

Consolidated Monthly Sales Growth (year-on-year)

In September, in the Hotel business, although there was a decline in the Osaka area—where the Osaka Kansai Expo was held last year—due to a post-event lull, sales reached 3,360 million yen, up 28% from the same month of the previous year. This was largely driven by strong performance at “Sapporo Hotel by Granbell,” “Lake Toya Sun Palace Resort & Spa,” and “New Akan Hotel,” as well as the significant revenue boost resulting from the acquisition of “Hotel Zuiho,” “Akiu Grand Hotel,” and “Kussharo Prince Hotel.”

In the Apparel & Goods business, sales of fall and winter products were strong as temperatures remained lower than usual, resulting in sales of 4,354 million yen, up 5% from the same month of the previous year.

As a result, consolidated group sales for September totaled 16,711 million yen, up 5% from the same month of the previous year.

[FY ending March 31, 2027] From April 2026 to March 2027

(Unit: million yen)

		September 2026 (single month)				September 2026 (cumulative total)			
		Current year results	Previous year results	YoY Change		Current year results	Previous year results	YoY Change	
G r o w t h	Hotels	3,360	2,619	+741	+28%	19,050	14,919	+4,132	+28%
	Income, Solar	681	644	+37	+6%	4,227	3,951	+276	+7%
	Property Subtotal	4,041	3,263	+778	+24%	23,277	18,870	+4,408	+23%
	Cosmetics & Health Food	648	816	-168	-21%	4,214	4,863	-649	-13%
	Gourmet	1,049	1,145	-96	-8%	7,232	7,168	+64	+1%
	Wine	904	916	-12	-1%	5,133	4,607	+526	+11%
	Nurse-related	714	762	-48	-6%	5,521	5,672	-151	-3%
	Specialty mail-order Subtotal	3,315	3,639	-324	-9%	22,100	22,311	-211	-1%
	Growth Subtotal	7,356	6,901	+454	+7%	45,378	41,181	+4,197	+10%
S u s t a i n a b i l i t y	Kimono-related	2,574	2,640	-66	-3%	9,449	9,501	-52	-1%
	Apparel & Goods	4,354	4,163	+191	+5%	32,189	32,109	+81	+0%
	Other	377	443	-66	-15%	2,497	3,221	-724	-22%
	Sustainability Subtotal	7,305	7,246	+59	+1%	44,135	44,831	-696	-2%
Database Utilization		2,051	1,749	+301	+17%	11,802	10,714	+1,088	+10%
Consolidated Total		16,711	15,897	+814	+5%	101,315	96,726	+4,589	+5%

(NOTE)

- 1.This data is calculated on basis before adjustment.
- 2.Overseas hotels sales are not included in the Property segment.
- 3.Sales of Ozio's overseas subsidiary are not included in the Cosmetics & Health Food segment.
- 4.Sales of JOB STUDIO, an overseas subsidiary are not included in the Nurse-related segment.
- 5.Sales of Hotel Zuiho and Akiu Grand Hotel are included in Hotels segment from October 2025.
6. Effective from fiscal year 2026, the results of Restaurant Operations and Golf Course Operations are reclassified from Hotels segment to Other segment. Prior year comparatives have also been reclassified to conform to the current year's presentation.
- 7.Sales of Toranomom Holic Hotel is included in Hotels segment from May 2026.
- 8.Sales of Kussharo Prince Hotel is included in Hotels segment from June 2026.

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