FY3/2027 Q2
Earnings Results and Company Overview

GENOVA, Inc.

TSE Prime Market: 9341 JT

GENOVA

1 Business Overview

2 FY3/2027 Q2 Financial Highlights

3 Growth Strategies / Other Initiatives

GENOVA

Business Overview

MISSION

Creating a Healthy Society by Connecting People and Medical Care

VISION

A comprehensive medical infrastructure supporting human health and medical institutions to power the frontlines



Executive Snapshot

As of the end of FY3/2027 Q2

GENOVA

Consolidated Sales

7.80 bn yen

(157.0% YoY)

FY3/2026 Q2 4.97 bn yen

Operating Profit

0.04 bn yen

(YoY Change: +0.08 bn yen)

FY3/2026 Q2 △0.03 bn yen

GENOVA Standalone | Apr.-Sep. 2026

Number of contracts signed this period[2]

3,117

(104.7% YoY)

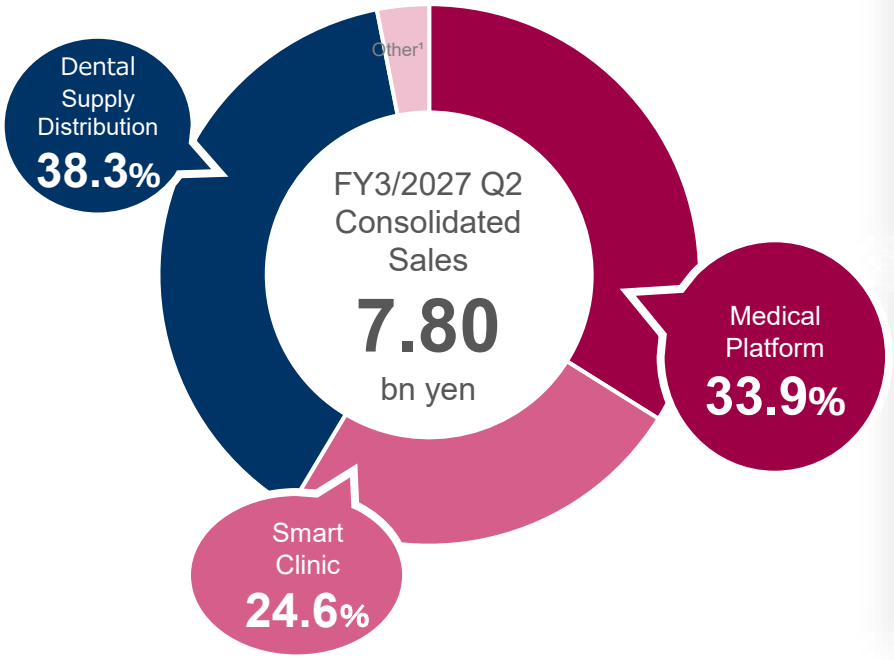
*Total number of contracts for the Medical Platform Business and the Smart Clinic Business
*Includes the number of clinic visit reports

Number of existing clients

Approx. 22,000

*Calculated as the number of clients who are under contract or have been under contract in the past (number of companies).

Composition of Net Sales



Medical Platform Business



25.62 mn PV

*Average monthly PVs over the Jul - Sep period

Smart Clinic Business



Total number of Automatic payment/reception machines and self-payment machine installed

3,172 machines

1. Sales other than Medical Platform, Smart Clinic, Dental Trading include website production, server management, consulting, and other sales. These segment accounted for 3.1% of total sales.
2. Figures are for GENOVA. Data for ASANO Corporation is not included. 3. The DX Business was integrated into the Smart Clinic Business effective from FY3/2027.

Medical Platform Business

GENOVA

Medical DOC

Management of internet media to publish medical articles

Monthly Visits	Medical Advisors	Mdeical Experts
25.62mn PV	22People	2,820People

Free distribution of medical information to the users

We provide medical information articles supervised by physicians, articles of celebrities on their experiences of fighting illnesses and articles on efforts to prevent disease as educational content to increase interest in familiar health issues for the general users free of charge. We do not provide this service to medical institutions for a fee.

Distribution of Talent Articles (My Medical Record)





Fee-based production and distribution of medical institution

With the background of users acquired through medical information content, we offer a fee-based service for medical institutions to produce articles and videos introducing medical institutions. General users can view this service for free.

Content Distribution Partners

Content is distributed across a wide range of media platforms, including Yahoo! JAPAN News, reaching approximately 50 million users annually.

YAHOO! JAPAN ニュース　LINE NEWS　グノシー　Others

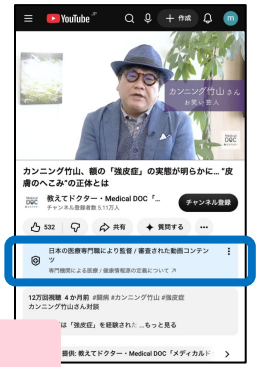
	FY3/2026 Q2	FY3/2027 Q2	YoY Change	YoY Percentage
Sales	2.41bn yen	2.64bn yen	+ 0.23bn yen	109.7%

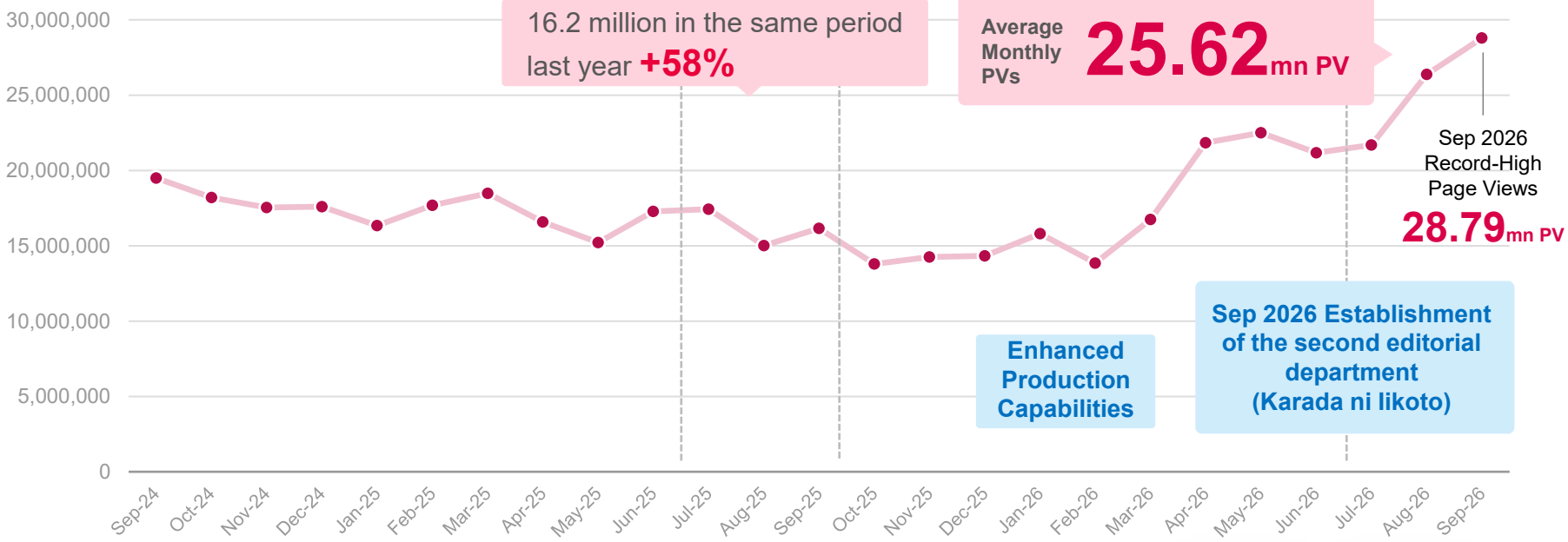
GENOVA

Medical DOC PV - Monthly Trend

- **Production capacity was strengthened** in the previous quarter, accelerating content production and driving growth in page views.
- Over the past three months, **average monthly PVs reached 25.62 million.**

Sep 2026
The Medical DOC channel received YouTube Health certification





Enhanced Production Capabilities
Expanding Page Views
Patient Acquisition Engine

▶

Driving Traffic to Clinic Profiles
Users→Healthcare Providers

▶

MP Business Revenue & Contracts
Orders for Sponsored Articles & Videos



The Medical DOC Channel Receives YouTube Health Certification (September 2026)

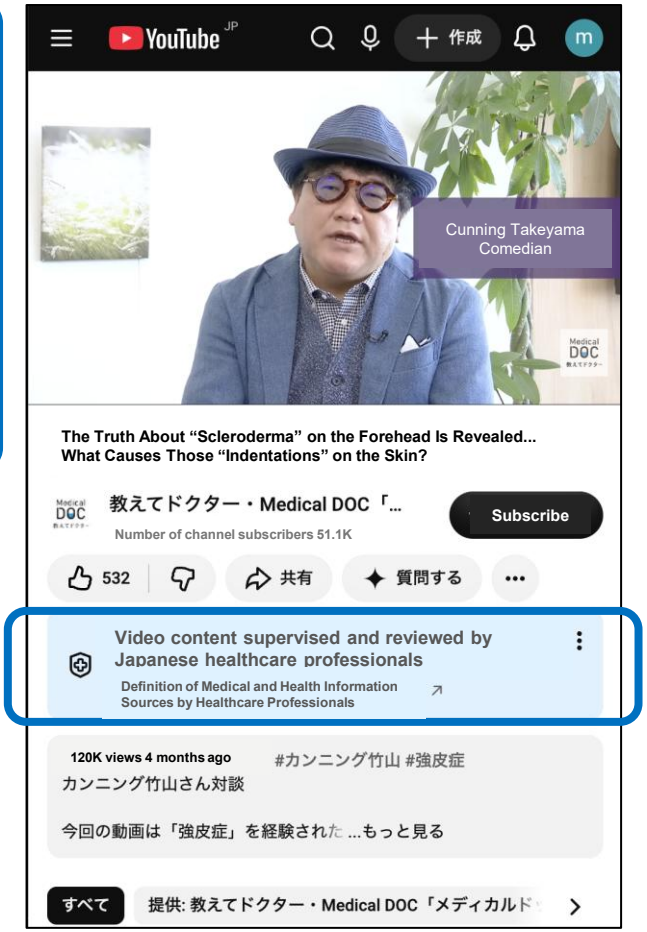
Medical DOC's YouTube channel, which publishes medically reviewed health information, has received YouTube Health certification

As a trusted source of medical information, our channel appears under **"Information from Medical/Health Experts"** when users search for medical terms on YouTube.

