

【Consolidated】

Figures in parenthesis in the amount column are % of sales.

Units: ¥mn

|                                                                   | FYE3/26 Actual<br>(from April 1, 2025<br>to March 31, 2026) | FYE3/25 Actual<br>(from April 1, 2024<br>to March 31, 2025) | YoY              | FYE3/27 Forecast<br>(from April 1, 2026<br>to March 31, 2027) | YoY              |
|-------------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|------------------|---------------------------------------------------------------|------------------|
|                                                                   | Amount                                                      | Amount                                                      | Amount(%)        | Amount                                                        | Amount(%)        |
| 1H                                                                | 19,095                                                      | 18,887                                                      | 208              | 20,669                                                        | 1,573            |
| 2H                                                                | 20,898                                                      | 19,811                                                      | 1,087            | 22,289                                                        | 1,390            |
| Net sales                                                         | 39,994                                                      | 38,698                                                      | 1,296<br>( 3.3%) | 42,958                                                        | 2,964<br>( 7.4%) |
| Gross profit                                                      | 23,740<br>( 59.4%)                                          | 22,991<br>( 59.4%)                                          | 749<br>( 3.3%)   | 26,072<br>( 60.7%)                                            | 2,331<br>( 9.8%) |
| SG&A expenses                                                     | 18,513<br>( 46.3%)                                          | 17,599<br>( 45.5%)                                          | 914<br>( 5.2%)   | 20,069<br>( 46.7%)                                            | 1,555<br>( 8.4%) |
| Operating profit                                                  | 5,226<br>( 13.1%)                                           | 5,392<br>( 13.9%)                                           | -165<br>( △3.1%) | 6,003<br>( 14.0%)                                             | 776<br>( 14.9%)  |
| Capital investment<br>(including intangible and leased assets)    | 4,413                                                       | 1,445                                                       | 2,967            | 3,921                                                         | -491             |
| Depreciation expenses<br>(Tangible, intangible and leased assets) | 1,210                                                       | 1,059                                                       | 151<br>( 14.3%)  | 1,272                                                         | 61<br>( 5.1%)    |
| R&D expenses<br>(SG&A expenses)                                   | 2,165<br>( 5.4%)                                            | 1,985<br>( 5.1%)                                            | 180<br>( 9.1%)   | 2,271<br>( 5.3%)                                              | 105<br>( 4.9%)   |
| Employees at period end                                           | 1,462                                                       | 1,413                                                       | 49               |                                                               |                  |

【Non-Consolidated】

|                                                                   | FYE3/26 Actual<br>(from April 1, 2025<br>to March 31, 2026) | FYE3/25 Actual<br>(from April 1, 2024<br>to March 31, 2025) | YoY               | FYE3/27 Forecast<br>(from April 1, 2026<br>to March 31, 2027) | YoY               |
|-------------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|-------------------|---------------------------------------------------------------|-------------------|
|                                                                   | Amount                                                      | Amount                                                      | Amount(%)         | Amount                                                        | Amount(%)         |
| 1H                                                                | 12,449                                                      | 11,423                                                      | 1,026             | 13,625                                                        | 1,176             |
| 2H                                                                | 12,575                                                      | 11,549                                                      | 1,026             | 13,379                                                        | 803               |
| Net sales                                                         | 25,025                                                      | 22,973                                                      | 2,052<br>( 8.9%)  | 27,005                                                        | 1,979<br>( 7.9%)  |
| Gross profit                                                      | 12,048<br>( 48.1%)                                          | 10,873<br>( 47.3%)                                          | 1,174<br>( 10.8%) | 12,605<br>( 46.7%)                                            | 557<br>( 4.6%)    |
| SG&A expenses                                                     | 9,389<br>( 37.5%)                                           | 8,850<br>( 38.5%)                                           | 539<br>( 6.1%)    | 9,645<br>( 35.7%)                                             | 256<br>( 2.7%)    |
| Operating profit                                                  | 2,658<br>( 10.6%)                                           | 2,023<br>( 8.8%)                                            | 635<br>( 31.4%)   | 2,960<br>( 11.0%)                                             | 301<br>( 11.3%)   |
| Capital investment<br>(including intangible and leased assets)    | 3,131                                                       | 919                                                         | 2,211             | 1,540                                                         | -1,590            |
| Depreciation expenses<br>(Tangible, intangible and leased assets) | 533                                                         | 448                                                         | 85<br>( 19.0%)    | 653                                                           | 119<br>( 22.4%)   |
| R&D expenses<br>(SG&A expenses)                                   | 1,899<br>( 7.6%)                                            | 1,729<br>( 7.5%)                                            | 170<br>( 9.8%)    | 1,891<br>( 7.0%)                                              | -8<br>( -0.4%)    |
| Net financial balance                                             | 2,629                                                       | 2,389                                                       | 240<br>( 10.1%)   | 1,805                                                         | -824<br>( -31.3%) |
| Employees at period end                                           | 536                                                         | 523                                                         | 13                |                                                               |                   |

