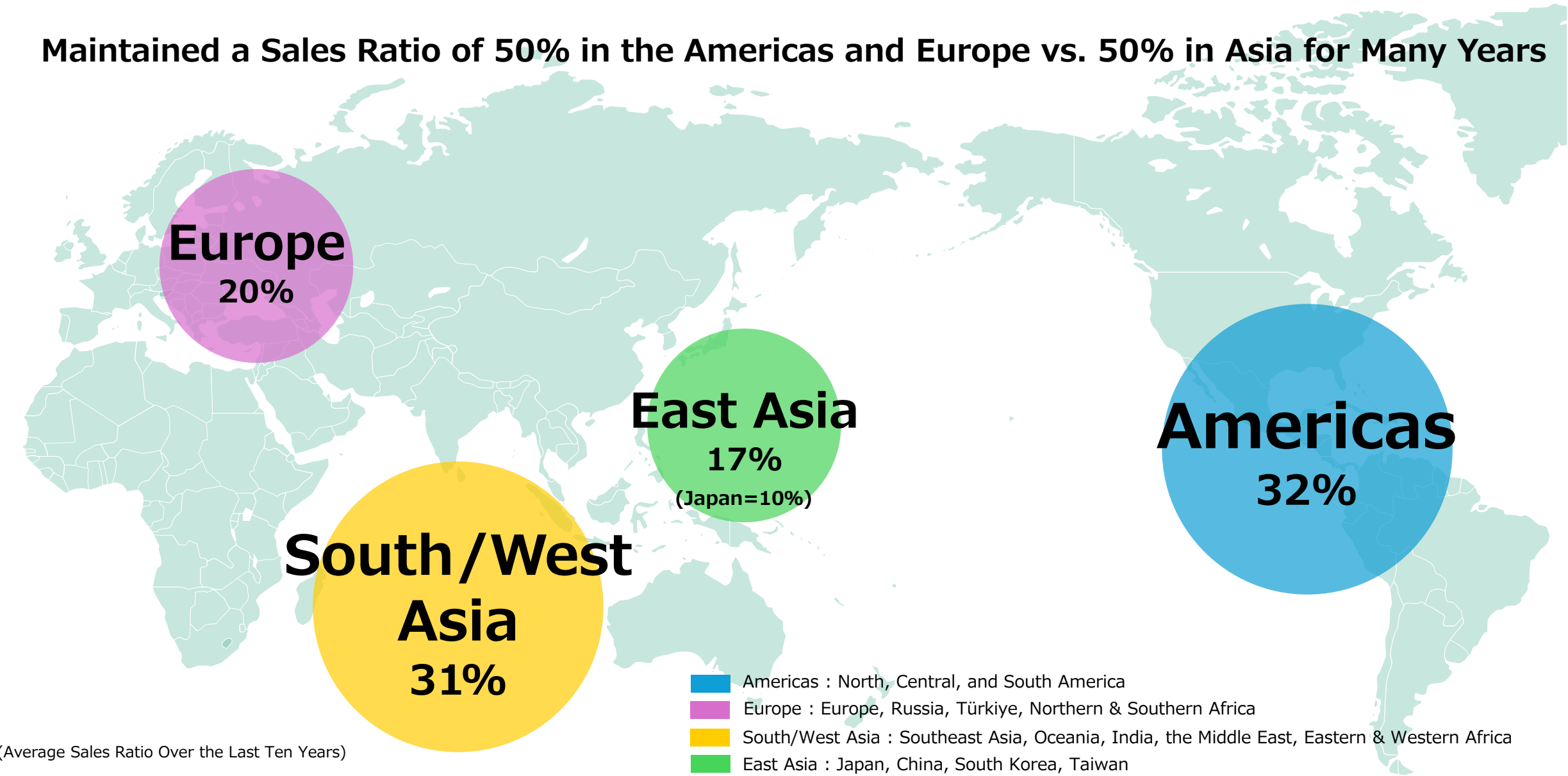
ASBの強み④ ～ 特定地域に依存しないバランスの取れた売上構成 ～
Strength 4 of ASB ~ Well-balanced sales portfolio across multiple regions ~

Maintained a Sales Ratio of 50% in the Americas and Europe vs. 50% in Asia for Many Years



(Average Sales Ratio Over the Last Ten Years)

- Americas：North, Central, and South America
- Europe：Europe, Russia, Türkiye, Northern & Southern Africa
- South/West Asia：Southeast Asia, Oceania, India, the Middle East, Eastern & Western Africa
- East Asia：Japan, China, South Korea, Taiwan

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A variety of containers indispensable for daily necessities

	Category	Examples
	**Cosmetics**	Beauty lotion, milky lotion, moisturizing lotion, perfume, mascara, hair-care and skin-care products, etc.
	**Foodstuffs**	Soy-sauce, sauce, ketchup, mustard, dressing, seasonings, spices, edible oil, instant coffee granules, dried foods, pickles, supplement tablets, etc.
	**Household products**	Shampoo, hair conditioner, liquid hand soap, antiseptics, mouthwash, dishwashing detergents, laundry detergents, air freshener, engine oil, etc.
	**Beverages**	Mineral water, bottles for water dispenser, juice, tea, carbonated soft drinks, milk beverages, liquors, etc.
	**Special containers**	Pharmaceuticals (infusion), baby feeding bottles, toner containers, etc.

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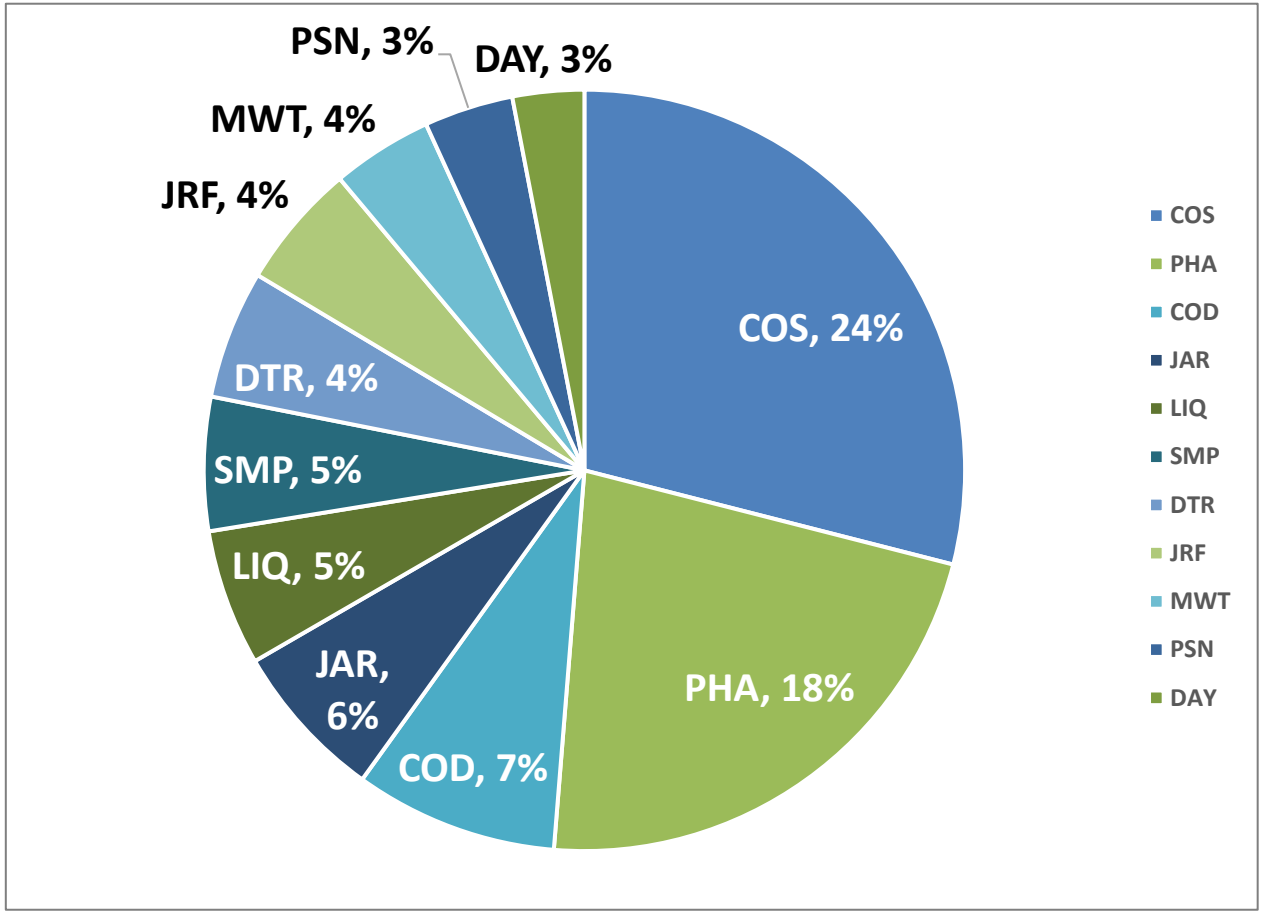
当社が手掛ける主な容器
Main containers molded by ASB

Specializes in molding high-value containers for cosmetics and pharmaceuticals



COS	Cosmetic	化粧品
PHA	Pharmaceutical	医薬品
COD	Condiment	調味料
JAR	Wide mouth jar	汎用広口容器
LIQ	Liquor	酒
SMP	Shampoo	ｼｬﾝﾌﾟｰ
DTR	Detergent	洗剤
JRF	JAR for food	食品広口容器
MWT	Water	飲料水
PSN	Poison, Agrochemical	農薬
DAY	Dairy product, Milk	乳製品

(Creation ratio of container drawings from 2018 to 2026 (Ratio of the number of inquiry container drawings, not order amount))

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主力製品ラインナップ
Main Machine Lineup

1-Step Machine

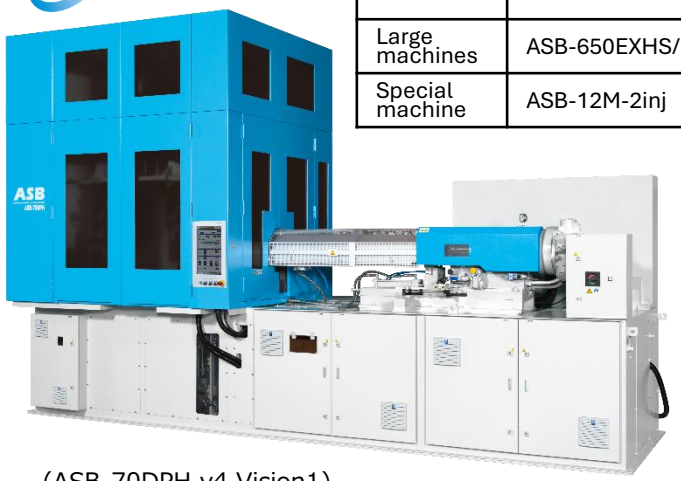
ASB Series

Main product series having superiority in production of variety of containers in small to mid-sized lots

Achieved the World's Number One Market Share in Non-Beverage Container Molding Machines for Many Years.