YouTube has certified the Medical DOC channel as a trusted source of information through a third-party verification process







Smart Clinic Business

GENOVA

Patient Journey

①Appointment Booking → ②Check-In & Follow-Up Booking → ③Inquiry Support → ④In-Clinic Experience → ⑤Operational Efficiency

A Service that Completes Bookings and Payments Digitally

SMART One



Self-Service Payment & Check-In Machines

NOMOCA Series



Cloud-Based Appointment and Patient Management System



For dental clinics **Clinic Cloud GR**

AI Communication



AI chatbot System **NOMOCa -AI chat**



AI chatbot System **NOMOCa -AI call**



LINE chatbot System **CLINIC BOT**

Digital Attraction

《Sketch Piston – playing music》



《A Blackboard where Little People Live》



Inventory Management & Ordering System

For medical facilities **Pitto**



Cloud-Based Electronic Health Records



For dental clinics **Karte Cloud**

One-Stop DX for Clinic Operations, from Appointments and Check-In to Billing and CRM

	FY3/2026 Q2	FY3/2027 Q2		YoY Change		YoY	
Sales	1.59bn yen	1.92bn yen	GENOVA Standalone 1.75bn yen	+ 0.32bn yen	GENOVA Standalone +0.24bn yen	120.6%	GENOVA Standalone 116.2%

Dental Supply Distribution Business

ASANO (Hokuriku)

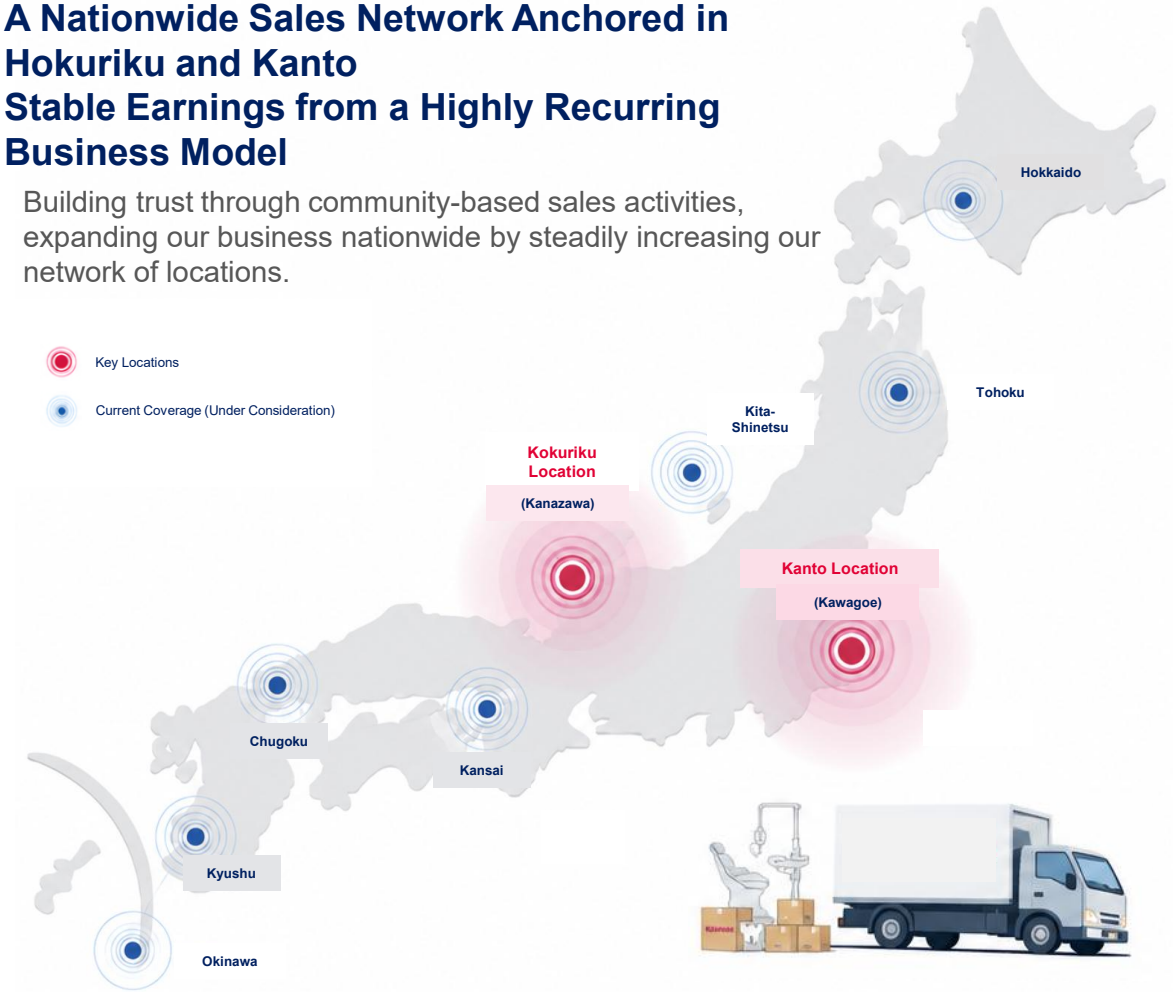
- 70-Year Heritage
- A long-established dental distributor with a strong presence primarily in the Hokuriku region
- Joined the Group in May 2025

Akasaka Shizaisha

- 47-Year History as a Dental Infrastructure Company
- Based in Kawagoe, Saitama, with operations spanning the region
- Strong focus on serving dental laboratories
- Joined the Group in April 2026

A Nationwide Sales Network Anchored in Hokuriku and Kanto
Stable Earnings from a Highly Recurring Business Model

Building trust through community-based sales activities, expanding our business nationwide by steadily increasing our network of locations.



	FY3/2026 Q2	FY3/2027 Q2[1]	YoY Change	YoY Percentage
Sales	0.73 bn yen	2.98 bn yen	+2.25 bn yen	406.4 %

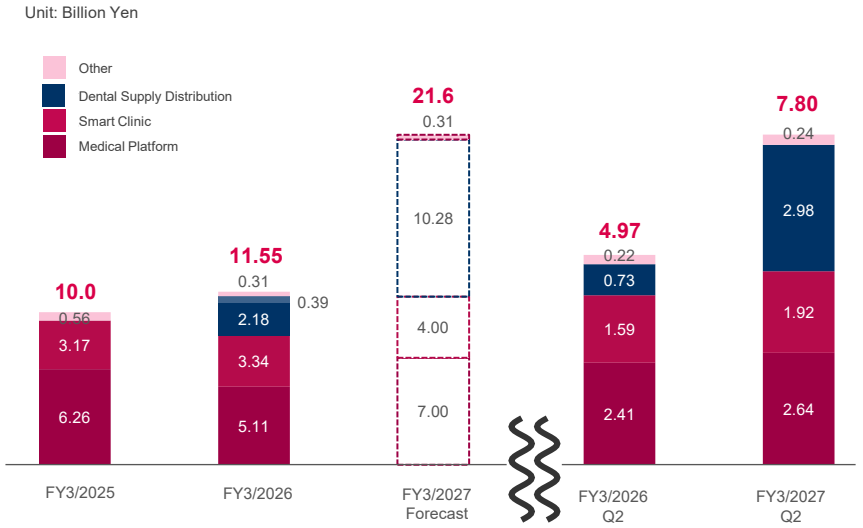
1. For Q2 FY2027, reported net sales for the Dental Supply Distribution Business consist solely of ASANO's results.

FY3/2027 Q2 Financial Results

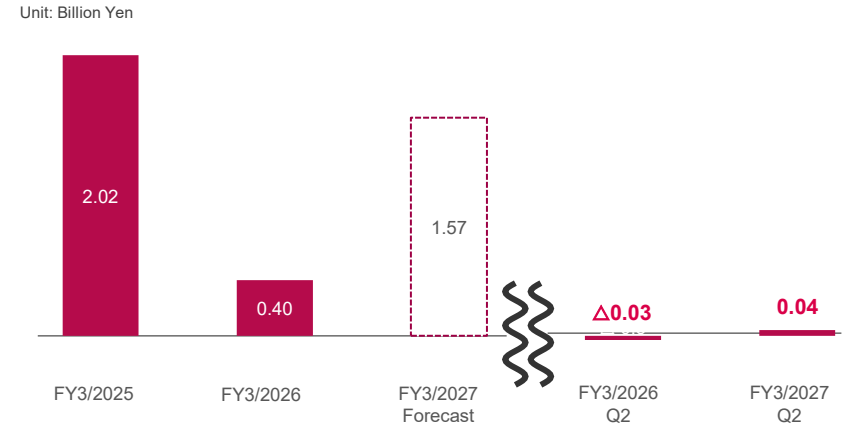
FY3/2027 Q2 Financial Results

- Consolidated net sales for Q2 FY2027 were 7.80 billion yen (157.0% YoY), Operating profit was 40 million yen, primarily due to upfront investments.
- Excluding the impact of Akasaka Shizaisha, which was consolidated into the Group starting in Q2, both net sales and operating income increased YoY.
- Upfront investment in human capital is gradually beginning to pay off, and the business performance has been more robust than in Q1.

