FY03/26

Financial Results Presentation

(Securities code: 7868)

[Summary]

May 15, 2026

KOSAIDO GROUP
KOSAIDO HOLDINGS

1-01 FY03/26 Consolidated Financial Results

- **Decline in revenue and profit due to temporary external factors and the absence of the large-scale project**
- **Profit attributable to owners of parent rose for the sixth consecutive year**

※ **The main reasons for the decline in revenue and profit were 1) a decrease in the number of deaths in Tokyo, and 2) the absence of revenue from large-scale real estate projects in the Asset Consulting segment in the previous fiscal year.**

(millions of yen)

	FY03/26 Full-Year Results	FY03/25 Full-Year Results	YoY Change		FY03/26 Initial Performance Forecast (May 15, 2025)	Compared to Forecast		* Reference **Q4 FY03/26**	YoY Change
			Change	Change (%)		Change	Change (%)		Change (%)
Net sales	**36,228**	38,302	(2,074)	(5.4)	39,750	(3,522)	(8.8)	**10,386**	(4.3)
Operating profit	**6,740**	8,302	(1,562)	(18.8)	8,350	(1,610)	(19.3)	**2,276**	(9.8)
Ordinary profit	**6,571**	8,032	(1,461)	(18.2)	8,050	(1,479)	(18.4)	**2,216**	(9.2)
Profit attributable to owners of parent	**4,738**	4,462	276	6.2	5,380	(642)	(11.9)	**1,419**	758.4

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1-02 FY03/26 Financial Results Summary by Business Segment

(millions of yen)

	Net sales		YoY Change		Operating profit		YoY Change	
	FY03/26 Full-Year Cumulative	FY03/25 Full-Year Cumulative	Change	Change (%)	**FY03/26 Full-Year Cumulative**	FY03/25 Full-Year Cumulative	Change	Change (%)
Public Funeral Services	↓ **5,428**	5,986	(558)	(9.3)	↓ **1,191**	1,249	(58)	(4.7)
Profit-Generating Funeral Services	↑ **10,490**	10,442	48	0.5	↓ **3,628**	4,288	(660)	(15.4)
Information	↑ **14,972**	14,793	179	1.2	↑ **655**	394	261	66.0
HR	↓ **5,048**	5,282	(234)	(4.4)	↑ **(71)**	(158)	87	—
Asset Consulting	↓ **288**	1,796	(1,508)	(82.1)	↓ **(56)**	1,447	(1,503)	—
Adjustments, etc.			0	—	↑ **1,393**	1,080	313	29.0
Total	↓ **36,228**	38,302	(2,074)	(5.4)	↓ **6,740**	8,302	(1,562)	(18.8)

↑・↓ ・・・ YoY change

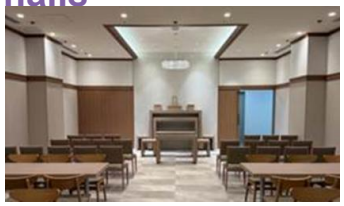
- **The Asset Consulting segment recorded a substantial decline in revenue and profit following the completion of the large-scale project in the previous fiscal year.**
- **The two Funeral Services segments recorded overall decline in profit due to the decrease in cremation volumes at Tokyo Hakuzen and the resulting decline in visitor numbers. The number of funeral services handled by subsidiary funeral services companies increased year on year.**

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1-03 FY03/26 Full-Year | Initiatives Implemented

1. Strengthen the Foundation to Achieve Long-Term Profit Growth

Profit-Generating Funeral Services | Promoting the expansion of funeral halls



Funeral halls +5rooms

Kirigaya Funeral Home
(Shinagawa-ku, Tokyo)

Completed and commenced operations in December 2025

Information | Expansion of IP-related business



1-to-1 on-demand manufacturing service released

News release issued in March 2026

2. Promote Strategic Investment and Efficiency Improvements

Profit-Generating Funeral Services | Strengthening the funeral services business



Yokohama Seien Co., Ltd.
(Yokohama City, Kanagawa)

Joined the Group in November 2025



Ceremo Life Co., Ltd.
(Yokohama City, Kanagawa)

Joined the Group in November 2025

Mergers And Acquisitions

2companies

Profit-Generating Funeral Services | Aggressive multi-location expansion



Musashino Hall
(Musashino City, Tokyo)

Commenced operations in August 2025



Koto Hall
(Koto-ku, Tokyo)

Commenced operations in February 2026

Funeral halls +2halls

3. Enhance Shareholder Returns

Dividend in line with initial forecast

Dividend per share (Full year) **¥13.34** YoY Change **+¥0.60**

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The figures provided in this document, including performance forecasts, are calculated based on judgments and assumptions derived from currently available information. Please be aware that actual results may differ significantly from these projections due to variabilities such as uncertainties inherent in judgements and assumptions, future company operations, and changes in internal and external conditions.

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