## 【Sales&lt;Japan &amp; Overseas&gt;】

## 【FYE3/26 Actual】

| Japan & Overseas<br>Business & Product Category |                                                                      | Japan  |                   |      | Overseas |                   |      |                      | Total  |                   |      |
|-------------------------------------------------|----------------------------------------------------------------------|--------|-------------------|------|----------|-------------------|------|----------------------|--------|-------------------|------|
|                                                 |                                                                      | Amount | Composition ratio | YoY  | Amount   | Composition ratio | YoY  | Overseas sales ratio | Amount | Composition ratio | YoY  |
|                                                 |                                                                      | ¥ mn   | %                 | %    | ¥ mn     | %                 | %    | %                    | ¥ mn   | %                 | %    |
|                                                 | Artificial Teeth Products                                            | 1,432  | 8.7               | -0.1 | 5,743    | 24.4              | 2.4  | 80.0                 | 7,176  | 17.9              | 1.9  |
|                                                 | Abrasive Products                                                    | 2,243  | 13.6              | 6.0  | 3,559    | 15.1              | 2.4  | 61.3                 | 5,803  | 14.5              | 3.8  |
|                                                 | Metal Products                                                       | 189    | 1.1               | 27.9 | -        | --                | --   | --                   | 189    | 0.5               | 27.9 |
|                                                 | Chemical Products                                                    | 4,555  | 27.8              | 13.0 | 9,714    | 41.3              | 10.3 | 68.1                 | 14,270 | 35.7              | 11.2 |
|                                                 | Cements Products                                                     | 1,184  | 7.2               | 2.0  | 2,165    | 9.2               | -6.9 | 64.6                 | 3,350  | 8.4               | -3.9 |
|                                                 | Machinery, Equipment & Other Products                                | 5,470  | 33.2              | -4.5 | 1,409    | 6.0               | -7.3 | 20.5                 | 6,880  | 17.2              | -5.1 |
|                                                 | Dental Business                                                      | 15,076 | 91.6              | 3.1  | 22,592   | 96.0              | 3.9  | 60.0                 | 37,669 | 94.2              | 3.6  |
|                                                 | Nail Care Business                                                   | 1,290  | 7.8               | -0.4 | 934      | 4.0               | -1.4 | 42.0                 | 2,225  | 5.6               | -0.8 |
|                                                 | Other Businesses (Industrial rubber abrasives)                       | 99     | 0.6               | 1.4  | -        | --                | --   | --                   | 99     | 0.2               | 1.4  |
|                                                 | Total                                                                | 16,466 | 100.0             | 2.8  | 23,527   | 100.0             | 3.7  | 58.8                 | 39,994 | 100.0             | 3.3  |
|                                                 | Impact of exchange fluctuations (YoY)                                | 0      |                   |      | 391      |                   |      |                      | 392    |                   |      |
|                                                 | Currency neutral basis<br>(excluding impact of exchange fluctuation) | 16,465 |                   | 2.8  | 23,136   |                   | 2.0  | 58.4                 | 39,601 |                   | 2.3  |