Consolidated Sales



Consolidated Operating Profit



Consolidated Summary

Unit: Billion Yen

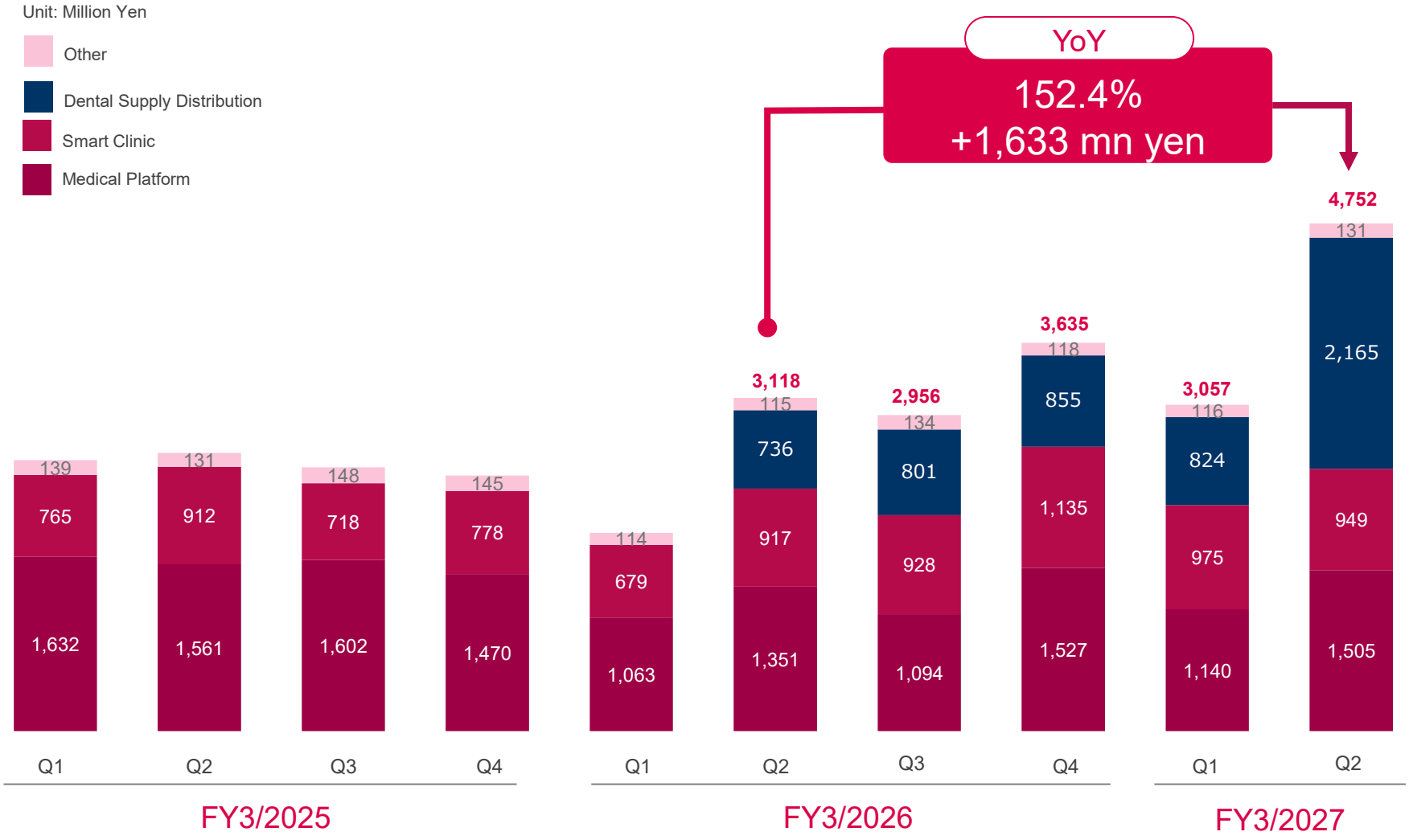
	FY3/2025	FY3/2026	FY3/2027 Forecast	FY3/26 Q2	FY3/27 Q2	YoY
Net Sales	10.0	11.56	21.6	4.97	7.80	157.0%
Medical Platform	6.26	5.03	7.0	2.41	2.64	109.7%
Smart Clinic[1]	3.17	3.65	4.0	1.59	1.92	120.6%
Dental Supply Distribution	-	2.39	10.28	0.73	2.98	406.4%
Other[2]	0.56	0.48	0.32	0.22	0.24	108.4%
Gross Profit	7.37	6.47	9.21	2.96	3.52	119.7%
Operating Profit	2.02	0.40	1.57	△0.03	0.04	Turn to Profitability
EBITDA	2.14	0.61	1.79	0.04	0.14	322.5%
Ordinary Profit	2.01	0.43	1.55	△0.02	0.06	Turn to Profitability
Net Profit attributable to owners of the parent	1.41	0.27	1.19	△0.01	0.35	Turn to Profitability

1. The DX Business was integrated into the Smart Clinic Business from FY2027.
2. Others mainly comprises revenue from web development and related services, as well as subsidiary revenue.

Three-Year Summary: Quarterly Sales by Business Segment

- Q2 FY2027 sales reached 4,752 million yen (152.4% YoY), a record high.
- The Dental Supply Distribution business grew significantly following the consolidation of Akasaka (acquired in Q1) from Q2.
- Even excluding the impact of Akasaka's financial results, sales have remained steady YoY.

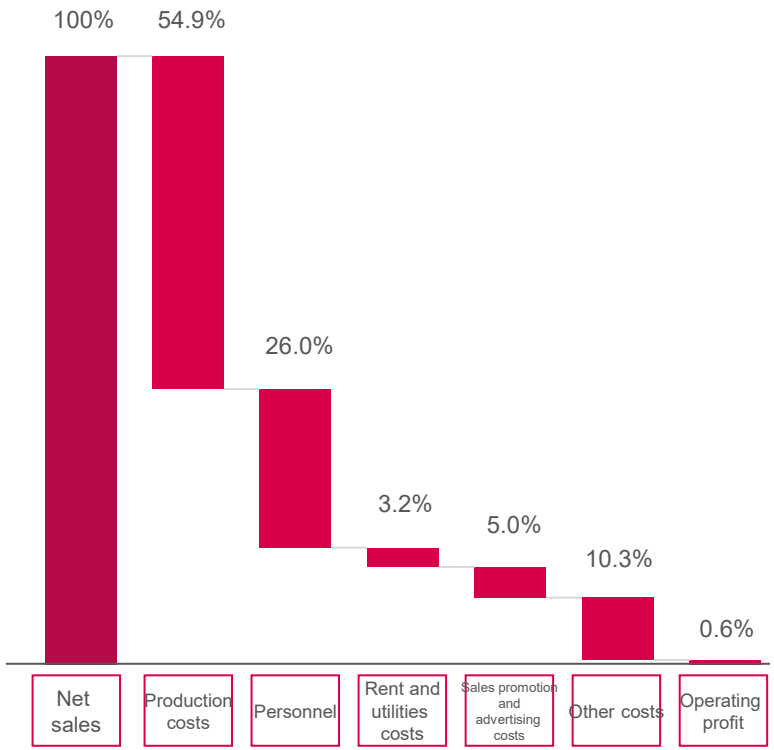
Sales



Profit Structure and Profit Margins

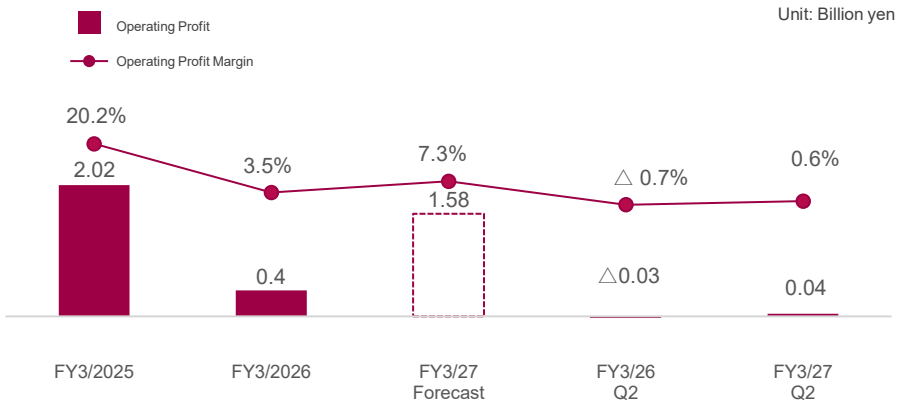
- Q2 FY2027 operating profit was 40 million yen (operating margin: 0.6%).
- Due to the consolidation of Akasaka into the group starting in Q2, the ratio of production costs increased beginning in Q1.
- The waiver of stock acquisition rights during Q1 generated 490 million yen in extraordinary income, resulting in 350 million yen net profit.

FY3/2027 Q2 Consolidated Profit Structure

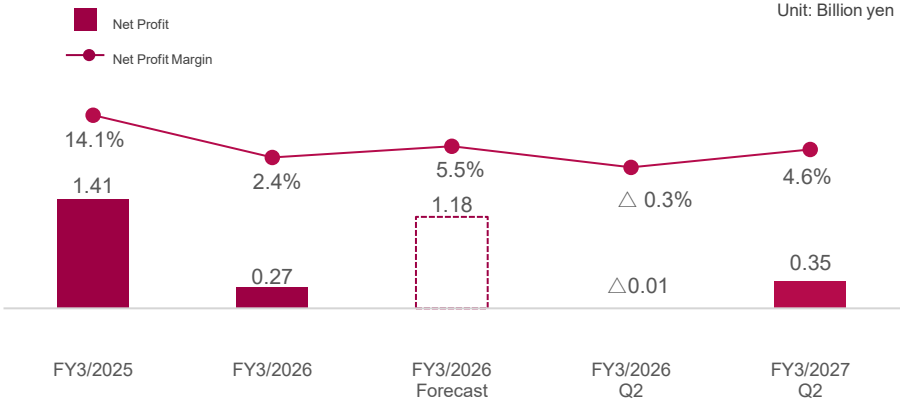


(Bn yen)	Net sales	Production costs	Personnel	Rent and utilities costs	Sales promotion and advertising costs	Other costs	Operating profit
	7.80	4.28	2.03	0.24	0.39	0.80	0.04