Small machines	ASB-50MB, 12M	Small containers
Mid-sized machines	ASB-70DPH/W	Small containers, wide versatility
Large machines	ASB-150DP/W/X	Mass-production of wide-mouth / narrow-neck containers
Large machines	ASB-650EXHS/D	Extra large containers such as 5-Gallon bottles
Special machine	ASB-12M-2inj	Double-layer containers

Zero Cooling



(ASB-70DPH v4 Vision1)

1.5-Step Machine

PF Series

An innovative concept machine which has advantages of both 1-Step and 2-Step machines

ASB's Proprietary Products



(PF36 series)

Mid-sized machines	PF6-2B, 8-4B	Small to mid-sized containers
Mid-sized machines	PF3-1BH, 4-1BH	Large containers
Mid-sized machines	PF3-1BHLL	Large containers with handle
Large machines	PF36 series	Mass-production, wide variety of containers From 500ml bottles to large bottles for water server

Others

PM Series



High-performance preform molding machine in small footprint

HSB Series



Double-blow heat-set molding machine to produce high-quality returnable containers

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ASBの4S技術
ASB's "4S" Technology

While the plastic container industry faces a major turning point driven by skyrocketing resin prices, supply chain optimization, and compliance with environmental regulations, ASB's "4S" Technology is garnering significant attention as a solution to our customers' management challenges. (4S: Saving Labor, Saving Energy, Saving Space, Saving Material)

Saving Labor

1-Step and 1.5-Step machines integrate container molding into a single unit, reducing operator requirements.
→ An effective solution to global labor shortages

Saving Energy

1-Step machines reuse residual heat from preform molding, offering superior energy efficiency.
→ A direct response to decarbonization targets and soaring electricity costs

Saving Space

By consolidating processes into a single machine, 1-Step and 1.5-Step systems optimize factory floor space utilization.
→ Maximizes production output per square meter of factory footprint.

Saving Material

"Zero Cooling" technology enables container molding with less resin material (lightweighting). 1-Step machines excel in thermal control of resin, providing a strong competitive advantage in rPET (recycled PET) molding.
→ A highly viable countermeasure against surging resin prices

ASB's "4S" Technology: Labor, Energy, Space, and Material Saving

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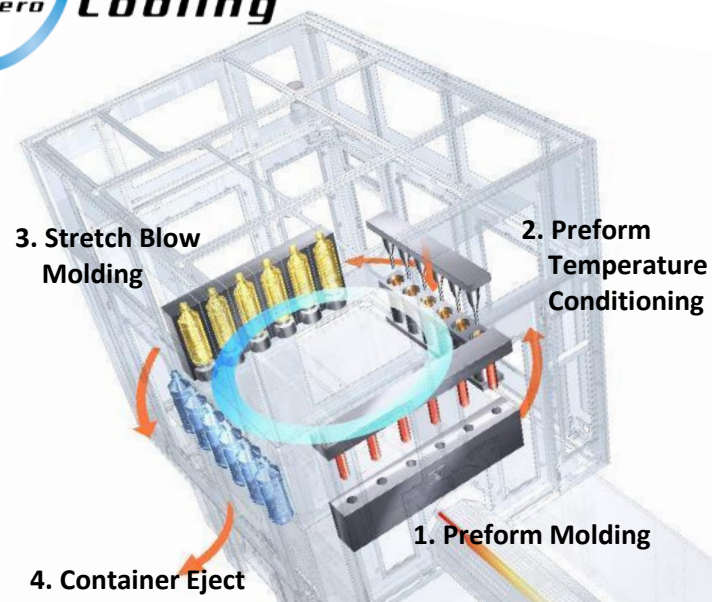
ASB Series

Zero Cooling System,
technology that improves productivity and container quality

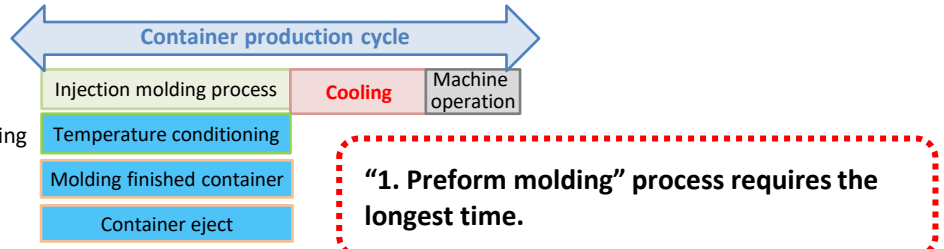
1 -Step

Zero Cooling



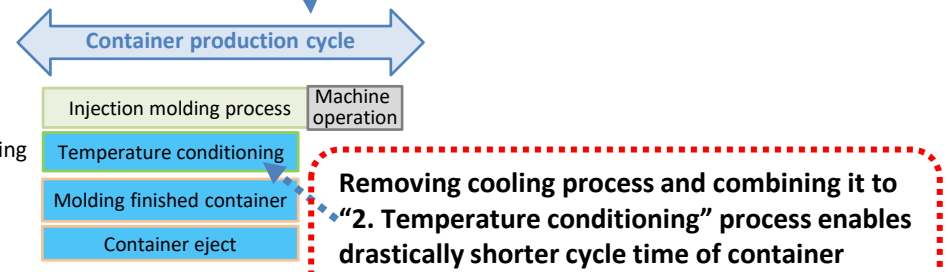
(* Image of the internal process of the ASB series)

Conventional production process



"1. Preform molding" process requires the longest time.

Production process by ZC



Removing cooling process and combining it to "2. Temperature conditioning" process enables drastically shorter cycle time of container production.

ASB Series

ASB series 4 station (4 process) structure

1st process : Preform Molding
2nd process : Preform Temperature Conditioning
3rd process : Stretch Blow Molding
4th process : Container Eject

* Zero Cooling System (Patent registered)

Improved productivity and container quality by Zero Cooling System

1. Increase in productivity (by 50%) by shorter molding cycle time
2. Increase in physical strength (by 15%)
3. Scope for light-weighting (reduction by 5-10%)
4. Improved appearance and visual quality
   Improvement in visual defects such as "fisheye"(teardrop-shaped prism), "body ring"(uneven stretch), "orange peel"(rough orange-peel-like surface), etc.

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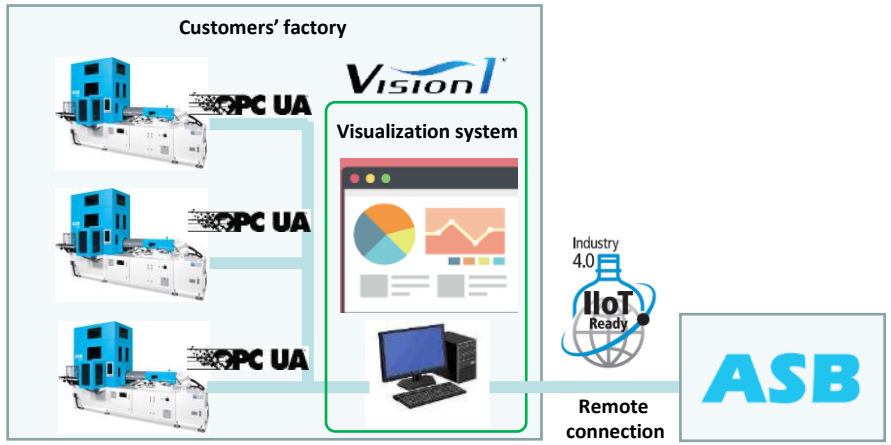
Vision1 (new control system) supports customer DX



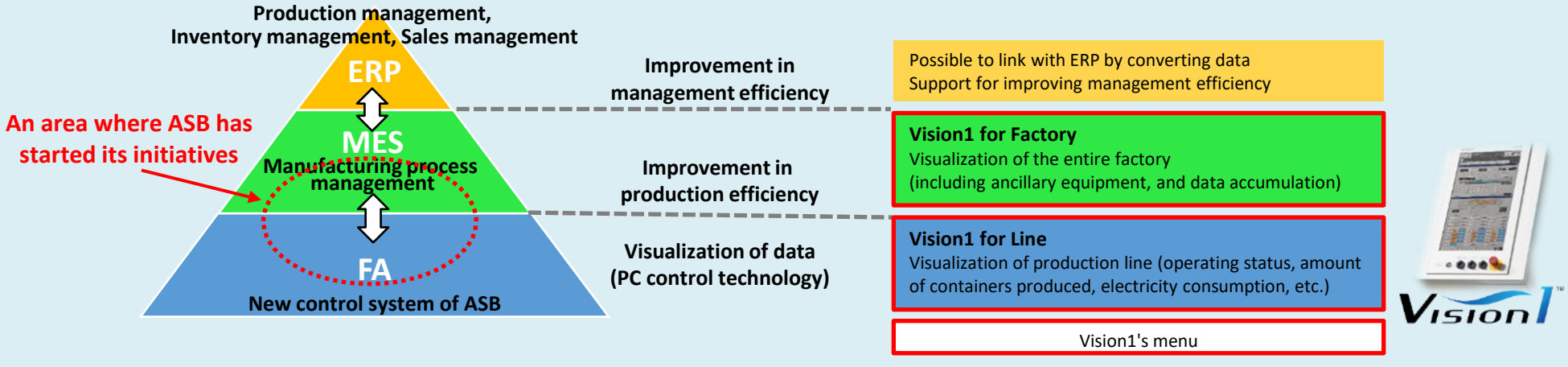
Vision1™



- **Vision1 is ASB's new control system**
- **Conforms to the world standard communication protocol, "OPC UA"**
- Realizes a link between molding machines, ancillary equipment, and the entire production line
- Realizes productivity improvements by visualizing, accumulating, analyzing, and utilizing information from the entire manufacturing process
- **Vision1 can be installed on our major models**
  ASB-12M, ASB-70DP series, ASB-150DP series, PF36 series, PM-90

ASB's DX strategy

Improve customer productivity by developing and providing inexpensive and easy-to-use DX services in-house
Growing together with our customers to build lasting relationships



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Environmentally friendly with two axes: CO2 reduction and plastic waste reduction

Social issues	[Climate change] Reduction of CO2	[Waste] Reduction of plastic waste
New market needs	• Reduction of electricity consumption • Reduction of transportation load (Reduction of container weight, local production for local consumption) Superiority of PET containers: lighter than glass and metal containers Superiority of ASB machines: strong in production of varieties of containers in small- to mid-sized lot	**3R+Renewable** **Reduce** Reduction of plastic consumption **Reuse** Reuse of plastic containers **Recycle** Container molding using recycled materials **Renewable** Container molding using biodegradable plastics
ASB's solutions	**ASB series 1-Step molding machines** Small- to mid-sized lot production (Local production for local consumption) Zero Cooling System (Reduction of materials, light-weighting) **Reduce** RR(Returnable + Refillable) containers **Reduce** **Reuse** • **HSB series** PET-RR • **ASB-650 series** PET, PC ×25+ Containers which has lifetime of greater than 25 reuse cycles. No need of mass-production contributes to reduction of CO2. Light weight 1way container **Reduce** • **PF36 series** • **PM-90** Lighter container weight reduces transportation load Contribution to reduction of CO2 Electrification • Reduction of electricity consumption • Control of production line (Transition from PLC to IPC) Industry 4.0 IIoT Ready	Double-layer container **Recycle** • **ASB-12M-2inj** Promoting the use of recycled materials Biodegradable plastics **Renewable** • **BioPBS, etc.** Prevention of ocean and soil pollution

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持続可能なプラスチック容器成形へのパラダイムシフト（ASBの考察）
Paradigm Shift toward Sustainable Plastic Container Molding: ASB's Insights

ASB Form Your Vision

Social Issues | Plastic Waste Reduction | CO2 Reduction | Rising Energy Costs | Labor Shortages | Environmental Regulations

Impact of European PPWR

Mandatory rPET Content Targets
(For single-use plastic containers: 30% by 2030, 65% by 2040)

The Core Challenge: How to achieve high-speed, stable molding using rPET, which suffers from inconsistent quality?

