Pan Pacific International Holdings Corporation
Representatives: Hideki Moriya, President, CEO and Representative Director
(Ticker: 7532, Prime market, Tokyo Stock Exchange)
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Monthly Sales Report (Flash Numbers)
Fiscal Year Ending June, 2027

November 12, 2026

Domestic Retail Companies in Total *1		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.8%	101.4%	103.1%	103.0%									102.8%
	Customer Traffic	100.7%	99.8%	98.5%	100.6%									99.9%
	Average Spending	103.1%	101.6%	104.6%	102.4%									102.9%
	Store Count	632	645	645	646									646
	Holiday Count Gap (Day(s))	0	0	1	1									2
All Stores	Sales	106.1%	103.5%	105.2%	104.9%									104.9%
	Store Count	676	676	677	677									677
	Store Count (Last Year)	655	655	655	659									659

*1 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., Tachibana Departmentstore Co., Ltd., and UNY Co., Ltd.

1. In **the domestic retail business**, customer traffic increased YoY in both the DS and UNY businesses. In October, sales faced headwinds from continued price declines in rice, a pullback following strong game console sales, and the reversal of rush buying of alcoholic beverages in the previous month. However, food and fresh food supported by pricing initiatives performed well by capturing selective consumer spending. IP-related and trend-driven merchandise, where initiatives are being strengthened, also delivered resilient growth. One additional Saturday lifted sales by 1.4% YoY.

2. In **the DS business**, expanded assortments of confectionery and prepackaged items such as sandwiches, together with successful product development in meat, supported sales growth. In addition, skincare products performed well across the board, including seasonal hand and lip care products addressing dry-weather needs, as well as lotions and serums. One additional Saturday lifted sales by 1.4% YoY.

3. In **the UNY business**, beverages and sweet baked goods supported by pricing initiatives grew, while strategic focus categories, such as cut vegetables and frozen foods, also performed well. Meanwhile, fall and winter seasonal merchandise was slow in non-food, with weakness in apparel and household goods, including bedding, while character merchandise and toys for young children performed well. One additional Saturday lifted sales by 1.4% YoY.

<New store opening in November>
① Don Quijote Higashine (Yamagata)

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Fiscal Year Ending June, 2027

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Discount Store Business *2		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	104.8%	101.6%	103.4%	104.0%									103.4%
	Customer Traffic	100.6%	99.4%	98.1%	100.4%									99.7%
	Average Spending	104.2%	102.2%	105.4%	103.5%									103.8%
	Home Appliances	100.3%	92.4%	96.9%	93.5%									95.8%
	Household Goods	108.4%	104.2%	105.6%	109.7%									107.0%
	Foods	102.8%	101.5%	102.0%	101.4%									101.9%
	Watches & Fashion	103.5%	100.3%	105.4%	102.4%									102.8%
	Sporting & Leisure	109.6%	103.2%	105.4%	108.1%									106.5%
	Store Count	509	522	522	523									523
All Stores	Sales	107.7%	104.4%	106.3%	106.5%									106.2%
	Store Count	548	548	549	549									549
	Store Count (Last Year)	525	525	525	530									530

*2 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., and Tachibana Departmentstore Co., Ltd.

UNY Business *3		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	100.3%	100.4%	102.0%	99.7%									100.6%
	Customer Traffic	100.8%	100.8%	99.8%	101.0%									100.6%
	Average Spending	99.6%	99.7%	102.1%	98.7%									100.0%
	Home Appliances	104.0%	90.6%	92.6%	74.2%									90.3%
	Household Goods	101.5%	101.9%	100.7%	99.6%									100.9%
	Foods	100.5%	100.9%	101.7%	101.3%									101.1%
	Watches & Fashion	93.9%	92.7%	99.2%	89.7%									93.6%
	Sporting & Leisure	127.0%	120.8%	135.8%	133.0%									128.4%
	Store Count	123	123	123	123									123
All Stores	Sales	100.6%	100.3%	101.7%	99.4%									100.5%
	Store Count	128	128	128	128									128
	Store Count (Last Year)	130	130	130	129									129

*3 UNY Co.,Ltd.

Robin Hood (Ref.)		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
All Stores	Store Count	5	5	5	5									5

Olympic (Ref.) *4		Calendar Year 2026						Calendar Year 2027						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
All Stores	Store Count	98	98	96	93									93
	incl. Converted Stores	0	0	0	0									0

*4 Specialty stores are included in the count of their respective main stores rather than counted separately. Store counts are calculated on the PPIH Group basis. (Five stores closed for format conversion.)