Consolidated operating profit

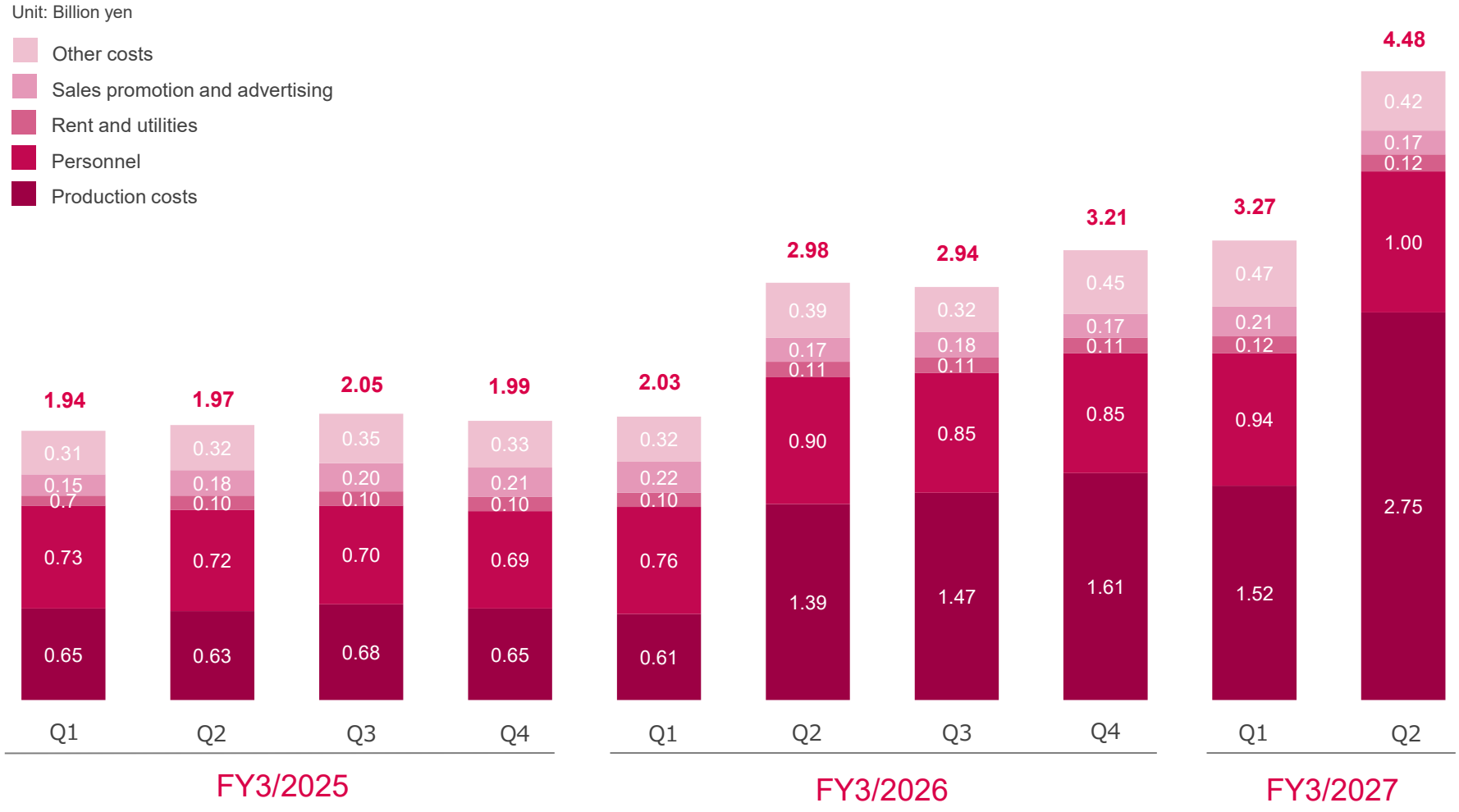


Consolidated net profit



Trends in Quarterly Expense Breakdown

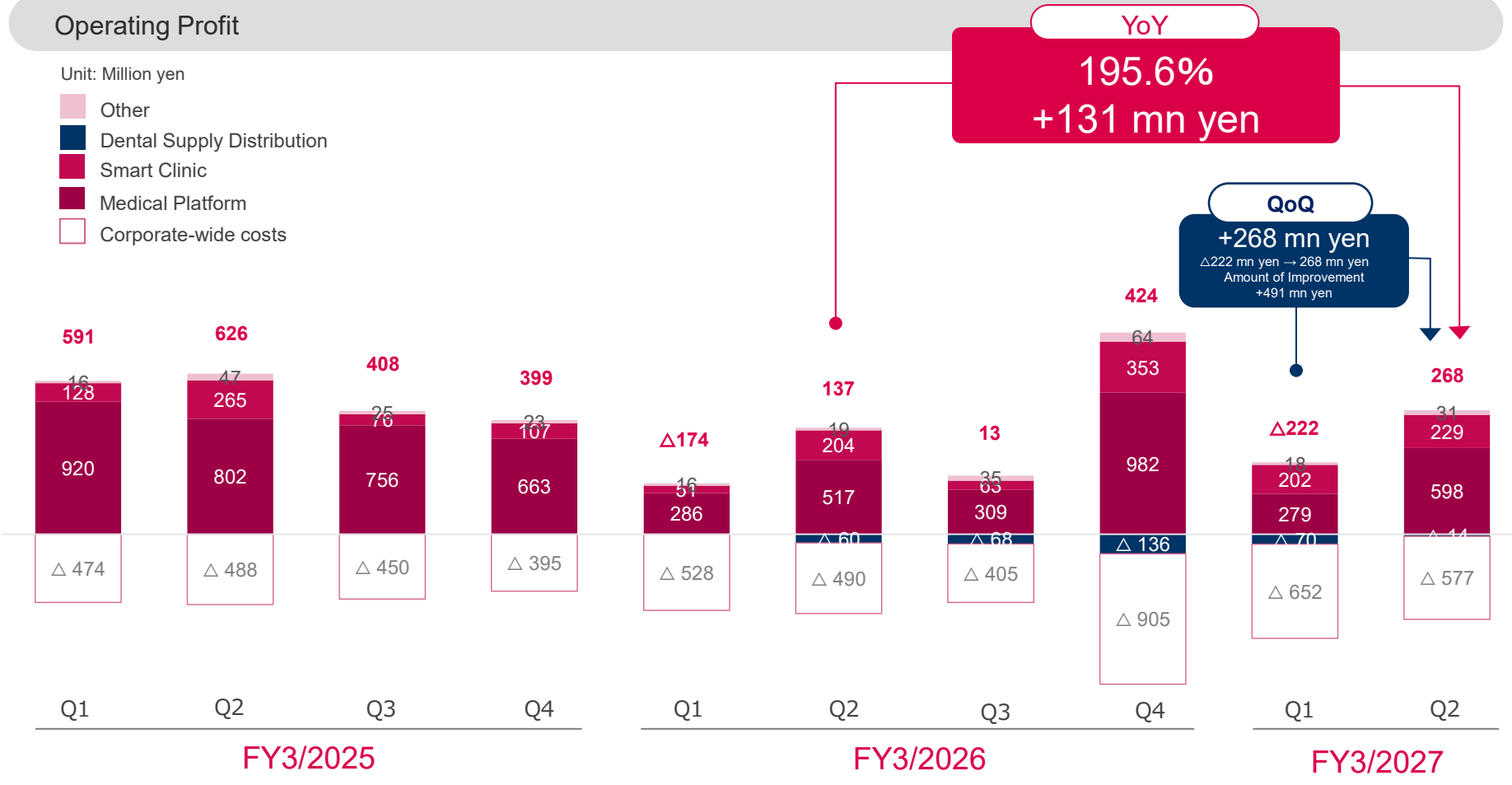
- Q2 FY2027 costs were led by production costs of 2.75 billion yen, an increase of 1.23 billion yen compared to Q1.
- The increase in production costs for Q2 resulting from the consolidation of Akasaka starting in Q2 was about 1.2 billion yen.
- While continuing to invest in human capital, we have achieved cost reductions in other areas by effectively utilizing AI and conducting a thorough review of all the expenses.



Three-Year Summary: Quarterly Operating Profit by Business Segment

- Q2 FY2027 operating profit was 268 million yen, an improvement of 491 million yen from Q1 (△222 million yen).
- The results of upfront investments in human capital made in Q1 contributed to the Q2 performance.
- In the Dental Supply Distribution business, the loss by business segment decreased to 14 million yen in Q2 due to the consolidation of Akasaka starting in Q2.
- Company-wide expenses were successfully reduced in Q2 through the effective use of AI and other measures.

Operating Profit



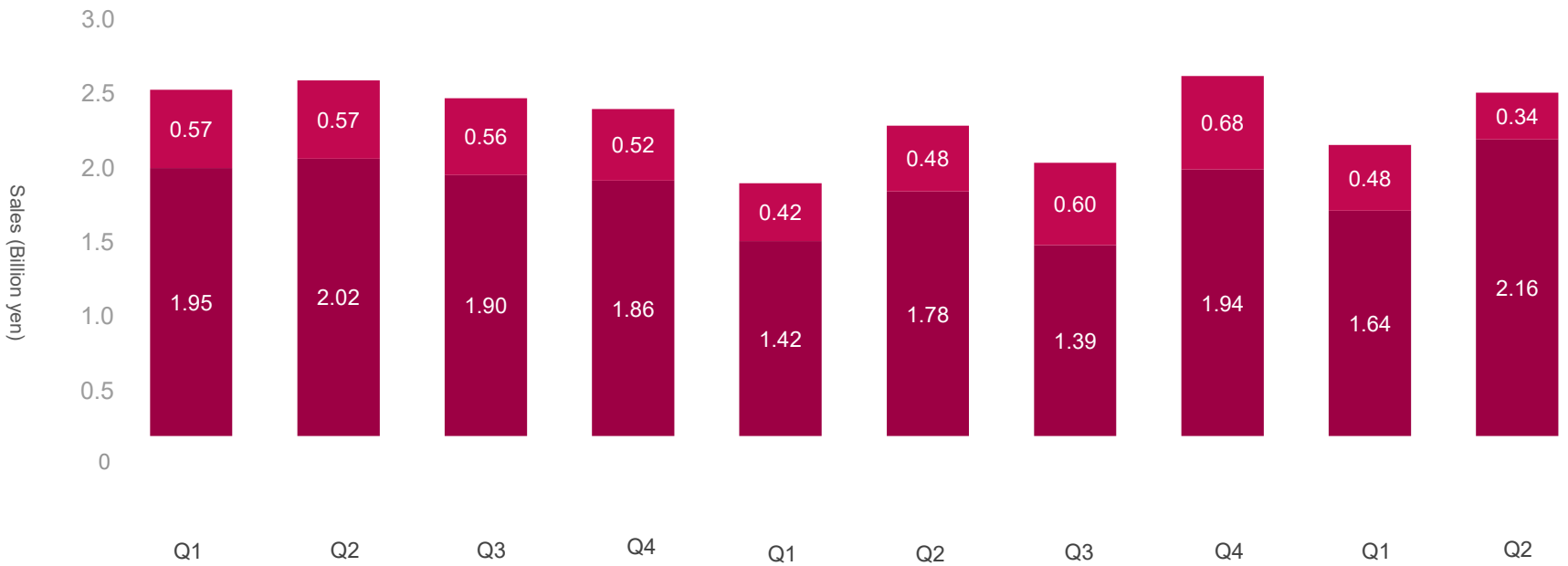
Three-Year Summary: Quarterly New vs Existing Client Ratio (GENOVA)

- While our revenue model is primarily transaction-based, we leverage 21 years of relationships with healthcare providers to generate stable revenue through repeat sales and cross-selling to existing customers.
- The high percentage of existing customers reflects high customer satisfaction, which leads to repeat business and additional contracts.