2-STEP	・Requires upgrading from conventional halogen heating to advanced laser or near-infrared (NIR) heating to stabilize molding → Incurs higher investment costs due to the need for advanced technologies
1-STEP 1.5-STEP	**・Easy thermal control by utilizing the residual heat from preform molding → Highly advantageous for rPET molding with no additional costs required**

Mandatory Reuse Targets
(For Alcoholic & Non-Alcoholic Beverage Containers: 10% by 2030, 40% by 2040)

・Shift from single-use bottles to returnable bottles
・Shift away from lightweighting due to high heat-resistance needs

HSB	**・Double-Blow Heat-Set drives demand for high-heat-resistant containers ・Anticipated to drive demand conversion from glass bottles to PET**

Transition to Medium-Scale, Decentralized Production

- Rising transportation costs
- Global truck driver shortages
- Logistics risks from geopolitical conflicts

→ Growing interest in "Local Production for Local Consumption" near consumer markets

2-STEP	Massive 2-Step production lines are unsuitable for decentralized production
1-STEP 1.5-STEP PM90	**・Demonstrate clear superiority through ASB's "4S" advantages (Labor, Energy, Space, and Material saving) ・Reduces transportation costs and minimizes inventory risks through on-demand, right-sized production**

Demand for Cosmetics & Household Containers Driven by Aesthetics and Functionality

2-STEP	Unsuitable due to the risk of fine scratches caused by friction during preform storage and transportation.
1-STEP	**Capable of handling irregular-shaped, flat, or complex container designs that are difficult for 2-Step machines**

Demand Forecast by Sector

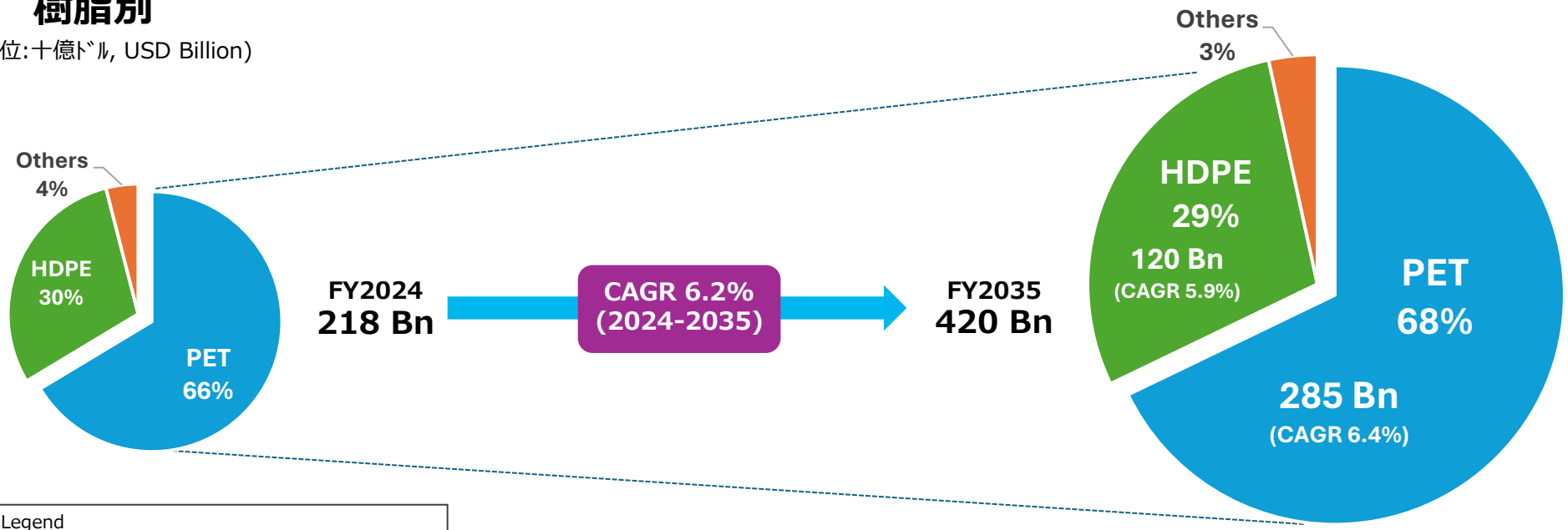
Sector	Beverage & Water		Cosmetics & Personal Care	Pharma & Chemicals	Returnable Containers
Target Customers	Mega-Bottlers	Mid-sized & Regional Bottlers	All Converters	All Converters	Select Bottlers
Machine Models	2-STEP	**1.5-STEP (PF36, PM90)**	**1-STEP (ASB series)**	**1-STEP (ASB series)**	**1.5-STEP (HSB)**
Key Drivers & Outlook	Irreplaceable for ultra-high-speed mass production. Needs latest tech for rPET compliance.	Growing demand for mid-scale production. The optimal solution for 4S and rPET compliance.	Strong focus on aesthetics and functionality. 1-Step dominance: Excels at thick-walled & irregular molding.	Ongoing conversion from glass to PET. 1-Step favored for safety & lowest contamination risk.	Double-Blow Heat-Set is mandatory. Global adoption studies starting for PPWR compliance.

世界のプラスチック容器市場の動向
Global Plastic Containers Market Trends

The global plastic container market shows solid growth. PET and HDPE are the key materials

All Plastics By Material
樹脂別
(単位:十億ﾄﾞﾙ, USD Billion)

世界のプラスチック容器市場の成長予測（樹脂別）(2024年～2035年)
Global Plastic Containers Market By Material, 2024 to 2035



【凡例】 Legend
PET (Polyethylene Terephthalate)
HDPE (High-Density Polyethylene 高密度ﾎﾟﾘｴﾁﾚﾝ)
Others (Polypropylene, LDPE (Low-Density Polyethylene), Others)

(成長率は2024-2035年 CAGR 2024-2035)

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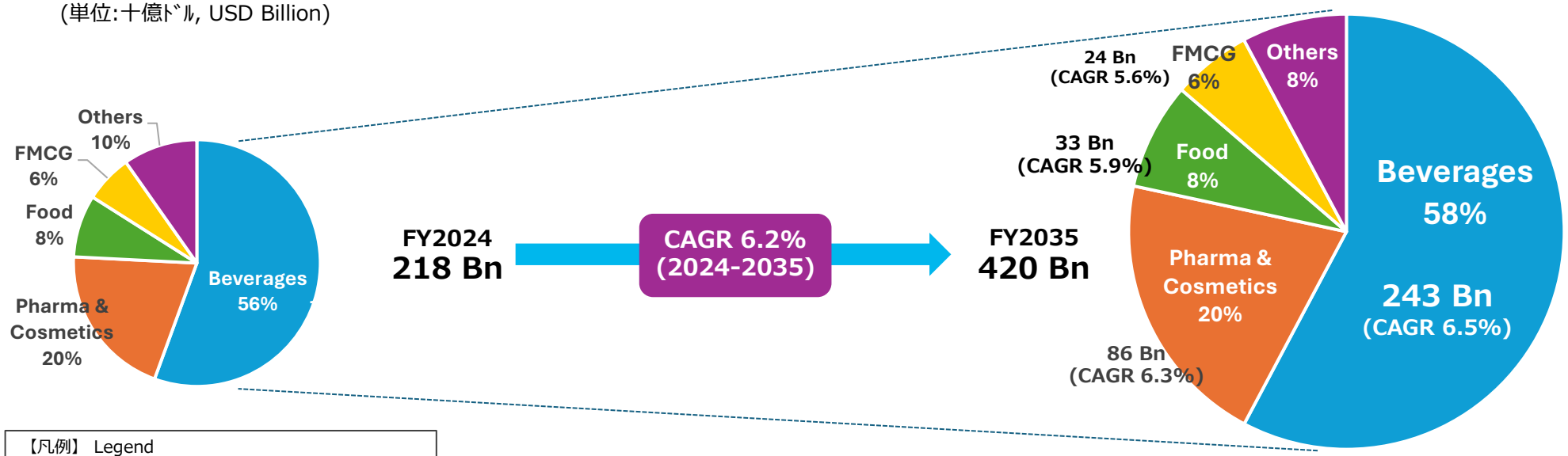
世界のプラスチック容器市場の動向
Global Plastic Containers Market Trends

Beverage Containers Grow the Most By End Use

All Plastics By End Use 用途別

(単位:十億ﾄﾞﾙ, USD Billion)

世界のプラスチック容器市場の成長予測（用途別）(2024年～2035年)
Global Plastic Containers Market By End Use, 2024 to 2035



【凡例】 Legend
Beverages (飲料)
Pharmaceuticals & Cosmetics (医薬品･化粧品)
Food (食品)
FMCG (日用消費財)

(成長率は2024-2035年 CAGR 2024-2035)

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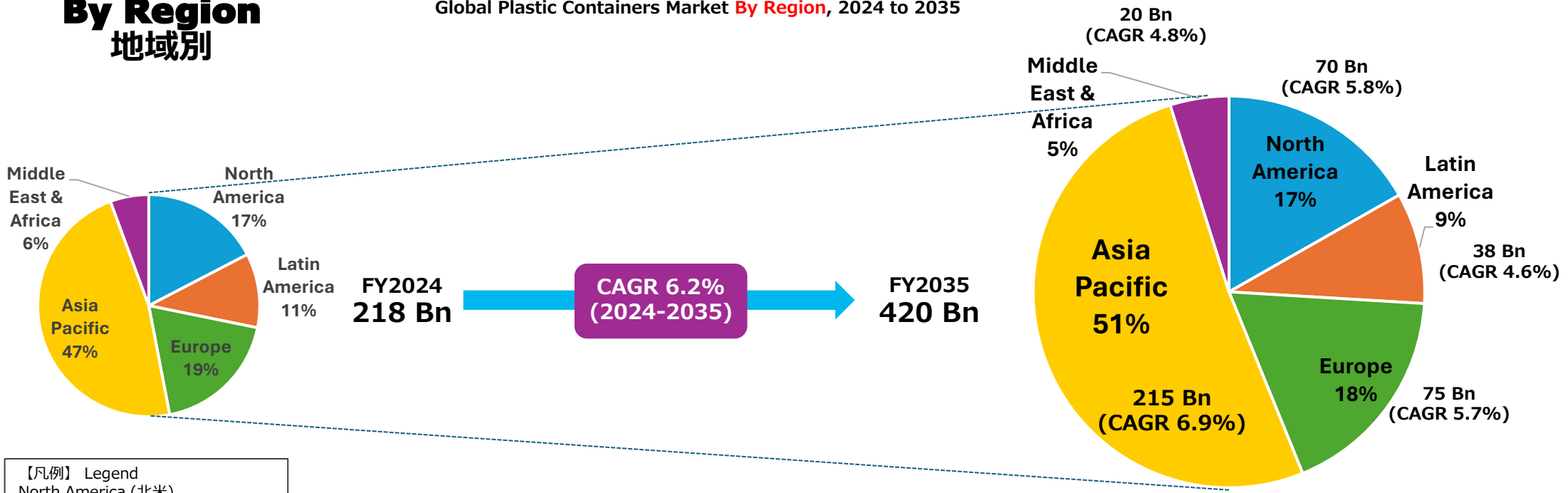
世界のプラスチック容器市場の動向
Global Plastic Containers Market Trends