## 【FYE3/25 Actual】

| Japan & Overseas<br>Business & Product Category |                                                                      | Japan  |                   |      | Overseas |                   |      |                      | Total  |                   |      |
|-------------------------------------------------|----------------------------------------------------------------------|--------|-------------------|------|----------|-------------------|------|----------------------|--------|-------------------|------|
|                                                 |                                                                      | Amount | Composition ratio | YoY  | Amount   | Composition ratio | YoY  | Overseas sales ratio | Amount | Composition ratio | YoY  |
|                                                 |                                                                      | ¥ mn   | %                 | %    | ¥ mn     | %                 | %    | %                    | ¥ mn   | %                 | %    |
|                                                 | Artificial Teeth Products                                            | 1,433  | 8.9               | -0.4 | 5,609    | 24.7              | 3.8  | 79.6                 | 7,043  | 18.2              | 2.9  |
|                                                 | Abrasive Products                                                    | 2,115  | 13.2              | 5.8  | 3,477    | 15.3              | 6.6  | 62.2                 | 5,592  | 14.5              | 6.3  |
|                                                 | Metal Products                                                       | 148    | 0.9               | -7.4 | -        | --                | --   | 0.0                  | 148    | 0.4               | -7.4 |
|                                                 | Chemical Products                                                    | 4,032  | 25.2              | 17.0 | 8,803    | 38.8              | 23.2 | 68.6                 | 12,835 | 33.1              | 21.2 |
|                                                 | Cements Products                                                     | 1,160  | 7.2               | 2.0  | 2,326    | 10.3              | 18.9 | 66.7                 | 3,487  | 9.0               | 12.7 |
|                                                 | Machinery, Equipment & Other Products                                | 5,728  | 35.9              | 8.2  | 1,520    | 6.7               | 10.8 | 21.0                 | 7,248  | 18.7              | 8.7  |
|                                                 | Dental Business                                                      | 14,619 | 91.3              | 8.4  | 21,737   | 95.8              | 13.6 | 59.8                 | 36,356 | 93.9              | 11.4 |
|                                                 | Nail Care Business                                                   | 1,295  | 8.1               | -2.4 | 948      | 4.2               | -9.4 | 42.3                 | 2,243  | 5.8               | -5.5 |
|                                                 | Other Businesses (Industrial rubber abrasives)                       | 97     | 0.6               | 19.8 | -        | --                | --   | 0.0                  | 97     | 0.3               | 19.8 |
|                                                 | Total                                                                | 16,012 | 100.0             | 7.5  | 22,685   | 100.0             | 12.4 | 58.6                 | 38,698 | 100.0             | 10.3 |
|                                                 | Impact of exchange fluctuations (YoY)                                | 0      |                   |      | 1,074    |                   |      |                      | 1,074  |                   |      |
|                                                 | Currency neutral basis<br>(excluding impact of exchange fluctuation) | 16,012 |                   | 7.5  | 21,611   |                   | 7.1  | 57.4                 | 37,623 |                   | 7.2  |

## 【FYE3/24 Actual】

| Japan & Overseas<br>Business & Product Category |                                                                      | Japan  |                   |       | Overseas |                   |      |                      | Total  |                   |       |
|-------------------------------------------------|----------------------------------------------------------------------|--------|-------------------|-------|----------|-------------------|------|----------------------|--------|-------------------|-------|
|                                                 |                                                                      | Amount | Composition ratio | YoY   | Amount   | Composition ratio | YoY  | Overseas sales ratio | Amount | Composition ratio | YoY   |
|                                                 |                                                                      | ¥ mn   | %                 | %     | ¥ mn     | %                 | %    | %                    | ¥ mn   | %                 | %     |
|                                                 | Artificial Teeth Products                                            | 1,440  | 9.7               | 0.6   | 5,406    | 26.8              | 15.5 | 79.0                 | 6,846  | 19.5              | 12.0  |
|                                                 | Abrasive Products                                                    | 2,000  | 13.4              | 2.6   | 3,262    | 16.2              | 5.5  | 62.0                 | 5,262  | 15.0              | 4.4   |
|                                                 | Metal Products                                                       | 160    | 1.1               | -14.7 | -        | --                | --   | 0.0                  | 160    | 0.5               | -14.7 |
|                                                 | Chemical Products                                                    | 3,447  | 23.1              | 13.2  | 7,144    | 35.4              | 20.6 | 67.5                 | 10,592 | 30.2              | 18.1  |
|                                                 | Cements Products                                                     | 1,138  | 7.6               | 13.4  | 1,955    | 9.7               | 17.8 | 63.2                 | 3,094  | 8.8               | 16.1  |
|                                                 | Machinery, Equipment & Other Products                                | 5,296  | 35.6              | 0.3   | 1,372    | 6.8               | 40.2 | 20.6                 | 6,669  | 19.0              | 6.5   |
|                                                 | Dental Business                                                      | 13,483 | 90.5              | 4.5   | 19,141   | 94.8              | 17.1 | 58.7                 | 32,624 | 93.0              | 11.6  |
|                                                 | Nail Care Business                                                   | 1,327  | 8.9               | 3.0   | 1,046    | 5.2               | -1.0 | 44.1                 | 2,373  | 6.8               | 1.2   |
|                                                 | Other Businesses (Industrial rubber abrasives)                       | 81     | 0.5               | -14.3 | -        | --                | --   | 0.0                  | 81     | 0.2               | -14.3 |
|                                                 | Total                                                                | 14,892 | 100.0             | 4.3   | 20,188   | 100.0             | 16.0 | 57.5                 | 35,080 | 100.0             | 10.7  |
|                                                 | Impact of exchange fluctuations (YoY)                                | 0      |                   |       | 1,270    |                   |      |                      | 1,271  |                   |       |
|                                                 | Currency neutral basis<br>(excluding impact of exchange fluctuation) | 14,891 |                   | 4.3   | 18,917   |                   | 8.7  | 56.0                 | 33,808 |                   | 6.7   |