Sales (bn yen)

New: Clients whom we have never done business within the past

Existing: Clients whom we have done business within the past

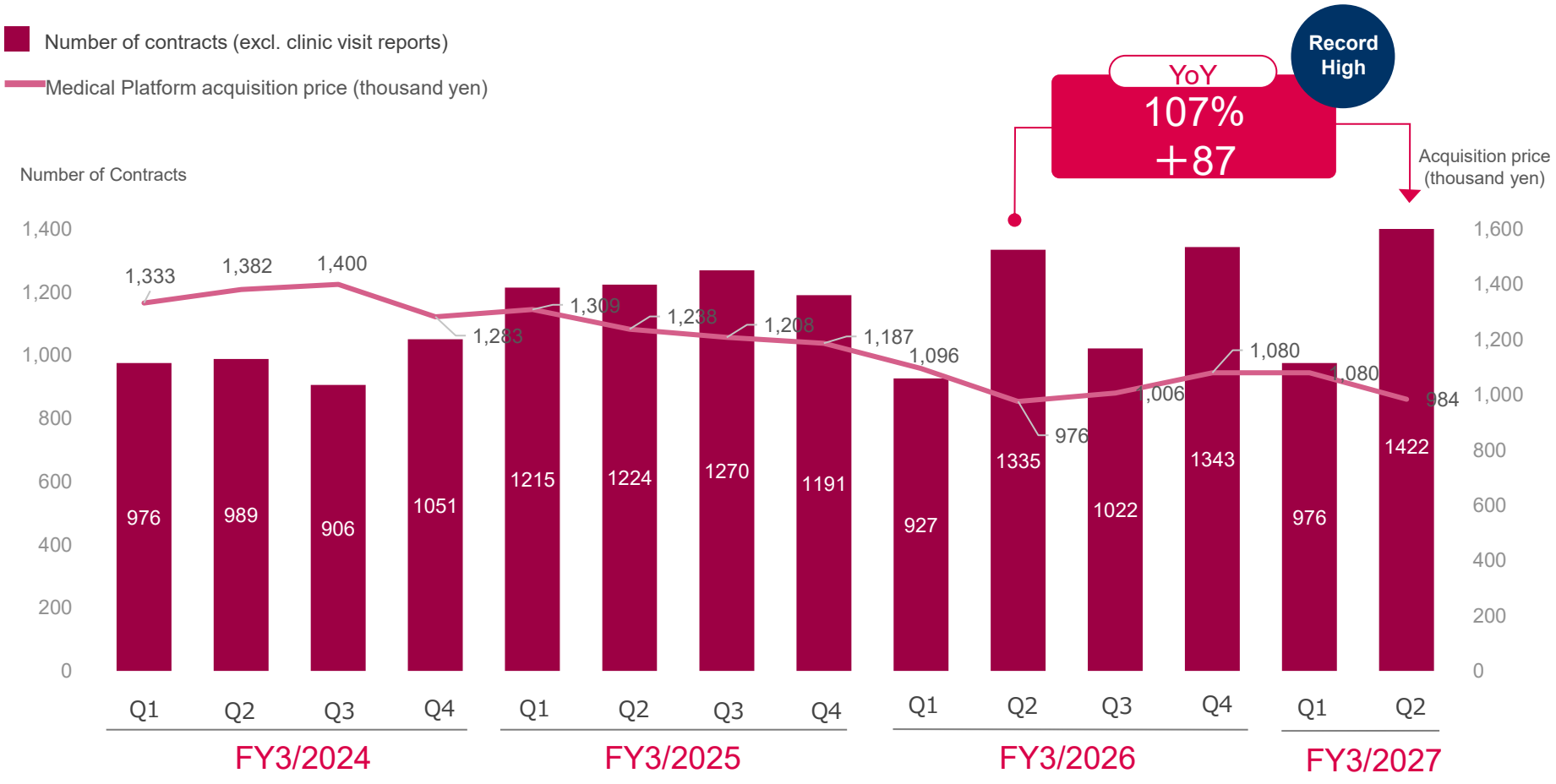


FY	FY3/2025				FY3/2026				FY3/2027	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2
Existing Client Ratio	77.6%				73.9%				82.1%	

1. As of the end of FY3/2027 Q2
2. Excludes equipment, NOMOCa stand customization, additional website and CLINIC BOT production costs, and other similar expenses.
3. Customer sales include customers with first and second contracts within the same quarter as both new and existing customers, respectively.
4. These figures have not been reviewed or certified by an audit firm.

Number of Contracts and Unit Price of Medical Platform

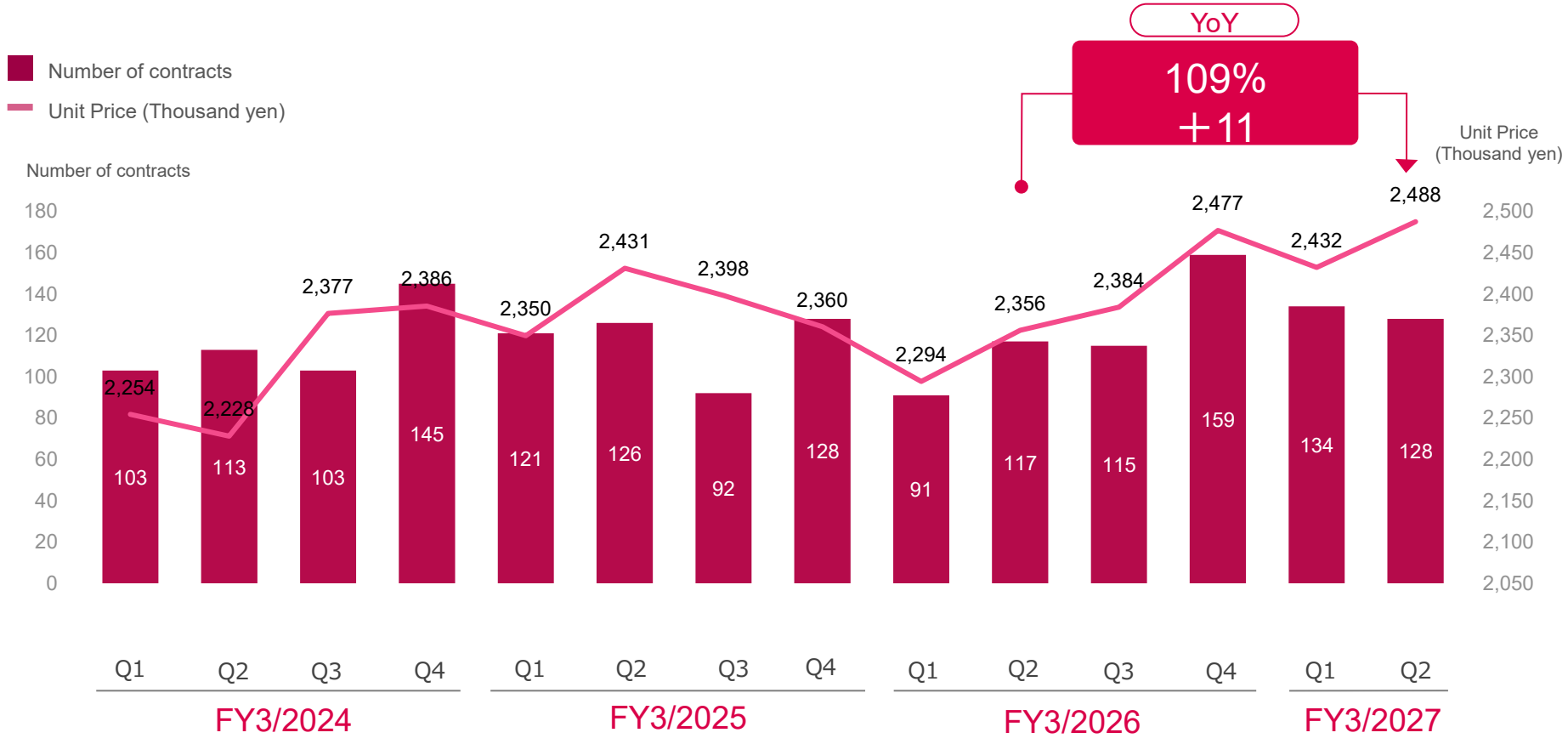
- We track service acquisition volume[1] as a key performance indicator for revenue.
- Strengthening our production structure drove strong growth in page views, resulting in a 107% YoY increase in acquisitions.