By Region, Asia Pacific Grows the Most

All Plastics By Region 地域別

世界のプラスチック容器市場の成長予測（地域別）(2024年～2035年)
Global Plastic Containers Market By Region, 2024 to 2035



【凡例】 Legend
North America (北米)
Latin America (南米)
Europe (欧州)
Asia Pacific (ｱｼﾞｱ太平洋)
Middle East & Africa (中東･ｱﾌﾘｶ)

(成長率は2024-2035年 CAGR 2024-2035)

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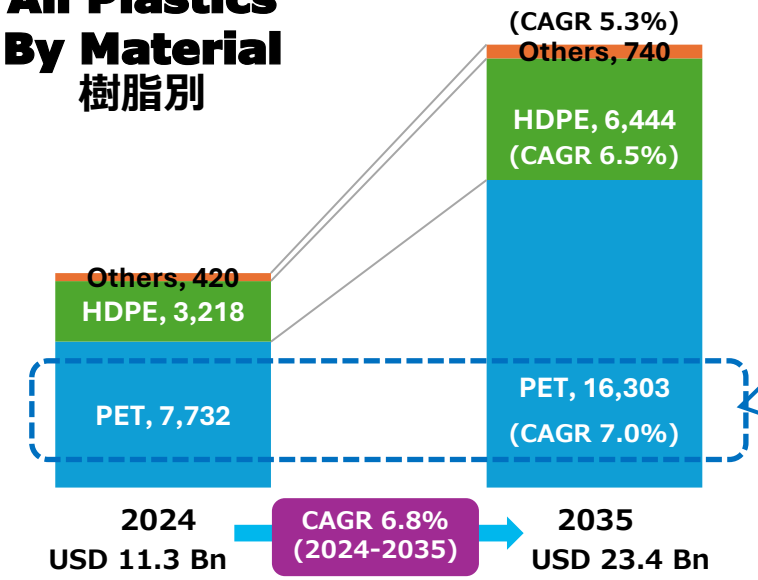
インドのプラスチック容器市場の動向
Trends in the Indian Plastic Containers Market

India's Plastic Containers Market: Strong Growth Driven by Beverages and PET



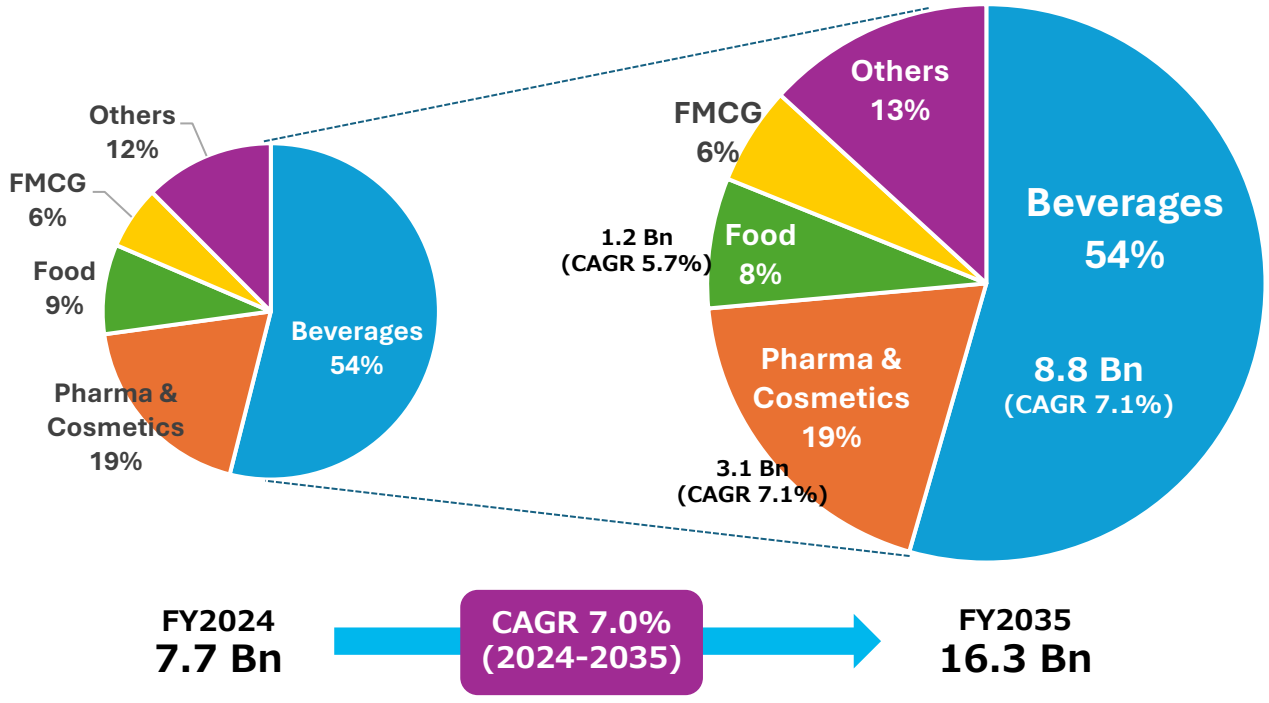
インドのプラスチック容器市場の成長予測(2024年～2035年)
India's Plastic Containers market By Material, 2024 to 2035
(USD Million)

All Plastics By Material 樹脂別



PET By End Use PET用途別

インドのPET容器市場の用途別の成長予測(2024年～2035年)
India's PET Containers market By End Use, 2024 to 2035
(USD Billion)



(成長率は2024-2035年 CAGR 2024-2035)

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世界のプラスチック容器市場の動向
Global Plastic Containers Market Trends

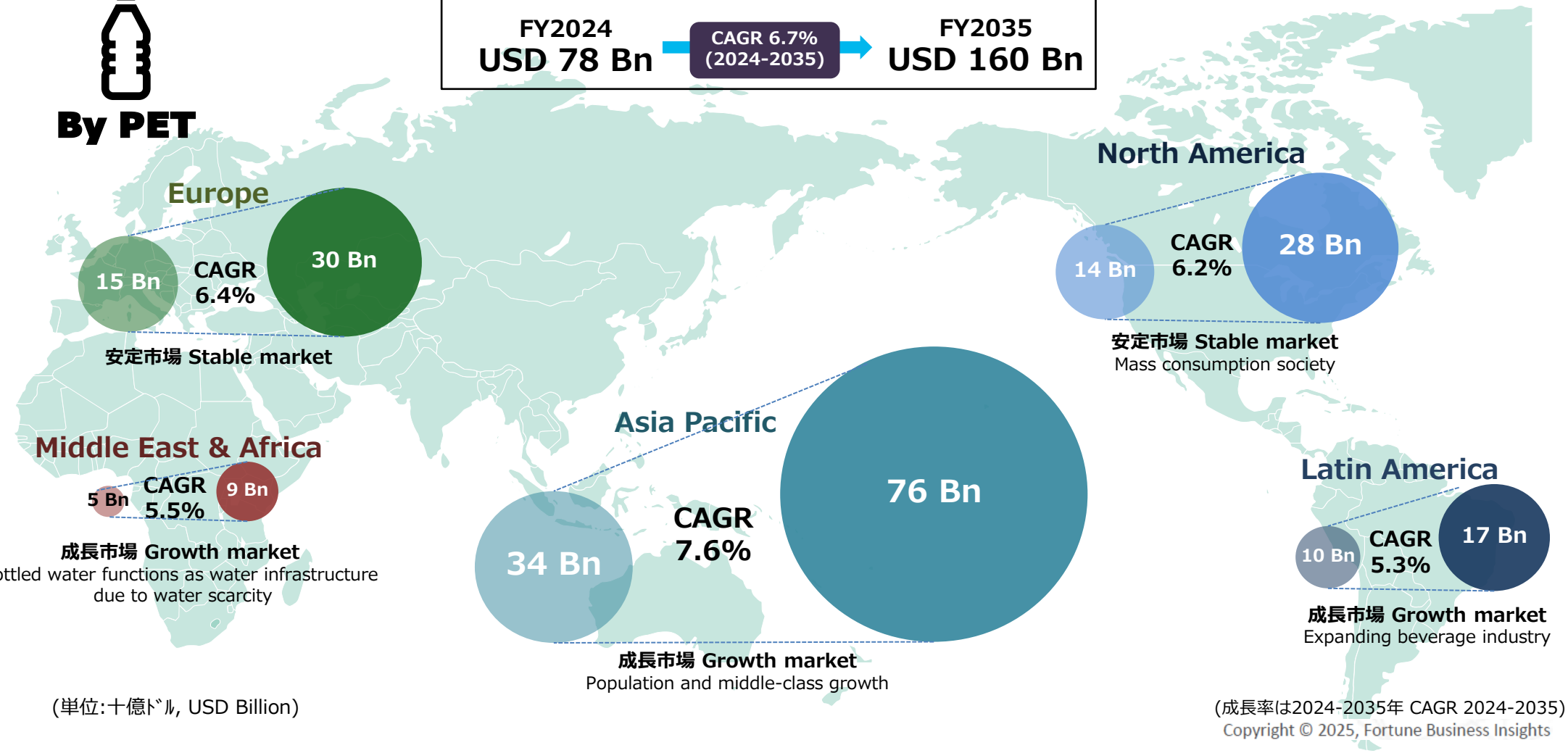
<ASB's areas of strategic focus>
Global market size and growth rate of Beverage PET bottles by region

Beverages

By PET

Global market by Beverages by PET

FY2024 USD 78 Bn → CAGR 6.7% (2024-2035) → FY2035 USD 160 Bn



(単位:十億ドル, USD Billion)

(成長率は2024-2035年 CAGR 2024-2035)

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世界のプラスチック容器市場の動向
Global Plastic Containers Market Trends

<ASB's key Areas of Strength>
Global market size and growth rate of Non-Beverage PET bottles by region

Non-Beverages



By PET

Global market by Non-Beverages by PET

FY2024 USD 66 Bn → CAGR 5.9% (2024-2035) → FY2035 USD 125 Bn

Europe
11 Bn — CAGR 5.2% — 20 Bn

成熟市場 Mature market
Diverse tastes & high-mix, low-volume market

North America
9 Bn — CAGR 5.7% — 16 Bn

安定市場 Stable market
Health trends;
growth in pharma, supplements & cosmetics

Middle East & Africa
4 Bn — CAGR 4.2% — 6 Bn

成長市場 Growth market
Growth in food and daily goods

Asia Pacific
36 Bn — CAGR 6.6% — 73 Bn

成長市場 Growth market
Growth in food, daily goods, and pharma

Latin America
7 Bn — CAGR 4.0% — 10 Bn

成長市場 Growth market
Growth in food and daily goods

(単位:十億ドル, USD Billion)

(成長率は2024-2035年 CAGR 2024-2035)

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世界のプラスチック容器市場の動向
Global Plastic Containers Market Trends