## [Overseas Sales (by region)]

## [FYE3/26 Actual]

| Japan & Overseas<br>Business & Product Category                      |                                                | North & Latin America |       | Europe |       | China  |       | Asia ex-China & Oceania |       |
|----------------------------------------------------------------------|------------------------------------------------|-----------------------|-------|--------|-------|--------|-------|-------------------------|-------|
|                                                                      |                                                | Amount                | YoY   | Amount | YoY   | Amount | YoY   | Amount                  | YoY   |
|                                                                      |                                                | ¥ mn                  | %     | ¥ mn   | %     | ¥ mn   | %     | ¥ mn                    | %     |
|                                                                      | Artificial Teeth Products                      | 138                   | -30.8 | 2,997  | 11.4  | 1,628  | -5.9  | 979                     | -0.9  |
|                                                                      | Abrasive Products                              | 1,993                 | 7.9   | 938    | -2.9  | 179    | -23.3 | 448                     | 4.6   |
|                                                                      | Metal Products                                 | -                     | --    | -      | --    | -      | --    | -                       | --    |
|                                                                      | Chemical Products                              | 2,379                 | 5.3   | 2,939  | 5.7   | 3,264  | 15.8  | 1,131                   | 19.9  |
|                                                                      | Cements Products                               | 225                   | 31.4  | 556    | -11.0 | 865    | 0.4   | 517                     | -22.3 |
|                                                                      | Machinery, Equipment & Other Products          | 307                   | -7.6  | 976    | 8.1   | 68     | 83.0  | 55                      | -77.4 |
|                                                                      | Dental Business                                | 5,044                 | 4.8   | 8,408  | 5.5   | 6,006  | 5.7   | 3,132                   | -4.3  |
|                                                                      | Nail Care Business                             | 146                   | -22.5 | 1      | -20.1 | 5      | -19.5 | 782                     | 4.0   |
|                                                                      | Other Businesses (Industrial rubber abrasives) | -                     | --    | -      | --    | -      | --    | -                       | --    |
| Total                                                                |                                                | 5,191                 | 3.8   | 8,409  | 5.5   | 6,011  | 5.7   | 3,914                   | -2.7  |
| Impact of exchange fluctuations (YoY)                                |                                                | -45                   |       | 505    |       | -28    |       | -39                     |       |
| Currency neutral basis<br>(excluding impact of exchange fluctuation) |                                                | 5,236                 | 4.7   | 7,904  | -0.8  | 6,040  | 6.2   | 3,954                   | -1.8  |