1. This item is analyzed for all products priced at 200,000 yen (excluding tax) or more

Number of Contracts and Unit Price of Smart Clinic Business (Hardware[1])

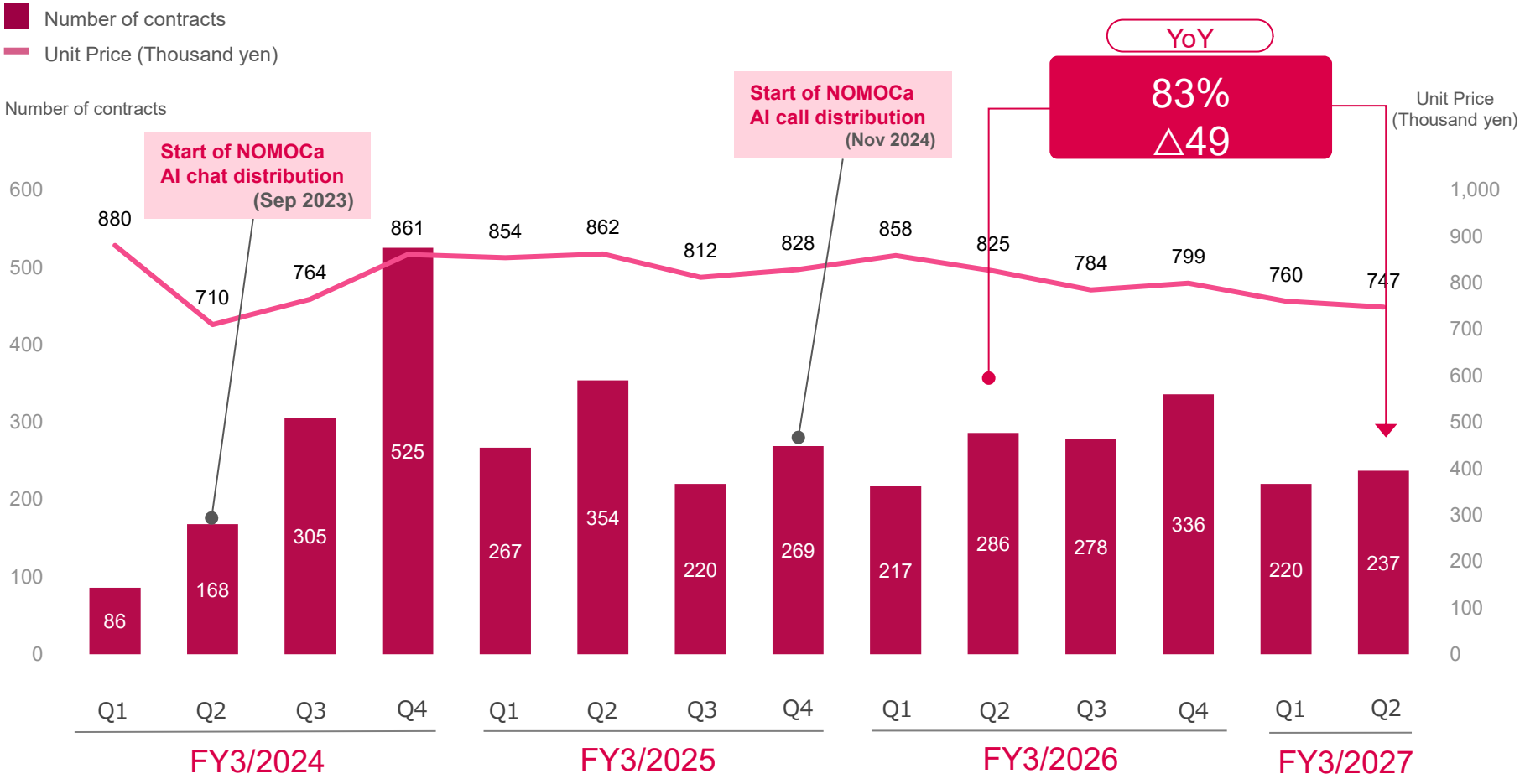
- Service acquisition volume[2] is a key revenue KPI.
- Smart Clinic hardware acquisition volume reached 109% YoY.



1. NOMOCa-Stand, NOMOCa-Regi, NOMOCa-Desk
2. This item is analyzed for all products priced at 200,000 yen (excluding tax) or more

Number of Contracts and Unit Price of Smart Clinic business (Software[1])

- Service acquisition volume[2] is a key revenue KPI.
- In Q2 FY2027, the Smart Clinic Business focused on hardware acquisition and delivery, keeping software acquisitions at 83% YoY. Overall, the Smart Clinic Business remained solid at 103% YoY.



1. CLINIC BOT, Sketch Piston, NOMOCa AI chat, etcCLINIC BOT
2. This item is analyzed for all products priced at 200,000 yen (excluding tax) or more.

Growth Strategies / Other Initiatives

Medium-term Business Vision

GENOVA

	Medical Platform Patient Acquisition	Smart Clinic DX	Dental Supply Distribution Supply Chain
Medical	Medical DOC メディカルドック Introduction of medical institutions Provision of physician-supervised medical information + Clinic DOC 日本全国の医科・歯科から予約できる Reservation platform for clinics and dental clinics	NOMOCA-Stand: Automation of reception and accounting NOMOCA-AI chat / NOMOCA-AI call / CLINIC BOT: Automation of inquiries, call handling, reservations, and medical interviews SMART One: Automation from reservation to payment TeamLab《Sketch Piston – playing music》《A Blackboard where Little People Live》: Reduction of patient waiting time and stress	
Dental			ASANO AKASAKA
Vet	Focus on new sales activities Not yet entered		
Nursing Care Facilities	Market research in progress	Not yet entered	
Hospitals Pharmacies	Not yet entered		
M&A Brokerage Business Succession Startup Support	Operations commenced		
Vision	Creating 21st-century medical infrastructure	Creating clinics that are easy to access, without the wait	Bridging the present and future of dental care

Shareholder Return Policy

Basic Policy on Shareholder Returns

While still in an investment phase focused on business expansion and organizational development, we will return value to shareholders based on a comprehensive assessment of our business foundation, investment plans, performance and financial position.

Planned Stable Shareholder Returns

A 30 yen Ordinary Dividend is planned to maintain consistent shareholder returns.

Dividend Summary

	FY3/2027
Reference Date	March 31, 2027
Ordinary dividend per share	30 yen
Commemorative dividend per share	—
Total Dividend Amount	30 yen
Dividend Payout Ratio	43.6%
Total Dividend Amount	Approx. 0.51 billion yen

Company Profile

Company name	GENOVA, Inc.
Branch Offices	Tokyo Head Office: Shibuya Hikarie 34F, 2-21-1, Shibuya, Shibuya-Ku, Tokyo Branch Office: Nagoya, Osaka, Fukuoka, Sapporo Sales Office: Okinawa, Kanazawa, Sendai, Hiroshima
URL	https://genova.co.jp/en/
Foundation	July 04, 2005
Capital	779,695,800 yen (as of end of FY3/2027 Q1)
Employee Number	Group total: 607 (Part-time employees: 47) (as of end of FY3/2027 Q2)
Business	Medical Platform Business / Smart Clinic Business Dental Supply Distribution Business
Member Organizations [1]	The Japanese Society of Oral Implantology/ Japan Clinical Dentistry Society (SJCD International)/ JIADS / Japan Academy of Anti-Aging Dentistry / MID-G/ CID Club / Japanese Society of Lingual Orthodontics / Japanese Society of Clinical Periodontology / Japanese Society of Clinical CAD/CAM Dentistry / Japanese Academy of Gnathology / Japan Sweden Dental Society/ Kinki Orthodontic Study Group / ILSC Immediate Loading Study Group / PDM Sapporo / All Dental Japan / PHIJ / Yasumoto Juku / Japan Association of Human Resource Services / Yokohama Society of Oral Implantology
Group Companies	JAPAN: ASANO, Inc. 1-10-10 Asano Honmachi, Kanazawa-shi, Ishikawa Akasaka Shizaisha Co., Ltd. 3-13-6 Minami-Otsuka, Kawagoe, Saitama 350-1162 DALIAN: GENOVA LAB, Inc. (802-3, 8th Floor, No. 3A-1 Xinda Street, High-tech Industrial Zone, Dalian, Liaoning, China)

Medical Advisors[2]

Kanako Inaba	Visiting Associate Professor, Chiba University School of Medicine / Director, Inaba Clinic
Satoru Osuga	Associate Professor, University of Alabama at Birmingham, USA
Mitsuru Osugi	Director, Diabetes Information Center, National Center for Global Health and Medicine (NCGM)
Akihiko Katayama	Board Chairman, Medical Corporation Meikakai
Noriyasu Kawada	Director, Jikei University School of Medicine, Department of Cardiac Surgery
Yoshinobu Kanda	Professor, Division of Hematology, Department of Internal Medicine, Jichi Medical University
Shigeru Kinoshita	Professor, Department of Future Vision and Sensory Organ Medicine, Kyoto Prefectural University of Medicine
Satoshi Kutsuna	Specialist in Infectious Diseases
Masahiro Kouzuki	President, Yamagata Prefectural University of Health Sciences / Professor Emeritus, Tohoku University / Board Member, Japanese Society of Renal Rehabilitation
Takashi Shiga	Professor and Chair, Department of Emergency Medicine, International University of Health and Welfare Diplomate, American Board of Emergency Medicine / Board Certified and Supervising Physician, Japanese Association for Acute Medicine
Hideo Suzuki	Director, University of Tsukuba Hospital, Tsukuba Preventive Medicine Research Center
Mitsuru Nakao	Chairman, Higashi-Nihon Medical College, Kensei Gakuen Educational Corporation President, Japan Judo Therapy Association
Taneaki Nakagawa	Professor, Director, Keio University School of Medicine, Department of Dentistry and Oral Surgery
Hideto Fukuda	President and CEO, Egao-do Chiropractic Group
Shigeo Horie	Professor, Department of Urology, Graduate School of Medicine, Juntendo University Board Member, Japanese Society of Anti-Aging Medicine President, Japanese Society of Men's Health Medicine
Tetsuhiro Maeno	Professor, Department of Community-Based Medical Education, Faculty of Medicine, University of Tsukuba Vice President, Japan Primary Care Association
Masaru Mimura	Professor Emeritus, Keio UniversityProject Professor, Center for Preventive Medicine, Keio University
Ayako Miwa	Visiting Associate Professor, Institute of Science Tokyo / Director, THIRD CLINIC GINZA
Shutaro Mine	Medical Doctor (Board-Certified Pathologist), Pharmacist
Kazuki Morigami	President, Board Chairman, Medical Corporation Kenshinkai
Yasuhiro Yasutomi	Director, Center for Primate Biomedical Research, National Institutes of Biomedical Innovation, Health and Nutrition (NIBIOHN)Professor, Division of Immunoregulation, Department of Pathophysiology and Experimental Medicine, Graduate School of Medicine, Mie University
Hiroyoshi Wada	Orthopedic Surgeon, Shonan Memorial Hospital

※Listed in Japanese syllabary order

1. The purpose of our membership in associations is to stay up-to-date on the latest trends and issues in the medical industry and to develop our services in a timely manner.
2. The company has established a medical advisory system to have medical advisors check the contents of medical media for medical evidence.
Doctors affiliated with university hospitals and other medical institutions perform checks to ensure that there are no problems with descriptions or expressions of diseases or treatments, and to eliminate inaccuracies or inappropriateness.