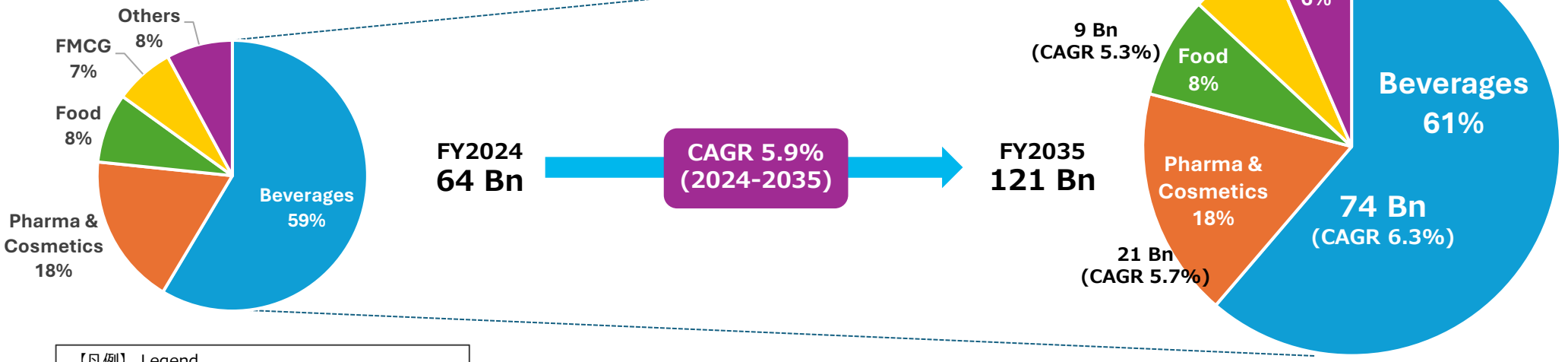
Global HDPE Containers Market Size and Growth Rate: Expected High Growth Rate of Approximately 6%

By HDPE

(単位:十億ドル, USD Billion)



世界のHDPE容器市場の成長予測（用途別）(2024年～2035年)
Global HDPE Containers Market By End Use, 2024 to 2035



【凡例】 Legend
Beverages (飲料)
Pharmaceuticals & Cosmetics (医薬品･化粧品)
Food (食品)
FMCG (日用消費財)

(成長率は2024-2035年 CAGR 2024-2035)

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Data book

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過年度連結業績（経営指標）
Consolidated Performance of Previous Years

(Mn JPY / 百万円)

		FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025	FY2026
受注高	Orders received	23,010	30,694	28,854	26,056	34,248	32,959	33,223	35,181	41,103	43,172	55,187
受注残高	Order backlog	7,656	9,060	10,080	9,508	15,471	12,451	15,048	14,716	18,454	17,281	21,915
売上高	Net sales	25,526	29,289	27,834	26,129	27,254	35,890	30,277	34,798	36,778	43,654	50,126
営業利益	Operating profit	4,525	6,104	5,120	4,304	4,850	8,735	5,556	7,166	7,907	10,641	14,031
(%)		*17.7%*	*20.8%*	*18.4%*	*16.5%*	*17.8%*	*24.3%*	*18.4%*	*20.6%*	*21.5%*	*24.4%*	*28.0%*
経常利益	Ordinary profit	4,123	6,954	5,281	4,193	4,669	9,576	8,927	6,953	8,008	10,912	14,405
(%)		*16.2%*	*23.7%*	*19.0%*	*16.0%*	*17.1%*	*26.7%*	*29.5%*	*20.0%*	*21.8%*	*25.0%*	*28.7%*
純利益(*1)	Net income	2,532	4,571	4,349	3,154	4,239	6,680	6,130	5,085	5,779	7,740	10,029
(%)		*9.9%*	*15.6%*	*15.6%*	*12.1%*	*15.6%*	*18.6%*	*20.2%*	*14.6%*	*15.7%*	*17.7%*	*20.0%*
総資産額	Total assets	32,296	42,066	47,699	45,852	57,899	64,276	68,956	70,195	72,761	78,386	88,813
純資産額	Net assets	19,502	25,413	27,237	28,829	31,384	37,901	45,903	50,384	52,848	58,946	66,310
1株純利益(*2)	EPS	168.66	304.42	289.61	210.34	282.80	445.60	408.97	339.23	385.52	516.36	669.06
1株純資産(*2)	BPS	1,298.65	1,692.32	1,813.41	1,922.00	2,092.08	2,526.30	3,059.44	3,358.21	3,522.27	3,928.27	4,419.24
1株配当金(*2)	DPS	40	60	60	60	60	100	100	120	150	200	260
配当性向	DPR	*23.7%*	*19.7%*	*20.7%*	*28.5%*	*21.2%*	*22.4%*	*24.5%*	*35.4%*	*38.9%*	*38.7%*	*38.9%*
純資産配当率	DOE	*3.1%*	*4.0%*	*3.4%*	*3.2%*	*3.0%*	*4.3%*	*3.6%*	*3.7%*	*4.4%*	*5.4%*	*6.2%*
ROE		*13.0%*	*20.4%*	*16.5%*	*11.3%*	*14.1%*	*19.3%*	*14.6%*	*10.6%*	*11.2%*	*13.9%*	*16.0%*
ROIC		*12.3%*	*14.0%*	*9.7%*	*7.8%*	*7.2%*	*11.9%*	*6.8%*	*8.3%*	*9.1%*	*11.4%*	*13.5%*
ROA		*7.7%*	*12.3%*	*9.7%*	*6.7%*	*8.2%*	*10.9%*	*9.2%*	*7.3%*	*8.1%*	*10.2%*	*12.0%*

(*1: 親会社株主に帰属する当期純利益, Net income：Profit attributable to owners of parent　*2: 1株あたり(単位：1円, Unit：1 JPY))

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四半期連結業績推移
Quarterly Consolidated Financial Results

(Mn JPY)
(百万円)

四半期推移 Quarterly		FY2025 Q1		FY2025 Q2		FY2025 Q3		FY2025 Q4	
受注高	Orders received	12,475	-	10,430	-	9,831	-	10,434	-
受注残高	Order backlog	21,400	-	19,247	-	17,962	-	17,281	-
売上高	Net sales	9,440	100.0%	12,462	100.0%	10,852	100.0%	10,900	100.0%
売上原価	Cost of sales	5,017	53.2%	6,619	53.1%	5,400	49.8%	6,035	55.4%
売上総利益	Gross profit	4,422	46.8%	5,843	46.9%	5,452	50.2%	4,864	44.6%
販管費	SG&A	2,364	25.0%	2,423	19.4%	2,470	22.8%	2,681	24.6%
営業利益	Operating profit	2,057	21.8%	3,419	27.4%	2,981	27.5%	2,183	20.0%
経常利益	Ordinary profit	2,459	26.1%	3,285	26.4%	2,899	26.7%	2,268	20.8%
純利益(*1)	Net income	1,711	18.1%	2,297	18.4%	2,037	18.8%	1,694	15.5%

四半期推移 Quarterly		FY2026 Q1		FY2026 Q2		FY2026 Q3		FY2026 Q4	
受注高	Orders received	15,419	-	13,237	-	13,160	-	13,369	-
受注残高	Order backlog	21,312	-	21,850	-	23,066	-	21,915	-
売上高	Net sales	11,341	100.0%	12,699	100.0%	11,936	100.0%	14,148	100.0%
売上原価	Cost of sales	5,887	51.9%	6,261	49.3%	5,645	47.3%	7,069	50.0%
売上総利益	Gross profit	5,453	48.1%	6,438	50.7%	6,291	52.7%	7,079	50.0%
販管費	SG&A	2,867	25.3%	2,518	19.8%	2,628	22.0%	3,217	22.7%
営業利益	Operating profit	2,586	22.8%	3,920	30.9%	3,662	30.7%	3,861	27.3%
経常利益	Ordinary profit	2,735	24.1%	3,945	31.1%	3,714	31.1%	4,010	28.3%
純利益(*1)	Net income	1,899	16.7%	2,884	22.7%	2,456	20.6%	2,788	19.7%

四半期累計 Cumulative		FY2025 Q1		FY2025 Q1-Q2		FY2025 Q1-Q3		FY2025 Q1-Q4	
受注高	Orders received	12,475	-	22,906	-	32,738	-	43,172	-
受注残高	Order backlog	21,400	-	19,247	-	17,962	-	17,281	-
売上高	Net sales	9,440	100.0%	21,902	100.0%	32,754	100.0%	43,654	100.0%
売上原価	Cost of sales	5,017	53.2%	11,637	53.1%	17,037	52.0%	23,073	52.9%
売上総利益	Gross profit	4,422	46.8%	10,265	46.9%	15,717	48.0%	20,581	47.1%
販管費	SG&A	2,364	25.0%	4,788	21.9%	7,259	22.2%	9,940	22.8%
営業利益	Operating profit	2,057	21.8%	5,476	25.0%	8,457	25.8%	10,641	24.4%
経常利益	Ordinary profit	2,459	26.1%	5,745	26.2%	8,644	26.4%	10,912	25.0%
純利益(*1)	Net income	1,711	18.1%	4,008	18.3%	6,046	18.5%	7,740	17.7%

四半期累計 Cumulative		FY2026 Q1		FY2026 Q1-Q2		FY2026 Q1-Q3		FY2026 Q1-Q4	
受注高	Orders received	15,419	-	28,657	-	41,817	-	55,187	-
受注残高	Order backlog	21,312	-	21,850	-	23,066	-	21,915	-
売上高	Net sales	11,341	100.0%	24,041	100.0%	35,977	100.0%	50,126	100.0%
売上原価	Cost of sales	5,887	51.9%	12,149	50.5%	17,794	49.5%	24,864	49.6%
売上総利益	Gross profit	5,453	48.1%	11,892	49.5%	18,183	50.5%	25,262	50.4%
販管費	SG&A	2,867	25.3%	5,385	22.4%	8,014	22.3%	11,231	22.4%
営業利益	Operating profit	2,586	22.8%	6,506	27.1%	10,169	28.3%	14,031	28.0%
経常利益	Ordinary profit	2,735	24.1%	6,680	27.8%	10,395	28.9%	14,405	28.7%
純利益(*1)	Net income	1,899	16.7%	4,784	19.9%	7,240	20.1%	10,029	20.0%

(*1: 親会社株主に帰属する当期純利益 Net income：Profit attributable to owners of parent)

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製品別セグメント 四半期推移
Quarterly Segment by Product

(Mn JPY / 百万円)