## [FYE3/25 Actual]

| Japan & Overseas<br>Business & Product Category                      |                                                | North & Latin America |       | Europe |       | China  |       | Asia ex-China & Oceania |      |
|----------------------------------------------------------------------|------------------------------------------------|-----------------------|-------|--------|-------|--------|-------|-------------------------|------|
|                                                                      |                                                | Amount                | YoY   | Amount | YoY   | Amount | YoY   | Amount                  | YoY  |
|                                                                      |                                                | ¥ mn                  | %     | ¥ mn   | %     | ¥ mn   | %     | ¥ mn                    | %    |
|                                                                      | Artificial Teeth Products                      | 200                   | 32.9  | 2,689  | 9.1   | 1,730  | -2.0  | 988                     | -3.3 |
|                                                                      | Abrasive Products                              | 1,847                 | 12.1  | 966    | 0.2   | 233    | 1.3   | 429                     | 2.6  |
|                                                                      | Metal Products                                 | -                     | --    | -      | --    | -      | --    | -                       | --   |
|                                                                      | Chemical Products                              | 2,259                 | 17.4  | 2,781  | 15.1  | 2,818  | 42.7  | 943                     | 14.0 |
|                                                                      | Cements Products                               | 171                   | 35.0  | 625    | 20.9  | 862    | 14.5  | 666                     | 19.5 |
|                                                                      | Machinery, Equipment & Other Products          | 333                   | 35.2  | 903    | 4.5   | 37     | 18.7  | 245                     | 7.0  |
|                                                                      | Dental Business                                | 4,813                 | 17.4  | 7,967  | 10.2  | 5,682  | 19.5  | 3,273                   | 7.1  |
|                                                                      | Nail Care Business                             | 188                   | -13.5 | 1      | 127.4 | 6      | -49.3 | 751                     | -7.8 |
|                                                                      | Other Businesses (Industrial rubber abrasives) | -                     | --    | -      | --    | -      | --    | -                       | --   |
| Total                                                                |                                                | 5,002                 | 15.9  | 7,969  | 10.2  | 5,689  | 19.3  | 4,025                   | 4.0  |
| Impact of exchange fluctuations (YoY)                                |                                                | 250                   |       | 354    |       | 332    |       | 136                     |      |
| Currency neutral basis<br>(excluding impact of exchange fluctuation) |                                                | 4,751                 | 10.1  | 7,614  | 5.3   | 5,356  | 12.3  | 3,889                   | 0.5  |

## [FYE3/24 Actual]

| Japan & Overseas<br>Business & Product Category                      |                                                | North & Latin America |       | Europe |       | China  |       | Asia ex-China & Oceania |       |
|----------------------------------------------------------------------|------------------------------------------------|-----------------------|-------|--------|-------|--------|-------|-------------------------|-------|
|                                                                      |                                                | Amount                | YoY   | Amount | YoY   | Amount | YoY   | Amount                  | YoY   |
|                                                                      |                                                | ¥ mn                  | %     | ¥ mn   | %     | ¥ mn   | %     | ¥ mn                    | %     |
|                                                                      | Artificial Teeth Products                      | 150                   | 31.5  | 2,466  | 14.5  | 1,766  | 18.7  | 1,022                   | 10.7  |
|                                                                      | Abrasive Products                              | 1,649                 | 2.9   | 963    | 16.2  | 231    | 1.0   | 418                     | -3.2  |
|                                                                      | Metal Products                                 | -                     | --    | -      | --    | -      | --    | -                       | --    |
|                                                                      | Chemical Products                              | 1,924                 | 18.6  | 2,417  | 19.0  | 1,974  | 29.6  | 827                     | 10.5  |
|                                                                      | Cements Products                               | 127                   | -10.1 | 517    | 7.8   | 752    | 16.2  | 557                     | 42.8  |
|                                                                      | Machinery, Equipment & Other Products          | 246                   | -10.1 | 865    | 43.1  | 31     | -43.9 | 229                     | 416.9 |
|                                                                      | Dental Business                                | 4,098                 | 9.1   | 7,230  | 18.5  | 4,756  | 20.6  | 3,055                   | 20.3  |
|                                                                      | Nail Care Business                             | 218                   | -20.2 | 0      | -21.5 | 12     | -43.7 | 815                     | 7.2   |
|                                                                      | Other Businesses (Industrial rubber abrasives) | -                     | --    | -      | --    | -      | --    | -                       | --    |
| Total                                                                |                                                | 4,316                 | 7.1   | 7,231  | 18.5  | 4,769  | 20.2  | 3,870                   | 17.3  |
| Impact of exchange fluctuations (YoY)                                |                                                | 284                   |       | 716    |       | 100    |       | 168                     |       |
| Currency neutral basis<br>(excluding impact of exchange fluctuation) |                                                | 4,032                 | 0.1   | 6,514  | 6.8   | 4,668  | 17.7  | 3,702                   | 12.2  |