Appendix.

Appendix.

Providing Providing Solution to Stakeholders' Challenges with Our Services

- The Medical Platform Business operates web media that are easy for users (patients) to understand and provide highly
- reliable medical information, while the Smart Clinic Business develops and provides services that improve convenience and
- efficiency in medical institutions in addition to medical treatment

Providing Effective Solutions for Stakeholders



Challenges faced by user (patients)



Challenges faced by healthcare workers



Challenges faced by healthcare management executives/ physicians

Challenges	Services
Obtaining correct preventive information and knowledge on health	Medical DOC メディカルドック
Searching for the best medical institution information that is best suited for individual	Medical DOC メディカルドック
Long waiting hours at medical care facilities	NOMOCa CLINIC BOT
Human response to inefficient administrative tasks	NOMOCa CLINIC BOT
Medical office workload leading to unsatisfactory patient care	NOMOCa CLINIC BOT
Decrease in employee satisfaction due to long overtime hours	NOMOCa
Matching medical care facilities and patients	Medical DOC メディカルドック
Increase in the number of patients consistent with the characteristics of the clinic	Medical DOC メディカルドック
Reducing personnel costs and recruitment risks	NOMOCa CLINIC BOT

Solving issues through the services of the Medical Platform Business and Smart Clinic Business

A Brief Explanation of Our Business Model

GENOVA

Our Company

GENOVA

All Clinics in Japan

Patients

Medical Platform Business

Operation of an Internet Media Platform Featuring Medical Articles

Medical DOC
メディカルドック

Service Provision

- Revenue Growth
- Clinic Branding
- Access to Medical Information
- Access to Clinic Information

Smart Clinic Business

Provision of Clinic Automation Tools

Service Provision

- Cost Reduction
- Operational Efficiency
- Reduced Waiting Times
- Improved Convenience

Providing Services to help Clinics Increase Revenue and Reduce Costs

- Expanding business by addressing clinic challenges through cross-selling both services

Medical Platform Business

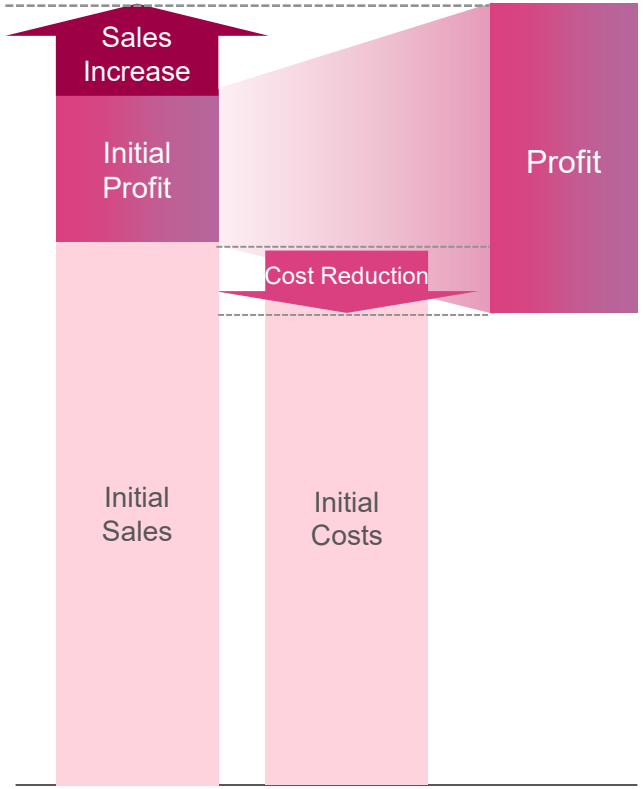
Sales Increase

Operating an Online Media Platform Featuring Medical Articles

Medical DOC



Illustration of the clinic's P/L structure



Smart Clinic Business

Cost Reduction

Automation of Various Clinic Operations

Automating Reception and Accounting



Automating Inquiries, Calls, Reservations, And Medical Questionnaires



Automating Reservations, Payments, and Medication Delivery



Automating Inventory Management and Ordering



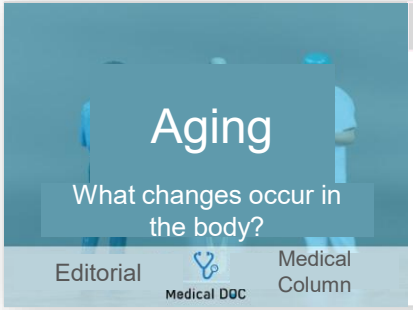
Reducing Wait Times and Stress



Enabling a Dual Approach for Clinics to Increase Revenue and Reduce Costs

Medical Information content provided by Our Company through Medical DOC

Medical Information Articles



Medical and Dental Columns

- Supervised by a wide range of healthcare professionals, including doctors, dentists, pharmacists, nurses, and physical therapists
- Provides information on various diseases, symptoms, and preventive care
- Explained clearly from the user's perspective



Articles on fighting illness A

- In-depth stories based on real patient experiences
- Informative and thought-provoking messages for readers
- Raises awareness of the importance of early detection and seeking care



News articles

- Timely updates on the latest medical and health news
- Covers a wide range of health-related topics
- Focused on practical, everyday themes relevant to readers' lives



My Medical Records

- Medical insights shared through the real experiences of celebrities
- Highly reliable explanations provided by medical specialists
- Reaching a broad audience across all age groups



Articles on illnesses and symptoms

- Searchable by both diseases and symptoms
- High credibility backed by supervision from medical specialists
- Comprehensive database organized by body part and category



My Struggle with Illness

- Provision of medical information through the personal experiences of celebrities
- Highly reliable commentary by medical specialists, covering everything from specific diseases to the current state of treatment research
- Disseminating the importance of early detection and early treatment

Medical Information content provided by Our Company through Medical DOC

Advertising articles and videos for medical institutions

Articles introducing Medical Institutions MDOC-R



- Introducing Clinics from a Third-Party Perspective with a Focus on “Information Credibility”
- Highlights the clinic’s features and strengths
- Designed to guide users to the clinic’s official website and help them learn more in detail if interested

Treatment Videos MDOC-V



- Treatment- and Clinic-Focused Promotions
- Conceptual video content designed to help patients visualize the treatment
- Not only videos but also newly introduced animated plans

Branding Articles MDOC-B



- Region-focused Ad Distribution
- Enables demand generation among patients
- Promotes awareness of treatments and enhances recognition as a specialist in the field

Clinic Visit Reports



- Experience-Based Articles Featuring On-Site Clinic Visits
- Articles based on clinic visits and interviews, showcasing the first visit process and treatments with photos
- Detailed the clinic’s atmosphere, staff interactions, and accessibility

Basic Information Page MDOC-C



- Clearly displays basic information about the clinic
- Allows clinic search based on location
- Includes messages from doctors, clinic features, and promotional text

Case Reports



- Focused on doctors’ clinical cases
- Showcasing cases highlights each doctor's expertise
- Especially common in aesthetic dermatology, orthodontics, implants, and cosmetic dentistry

Medical DOC Articles Distributed Free to General Users SAMPLE

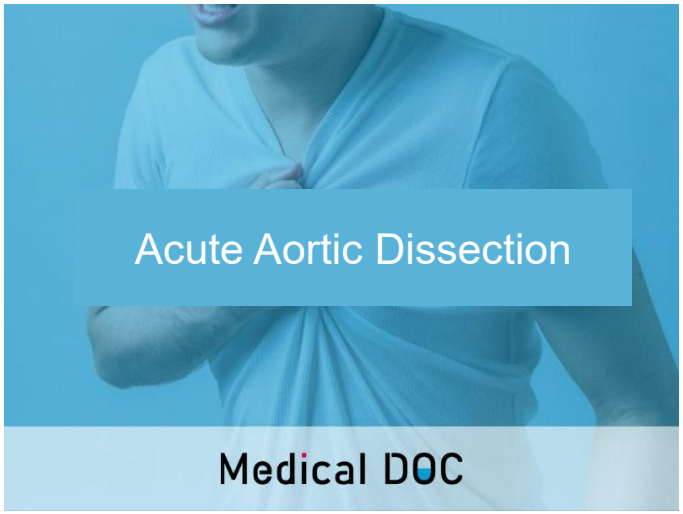
GENOVA

Title

Explaining the signs of “acute aortic dissection”: It occurs suddenly without any initial symptoms. Introducing the causes and treatments

公開日:2023/0/0　更新日:2023/0/0

Image Photo



Lead Article

Acute Aortic Dissection is known as a dangerous disease with a high risk of sudden death. It is characterized by its sudden onset without any warning and is said to be particularly common in the elderly.
Dr. Yamada of GENOVA Clinic gave us a detailed explanation of what should be done to protect lives from acute aortic dissection, its causes, treatment methods, etc.

Editorial Doctor Profile



Editorial Doctor：

Dr. Taro Yamada（GENOVA Clinic）

See further profile

Table of Content

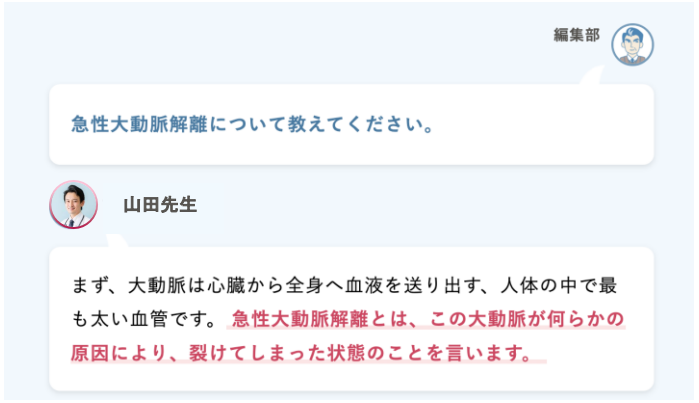
目次 -INDEX-
＞急性大動脈解離の前兆を医師が解説 吐き気や胸・背中に痛みがあれば　初期症状･発症のサインかも？
＞高血圧や糖尿病の人は前兆･自覚症状がなくても注意!
急性大動脈解離になりやすい人の特徴と原因
＞血管が裂けてしまう原因は食生活やストレスも関係する？
　急性大動脈解離の治療法や予防法
＞編集部まとめ
＞医院情報

Article

Explains the signs of acute aortic dissection: If you experience nausea or pain in your chest or back, could it be an early symptom/sign of onset?