製品別 四半期推移 Quarterly Trends by Product			FY2024				FY2025				FY2026			
			Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
受注 Order	成形機	Machine	5,907	5,162	6,208	4,829	6,098	5,169	4,856	4,954	8,470	6,564	6,785	6,615
	金型	Molds	2,957	2,677	3,018	2,530	4,202	3,084	3,169	3,461	4,514	4,246	3,775	3,901
	付属機器	AUX	676	498	799	503	693	680	558	610	801	677	926	881
	部品その他	Parts	1,372	1,340	1,305	1,315	1,480	1,496	1,247	1,406	1,633	1,748	1,671	1,971
	合計	Total	10,913	9,679	11,331	9,179	12,475	10,430	9,831	10,434	15,419	13,237	13,160	13,369
売上 Sales	成形機	Machine	3,516	3,815	5,352	5,334	4,570	6,970	5,528	5,467	5,405	6,634	5,963	7,209
	金型	Molds	2,947	3,119	2,522	3,128	2,881	3,341	3,322	3,216	3,709	3,727	3,822	4,176
	付属機器	AUX	350	353	652	523	559	728	703	716	623	639	524	762
	部品その他	Parts	1,228	1,316	1,283	1,333	1,429	1,422	1,298	1,500	1,603	1,698	1,625	1,999
	合計	Total	8,043	8,605	9,810	10,319	9,440	12,462	10,852	10,900	11,341	12,699	11,936	14,148
注残 Backlog	成形機	Machine	9,556	10,680	11,451	10,863	12,349	10,504	9,675	8,997	12,052	11,982	12,805	11,907
	金型	Molds	6,432	5,952	6,416	5,771	7,051	6,717	6,471	6,679	7,462	7,981	7,926	7,600
	付属機器	AUX	1,209	1,353	1,499	1,477	1,607	1,559	1,405	1,290	1,453	1,491	1,893	1,995
	部品その他	Parts	321	343	359	342	392	465	409	314	344	394	441	413
	合計	Total	17,518	18,330	19,726	18,454	21,400	19,247	17,962	17,281	21,312	21,850	23,066	21,915

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地域別セグメント 四半期推移
Quarterly Segment by Region

(Mn JPY / 百万円)

地域別 四半期推移 Quarterly Trends by Region			FY2024				FY2025				FY2026			
			Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
受注 Order	米州	Americas	3,516	3,117	3,214	2,987	4,237	2,930	3,203	4,101	5,661	4,944	4,795	5,573
	欧州	Europe	1,802	1,922	1,939	1,809	2,401	2,365	2,467	2,480	2,878	2,939	2,101	2,372
	南･西ｱｼﾞｱ	South/West Asia	2,920	2,662	3,064	2,786	3,914	3,182	2,770	2,544	4,526	4,272	3,842	3,758
	東ｱｼﾞｱ	East Asia	2,674	1,976	3,112	1,595	1,922	1,952	1,390	1,308	2,353	1,081	2,420	1,665
	合計	Total	10,913	9,679	11,331	9,179	12,475	10,430	9,831	10,434	15,419	13,237	13,160	13,369
売上 Sales	米州	Americas	2,988	3,009	3,365	2,755	2,990	3,966	4,215	2,946	3,732	4,400	5,142	5,165
	欧州	Europe	1,680	1,649	2,055	2,230	1,610	2,206	2,045	2,221	2,393	2,735	2,311	2,387
	南･西ｱｼﾞｱ	South/West Asia	2,484	2,781	2,434	3,073	2,940	3,441	3,205	3,454	3,364	3,576	3,283	4,900
	東ｱｼﾞｱ	East Asia	890	1,164	1,955	2,259	1,898	2,847	1,385	2,277	1,851	1,986	1,199	1,695
	合計	Total	8,043	8,605	9,810	10,319	9,440	12,462	10,852	10,900	11,341	12,699	11,936	14,148
注残 Backlog	米州	Americas	5,239	5,346	5,195	5,427	6,671	5,574	4,498	5,652	7,582	8,126	7,779	8,113
	欧州	Europe	2,258	2,531	2,416	1,995	2,786	2,944	3,366	3,625	4,110	4,313	4,103	4,088
	南･西ｱｼﾞｱ	South/West Asia	5,165	4,785	5,383	4,964	5,903	5,585	5,015	4,035	5,150	5,846	6,406	5,029
	東ｱｼﾞｱ	East Asia	4,854	5,666	6,730	6,067	6,038	5,142	5,082	3,967	4,469	3,564	4,776	4,683
	合計	Total	17,518	18,330	19,726	18,454	21,400	19,247	17,962	17,281	21,312	21,850	23,066	21,915

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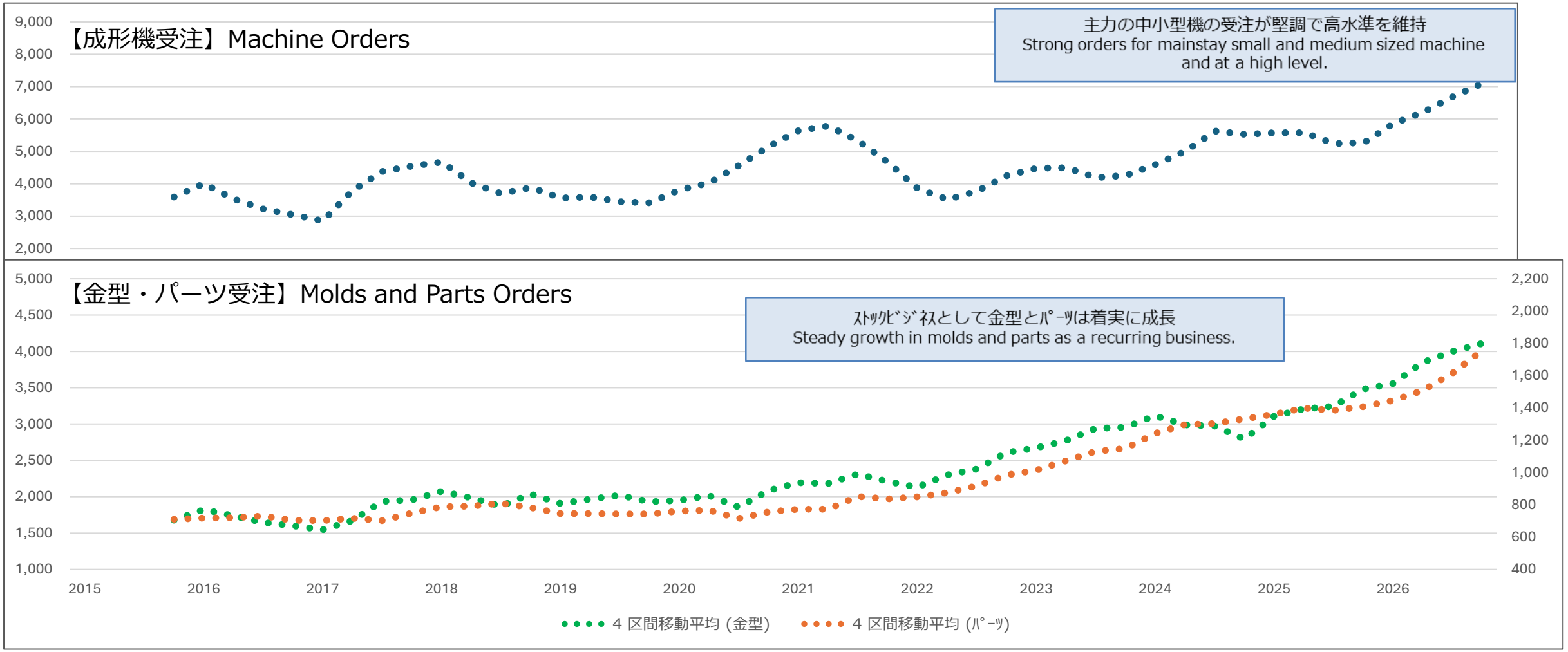
製品別受注高の推移（移動平均）
Long-Term Changes in Orders by Product (Moving average)

成形機は高水準で安定、金型とパーツは着実に成長
Orders for machines remained at a high level, and molds and parts are growing steadily.

[四半期受注高の4区間移動平均ｸﾞﾗﾌ　Graph:4 point moving averages for quarterly figures]

(Mn JPY / 百万円)



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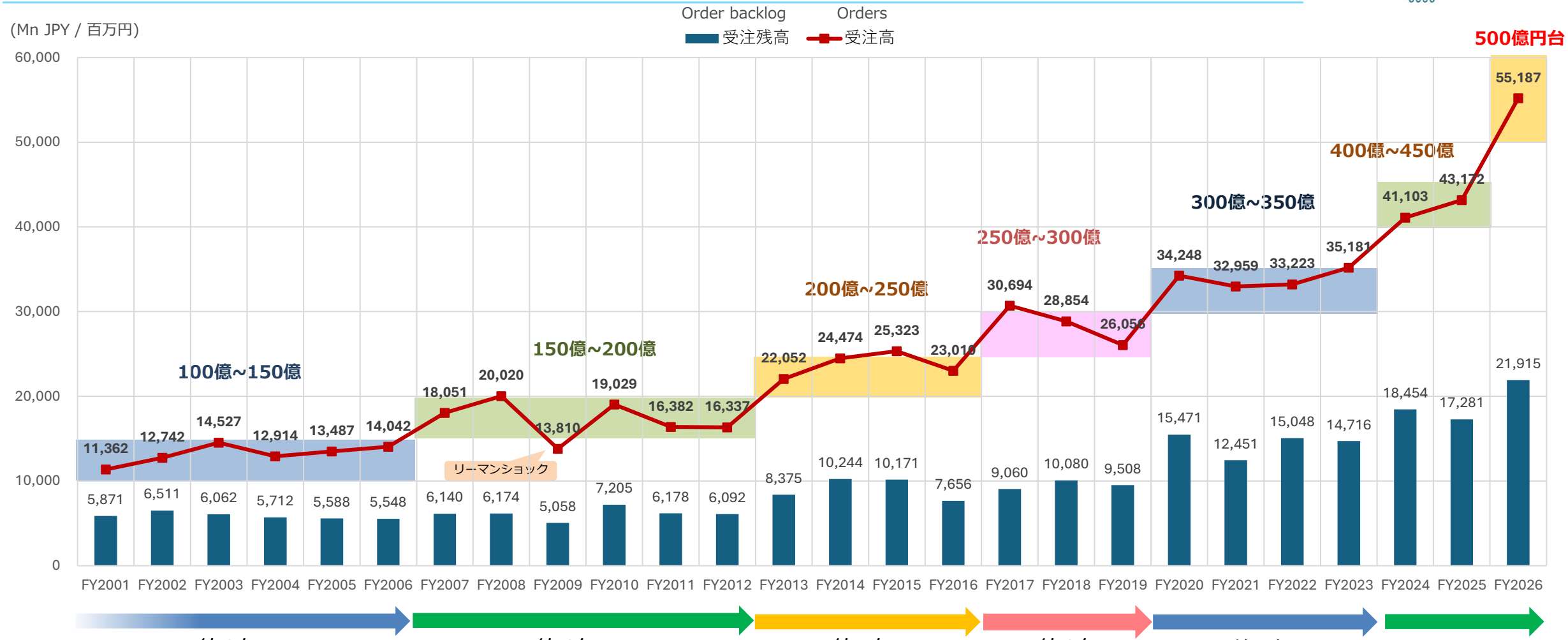
受注高・受注残高の長期推移
Long-Term Changes in Orders Received and Backlog



約8年
（1998年～）インド進出
(インド第1工場)
(1998–) Entered India: India Plant 1

約6年
インド生産(成形機)の効果発揮
India machine production: Benefits realized

約4年
インド金型工場が本格稼働
(インド第2工場)
2nd India Plant (molds): In full operation

約3年
生産能力増強
(ｲﾝﾄﾞ第3,千曲川工場)
新型機開発(ZC, PF36)
Capacity expansion (India Plant 3 & new Japan plant); new model rollout (ZC, PF36)

約4年
製品競争力向上
(ZC, PF36定着)
Enhanced competitiveness (ZC & PF36 Penetration established)

受注拡大期
機械･金型･ﾊﾟｰﾂの
ﾄｰﾀﾙｿﾘｭｰｼｮﾝ効果発揮
Order expansion phase: Total solution impact across machines, molds & parts

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連結貸借対照表（概要）
Consolidated Balance Sheets (Overview)

将来の成長投資を見据え、高い手元流動性を確保
Securing high levels of cash liquidity for future growth investments

(Mn JPY)
(百万円)

		FY2025	FY2026	YoY	Notes
現金及び預金	Cash and deposits	32,469	**37,340**	+4,871	
受取手形及び売掛金	Notes and accounts receivable-trade	9,430	**12,190**	+2,759	売上の増加 Driven by sales growth
商品及び製品	Merchandise and finished goods	2,643	**3,051**	+408	積送品の増加 Driven by higher goods in transit
仕掛品	Work in process	7,542	**7,938**	+395	受注の増加 Driven by order growth
原材料及び貯蔵品	Raw materials and supplies	7,528	**7,890**	+362	
棚卸資産	Inventories	17,714	**18,881**	+1,166	
その他流動資産	Other	1,863	**1,520**	-342	
流動資産	Current Assets	61,477	**69,932**	+8,454	
固定資産	Non-Current Assets	16,908	**18,881**	+1,972	
資産合計	**Total Assets**	**78,386**	**88,813**	**+10,427**	
契約負債	Contract liabilities	4,764	**6,294**	+1,530	受注の増加 Driven by order growth
流動負債	Current liabilities	12,891	**15,438**	+2,547	
固定負債	Non-current liabilities	6,548	**7,064**	+516	リース債務の増加（米国の新TSCの賃借権） Driven by an increase in lease liabilities for the new US TSC
（内、長短借入金）	(Short and Long-term Borrowings)	(6,118)	**(4,624)**	(-1,493)	長期借入金の減少 Decrease in long-term borrowings
負債合計	Total Liabilities	19,439	**22,503**	+3,063	
純資産合計	Total Net Assets	58,946	**66,310**	+7,363	
負債純資産合計	**Total Liabilities and Net Assets**	**78,386**	**88,813**	**+10,427**	

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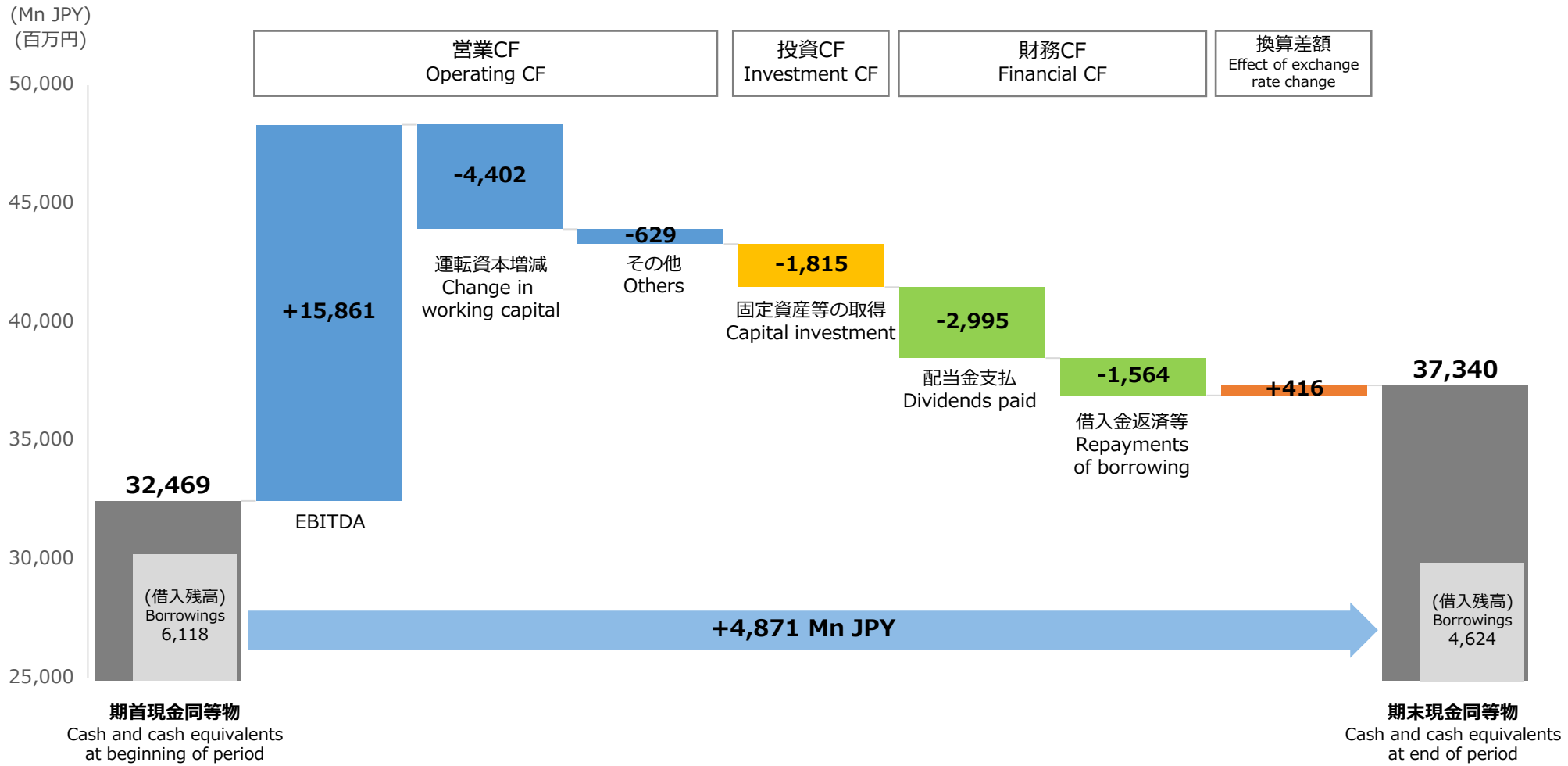
連結キャッシュ・フロー計算書（概要）
Consolidated Statements of Cash Flows (Overview)

増加したキャッシュは株主還元や成長投資等に配分
The increased cash will be appropriately allocated to shareholder returns and growth investments.



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配当方針：連結配当性向40%を目途に、継続的かつ安定的な配当に努める

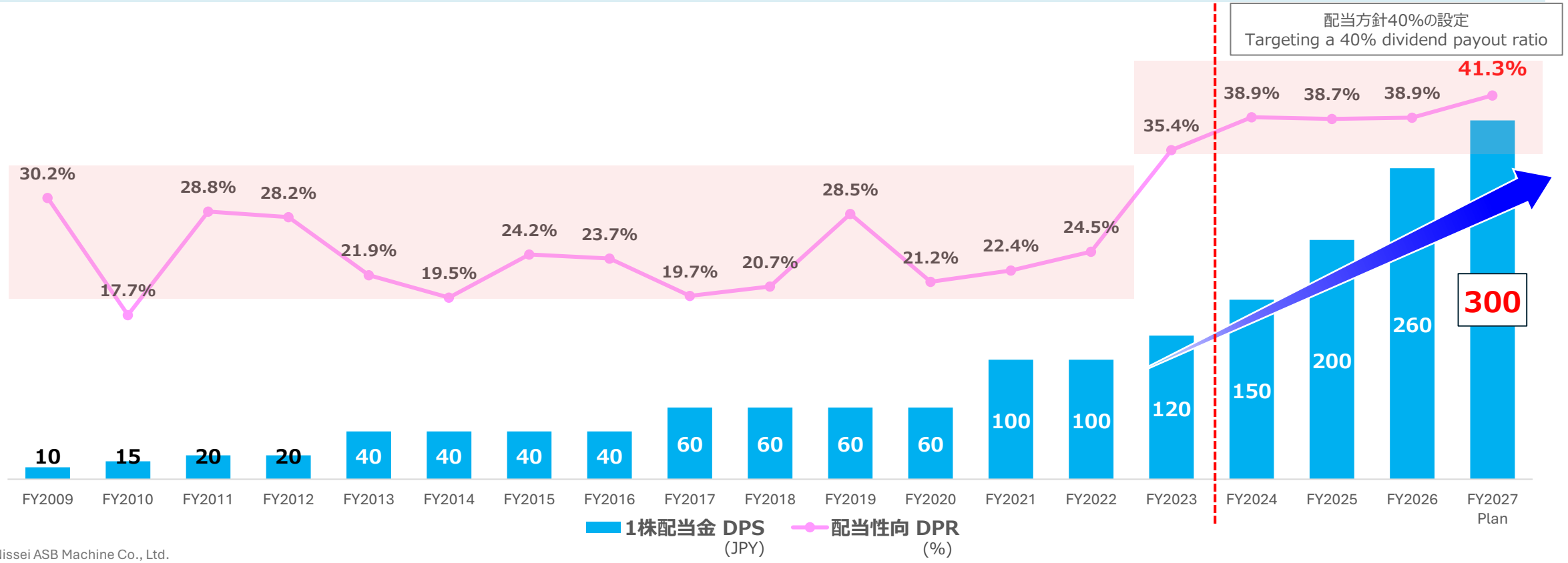
Dividend Policy: Striving for continuous and stable dividends, aiming for a consolidated dividend payout ratio of 40%

配当性向：2024年度に40%目途の方針を設定し、配当水準を引き上げ

Dividend Payout Ratio: The policy of aiming for 40% was established in FY2024, and the dividend level was raised

継続性　：リーマンショック後の2009年度以降は減配なく、実質的な累進配当を継続

Continuity: Maintaining a substantive progressive dividend policy, with no dividend reduction since FY2009, following the Global Financial Crisis