Editorial Doctor Explanation

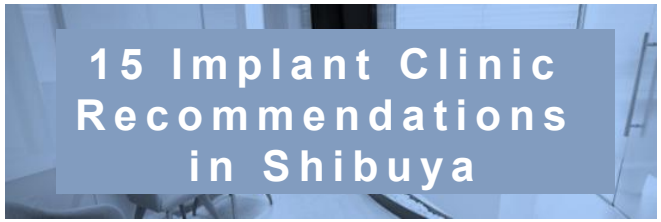


Medical DOC: Medical Institution Introduction Article SAMPLE

GENOVA

Title

【2023】
15 Implant Clinic Recommendation in Shibuya



Name of Clinic

Traits

1 min walk | Certified Clinic ○ | Instructing Doctor ○

Image Photo ❶



Clinic Information

JR Yamanote Line / Ginza Line Shibuya Station 1 min walking distance

2-21-1 Shibuya, Shibuya-ward Tokyo

Google map

Google MAP

診療時間	月	火	水	木	金	土	日
11:00～13:00	●	●	●	●	●	★	–
14:30～19:30	●	●	●	●	●	★	–

★：10:00～13:00/14:30～19:00

Phone # &Clinic Link

03-1234-5678 ホームページ ›

Image Photo ❷

About GENOVA Implant Clinic



Clinic Introduction

GENOVA Dental Clinic is a dental clinic located on the 1st floor of Shibuya Hikarie in Shibuya, Shibuya-ward, Tokyo. We focus on orthodontic treatment among our medical services, which include general dental treatment and the provision of implants. While valuing our basic philosophy of “orthodontic treatment that doesn’t remove the teeth as much as possible," we help improve medical accuracy. You can receive highly specialized orthodontic treatment that utilizes a variety of advanced medical equipment and a wide variety of orthodontic techniques.

Traits about GENOVA Implant Clinic

Clinic Traits

Reliable care beyond just orthodontic treatment!

Medical room designed with privacy and infection control!

Examination and diagnosis by a doctor certified by the Japan Orthodontic Society!

Detailed Page Directory

GENOVA Implant Clinic Introductory Page

Value-Up Cycle in the Medical Platform

- Medical Platform has been experiencing steady growth in both the number of articles and PV. In other words, its' value as a platform is increasing, leading to creation of multiple contracts
- The value of our medical media is increasing due to network effects. Moving forward, we aim to drive a value-up cycle by expanding features and content, increasing the number of users, and further growing the number of clinic contracts, supported by the anticipated rise in clinic contracts

1

Expansion of Features and Contents

We aim to expand functions such as reservations and to further enrich content

2

Increase number of Users

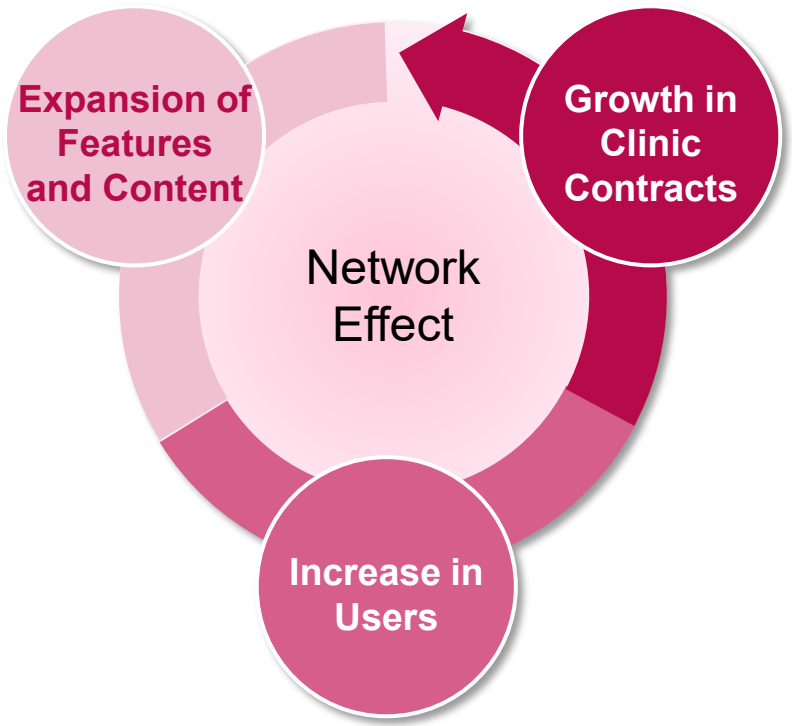
Growing the number of users and increasing visit frequency through the expansion of features and content

3

Growth in Clinic Contracts

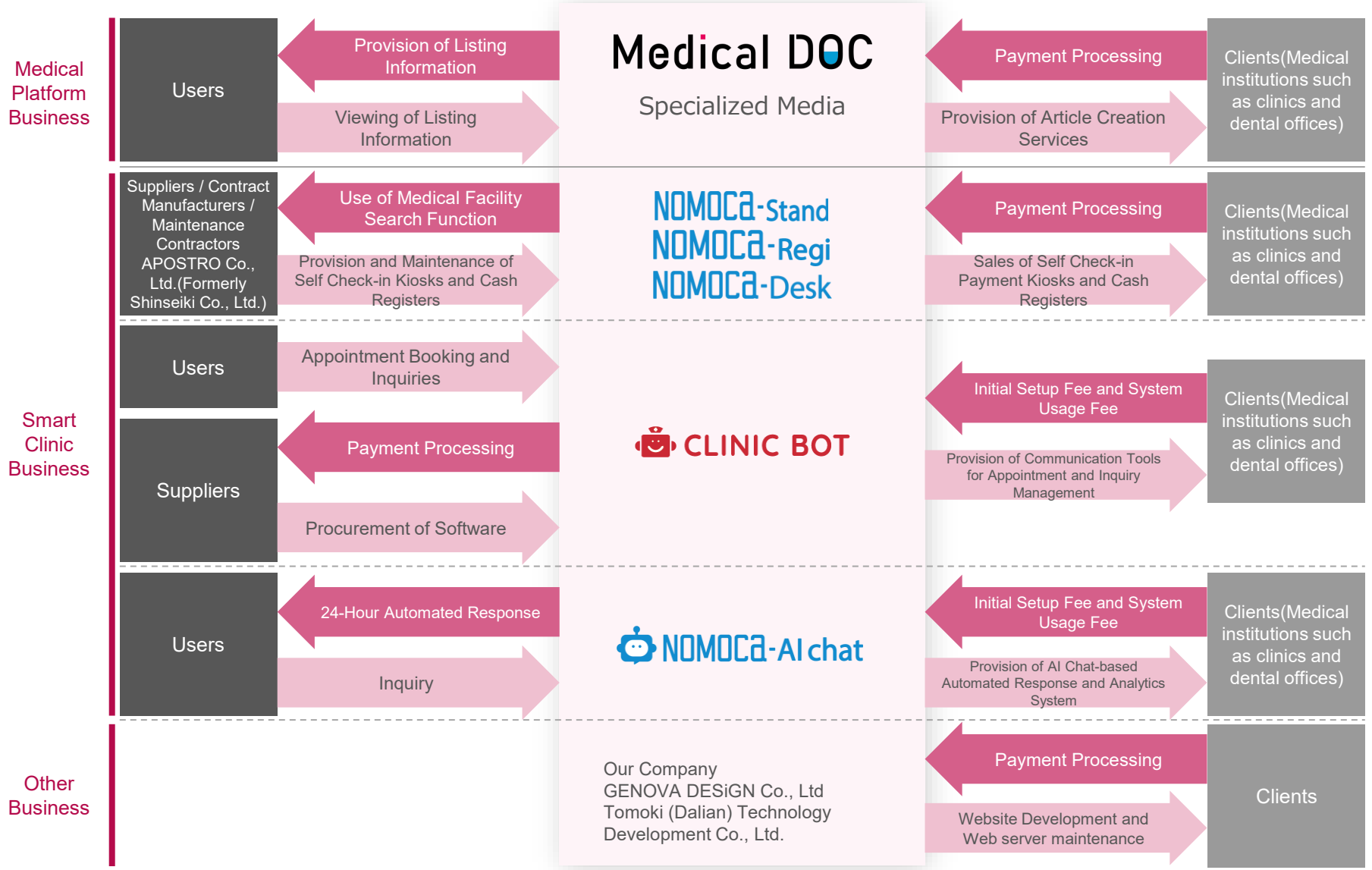
An increase in users is expected to drive growth in the number of customers through new services, including entry plans

Growth of the Media's Value



Business Models

- GENOVA's business model is to provide various fee-based services to medical care facilities.



Future Growth Strategy

In addition to the organic growth of our two core businesses, the Medical Platform and Smart Clinic Businesses, we will continue to pursue new services, M&A opportunities, and business alliances to drive further non-linear growth, as demonstrated by our expansion into Dental Supply Distribution Business.

As long as GENOVA's mission is "create a healthy society by connecting people and medical care," we will pursue and provide services that better fit the needs of our users.



Disclaimer

Statements made in this presentation concerning future performance are forward-looking statements. Forward-looking statements include, without limitation, “believe,” “forecast,” “plan,” “strategy,” “expect,” “anticipate,” “predict,” or “possibly” and other similar expressions that describe future business activities, performance, events, or conditions. Forward-looking statements are based on judgments made by the Company’s management in light of the information currently available to it. Accordingly, these forward-looking statements are subject to various risks and uncertainties, and actual results may differ materially from those expressed or implied by the forward-looking statements. Consequently, we caution you not to place undue reliance on forward-looking statements.
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GENOVA

Creating a healthy society by connecting people and medical care