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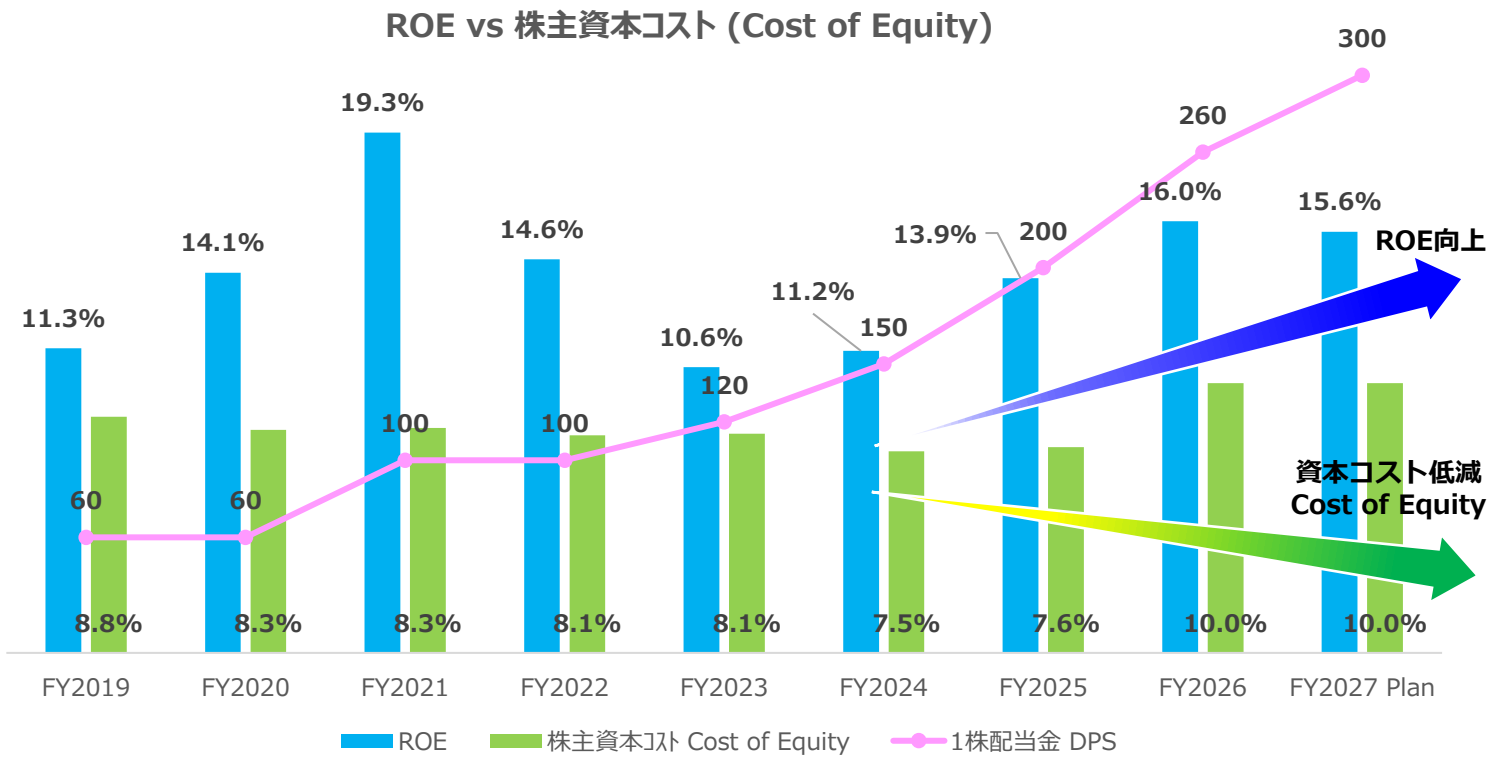
資本コストや株価を意識した経営の実現に向けた対応
Action to Implement Management that is Conscious of Cost of Capital and Stock Price

付加価値の創出に加え、資本効率の更なる向上でROEの改善を目指す
Drive ROE improvement by creating added value and further enhancing capital efficiency



ROE向上 Improving ROE

収益の更なる向上
株主還元の充実 (連結配当性向40%)
資産効率の向上 (棚卸資産の縮減)
Further profitability enhancement
Enhanced shareholder returns (target DPR: 40%)
Improved asset efficiency (inventory & cash optimization)

資本コスト低減 Reducing cost of equity

株主との対話強化
- ｱﾅﾘｽﾄ,機関投資家との面談充実
- 個人投資家への発信強化

Enhanced dialogue with shareholders
- Expanded engagement with analysts & inst. investors
- Strengthened communication with individual investors

現在の株主資本コストは、CAPM法や機関投資家との対話から「10%程度」と認識
【参考】CAPM法：ﾘｽｸﾌﾘｰﾚｰﾄ(3.0%) + β値(1.24) × ｴｸｲﾃｨﾘｽｸﾌﾟﾚﾐｱﾑ(6%) = 10.4%

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（参考）キャッシュアロケーション
(Reference) Cash Allocation

手元資金の使途
Use of Cash on Hand

FY2026末 ネット手元資金
Net Cash on Hand at End of FY2026

約330億円
Approx. ¥33.0 Billion

成長投資枠 / Growth Investment Allocation

※事業のさらなる成長のために活用 / Utilized for further business growth

顧客満足度向上 Customer Satisfaction	生産能力増強 Capacity Expansion	研究開発 R&D	DX推進 DX Promotion	人的資本 Human Capital

安全運転資本 / Safety Working Capital

130 ～ 180 億円 (¥13.0B – ¥18.0B)

※安定した事業運営のため、月商の約3ヶ月分を基準に保持（売上560億ベース）
*Maintained at ~3 months of monthly sales for stable operations (based on ¥56B net sales)

将来キャッシュフローの配分方針
Future Cash Flow Allocation Policy

営業CF 100%
Operating Cash Flow 100%



50%	**成長投資枠 / Growth Investment** 生産設備増強、DX投資 / Capacity expansion, DX investment
10%	**オーガニック投資 / Organic Investment** 生産能力維持、運転資本 / Capacity maintenance, working capital
40%	**株主還元 / Shareholder Returns** 安定配当の継続 / Continuous stable dividends

還元ポリシー ： 連結配当性向40%を目途に安定的な配当の継続
Shareholder Return Policy: Continuous stable dividends targeting a 40% consolidated payout ratio

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セグメント別受注残高
Order backlog by Segment

受注好調のため注残も過去最高を更新
Strong orders drive backlog to a record high

(Mn JPY / 百万円)

			FY2025 Result		FY2026 Result		YoY		Notes
			A	%	B	%	B-A	B/A	
製品別 / Product	成形機	Machine	8,997	52.1%	**11,907**	**54.3%**	+2,910	+32.3%	中小型機増加, 大型機減少
	金型	Molds	6,679	38.6%	**7,600**	**34.7%**	+921	+13.8%	中小型機増加, 大型機減少
	付属機器	AUX	1,290	7.5%	**1,995**	**9.1%**	+704	+54.6%	
	部品その他	Parts	314	1.8%	**413**	**1.9%**	+98	+31.1%	
	合計	Total	17,281	100.0%	**21,915**	**100.0%**	+4,633	+26.8%	

【Note】**Machine**: Increase in both Small/Mid and Large-sized machines. **Molds**: Increase in both Small/Mid and Large-sized machines.

地域別 / Region	米州	Americas	5,652	32.7%	**8,113**	**37.0%**	+2,460	+43.5%	北米大幅増, 中南米微減
	欧州	Europe	3,625	21.0%	**4,088**	**18.7%**	+463	+12.8%	高位安定
	南･西ｱｼﾞｱ	South/West Asia	4,035	23.4%	**5,029**	**22.9%**	+993	+24.6%	ｲﾝﾄﾞ高位安定, その他地域で増加
	東ｱｼﾞｱ	East Asia	3,967	23.0%	**4,683**	**21.4%**	+715	+18.0%	日本増加, 中国減少
	合計	Total	17,281	100.0%	**21,915**	**100.0%**	+4,633	+26.8%	

【Note】**Americas**: North America: Significant increase; Latin America: Slight increase. **Europe**: Remain high and stable.
South/West Asia: India: Stable at high levels; Other regions: Increased. **East Asia**: Decreases in almost all regions.

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資産効率の向上
Improving Asset Efficiency

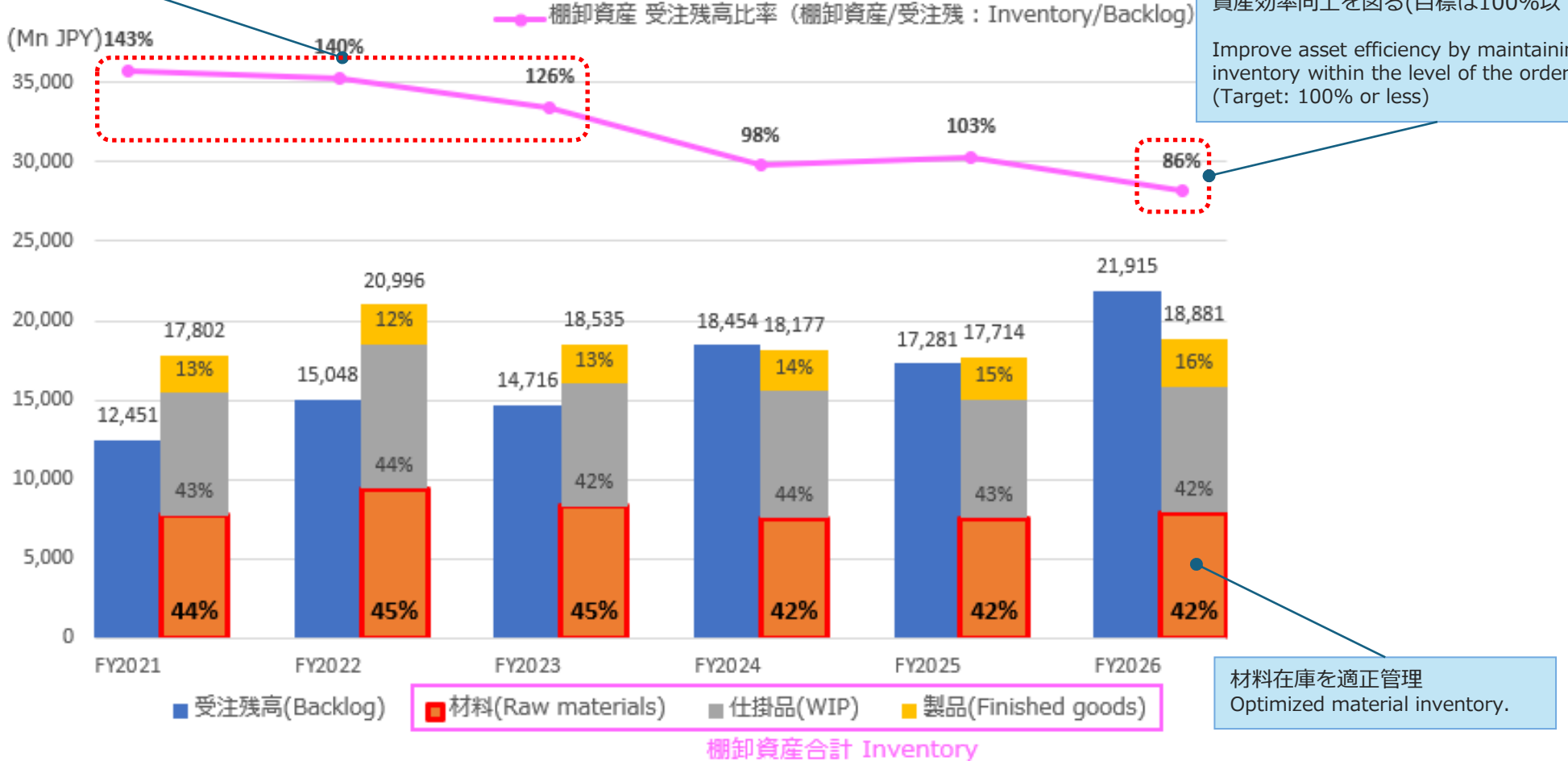
材料在庫の適正化により棚卸資産を縮減
Optimize material inventory to reduce stock and improve asset efficiency

(Mn JPY / 百万円)

コロナ対策(供給混乱)のため棚卸資産を意図的に増強
Intentionally increased inventory to address supply chain disruptions.

棚卸資産総額を受注残高以下に抑え、
資産効率向上を図る(目標は100%以下)

Improve asset efficiency by maintaining total inventory within the level of the order backlog.
(Target: 100% or less)



材料在庫を適正管理
Optimized material inventory.

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Inquiries related to IR

NISSEI ASB MACHINE CO., LTD.
TEL : 0267-23-1560
e-mail : ir-info@nisseiasb.com
website : https://www.nisseiasb.co.jp/ja/

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